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#### ABSTRACT

Developed by the U.S. Department of Labor's Occupational Information Network (O\*NET) team, the O\*NET[TM] Career Exploration Tools (Version 3.0) consist of three main parts: (1) the Interest Profiler; (2) the Work Importance Locator; and (3) the O\*NET[TM] Occupations Combined List. The Interest Profiler is a self-assessment career exploration tool that can help individuals discover the type of work activities and occupations they would like and find exciting and use their interest results to explore the world of work; the Profiler includes: a User's Guide, Instrument, Score Report, and O\*NET[TM] Occupations Master List. The Work Importance Locator allows individuals to pinpoint what is important to them in a job as well as helping them identify occupations that they may find satisfying based on the similarity between their work values and the characteristics of the occupations; the Locator includes: a User's Guide, Instrument, Score Report, and O\*NET[TM] Occupations List. The final component of the Exploration Tools, the O\*NET Occupations Combined List, Interests and Work Values, combines the results from both instruments and provides a comprehensive listing of O\*NET 3.0 occupations arranged by each Interest/Work Value category to help users explore careers. (MA)



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## O\*NET <sup>™</sup> Career Exploration Tools Version 3.0

#### **Interest Profiler**

- User's Guide
- Instrument
- Score Report
- O\*NET<sup>™</sup> Occupations Master List

#### **Work Importance Locator**

- User's Guide
- Instrument
- Score Report
- O\*NET<sup>™</sup> Occupations Master List

#### O\*NET<sup>™</sup> Occupations Combined List

Interests and Work Values

# U.S. Department of Labor, Employment and Training Administration

2000

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Version 3.0



# interest profiler

User's Guide







America's Job Bank www.ajb.org America's Learning eXchange WWW.alx.org

America's Career InfoNet www.acinet.org America's Service Locator www.servicelocator.org

O\*NET OnLine http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOBS



#### SPECIAL NOTICE: USER'S AGREEMENT

The O\*NET™ Career Exploration Tools are composed of the WORK IMPORTANCE LOCATOR, INTEREST PROFILER, and ABILITY PROFILER products and are owned by the U.S. Department of Labor, Employment and Training Administration (DOL/ETA). All O\*NET Assessment/Counseling Tools are copyrighted. O\*NET is a trademark of DOL/ETA.

The DOL/ETA developed the O\*NET Career Exploration Tools as career counseling, career planning, and exploration tools. In order for each tool to provide an objective assessment, extensive research and development was conducted to ensure that the directions, format, items, and score reports lead to valid assessment. DOL/ETA adhered to the high standards of the American Psychological Association, the American Education Research Association, and the National Council on Measurement in Education in developing the O\*NET Career Exploration Tools. In developing the tools, fairness analyses were conducted to ensure that score results were equally valid both from a statistical and a usability perspective.

Results provided from the O\*NET Career Exploration Tools are part of a whole-person approach to the assessment process. They provide useful information that individuals can use to identify their strengths, the parts of work they like to do, and the parts of work that they may find important. Individuals can use results to identify training needs and occupations that they may wish to explore further. Individuals are strongly encouraged to use additional information about themselves with O\*NET Career Exploration results when making career decisions.

As such, the use of the O\*NET Career Exploration Tools is authorized for career exploration, career planning, and career counseling purposes only. Each O\*NET Career Exploration Tool must be used consistent with its own "User's Guide." No other use of these tools or any part of the tools is valid or authorized.

All users are bound by the terms of "Special Notice: User's Agreement." If you use any of the O\*NET Career Exploration Tools, you have agreed to be bound by the terms of "Special Notice: User's Agreement."

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Users intending to develop other products, software or systems applications using O\*NET Career Exploration Tools products must contact the National O\*NET Consortium at <a href="http://www.onetcenter.org">http://www.onetcenter.org</a> or National O\*NET Consortium, North Carolina Employment Security Commission, P.O. Box 27625, Raleigh, NC 27611, for the Developer's Agreement.



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The instrument was created through Department of Labor grants with the National O\*NET Consortium, National Center for O\*NET Development; the North Carolina Employment Security Commission, Southern Assessment Research and Development Center; the Utah Department of Employment Security, Western Assessment Research and Development Center; the New York Department of Labor, Eastern Assessment Research and Development Center; and the Michigan Employment Security Commission, Northern Assessment Research and Development Center.

The development of the **O\*NET Interest Profiler** was directed by Phil Lewis and David Rivkin, who also authored this Guide. Eight research phases were conducted in support of the development of the instrument, each of which required multiple steps and the participation of a wide variety of staff, contractors, and pilot sites. Grateful acknowledgment for their prominent roles in this process is made to Jeannie Stroupe, Ann Kump, Dr. James Rounds, Diana Williams, Ronald Boese, Dr. Brian Young, Helen Tannenbaum, Maureen Mendick, Brenda Dunn and Jerry Pickett. A special thanks is given to Dr. René V. Dawis for the technical contribution and guidance he provided at the conception of the project.



#### **OVERVIEW**

The U.S. Department of Labor's (DOL) Office of Policy and Research has developed O\*NET<sup>TM</sup> Career Exploration Tools, a group of career counseling tools. The tools are designed to assist a wide variety of users with identifying information about themselves. They can use this self-knowledge to guide their exploration of occupations included in O\*NET OnLine, the automated replacement for the *Dictionary of Occupational Titles* (U.S. Department of Labor, 1991a).

The tools stress self-directed whole-person assessment. Users are able to take a variety of valid and reliable assessment tools, each providing important information that can help them explore the world of work. **O\*NET Career Exploration Tools** include:

- The **O\*NET Interest Profiler**, which helps individuals identify their work-related interests. It is a paper-and-pencil instrument.
- The O\*NET Computerized Interest Profiler, which is similar to the O\*NET Interest Profiler, but is a computerized instrument.
- The O\*NET Work Importance Profiler, which helps users decide what is important to them in a job. It can help individuals identify occupations they may find satisfying. The questions are answered on a computer.
- The O\*NET Work Importance Locator, which is similar to the O\*NET Work
  Importance Profiler, except that the questions are answered and scored in a
  booklet.
- The O\*NET Ability Profiler, which helps individuals identify what they can do well.

Thus, these assessment tools help individuals discover three important pieces of information that are valuable when exploring careers:

- 1) what they like to do,
- 2) what is important to them in the world of work, and
- 3) what they do well.

**O\*NET Career Exploration Tools** are designed to be interactive and flexible. Individuals are able to take one or all of the instruments, depending on their particular needs. They also may take the tools in conjunction with privately developed career counseling tools. Additionally, the **Interest** and **Work Importance** tools can be self-administered, with no outside assistance. All of the tools present individual users with score reports that are self-interpretable. The **O\*NET Career Exploration Tools** and their associated reports are useful also for group settings, such as vocational training programs, classrooms, or out-placement programs.



This User's Guide was developed for the paper-and-pencil version of the **O\*NET Interest Profiler** (IP) in order to help users:

- 1) learn how to administer the IP,
- 2) interpret IP results using the O\*NET Interest Profiler Score Report, and
- 3) understand how the IP was developed.

User guides are available also for the other **O\*NET Career Exploration Tools**. For information on these guides or other **O\*NET** products, contact the National Center for **O\*NET** Development:

Internet:

http://www.onetcenter.org/

E-mail:

o\*net@esc.state.nc.us

Mail:

**Customer Service** 

National Center for O\*NET Development

Post Office Box 27625

Raleigh, NC 27611

FAX: (919) 715-0778



#### SPECIAL NOTICE: PROPER USE OF O\*NET INTEREST PROFILER RESULTS

Please pay particular attention to the proper use of **O\*NET Interest Profiler** results. Part of your responsibility as an administrator/user of the **O\*NET Interest Profiler** is to ensure its proper use.

**O\*NET Interest Profiler** results **should be used** for career exploration and vocational counseling purposes only. Results are designed to assist clients in identifying their interests and using them to identify occupations that may satisfy their interests.

**O\*NET Interest Profiler** results **should not be used** for employment or hiring decisions. Employers, educational programs, or other job-related programs should not use **O\*NET Interest Profiler** results in applicant screening for jobs or training programs. The relationship between results on the **O\*NET Interest Profiler** and success in particular jobs or training programs has not been determined.

Please read the **Special Notice: User's Agreement** on page i of this Guide before administering the O\*NET Interest Profiler.

For further information on the proper use of the **O\*NET Interest Profiler** results, contact:

National Center for O\*NET Development Attention: Customer Service Post Office Box 27625 Raleigh, NC 27611

Phone: (919) 733-2790 FAX: (919) 715-0778

E-mail: o\*net@esc.state.nc.us



#### **INTRODUCTION**

One of the U.S. Department of Labor's (USDOL's) **O\*NET<sup>TM</sup> Career Exploration Tools** is the **O\*NET Interest Profiler** (IP), a new vocational interest assessment instrument. Clients receive an accurate, reliable profile of their vocational interests that:

- 1) provides valuable self-knowledge about their vocational personality types,
- 2) fosters career awareness of matching occupations, and
- 3) directly links the client to the entire world of work via the 900+ occupations within O\*NET OnLine.<sup>1</sup>

The O\*NET Interest Profiler is based on the most up-to-date knowledge of vocational theory and practice. The instrument is composed of 180 items describing work activities that represent a wide variety of occupations, as well as a broad range of training levels. Interest Areas are compatible with Holland's (1985a) R-I-A-S-E-C constructs: Realistic, Investigative, Artistic, Social, Enterprising, and Conventional. The Holland typology is grounded in a rich and extensive research history, is widely accepted and used by counselors, and is well received by clients when used in either automated or paper-and-pencil delivery formats.

This Guide was developed for programs (e.g., schools, employment service offices, career information and delivery systems, out-placement programs) that will incorporate the IP into their career exploration services. The Guide can help users understand how to properly incorporate the IP into their programs by providing (1) administration instructions, (2) guidelines for interpreting results, and (3) technical development information.

This User's Guide is divided into the following three sections:

- 1) Administering the O\*NET Interest Profiler provides a description of individual, group, and combination administration options. This section also walks the user through the different parts of the IP.
- 2) Interpretation of O\*NET Interest Profiler Results provides:
  - (1) an overview of Holland's vocational theory, the underlying structure behind the IP;

<sup>&</sup>lt;sup>1</sup> The occupations within O\*NET OnLine are based on the O\*NET/SOC classification system. The Office of Management and Budget has mandated the use of the SOC system for government agencies. Thus, the O\*NET classification system will be compatible with other sources of occupational and labor market information. Currently, 900 of the 974 occupations have O\*NET data and are included within the Interest Profiler materials.



- (2) a description of how the IP Score Report can be used to interpret IP results;
- (3) explanations of how the Score Report helps users identify occupations to explore further;
- (4) other activities that can be used to help users better understand and use their IP results; and
- (5) information about how to contact the National Center for O\*NET Development if more assistance or information is needed.
- 3) **Development of the O\*NET Interest Profiler** provides an overview of the procedures followed to develop the **O\*NET Interest Profiler**. This includes item and scale development, as well as IP format development.

Note: This section contains detailed technical information that is important to vocational researchers. It also contains information that will provide educators and vocational counselors with a better understanding of the steps that went into ensuring that the IP meets stringent technical standards. For a more detailed description of the development of the IP, see *Development of the O\*NET Interest Profiler* (Lewis & Rivkin,1999). To learn more about the psychometric characteristics of the IP, see *O\*NET Interest Profiler: Reliability, Validity, and Self-Scoring* (Rounds, Walker, Day, Hubert, Lewis, & Rivkin, 1999).

Together, these three sections, along with the IP and its Score Report, provide users with the information needed to use the instrument effectively in their organization's career counseling program.



#### **ADMINISTERING THE O\*NET INTEREST PROFILER**

The **O\*NET Interest Profiler** (IP) can be administered in several ways. Although the instrument was primarily designed to be self-administered—clients taking the instrument on their own with no outside assistance—the instrument can also be administered in a group setting. Additionally, combinations of administration methods can be used. You can have clients do part of the IP on their own and part of it in a group. They can take the instrument by themselves and then receive assistance from a career counseling professional in the interpretation of their scores.

#### BEFORE ADMINISTERING THE O\*NET INTEREST PROFILER

Each of the different administration methods is described below. Before administering the IP, it is important to review all the methods. You will notice that the different methods build on each other and that the information presented for one method can help accomplish another method. It is especially important to read the Self-Administration subsection because it explains the different parts of the **O\*NET Interest Profiler**. After reading about each administration method, you will be able to use a method, or parts from each method, that best suits your particular situation.

Also, before administering the IP, it is very important that you take the instrument yourself to become familiar with all the IP parts and procedures.

#### **SELF-ADMINISTRATION**

The **O\*NET Interest Profiler** was designed to be self-administered. The instrument contains all the necessary instructions for individuals to complete the measure on their own. Below are some commonly asked questions that users of the IP have regarding self-administration. The answers provided will enable you to make sure clients enjoy their IP experience and receive accurate, meaningful results.



#### What reading level is the O\*NET Interest Profiler designed for?

The IP was designed for use with a wide variety of populations, including workers in transition, unemployed workers, college students, and junior high and high school students. It is suggested that clients have a minimum of an eighth grade reading level to take the IP. Clients below an eighth grade reading level may not be able to adequately understand the information in the IP.

#### What age levels was the O\*NET Interest Profiler designed for?

The IP was designed for clients who are 14 years of age and older. Individuals younger than 14 may not have had broad enough life experiences to respond to the IP questions. Also, individuals younger than 14 probably have not really crystallized their interests. They probably are still in the process of developing *strong* interests.

Where is the best place to "self-administer" the O\*NET Interest Profiler?
Individuals can take the instrument in a variety of places. Clients can take it at home, in school, in the library, or in another quiet location where they will be able to concentrate and respond seriously to IP questions.

#### How long will it take clients to complete the O\*NET Interest Profiler?

The IP takes anywhere from 20 to 60 minutes to complete. For most users, about three-fourths of their time is spent answering questions, and the rest of their time is spent scoring the instrument. After completing the instrument, additional time is needed to read and use the IP Score Report, which helps clients interpret their results and explore occupations presented in O\*NET OnLine. Note: The Instrument Interpretation section of this Guide provides more details on how the Score Report helps clients understand and use their results for career exploration.

#### Can clients complete the O\*NET Interest Profiler in one session?

Yes. The instrument was **designed to be completed in one session**. Clients should try to answer all questions and score the instrument at one time. This will provide continuity to the administration process and will help clients better understand the information the IP is trying to convey. If for some reason clients do not have time to complete the entire instrument in one session, they can do it in two sessions.

- 1) First, they can complete all the IP questions. It is important that they answer all questions at one time. Questions presented early in the IP may influence how a client answers later IP questions.
- 2) Then, during another session they can complete the scoring section of the instrument. It is important that clients complete the scoring at one time to avoid making errors. Clients are more likely to make scoring errors if they try to score the IP during several sessions.



# PROCEDURES FOR SELF-ADMINISTRATION OF THE O\*NET INTEREST PROFILER

The IP contains all the necessary information for clients to complete the instrument on their own. An overview of the instructions individuals read and follow to complete IP items and to score the IP is presented below.

#### <u>Instructions for Completing the O\*NET Interest Profiler</u>

To start their IP, clients simply open the instrument and begin reading.

#### **Overview**

First, they are presented with an overview of the **O\*NET Career Exploration Tools**. This section provides users with a brief description of the different O\*NET assessment tools. It lets the clients know that the assessment tools can help them decide:

- what is important to them in a job,
- what work they probably will be able to do well, and
- what type of work they would like to do.

It also indicates to clients that they can use different pieces of information about themselves to explore careers.

#### **Getting Started**

Next, clients complete the **Getting Started** section on page 1 of the IP. Here clients write their name and the date in the spaces provided. They also read **Welcome to the O\*NET Interest Profiler**, which lets them know that they will be answering a series of questions that will help them identify their work-related interests and that they can then use these interests to explore careers.

This section also stresses the proper use of **O\*NET Interest Profiler** results. It lets clients know that results are for career exploration and vocational counseling purposes only, and that they should not be used for employment selection or screening decisions. It also informs clients to contact the National Center for O\*NET Development for further information on the proper use of their **O\*NET Interest Profiler** results.

#### Hints

On page 2 of the IP, clients read **Hints for Completing the O\*NET Interest Profiler**. This section provides clients with general instructions for completing the IP. It tells them to work carefully. Importantly:

• it explains what to "think about" (e.g., whether they like or dislike an activity)



 what not to "think about" (e.g., education and training required or money you would make) when answering IP questions.

Finally, this section encourages clients to relax and take their time while completing the IP.

#### Completing the O\*NET Interest Profiler

Next, clients move on to **How to Complete the O\*NET Interest Profiler** on page 3. This section gives more specific instructions for completing the measure. First, instructions are presented for choosing a response option:

- If clients "Like" the activity described in an item, they fill in the "L" box.
- If they "Dislike" the activity described, they fill in the "D" box.
- If they are "Unsure" of whether they like or dislike the activity described, they fill in the "?" box.

The instructions continue by explaining the order in which to complete the items. Clients must work from top to bottom in each column of items presented. These instructions are repeated several times throughout the instrument because it is critical that individuals complete the items in the correct order. Score interpretation information is based on the clients taking the items in a specific order. If clients "jump around" when completing items, the score interpretation information may not be accurate for their results. In addition, answering the items in order reduces the likelihood that items will be skipped.

After reading the instructions, users are directed to page 4 where they begin completing IP items. Items are presented in columns. There are several "reminders" for individuals to work down the columns.

Items are color coded to facilitate scoring the instrument and interpreting results. There are six color bands of items. Items in the same color band represent a particular Interest Area:

- Items in the green boxes are "Realistic" work activities.
- Items in the pink boxes are "Investigative" work activities.
- Items in the orange boxes are "Artistic" work activities.
- Items in the purple boxes are "Social" work activities.
- Items in the yellow boxes are "Enterprising" work activities.
- Items in the blue boxes are "Conventional" work activities.

These Interest Area titles are not presented to users until after they complete the items in the IP, so that they do not influence client responses (e.g., indicating like or dislike for a particular item).



**Note:** The Interest Areas are described in more detail in the **Interpretation of Results** section of this Guide.

Individuals are presented with a **total of 180 items** to complete. After item number 180, they are directed to "Turn to the next page for scoring instructions."

#### INSTRUCTIONS FOR SCORING THE O\*NET INTEREST PROFILER

After completing the items on page 7 of the IP, users are instructed to turn the page. Here they see:

- 1) a **Scoring Example** showing a two-page graphical example of how to score the IP and
- 2) a fold-out **Scoring Flap**, titled **Here's How to Score Your O\*NET Interest Profiler**, which provides step-by-step scoring instructions.

#### **Scoring Flap Instructions and Scoring Example**

Clients should read all the instructions on the **Scoring Flap** and review the **Scoring Example** before they score the instrument. The **Scoring Flap** instructs users to:

- First, count the number of "Likes" they marked for the "green" questions on pages 4 and 5 and then record the number in the first green box on the inside of the scoring flap.
- Second, count the number of "Likes" they marked for the "green" questions on pages 6 and 7 and then record the number in the second green box on the inside of the scoring flap.
- Third, add the numbers in the two green boxes (e.g., "Likes" from pages 4 and 5 and "Likes" from pages 6 and 7) and write the total in the white box provided.

Note: This total equals the client's score for the particular Interest Area.

 Fourth, repeat steps 1, 2, and 3 for the pink questions, orange questions, purple questions, yellow questions, and blue questions.

Scoring should result in a total of six scores, one for each of the six RIASEC Interest Areas.



After reading the information on the **Scoring Flap**, clients are instructed to look at the **Scoring Example** to the left. The scoring example provides a graphical illustration on how to score the IP. It gives a case example to demonstrate how to count, add, and record IP scores. The scoring example reinforces the information presented on the **Scoring Flap**.

#### Completing the Scoring Flap

Once users have looked at the **Scoring Example**, they are instructed to open the **Scoring Flap** and begin scoring. When they open the flap, they will see six colored boxes, one for each of the colored groups of items. Each box contains summarized scoring instructions that clients have already seen on the **Scoring Flap** and **Scoring Example**. A scoring tip on the top of the flap encourages clients to count their "Likes" carefully and to double check their totals. The Interest Area name that each colored band of items represents is also presented (e.g., Realistic, Investigative, Artistic, Social, Enterprising, Conventional).

**Note:** Scoring instructions are presented in three places: 1) the outside of the **Scoring Flap**, 2) the **Scoring Example**, and 3) the inside of the **Scoring Flap**. This overlap of instructions is included in the IP layout to give clients every opportunity to score the IP correctly.

Once individuals have finished scoring their instrument, they are instructed to turn to their **O\*NET Interest Profiler Score Report** to begin exploring careers.

#### **Helpful Reminders**

The O\*NET Interest Profiler was extensively pilot-tested by individuals from a variety of age, experience, and education levels. The vast majority of individuals did not have trouble completing and scoring the IP on their own. However, there are a few reminders you can give clients to help ensure that they get the most out of the instrument and receive a true picture of their interests.

- A. Remind clients to read all instructions carefully. All the necessary information needed to successfully complete the IP is included on the instrument itself. However, sometimes clients may skip over important information. They may think they don't need to read every word because they "get" how to complete the IP. If users skip instructions, they might miss something important, which will influence how they complete and score the instrument. If this happens, their results might not reflect their true interests.
- B. Remind clients to answer the questions in order. Remember, it is important for clients to work from top to bottom down the columns of items. Sometimes



individuals try working across the pages, following the color bands, rather than working down the columns. For clients to get the most meaningful results, they need to answer the questions in the correct order.

- C. Remind clients to count their "Likes" carefully. Sometimes users miss "boxes" when counting or they fail to count both rows of boxes located within each colored band when adding up their "Likes." It is important that clients double-check their counting and adding so that they record accurate scores.
- D. Remind clients to take their time and enjoy themselves. The IP is not a test. The IP is an assessment tool designed to help clients identify information about themselves that they can use to explore the world of work. Remind them that there are no time limits! Clients should relax and take advantage of the information the IP has to offer.

#### **GROUP ADMINISTRATION**

The **O\*NET Interest Profiler** is also suited to group administration. The term "group administration" has a variety of definitions that are often dependent on the type of instrument being administered. For the IP, group administration means that a professional (e.g., counselor, teacher, program leader) leads the administration of the IP and provides assistance to IP users. It can include, but is not limited to, the following procedures:

- Reading the instructions aloud to clients as they read along with the leader. You can also have individuals take turns reading parts of the instructions aloud.
- Answering clients' questions regarding IP instructions, including how to fill in boxes, what to think about when they are completing items, and in what order the items should be completed.
- Monitoring clients as they complete IP items, making sure that they work down the columns of questions.
- Answering clients' questions about specific items. For example, a client might not understand or be familiar with a particular work activity.
- Working step-by-step through the scoring procedures. For example, the leader may
  choose to read aloud the instructions on the **Scoring Flap**. The leader could then
  read the **Scoring Example** to the clients as they follow along. Another option



includes having the clients first score the "green questions," checking their totals, and then having them move on and score the next colored band of items.

Below are some questions and answers regarding group administration that can help you decide if you want to administer the IP in a group setting.

#### What locations are better for group administration?

Just like self-administration, a group administration should take place in locations where individuals will be able to concentrate and focus on the IP. A classroom or library is ideal for a group administration. Clients can sit at individual desks, or they can sit around a table to facilitate group interaction during discussion of results (see the **Interpretation of Results** section of this Guide). It is very important to remember, however, that clients should answer IP questions on their own, based on what *they think*, not on what fellow group members think.

#### When is it appropriate to administer the IP in a group setting?

You may want to make the IP part of a vocational training program in which clients talk about their results and how the IP helped them discover important information about themselves. You may want clients to discuss other parts of their lives (e.g., outside jobs, sports they play, volunteer work they are involved with, courses they particularly like) that reflect their results.

You may think that the particular clients you are working with will require "extra help" to complete the IP. For example, clients may have below an eighth grade reading level, or they may be very unfamiliar with taking surveys, or they may have trouble focusing on a task. Group administration is also appropriate for individuals who might have some trouble with the English language (e.g., English-as-a-Second-Language students).

#### How long will it take to conduct a group administration of the IP?

Group administrations should take about 50 minutes. This includes leading clients through the instructions and scoring the instrument.

#### Can a group administration be held over two sessions?

Yes. As with self-administration, we recommend a single session in which clients take and score the instrument. However, if this is not possible, you can split group administration into two parts. During the first part, clients can answer the questions. During the second part, they can score the instrument. Interpretation of results, which is discussed in the next section of this Guide, can take an additional session or two.



# Are there certain things I should pay particular attention to during a group administration?

Yes. The same "reminders" that were presented in the self-administration subsection apply to group administration. These reminders are summarized below:

- A. Clients should read instructions carefully.
- B. Clients should work down the columns of items.
- C. Clients should count their "Likes" carefully and double-check their scoring.
- D. Remind clients that the **O\*NET Interest Profiler** is not a test. Individuals should take their time. Remind clients that they should enjoy themselves.

#### How many clients can participate in an IP group administration at one time?

The maximum number for a group administration should be about 25. Any group larger than this will make monitoring the completion and scoring of items on the IP difficult. There is no minimum size requirement for group administration of the IP. For example, you might decide to do a group administration for two clients if you have the time or if the clients require special attention.

#### **COMBINING ADMINISTRATION METHODS**

Another option available to you is to combine methods of administration. That is, you might decide to provide assistance to some individuals throughout the entire process, while you might have other clients take the majority of the instrument on their own, and you would only provide assistance during certain portions of administration. Two examples of combination strategies that you may want to use are described below:

#### **Providing Assistance to an Individual Client**

You might have a client who has poor reading skills and/or trouble focusing on tasks. For this client, you could have a one-on-one session, with each of you taking turns reading the instructions. You could help the client complete individual items. You could then help the client score the instrument, perhaps scoring the first colored band of items with the client, and then letting the client continue on her/his own. Check the individual's work as progress is made through the different colored bands of questions.

**Note:** If, after receiving help on the first couple of items, the client can not complete the remaining items on his/her own, the instrument is probably not appropriate for the individual. Also, it is important to remember that the instrument has approximately an eighth grade reading level.



Of course, the amount of assistance you provide to an individual client depends on the client's skills and abilities. Thus, unlike the person described above, you might have a client who can read instructions on his/her own and complete the items without assistance, but who needs help scoring the instrument. With this client, you could simply start the person on the instrument, give him or her the proper "reminders" (see **Self-Administration** subsection for a list of reminders), and then assist the client in scoring the instrument.

#### Combining Self-Administration and Group Administration Methods

The O\*NET Interest Profiler is designed to be flexible, so that different methods of administration can be used or combined. It is perfectly acceptable to combine self-and group administration methods. For example, you might decide to have clients read the instructions on their own, take the instrument home and answer the items, and then bring it back. You could then have them score the instrument as a group, walking them through the different scoring steps. Or, you might reverse what clients do on their own versus in a group. You could walk clients through the instructions, monitoring them as they complete items, and then have them score the IP on their own. Again, the level of assistance you provide a single client or a group of clients depends on their capabilities. Based on your experience with the individuals, you can decide what they can do by themselves and where they might need some help.

In the section that follows, **Interpretation of O\*NET Interest Profiler Results**, the flexibility of the **O\*NET Interest Profiler** is demonstrated once again. As with administration, the score interpretation materials were designed for clients to use on their own. However, you may feel the need to provide some additional assistance to your clients, or you might elect to hold group interpretation sessions as part of your classroom activities.



#### **INTERPRETATION OF O\*NET INTEREST PROFILER RESULTS**

The **O\*NET Interest Profiler** was designed to enable the majority of people to interpret and use their results for career exploration on their own. Along with the instrument, clients receive an **O\*NET Interest Profiler Score Report**. This report helps them understand what their results mean and provides instructions for applying their results to explore careers using **O\*NET OnLine**, an application available on the Internet at <a href="http://www.onetcenter.org">http://www.onetcenter.org</a>. **O\*NET OnLine** helps clients explore the occupational information in the **O\*NET** database.

Information presented in the following subsections of this Guide includes:

- Background information on Holland's Vocational Personality Theory (Holland, 1985a).
   The O\*NET Interest Profiler was designed to be compatible with Holland's theory. A familiarity with the theory and model will help you understand the design and intent of the IP and its Score Report.
- A description of each part of the Score Report, including an explanation of the information each part communicates to clients.
- Possible challenges that clients might face with a particular portion of the Score Report. Descriptions of the challenges are presented along with solutions that you can use to help clients better understand the Score Report.
  - **Note**: As mentioned previously, the IP Score Report was designed for self-use. You may prefer, however, to assist clients in interpreting their results.
- Suggestions for program activities that you can use to help clients interpret and use their results

#### OVERVIEW OF HOLLAND'S VOCATIONAL PERSONALITY THEORY

The **O\*NET Interest Profiler** is compatible with Holland's (1985a) Theory of Vocational Personality. This is one of the most widely accepted approaches to vocational choice. According to the theory, there are six vocational personality types. Each of these six types and their accompanying definitions are presented below.



#### Realistic:

People with **Realistic** interests like work activities that include practical, hands-on problems and solutions. They enjoy dealing with plants, animals, and real-world materials like wood, tools, and machinery. They enjoy outside work. Often people with Realistic interests do not like occupations that mainly involve doing paperwork or working closely with others.

#### Investigative:

People with **Investigative** interests like work activities that have to do with ideas and thinking more than with physical activity. They like to search for facts and figure out problems mentally rather than to persuade or lead people.

#### Artistic:

People with **Artistic** interests like work activities that deal with the artistic side of things, such as forms, designs, and patterns. They like self-expression in their work. They prefer settings where work can be done without following a clear set of rules.

#### Social:

People with **Social** interests like work activities that assist others and promote learning and personal development. They prefer to communicate more than to work with objects, machines, or data. They like to teach, to give advice, to help, or otherwise be of service to people.

#### **E**nterprising:

People with **Enterprising** interests like work activities that have to do with starting up and carrying out projects, especially business ventures. They like persuading and leading people and making decisions. They like taking risks for profit. These people prefer action rather than thought.

#### Conventional:

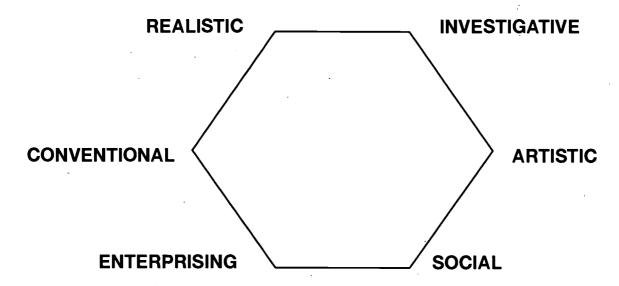
People with **Conventional** interests like work activities that follow set procedures and routines. They prefer working with data and detail rather than with ideas. They prefer work in which there are precise standards rather than work in which you have to judge things by yourself. These people like working where the lines of authority are clear.

According to Holland (1985a), most individuals can be described by one or more of these six personality types, frequently summarized as R-I-A-S-E-C (the first letter of each personality type). Additionally, the theory proposes that there are six corresponding work environments (or occupational groups)—and that people seek out work environments that match their personality types. The better the match individuals make, the more satisfied they will be with their job.



It is important to note that an individual's interests may not be described by just one of the six interest categories. In fact, Holland suggests that most people will have interests in several of the areas, but that they will probably have one Interest Area that is stronger than the others. Like people, environments or occupations may not be best represented by one Interest Area. They also may be represented better by several areas. Because of this heterogeneity in the interests of people and occupations, several Interest Areas usually serve as the most appropriate representation of an individual's interests, as well as the interests that a work environment (or an occupation) satisfies. Thus, you will see that the IP allows clients to use both their primary and secondary Interest Areas to explore occupations.

Holland's theory also suggests that the RIASEC areas are related in a hexagonal fashion based on how similar they are to one another. The figure below illustrates the relationship between Interest Areas.



According to Holland, adjacent Interest Areas are most similar to one another (e.g., Artistic with Investigative and Social). Interest Areas that are opposite to one another (e.g., Enterprising and Investigative) are most dissimilar. Interest Areas that are alternate to one another (e.g., Realistic and Enterprising or Investigative and Social) have an intermediate relationship. It is important to understand this hexagonal relationship because, ideally, individuals will want to explore occupations that have the strongest relationship with their primary Interest Area, rather than the weakest. For example, a person with strong Artistic interests would probably be most satisfied with strong Artistic occupations (e.g., painter, dancer, actor) rather than a strong Conventional occupation (e.g., typist, word processor, mail room clerk). The next two occupational groups that this person would find satisfying (after Artistic occupations) would likely be Investigative or Social occupations.



The purpose of the IP and its corresponding occupational lists is to help clients match their personality type (Interest Area) to corresponding work environments (occupations). The better the match, the more likely that clients will be satisfied with the occupations they choose to explore.

For more information on Holland's Vocational Theory, read *Making Vocational Choices:* A Theory of Vocational Personalities and Work Environments (Holland, J.L., 1997).

#### O\*NET INTEREST PROFILER SCORE REPORT

Below, each section of the O\*NET Interest Profiler Score Report is described.

#### Name and Date

Clients should write their name and the date in the spaces provided on the front page immediately after they receive their **O\*NET Interest Profiler Score Report**.

Recording this information will give clients a better chance of keeping track of their Score Report.

#### The O\*NET Interest Profiler: How can it help you?

This section reminds clients that they completed the IP to identify their work-related interests. It tells them that the questions on the IP represent work activities that can be grouped into six broad Interest Areas. This section also introduces clients to the concept of "strongest" interests, which are important to career exploration.

Finally, this section reinforces the notion of the proper use of **O\*NET Interest Profiler** results. It reminds clients that results should be used for career exploration purposes only, and that they should not be used for employment selection or applicant screening.

#### What are your Primary and Secondary Interest Areas?

This section allows clients to identify their strongest Interest Areas. First, they are instructed to copy their interest scores from the IP in the six spaces provided, one for each of the six RIASEC areas. Clients should copy their scores from the inside of the IP **Scoring Flap** to the spaces provided on the Score Report. **Note:** This is the first time clients see the abbreviation RIASEC, which represents the six IP Interest Areas.

After copying their scores, clients turn to page 2 of the Score Report where they are asked to identify and note their **Primary** and **Secondary Interest Area**. For their **Primary Interest Area**, clients are instructed to select their Interest Area with the highest score. However, they are also informed that if their two highest scores are



within five points or less of each other, they should consider both scores. **Primary** scores that are less then five points apart are not significantly different and may indicate that the client has two **Primary** interests.

After the **Primary Interest Area(s)** is identified, the next two highest Interest Areas serve as the client's **Secondary Interest Areas**.

A summary sheet designed to help clients gather all of the information they will need to explore careers is located on page 11. Clients are instructed to write their **Primary** and **Secondary Interest Areas** in the spaces provided on this sheet. Clients are encouraged to start exploring careers that are related to their **Primary Interest Area**. If they are not happy with the occupations they are initially directed towards, they can use their **Secondary Interest Areas** to find a different selection of careers.

#### **Possible Client Challenges**

- Clients might forget to write their Interest Area information on the summary sheet (page 11).
- Some clients might have trouble copying their scores from the IP Scoring Flap.
  - Point out to clients that each colored box on the flap contains the name of the Interest Area.
- Clients might have trouble identifying their Primary and Secondary Interest Areas. Remind them that they are looking only for their highest scores. Also, remind them that if their highest scores are less than five points apart, they should consider the scores to be tied.

Note: The five point rule applies to both primary and secondary scores.

If clients have multiple primary or secondary scores, let them know that they should start exploring careers with the area they think best represents their interests based on their experiences. Remind your clients that they will have the option to go back and start a new career exploration using their other Interest Areas.



#### **Using Your Interests to Explore Careers**

This section of the Score Report shows clients how the Score Report is organized and gives them an idea of what they can expect to accomplish by using the IP. It helps clients learn that there is a variety of information about themselves that is useful when exploring careers and that their interests are just one of the pieces. Clients are introduced to the concept of *whole-person assessment*—the more you know about yourself, the more likely it is that you can find satisfying work.

#### What Your Primary Interest Area Means

This section of the Score Report provides clients with definitions for each of the six RIASEC Interest Areas. Each definition includes examples of activities that individuals with that interest type like to perform, as well as examples of activities that they usually do not like to perform.

#### **Possible Client Challenges**

- Clients may not understand the definitions provided.
  - Try to give clients real-world examples of activities related to the Interest Area, such as school courses, school clubs, or job duties. For example, if a client's Primary Interest Area is Artistic, you can suggest painters or actors. You can discuss special art classes at school or a drama club. You can look at the occupational listings included in clients' Score Reports for job examples.
- Clients might think the Interest Areas with their highest scores don't represent them.
  - Inform clients to keep working through the Score Report because in later sections options for changing or re-evaluating their IP results are presented.

#### What occupations are linked with your interests?

This is a critical section of the Score Report. It introduces clients to the process of linking their interests to occupations. First, it explains to clients that the Score Report contains six occupational lists, one for each Interest Area. The occupations included in each list are those that will most likely satisfy individuals with that particular interest.

Additionally, the concept of Job Zones is introduced to clients. Each of the six occupational lists are further divided into five Job Zones. Each Job Zone contains occupations that require similar levels of education, training, and experience. This information is important for clients to consider when exploring careers. It helps clients get an accurate picture of how much preparation is required to pursue certain occupations. Thus, when exploring careers, it is not enough to just "like" or be



interested in an occupation. You must also consider the amount of education, training, and experience needed to qualify for and be successful in occupations.

**Note**: Occupations were placed in Job Zones based on Specific Vocational Preparation (SVP) ratings located in the *Dictionary of Occupational Titles* (DOT, U.S. Department of Labor, 1991a). For a further explanation of this process, see Oswald, Campbell, McCloy, Rivkin, and Lewis (1999).

Note: In the Score Report and in the Interest Profiler O\*NET Occupations Master List, occupations have been sorted based on their Occupational Interest Profiles. See Rounds, Smith, Hubert, Lewis, and Rivkin (1999) for further description of the Occupational Interest Profiles. The majority of occupations are listed based on their Primary Interest Code within Job Zones. To provide clients with a variety of occupations to explore (i.e., present 20 occupations per Interest/Job Zone cell), where feasible, some occupations are included based on their Secondary or Tertiary Interest Code. To make the Score Report less cumbersome for clients, a maximum of 20 occupations per Interest/Job Zone cell are presented. For those cells where more than 20 occupations were present, a sample of occupations was drawn. Clients interested in the entire listing of occupations should refer to the Master List.

#### What is a Job Zone?

In this section clients learn more about why occupations are placed within Job Zones and how Job Zones can help them focus their career search. Clients are given a brief definition of each Job Zone and are introduced to the concepts of Current Job Zone and Future Job Zone.

The Current Job Zone for clients is comparable to the amount of education, training, and experience they have now. They can consider this amount of preparation when exploring careers, or they can use their Future Job Zone—the amount of education, training, and experience they expect to have in the future, after they finish high school, college, or a vocational training program.

For clients with less work experience, use of their Future Job Zone for exploring careers is probably more appropriate. This will give them broader exploration opportunities and will more accurately reflect their career aspirations. However, the Score Report does *not* tell clients which Job Zone type they should use to explore careers. It leaves the choice up to them.



#### **Possible Client Challenges**

- Clients might have a hard time deciding whether to use their Current or Future Job Zone to explore careers.
  - Suggest that clients with little work experience, who have not yet decided how much education to pursue, select a Future Job Zone. This will allow them to open their minds to possible careers that they may not have considered. Clients will get a better understanding of how "higher" job zones affect career choice.
- Clients may have a difficult time understanding the concept of Future Job Zone.
  - Encourage clients to think about themselves in the future. What do they want their lives to be like as adults if they could do anything they wanted? Encourage them to think about the "most" they can do in their lives.
- Clients with more education and experience should be encouraged to think about whether they would want to go back for more education "to start over," "for a second chance", or to try a new career.

#### **Job Zone Definitions**

This section of the Score Report contains complete definitions of the Job Zones. By reading each definition, clients will begin to learn the differences among the five Job Zones. As they move from Job Zone 1 to Job Zone 5, they will see that more experience, education, and training are required. For example, many occupations in Job Zone 1 require either a GED or a high school diploma, frequently need very little previous work-related experience, and usually involve simple training that can be delivered by a co-worker. In contrast, Job Zone 5 includes occupations that need the most overall preparation. These occupations frequently require advanced degrees, such as Ph.D., M.D., or J.D., and often at least four years of work-related experience.



#### **Possible Client Challenges**

- Clients might have difficulty distinguishing between Job Zones that are next to each other (e.g., the difference between Job Zones 3 and 4).
  - Clients should pay particular attention to the "Overall Experience" category within Job Zones. This section of the definition can help clients figure out the differences among Job Zones.
- Clients might need more "familiar" examples of occupations that fit into a particular Job Zone to really understand the Zone.
  - You may want to look at occupational "snapshots," which are included in O\*NET OnLine, to find other examples of occupations within a Job Zone.

#### Which Job Zone suits you best?

This section has the clients select the Job Zone that they want to use to explore careers. Clients are asked several questions to help them focus on a Job Zone. Once again, they are instructed to think about whether they want to use their Current Job Zone or Future Job Zone to explore careers.

Clients are instructed to write down the Job Zone(s) they select in the spaces provided on the summary sheet located on page 11 of the Score Report.

#### **Possible Client Challenges**

- Clients might have difficulty understanding the differences between Job Zones.
  - As discussed in the Job Zone Definitions section above, clients might need more examples of occupations within a Job Zone in order to really understand the Zones.
- Clients might have difficulty deciding whether they should use their Current or Future Job Zone to explore careers.
  - Clients with little education and experience can be encouraged to use a Future Job Zone because this will provide broader career exploration opportunities. For some clients (especially those with more education and experience), it might be helpful to explore a variety of Job Zones, so they can see how their career opportunities expand as they achieve more education, training, and experience.



#### **Exploring Careers Using Your Interests and Your Job Zone**

Now clients are ready to use their interests and Job Zone(s) to explore careers. This section of the Score Report provides clients with a step-by-step description of how to use the information they discovered about themselves to explore occupations. These steps are summarized below.

#### 1. Look at your Primary Interest Area occupations.

Clients are advised to use the summary sheet located on page 11 of the Score Report to look up their Primary Interest Area. They are then directed to look through the six occupational lists until they find the list with the title that corresponds with their Primary Interest Area. Notice that the occupational lists are arranged in RIASEC order.

#### 2. Review the occupations in your Job Zone.

Clients are advised to use the summary sheet located on page 11 of the Score Report to look up their Job Zone(s). Clients are directed to:

- 1) Find the section of their interest list that matches their Job Zone.
- 2) Look at the occupations and write down in the space provided on the summary page the titles and codes of the occupations they want to start exploring.

**Note**: Each list of occupations is clearly divided into the five Job Zones, so clients should be able to find their Job Zone section easily.

#### 3. Find out more about the occupations.

Here clients are instructed to look in **O\*NET OnLine** to find out information about the occupations they want to explore.

**Note**: Clients should be able to use **O\*NET OnLine** on their own for career exploration. You may, however, wish to hold an **O\*NET OnLine** training session to help them locate the most important information for career exploration.

#### 4. Check the Interest Profiler O\*NET Occupations Master List.

This list is configured just like the lists in the Score Report, but it contains more occupations. Clients can look at the Master List to find more occupations linked to their interests and Job Zones. Clients are told that they can get this list from their teacher or counselor.

#### 5. Still want more? Check your Job Zone and other Interest Areas.

Like Step 4, this step gives clients more options to find other occupations that they might like to explore. They are told to review their Job Zone selection to see if another Job Zone might be more appropriate. They also are told to explore occupations in their Secondary Interest Area. If they still would like more



occupations to explore, they can look at occupations in their third highest Interest Area. Finally, they are reminded to refer to the Master List for more occupations.

Again, the purpose of Step 5 is to encourage clients to expand their career exploration and to give them options for exploring occupations that they might find satisfying and rewarding.

#### 6. Want to know about a particular occupation not on your list?

Some clients may have certain occupations that they want to explore which do not appear in their occupational lists because the occupations do not match their interests or Job Zone. This section of the Score Report informs clients that they can find those occupations in the Snapshot function of **O\*NET OnLine**. The section also contains a series of questions that clients may want to consider when looking at a particular occupation. For example, under what Interest Area and Job Zone has the occupation been categorized? Do the clients really like the work that employees perform in the occupations, or is there something else about the occupations that attracted the clients to them (e.g., money, status)?

Clients are also provided with additional suggestions for learning more about the occupation, including:

- reading about the occupation in other reference materials,
- talking to someone who is actually in the job, or
- taking additional O\*NET Career Exploration Tools to see how different pieces
  of information about themselves match the occupation.

The options are presented to clients to facilitate their ability to better assess their interest and likelihood of success in a particular occupation. By following these options, clients can develop more viable career aspirations.

#### Not really sure you agree with your results?

Some clients may decide that their IP results do not accurately reflect their interests. This section gives clients options designed to help them become more comfortable with their IP results. The goal of this section is to make sure that clients continue to explore careers even if they are not happy with their IP results. The IP was developed to encourage, not discourage, clients' career aspirations.

The options that clients can follow are presented below:

#### 1. Check your scoring.

Clients are directed to:

- 1) check the number of "Likes" they counted on the IP for each colored band of items,
- 2) verify that they added each set of colored boxes correctly, and
- 3) make sure that they answered all questions on the IP.



#### 2. Check your answers.

Clients are encouraged to double-check their answers to make sure that they really understood the instructions. For example, did they "not think about the education requirements or how much money they would make" when responding to items? If clients decide to change any of their answers, they are told to re-score the IP. If they feel they need to change a large number of their answers, they should be directed to take the entire instrument over again at a later date.

3. Take another look at the occupations listed in your highest Interest Area.

As the title suggests, clients are told to re-examine occupations listed under their highest Interest Area to make sure that they did not overlook any occupations that they may want to explore.

#### 4. Use your other highest Interest Areas to explore careers.

Here clients are told to use their Secondary Interest Areas to explore careers. They are asked a series of questions that should help them determine whether one of their Secondary Interests describes them better and might be more appropriate for them to use to explore careers.

#### 5. Check out other Interest Areas.

If clients are not happy with any of their Interest Areas, they are told to look at the definitions for the other Interest Areas to see if any of those describe themselves better. They are told to explore some of the occupations under these interests to see if they feel any are worth pursuing.

#### 6. Talk to someone about your interest results.

This section informs clients that perhaps a person whom they trust will be able help them better understand their IP results. Sometimes by talking to other people, clients can get a different perspective on their interests. Other people might be able to point out to clients activities they like to do (e.g., sports, hobbies, reading specific types of books, school courses), thus helping the clients to better understand their interests.

#### 7. Try your interest results out.

Here, clients are encouraged not to give up. They are told that they might want to talk to someone actually in the occupation in order to get a better idea about what is actually involved in working in the field.

#### **Using Your Interests with Other Career Exploration Tools**

This section introduces the idea of using IP results along with **O\*NET Work**Importance Locator (WIL) results. Clients are introduced to the notion of the **O\*NET**Occupations Combined List, which allows them to use both their WIL and IP results to explore careers. A list of other career exploration tools is provided to clients, and the notion of using different pieces of information about themselves to explore careers is reinforced.



## O\*NET Occupations

In this final section of the Score Report, clients are presented six interest occupational lists, each divided into five Job Zones. Occupations within a Job Zone section are linked to that Job Zone, as well as to the overall Interest Area the list represents. Each occupation is described by an O\*NET title and occupational code. Clients can use either the title or the code to find the occupation in **O\*NET OnLine**.

On the cover page, clients are instructed to record (if they haven't already done so) their Interest Areas and their current and future Job Zones. They are also instructed to record in the space provided on the summary sheet (page 11) the occupations they want to explore in **O\*NET OnLine**.

The majority of Job Zones within each interest occupational list contain 15 to 20 O\*NET occupations. These occupations were selected because they are representative of the total group of occupations that are listed in the corresponding section of the **Interest Profiler O\*NET Occupations Master List**. They also were selected because they represent different areas of the world-of-work.

## SUGGESTIONS FOR SCORE INTERPRETATION PROGRAM ACTIVITIES

The IP Score Report also can be used to facilitate group sessions aimed at helping your clients interpret their results. For example, you can work step-by-step with clients through the Score Report. Clients can take turns reading sections or discussing their feelings about their results. Another option is to work with your clients to help them decide whether they want to explore additional occupations using other Job Zones or other Interest Areas.

To help clients better understand their interest results, activities are presented below that you can incorporate into your vocational exploration program. These activities can be used in a group setting or individually by clients. You might decide to have clients work on some sections of the activities independently and on other parts in a group.

## • Review IP items following scoring.

After scoring their IP, clients can go back and look at the work activity items for their Interest Areas. By reviewing the items, clients can see what they "Liked" and how those work activities relate to their interests. If clients are dissatisfied with their IP results, they can look at the items for the Interest Areas that they think might represent them better and determine why they didn't respond more positively to those items.



Use different Job Zones and Interest Areas to explore careers.

Clients can try out other Job Zones and Interest Areas to explore careers. This can help them confirm their results (e.g., they can see that the other Interest Areas/Job Zones do not contain occupations that they wish to explore), or they might find Interest Areas/Job Zones that they do want to use to explore occupations. Finally, this activity can give them a broader picture of the world of work.

• Use O\*NET OnLine to explore occupations.

Clients can explore particular occupations using **O\*NET OnLine**, <a href="http://www.onetcenter.org">http://www.onetcenter.org</a>. They can be directed to find other information about the occupation that supports their view that the occupation is indeed one that they should pursue further. They can also be instructed to find information that supports their view that a particular occupation is not right for them.

Clients can try their results out.

Clients could visit an individual working in one of the occupations they are thinking of pursuing. They could actually see what the person does on the job. They can talk to the employees in the job to see what interests the employees have and how they compare to the clients. You might want to have clients prepare a list of questions to ask employees.

If clients can't visit a person in the job, they could find a friend or relative in a job they wish to pursue. They could talk to the person and report back to the class:

- 1) what the person likes and dislikes about the job,
- 2) what the person does on the job, and
- 3) what the person's interests seem to be.

## • Use America's Job Bank (AJB) and other sources to look for jobs.

AJB, which can be found on the Internet, <a href="http://www.ajb.org">http://www.ajb.org</a>, helps clients to see the types of job openings that exist for occupations they have selected to explore. If clients do not have access to the Internet through their school or home, they can go to their local employment service office to gain access to AJB. Clients can also try to find their occupations in the classified section of a newspaper.

## Rate occupations using RIASEC.

Provide clients with a list of occupations. Have each client assign a RIASEC rating to each occupation. In a group, have clients discuss the characteristics about each job that caused them to assign their rating. This activity will help clients better understand the relationship between interests and the world of work. It will also encourage them to see how they can use their interests to explore careers.



- Identify other life activities that relate to interests.
   Have clients list other activities that they participate in related to their interests.
   For example, to what clubs or teams do they belong? What activities do they like doing with family or friends? Are there particular school courses that they like?
   This activity will help clients better identify and understand their interests.
- Use America's Learning eXchange (ALX) to find courses related to occupations.
   ALX, which can be found on the Internet, <a href="http://www.alx.org">http://www.alx.org</a>, allows users to see training programs and courses available for the occupations they have chosen to explore. They also can learn about requirements for licensing or certification.

## WHERE CAN I GET MORE HELP WITH USING THE O\*NET INTEREST PROFILER?

For more information about the **O\*NET Interest Profiler** and its Score Report, contact the National Center for O\*NET Development:

Internet:

http://www.onetcenter.org/

E-mail:

o\*net@esc.state.nc.us

Mail:

**Customer Service** 

National Center for O\*NET Development

Post Office Box 27625

Raleigh, NC 27611

FAX: (919) 715-0778



## **DEVELOPMENT OF THE O\*NET INTEREST PROFILER:** An Overview

This part of the User's Guide presents a broad overview of the procedures implemented to develop the **O\*NET Interest Profiler**. The information is provided at a fairly basic level of technical detail to give the wide range of users of the IP an introduction to the technical underpinnings of the instrument. It is important to have a fundamental understanding of the IP technical characteristics, so you can be comfortable with the psychometric qualities of the instrument and can use the IP in a manner that is most beneficial to your clients. The goals of the IP development project and the major instrument development phases are summarized in the following sections. To gain a more thorough understanding of the IP development, you can read the **Development of the O\*NET Interest Profiler** (Lewis & Rivkin, 1999) and **O\*NET Interest Profiler: Reliability, Validity, and Self-Scoring** (Rounds, Walker, Day, Hubert, Lewis, & Rivkin, 1999).

## PRIMARY GOALS OF IP DEVELOPMENT

The IP was developed to serve a variety of programs within the employment and training community that are involved in providing career exploration and vocational counseling services to clients. Specifically, there were four primary goals that were considered in developing the IP:

- 1) Develop an instrument with strong technical characteristics that would provide clients with accurate and useful information.
- 2) Develop a fair and unbiased instrument that would serve the needs of clients from a variety of ethnic, cultural, and socioeconomic backgrounds. Every effort was made to ensure that the instrument would be helpful to clients with different backgrounds.
- 3) Develop an instrument that included items representing the entire world of work. This would help ensure that the instrument would provide useful information to individuals with different work-related goals and interests.
- 4) Develop an instrument that could be used as a self-assessment tool that individuals could self-administer, self-score, and self-interpret. This self-assessment instrument would help empower clients to take control of their career exploration efforts. Of course, the instrument also could be used by counselors with clients in a one-on-one or group setting.



These goals were considered in each of the research phases conducted to develop the IP. In the next section, each of these phases are introduced, and the procedures conducted are summarized.

## O\*NET INTEREST PROFILER DEVELOPMENT PHASES

Eight research phases were conducted in support of the development of the IP:

- 1) Review of existing DOL Interest Instruments,
- 2) Review/Revision/Tryout of Existing Items,
- 3) Taxonomy Development,
- 4) Placement of Retained Items/Creation of New Items,
- 5) Item Screening Process,
- 6) Item Tryout and Scale Development,
- 7) Format Design, and
- 8) Evaluation of Reliability, Validity, and Self-Scoring.

Each of these phases is briefly presented below. The purpose, major steps, and important outcomes are described. For more detailed technical information regarding the procedures used and the results of each phase, see the following technical reports: **Development of the O\*NET Interest Profiler** (Lewis & Rivkin, 1999) and **O\*NET Interest Profiler: Reliability, Validity, and Self-Scoring** (Rounds, Walker, Day, Hubert, Lewis, & Rivkin, 1999).

## PHASE 1: REVIEW OF EXISTING DOL INSTRUMENTS

Before developing the O\*NET Interest Profiler, existing DOL interest instruments (e.g, USES Interest Inventory, USES Interest Checklist, Job Search Inventory) were reviewed to determine if they were currently sufficient or could be easily updated to serve as DOL's primary interest instrument. The review indicated that all of the instruments had problems, including technical insufficiencies and outdatedness of items and format, that would make it difficult to "resurrect" any of them to serve the needs of the employment and training community. However, all of the instruments did have individual items that could be used as a starting point for the new DOL instrument, the O\*NET Interest Profiler.



## PHASE 2: REVIEW/REVISION/TRYOUT OF EXISTING ITEMS

The purpose of this phase was to review items from existing DOL instruments and to consider them for possible inclusion in the new instrument. From a pool of 453 existing items, 281 were retained, and an additional 288 new items were generated based on the content of existing items. These 569 items were included in a pilot test with individuals from a variety of backgrounds (e.g., age, education, race, socioeconomic, gender) to examine endorsement rates. Items with low endorsement rates were dropped, as well as items with duplicate content, resulting in a pool of 532 items.

## PHASE 3: ITEM TAXONOMY DEVELOPMENT

A taxonomy was created to provide structure to the process of developing and selecting items for the IP, helping ensure that a variety of items representing the world of work would be included in the final instrument. Once the taxonomy was developed, the pool of items generated from Phase 2 would be placed into the structure. Then, areas within the taxonomy that did not have enough items would be identified, indicating that new items would have to be developed.

The six RIASEC constructs served as the over-arching structure of the taxonomy. Within each RIASEC construct, work content areas were identified. These areas were derived from the 66 work groups contained in the *Guide for Occupational Exploration* (GOE; U.S. Department of Labor, 1979a), which is very representative of the world of work. Each of the 66 areas was assigned to one of the six RIASEC categories, based on expert judgements. Additionally, with each RIASEC construct, five levels of training requirements were identified to help ensure that items were developed that represent the variety of complexity in the world of work. The training levels were a modified form of the Specific Vocational Preparation Scale (SVP; U.S. Department of Labor, 1991b), which focuses on the amount of time required to learn the techniques, acquire the information, and develop the skills to perform a job. The Modified Specific Vocational Preparation Scale is presented in Figure 2. Lastly, based on a literature review and on the purpose of the IP, description of work activities was selected as the type of item to be developed.

Item development targets for the taxonomy were set at a minimum of 100 items per RIASEC construct, with equal representation for each work content area. These numbers were set fairly high because it was estimated that a large number of items would fail to pass a variety of later development phases (e.g., item screening and item tryout).



## PHASE 4: PLACEMENT OF RETAINED ITEMS/CREATION OF NEW ITEMS

## **Placement of Items**

Each of the 532 items in the pool, derived from the initial pilot study conducted during Phase 2, was placed within the taxonomy. A team of four judges was trained in Holland's (1985a) vocational personality theory and the taxonomy.

Judges reviewed the items and independently assigned them to one of the work content areas within a RIASEC construct. Assignment disagreements were flagged, discussed, and resolved. After the placement of the items was complete, the coverage of the taxonomy was examined. Areas that did not have enough items to meet the taxonomy targets were identified for new item development.

## **Development of New Items**

A team of four item writers was trained in Holland's (1997) vocational personality theory and the taxonomy. Each item writer was requested to write new items that met the following criteria:

- 1) filled in areas of the taxonomy that did not meet minimum goals;
- 2) were descriptions of work activities;
- 3) increased the representation of training-level requirement found within the RIASEC construct;
- 4) were inoffensive to individuals and subgroups;
- 5) contained vocabulary comprehensible to individuals with an eighth grade reading level;
- 6) would elicit an endorsement rate that falls between 10 percent and 90 percent;
- 7) would likely reduce spurious gender and race/ethnic endorsement rate differences; and
- 8) would be familiar to individuals from a variety of settings, including:
  - a) entry level and career transition counseling settings;
  - b) urban, rural, and suburban settings; and
  - c) nationwide regional settings.

All new items were reviewed and edited by the team of item writers.

## **Pilot Study**

A total of 272 new items was developed, resulting in a pool of 804 items (532 items from Phase 2 plus 272 new items). These items were included in a small pilot test with individuals from a variety of backgrounds (e.g., age, education, employment status). Items with extreme means, large gender differences, or large race/ethnic differences were removed. Priority was placed on eliminating items with similar or duplicate content. After this phase, a pool of 776 items existed.



## PHASE 5: ITEM SCREENS

The pool of 776 items underwent a comprehensive screening process designed to remove items that failed to meet the rigorous standards for inclusion in the **O\*NET Interest Profiler**. Each item was required to pass the seven screens presented below to be included in the next phase of the instrument development.

## Retranslation

This screen was conducted to ensure that items truly represented their intended RIASEC construct. Five expert judges in Holland's (1985a) vocational personality theory received a pool of items with no indication of the construct or work content area each item was intended to represent. Judges independently assigned each item to a RIASEC construct. Following the assignment task, judges discussed assignment differences, recommended item alterations, and finalized all ratings. Items were retained for which at least four of the five judges agreed on assignment.

## Sensitivity

The purpose of this screening was to ensure that items would not be offensive to particular segments of the potential user population. A panel of six individuals representing diverse race/ethnic and gender groups was convened. The protocol for the screen was derived from guidelines developed by the Educational Testing Service (1987), along with a review of the sensitivity procedures used in the development of the **O\*NET Ability Profiler** (Mellon, Daggett, MacManus, & Moritsch, 1996).

Panel members reviewed each item for possible bias against or offensiveness to racial, ethnic, or gender groups. The panel concluded with a list of suggested item revisions and deletions that were incorporated within the item pool.

## Comprehensibility

The estimated range of education for potential clients of the **O\*NET Interest Profiler** begins at the junior high school level; thus, items must be comprehensible to these users. An eighth grade reading level was selected as the goal for the items. *The Living Word Vocabulary* (Dale & O'Rourke, 1981) was used to determine the grade level appropriateness of the vocabulary present in each item. Two sets of inspectors independently identified the grade level assigned to all words present in the pool of items.

All items with words exceeding an eighth grade level were identified. For each of these items, one of the following actions was taken:

- inappropriate grade-level words were replaced with synonyms with a lower grade-level designation,
- 2) items were entirely rewritten, or
- 3) alterations of the items were overruled by a team of four judges.



## **Familiarity**

The work activities described by the items within the final version of the instrument should be recognizable (i.e., familiar) to the entire range of potential clients served by DOL umbrella agencies and initiatives. Eight focus groups were conducted in four regions of the country to determine if the items were indeed recognizable by different segments of the ETA client community. The groups were drawn from employment service offices, community colleges, and technical/trade schools located in urban, suburban, and rural sites. A total of 254 individuals from a variety of backgrounds (e.g., age, education, employment status) participated. Each participant rated the familiarity of the work activities. Items that individuals were not able to recognize were eliminated.

## **Training Requirement**

This screening was conducted to ensure that items represented the broad range of training requirements specified by the taxonomy. Occupational analysts with expert knowledge of the Specific Vocational Preparation scale (SVP; U.S. Department of Labor,1991b) were trained on the use of the Modified SVP scale (see Phase 3 for a description). Each analyst rated the amount of vocational training required to perform the work activity described by the items. The rating of training level was used to remove items from areas of the taxonomy that were over-represented (i.e., work content areas). The goal was to maximize the variety of training levels represented by items within each RIASEC construct.

## **Duplication**

The purpose of this screening was to eliminate items with identical or nearly identical content. A team of inspectors reviewed the pool of items to ensure that nearly identical work activities were not present. For example, "type a memo" and "type a letter" would be considered nearly identical, and only one would be retained.

## Copyright

To avoid copyright infringement, potential IP items were compared to items widely used in existing interest instruments. Items were compared with those in the 1) Interest-Finder (U.S. Department of Defense, 1995), 2) Self-Directed Search (Holland, 1985b), 3) Strong Interest Inventory (Hansen & Campbell, 1985), and 4) UNIACT-R (American College Testing Program, 1995). Two inspectors independently identified duplicate and near duplicate items. Agreement between the inspectors was extremely high, with the few discrepancies being resolved by the team of inspectors. All items that represented potential copyright infringements were removed.



## PHASE 6: ITEM TRYOUT AND SCALE DEVELOPMENT

A total of 226 items failed to pass the seven-stage screening process, resulting in a pool of 500 items. A large scale study was conducted to gather information on the psychometric characteristics of the 500 items left in the tryout pool. This information would serve to identify those items most likely to constitute an **O\*NET Interest Profiler** with high reliability, low gender and race/ethnic biases, and strong evidence of construct validity. In addition, the Interest-Finder (Defense Manpower Data Center, 1995) was administered to allow for a comparison between the newly created **O\*NET Interest Profiler** and an established interest instrument. The Interest-Finder is a vocational interest assessment instrument developed by the Defense Manpower Data Center for use in the ASVAB Career Exploration Program, a national testing program used annually in more than 16,000 schools across the United States.

## Sampling Plan

The sampling plan for this study attempted to target groups of clients most likely to use the **O\*NET Interest Profiler** upon its completion. Groups identified included: 1) unemployed workers, 2) junior college and technical/trade school clients, 3) high school clients, 4) college clients, and 5) workers in transition (employed workers looking for different jobs/careers). The sampling plan also called for a high proportion of minority participants, an equivalent number of participants from each gender, and participants drawn from a variety of regions across the United States.

## **Participants**

Data collection sites included employment service offices, high schools, junior colleges, technical/trade schools, universities, and other government agencies located in six states across the country (Florida, Michigan, New York, North Carolina, Texas, and Utah). A total of 1,123 participants provided useable responses. The sample consisted of approximately equal numbers of males and females, a high degree of ethnic diversity, a broad distribution of age groups, and represented a variety of education and employment situations.

## **Procedures**

Participants were administered, in a counterbalanced fashion, an O\*NET Interest Profiler and an Interest-Finder. The O\*NET Interest Profiler consisted of 500 tryout items. In addition, each participant completed a brief demographics questionnaire, along with a comment sheet eliciting feedback regarding the O\*NET Interest Profiler.

## Item Analyses

A set of general item-level screens were conducted to eliminate items with extremely low and high endorsement rates, items with large differences in endorsements between males and females, items with large differences among racial/ethnic groups, and items that did not correlate highly with their intended scale. An item pool of 461 items was retained after these screens.



## **Scale Analyses**

The purpose of this stage of the analyses was to select from the pool of items a total of 180 items that would create six internally consistent scales which would:

- 1) demonstrate strong conformity to the hexagonal model of Holland's (1985a) theory of vocational interests,
- 2) contain maximum training level and occupation representation, and
- 3) minimize gender and race/ethnic endorsement rate differences.

Based on their correlations with the six RIASEC scales, items were rank ordered in terms of their conformity to the structure of the hexagonal model. The structure specifies that an item should correlate most highly with its target scale (i.e., the scale it was intended to measure), next strongest with its adjacent scale, less strongly with its alternative scales, and least strongly with its opposite scale (for an overview of the Holland Model, see the **Interpretation Section** of this Guide).

Items were eliminated if they correlated less with their target scale than with another scale. Then, four judges with psychometric backgrounds, as well as training in Holland's (1985a) vocational theory and the **O\*NET Interest Profiler** taxonomy, independently made qualitative selection judgements based on the following information:

- 1) item-to-scale correlations,
- 2) gender and race/ethnic endorsement rate differences,
- 3) training level requirement ratings, and
- 4) work content area assignments.

Judges discussed their respective selections and agreed on an initial selection of 30 items per scale.

Finally, starting with the initial 30-item scales, different item combinations within scales were examined to maximize the empirical relationships of items within scales, as well as to minimize the relationship of each item with non-target scale totals. For example, an item was replaced if its removal significantly increased the scale's internal reliability.

## **Characteristics of Scales/Instrument**

Six scales composed of 30 items each were finalized. Descriptions of the scales and instrument are provided in the following sections.

## Taxonomy Coverage

An extremely wide representation of work activities was achieved. One or more items were present in approximately 80% of the work content areas of the taxonomy.



Large differences in the average level of training requirement for each scale existed. Differences in scale training levels may be due to inherent characteristics of the RIASEC constructs themselves. However, the number of training levels within each scale with a minimum of one item was high. In addition, the instrument as a whole had good representation of each training level.

## Psychometric Characteristics

All six scales demonstrated a high degree of internal reliability, with coefficient alphas ranging from .95 to .97. The mean, standard deviation, coefficient alpha, and scale intercorrelations for the **O\*NET Interest Profiler** and Interest-Finder are reported in Table 1. The rank order of the scale means for the two measures are quite different (e.g., the Enterprising Scale is ranked fourth in the **O\*NET Interest Profiler**, while it is ranked first in the Interest-Finder). Possible explanations for these differences include a varying degree of training level/complexity between the two instruments and format differences, such as:

- a) presence of construct labels and definitions;
- b) use of different item types (e.g., work activity statements versus activities, training, and occupational titles);
- c) response format differences; and
- d) scale format differences.

Although differences exist between the **O\*NET Interest Profiler** and the Interest-Finder, examination of the instruments' scale intercorrelations reveals a very high correlation between corresponding scales, ranging from .71 (Enterprising) to .86 (Conventional), with a median value of .82. Correlations between **O\*NET Interest Profiler** scales and noncorresponding Interest-Finder scales were much lower, ranging from .30 (IP Social and IF Realistic, IP Conventional and IF Realistic) to .62 (IP Enterprising and IF Social), with a median value of .46. Overall, the correlational relationships between the two instruments provide evidence of both convergent and discriminant validity.

## Gender and Race/Ethnic Bias

In an attempt to reduce the likelihood of the **O\*NET Interest Profiler** leading to restrictive career options for particular subgroups, an effort was made to select items with similar endorsement rates between groups (e.g., male and female). It was important to evaluate the extent to which efforts at the item level transferred into results at the scale level. A "balanced" scale indicates that the proportion of people from two sub-groups who endorse a scale is relatively similar.

For both the **O\*NET Interest Profiler** and Interest-Finder, raw score means of subgroups were examined. Gender balance was evident in both instruments, with the exception of the Realistic Scale. For both instruments, a dissimilar proportion of males were likely to endorse the items within the Realistic Scale. The lack of balance for the Realistic Scales may be reflective of the traditional gender differences that exist within our society.



Balance between White Non-Hispanics and African Americans was evident in both measures, with the exception of the **O\*NET Interest Profiler's** Enterprising Scale. For this scale, a higher proportion of African Americans were likely to endorse the items within the Enterprising Scale. Higher mean scale scores for African Americans also existed in many of the other scales, (e.g., IF Conventional, IP Social, IF Enterprising, IP Conventional, IF Social), indicating an overall positive response bias. In terms of career counseling, the ramifications of this occurrence appear to be minimal, with African Americans indicating stronger preference for all six RIASEC Interest Areas. Balance between White Non-Hispanics and Hispanics was evident in both measures.

## **PHASE 7: FORMAT DESIGN**

The goals of the format design of the **O\*NET Interest Profiler** were to develop an instrument that:

- 1) could be reliably hand-scored by clients taking the instrument on their own;
- 2) would gather information necessary to produce accurate, reliable interest profiles;
- 3) would allow for review of work activities within a RIASEC Interest Area once the instrument was completed; and
- 4) would lend itself to an equivalent computerized form.

## **Item Response Format**

Several different item response formats were considered. The following 3-point response format was selected: *Like*, *Unsure*, *Dislike*. This format was seen as advantageous for three primary reasons:

- 1) The format was well suited for hand scoring. Participants are responsible simply for adding up the number of *Likes*.
- 2) The Unsure choice was viewed as an important option. An Unsure response is a meaningful option for clients who are not certain whether or not they like or dislike a particular work activity. However, the inclusion of this response in the scoring system would make self-scoring of the paper-and-pencil version of the IP difficult. Thus, the Unsure choice is not "scored."
- 3) This item format maintains continuity with the formats of existing DOL interest instruments, allowing for a smoother transition for those agencies currently using DOL instruments.

## Instrument Layout

A wide variety of item layouts was explored. The final layout is a presentation of 15 columns of 12 interest items. Within each column, sets of items representing one of the interest constructs are presented in the following order: Realistic, Investigative, Artistic, Social, Enterprising, Conventional. Horizontal color bands distinguish the



items representing each RIASEC construct. The color bands serve to aid in the scoring of the instrument, as well as allow clients to go back and review the work activity statements within a particular RIASEC construct once they have completed the instrument. In addition, items representing the same scale are not all presented together. This format is likely to reduce a general response bias (i.e., the endorsement of the items of an Interest Area in a particular fashion based on an initial impression or tendency).

## **Client Feedback on Instrument Layout**

A small pilot test was conducted to evaluate individuals' ability to understand and score the **O\*NET Interest Profiler**. In addition, two sets of scoring directions containing different emphases on visual instructions were tested.

A total of 80 individuals from a variety of backgrounds (e.g., age and employment status) participated in the pilot. Individuals with lower education levels were purposely over-sampled in an attempt to create a more rigorous test of the instrument's directions and scoring procedures. There was, however, a very low representation of minority groups.

Participants completed one version of the **O\*NET Interest Profiler** (i.e, Nonvisual Instruction or Visual Instruction) along with a brief demographics questionnaire. In addition, they filled out a questionnaire eliciting feedback about their understanding of the instrument, the process they followed to score the instrument, and their overall impression of the instrument. After completing the instrument, individuals participated in focus group discussions, enabling more qualitative information to be gathered.

Differences in scoring error rates between the two forms of the instrument were negligible. In addition, feedback generated from the questionnaire revealed little difference between the two forms. Information gathered from focus groups did reveal, however, that some participants relied on the visual directions to understand the instrument, while others found them distracting. Based on the feedback from the pilot study, a new version of the **O\*NET Interest Profiler** was created which placed a "middle of the road" emphasis on visual directions.

Regardless of the version of the instrument they were administered, participants provided overwhelmingly positive feedback related to **O\*NET Interest Profiler**, with 89% of the participants expressing a desire to take the instrument again when its development is complete, and 81% stating they would recommend the instrument to their friends.



## PHASE 8: EVALUATION OF RELIABILITY, VALIDITY, AND SELF-SCORING

A large-scale study was conducted to examine the psychometric properties—reliability and validity—of the final form of the instrument, as well as to evaluate the self-scoring aspect of the instrument. The study required gathering information from three groups of individuals with diverse backgrounds.

## **Participants and Design**

The majority of the data were gathered from 1,061 individuals from employment service offices, junior colleges, trade schools, and other government agencies located in four regions across the United States: Michigan, New York, North Carolina, and Utah. These participants were administered the **O\*NET Interest Profiler** and the Interest-Finder in a counter-balanced fashion (see Item Tryout and Scale Development for brief overview). Clients were administered a non-scoring version of one of the instruments first, followed by a version that they would score. This was done so that the actual scoring and interpretation of the first instrument would not bias the responses to the second measure.

Two groups of individuals also participated in the test-retest portion of the study. Junior college/vocational students and college students were administered one of the instruments on two separate occasions, with approximately one month elapsing between the two administrations. The **O\*NET Interest Profiler** was administered twice to 132 participants, and the Interest-Finder was administered twice to 120 participants.

## **Self Scoring**

The innovative self-administering, self-scoring format of the **O\*NET Interest Profiler** was supported. The results indicated that the format (i.e., items of each Interest Area presented to clients in a mixed fashion, rather than grouped together by Interest Area) reduced the presence of a general response bias found in interest assessment inventories (see the Format Design section of this Guide for a brief discussion). An examination of clients' ability to self-score the instrument revealed a low percentage of scoring errors and, more importantly, a minimal presence of individuals identifying the wrong top interest due to scoring errors. Participants viewed the instrument as easy to score, interesting, and beneficial.

## Reliability

The internal consistency estimates across all the RIASEC scales were very high (ranging from .93 to .96), indicating that each of the scales "hangs together" well. The instrument also had a high estimate of test-rest reliability (ranging from .81 to .92), providing evidence that clients' scores are likely to be similar if the instrument is taken more than once within a short period of time.



## **Validity**

Similarities to the Interest-Finder provided evidence of convergent validity for the **O\*NET Interest Profiler**. A principal components analysis indicated that the two instruments had similar factor structures. Equivalent scales from both measures were highly correlated, also supporting the convergent validity of these measures.

According to the Holland model, however, the correlations for the **O\*NET**Interest Profiler suggest a problematic Enterprising scale, because this scale correlates too highly with the Artistic scale and not highly enough with the Social scale. There was also a large difference in the mean Enterprising scores for the two measures. Although Interest-Finder items focus on high-level business and law activities, **O\*NET Interest Profiler** items include many low-level sales jobs in an attempt to cover all prestige and education levels. Preliminary analyses indicate that these low training level items are not consistently perceived as Enterprising activities by assessment takers. The **O\*NET Interest Profiler** introduces more variability into the Enterprising Interest Area and perhaps, in the process, loses conceptual unity. Nevertheless, it is important to keep in mind that these results are based on comparisons with the Interest-Finder. Comparisons to another RIASEC instrument may lead to different conclusions.

Also, according to the Holland Model (Holland, 1985a), both of the instruments exhibited a gap between the Realistic and Conventional Interest Areas (i.e., correlation between the two scales was too small). The presence of this gap has also been found in data from other Holland-type measures. Whether the Realistic-Conventional gap reflects the nature of vocational interest structure or a choice of items within the scales is still unknown.

**Note:** For more detailed information on the reliability and validity of the IP, please see *O\*NET Interest Profiler: Reliability, Validity, and Self-Scoring* (Rounds, Walker, Day, Hubert, Lewis, & Rivkin, 1999).

## SUMMARY

The procedures followed to develop the O\*NET Interest Profiler produced an easy-to-use, technically sound instrument. The IP is a reliable, valid self-assessment tool, that provides information about an individual's work-related interests that many types of clients within the employment and training community can use to explore the world of work. The IP can be used in conjunction with other assessment tools (e.g., O\*NET Ability Profiler, O\*NET Work Importance Profiler, or other privately developed instruments) to provide "whole-person assessment" services to clients involved in career exploration. Clients can link IP results to occupations included in O\*NET OnLine. O\*NET OnLine will allow clients to thoroughly explore a variety of occupations, allowing the consideration of these occupations as possible career choices.



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**TABLES** 





Interest Profiler and Interest-Finder Scale Means, Standard Deviations, Coefficient Alphas, and Scale Intercorrelations

RIASEC					,			,	(	£	Ë	4	2	7	J. H.
Scale2	M3	SD	8	IP-R	IP-I	IP-A	11-5	112-E	د   <u>=</u>	F-K		IF-A	271	TILE	
IP-R	10.32 (6)	8.7	36.	]   	.56	.38	.40	65.	.39	.834	64.	.39	.41	.44	.40
IP-I	13.19 (5)	8.9	56:		     	.56	.57	.52	.43	.50	82	.56	65.	.56	.40
IP-A	13.46 (3)	9.2	96:			  - 	.52	.58	.35	.34	.44	.84	.57	.53	.32
IP-S	16.28 (1)	9.5	96:				] 1 1	.62	64.	.30	.39	64.	22.	.49	.44
IP-E	13.28 (4)	8.7	56.					   	99.	74.	.39	.53	.62	.71	.61
IP-C	14.80 (2)	10.1	.97						1	.30	.35	.37	.52	.54	98.
IF-R	17.1 (6)	11.3	36.							 	.56	.42	.40	.46	.37
IF-I	19.4 (4)	12.2	96:								 	.53	.53	.54	.40
IF-A	18.6 (5)	11.3	95									l   	49.	.59	.41
IF-S	21.8 (2)	11.4	36.										1   	.67	.57
IF-E	22.3 (1)	11.5	95											 	.62
IF-C	21.2 (3)	13.3	76.											ļ	

Note. IP=Interest Profiler. IF=Interest-Finder. IP-R=IP Realistic scale, IP-I=Investigative scale, IP-A=Artistic scale, IP-S=Social scale,

IP-E=Enterprising scale, IP-C=Conventional scale, IF-R=Realistic scale, IF-I=Investigative scale, IF-A=Artistic scale, IF-S=Social scale,

IF-E Enterprising scale, IF-C = Conventional scale. All means, standard deviations, coefficient alphas, and scale intercorrelations are based on a sample size of 1,123. IP scale scores range from 0 - 30.

IF scale scores range from 0 - 40.

<sup>&</sup>lt;sup>2</sup> All correlation coefficients are statistically significant beyond the .001 level.

<sup>&</sup>lt;sup>3</sup> Numbers in parentheses following the scale means are the within-measure rank order position of the mean.

<sup>&</sup>lt;sup>4</sup> Correlations between corresponding IP and IF scales are underscored for interpretation purposes.

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Subgroup Score Overlap for the O\*NET Interest Profiler and Interest-Finder Scales

		O*NET I	O*NET Interest Profiler	ſ			Inte	Interest-Finder		
	Males	S	Females	cs		Males	les	Females	les	
Scale	Mean	CS	Mean	SD	5	Mean	SD	Mean	SD	8
Realistic	13.78	8.82	7.24	7.33	<sub>*</sub> 89	21.83	10.50	12.91	10.50	*99
Investigative	14.29	8.91	12.20	8.73	06	22.07	12.25	17.10	11.61	83
Artistic	13.34	8.93	13.56	9.39	66	18.32	11.37	18.78	11.30	86
Social	14.79	9.61	17.61	9.16	68	20.78	11.91	22.63	10.94	93
Enterprising	13.62	8.79	12.99	8.65	. 86	. 23.70	11.22	20.98	11.58	90
Conventional	13.02	9.93	16.38	10.03	98	19.76	13.31	22.52	13.15	91

Note. O\*NET Interest Profiler scale scores range from 0 to 30; Interest-Finder scales range from 0 to 40. All means and standard deviations are based on a sample size of 1123.

<sup>a</sup> Percent overlap is based on Dunnette's (1966) table for Tilton's (1937) measure of overlap.

Overlap less than or equal to 75%, indicating dissimilar distributions.

\*\* Overlap less than 81%, but greater than 75%, indicating somewhat dissimilar distributions.

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Subgroup Score Overlap for the O\*NET Interest Profiler and Interest-Finder Scales

Table 2 (cont.)

		O*NET	O*NET Interest Profiler	i:			Inter	Interest-Finder		
	Whi	White	African	an		White	iite	African	an	
	Non-riispanic	spanic CD	Mean	[E]	ج	Mean	SD	Mean	SD	8
Scale		3		3						
Realistic	8.65	7.93	11.77	8.99	85	15.13	10.56	18.57	11.38	87
Investigative	12.28	8.72	12.76	8.74	26	17.73	11.91	19.50	12.30	94
Artistic	11.60	9.09	15.10	9.04	84	16.03	11.21	20.36	11.19	84
Social	12.95	9.55	18.31	8.63	92	18.06	10.86	23.69	11.38	08
Enterprising	9.98	7.71	16.46	8.78	*69	18.81	10.95	24.84	11.26	78**
Conventional	12.16	10.11	17.30	9.61	62	17.51	13.16	25.20	12.33	92

Note. O\*NET Interest Profiler scale scores range from 0 to 30; Interest-Finder scales range from 0 to 40. All means and standard deviations are based on a sample size of 1123.

<sup>&</sup>lt;sup>a</sup> Percent overlap is based on Dunnette's (1966) table for Tilton's (1937) measure of overlap.

<sup>\*</sup> Overlap less than or equal to 75%, indicating dissimilar distributions.

<sup>\*\*</sup> Overlap less than 81%, but greater than 75%, indicating somewhat dissimilar distributions.

Table 2 (cont.)

# Subgroup Score Overlap for the O\*NET Interest Profiler and Interest-Finder Scales

		O*NET	O*NET Interest Profiler	3r			Inte	Interest-Finder		
I	White	ite	Hispanic	ınic		łw.	White	Hispanic	anic	
	Non-Hispanic	spanic		9		Non-H	Non-Hispanic			
Scale	Mean	SD	Mean	QS	Ö	Mean	QS	Mean	SD	5
Realistic	8.65	7.93	10.47	9.01	91	15.13	10.56	17.15	11.87	92
Investigative	12.28	8.72	14.83	9.12	88	17.73	11.91	21.08	12.10	88
Artistic	11.60	60.6	13.41	80.6	92	16.03	11.21	18.83	11.17	06
Social	12.95	9.55	17.98	9.22	78**	18.06	10.86	23.58	11.04	**08
Enterprising	9.98	7.71	13.11	8.28	84	18.81	10.95	22.72	11.44	98
Conventional	12.16	10.11	14.54	10.05	06	17.51	13.16	19.96	13.40	92

Note. O\*NET Interest Profiler scale scores range from 0 to 30; Interest-Finder scales range from 0 to 40. All means and standard deviations are based on a sample size of 1123.

<sup>&</sup>lt;sup>a</sup> Percent overlap is based on Dunnette's (1966) table for Tilton's (1937) measure of overlap.

<sup>\*</sup> Overlap less than or equal to 75%, indicating dissimilar distributions.

<sup>\*\*</sup> Overlap less than 81%, but greater than 75%, indicating somewhat dissimilar distributions.

## **FIGURES**



R Moved Post Retranslation Screen

\* GOE Work Group Definition Modified # GOE Work Group Title Modified + New Work Content Area

Figure 1 (cont.)

# Overview of the Interest Profiler Taxonomy, Version 3.0

Conventional Scale	05.09* Material Control	07.01 Administrative Detail	07.02 Mathematical Detail	07.03 Financial Detail	07.04 Oral Communications 07.05 Records Processing	07.06 Clerical Machine Operation	07.07 Clerical Handling	2.05R Computer Technology			
Enterprising Scale	08.01 Sales Technology	08.02 General Sales	08.03 Vending	09.05#* Attendant/Customer Services	11.04 Law 11.05 Business Administration	11.06B+ Finance: Buy & Sell	V 11.07 Service Administration	11.09 Promotion	11.11 Business Management	11.12 Contracts & Claims	9.02R Barber & Beauty Services
Social Scale	04.01 Safety & Law Enforcement	09.01 Hospitality Services	09.02 Barber & Beauty Services	10.01 Social Services	10.02 Nursing, Therapy, & Specialized Teaching Services	10.03* Child & Adult Care	11.02 Educational & Library Services	12.01 Sports			

# GOE Work Group Title Modified + New Work Content Area \* GOE Work Group Definition Modified

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R Moved Post Retranslation Screen

## Figure 2

Overview of the Modified Specific Vocational Preparation Scale (MSVP)

Level Time<sup>5</sup>

Up to and including 6 months.6

Over 6 months up to and including 1 year.

Over 1 year up to and including 2 years.

Over 2 years up to 4 years.

At least 4 years.7

Note: The levels of this scale are mutually exclusive and do not overlap.

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<sup>5</sup> Time that applies to General Educational Development is not considered in estimating Specific Vocational Preparation.

<sup>6</sup> Represents three collapsed levels of the original SVP scale. <sup>7</sup> Represents two collapsed levels of the original SVP scale.

Figure 3

Familiarity Screen Rating Scale

Not Familiar		Somewhat Familiar		Very Familiar
1	2	3	4	5
You don't know what the activity is. You have never heard of the activity.		You know something about the activity, or someone you know performs the activity on his or her job.		You have seen the activity performed a number of times, or you have performed the activity yourself.





Version 3.0



# interest profiler

Instrument -

a tool for career exploration





## THE O\*NET™ CAREER EXPLORATION TOOLS

As you explore your career options, you should know that other tools will be available to help you. The **Interest Profiler** is just one of five **O\*NET Career Exploration Tools**. The other tools are:

- ▼ The Computerized Interest Profiler helps you find out what your work-related interests are. It is similar to the paper-and-pencil Interest Profiler, except that you answer and score the questions on a computer.
- ▼ The **Ability Profiler** helps you find out what kinds of jobs you can learn to do well. It can help you recognize where your strengths are and where you might need more training or education.
- ▼ The **Work Importance Locator** helps you decide what is important to you in a job. It can help you identify occupations that you may find satisfying.
- ▼ The Work Importance Profiler a computer-based version of the Work Importance Locator.

These tools give you three important pieces of information that are valuable to you when exploring careers:

- (1) what is important to you in your world of work,
- (2) what you can do well, and
- (3) what you like to do.

You may use the tools separately or together. You can use them to identify occupations in the world of work that you may want to explore.



America's Job Bank www.ajb.org America's Learning eXchange www.alx.org

America's Career InfoNet
WWW.acinet.org

America's Service Locator www.servicelocator.org

O\*NET OnLine http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOBS



## **GETTING STARTED**

First, write yo	our <b>name</b> and t	he date. Then,	read the section	below.
NAME:			DATE:	:

## WELCOME TO THE INTEREST PROFILER

The Interest Profiler helps you find out what your interests are and how they relate to the world of work. It does this by asking you to answer questions that represent important interest areas. Your Interest Profiler scores will help you identify your strongest work-related interests. Knowing your work interests can help you decide what kinds of jobs and careers you want to explore.

You **should use** your **Interest Profiler** results to explore the world of work and identify occupations that can satisfy your particular interests. You will be able to look at the interests satisfied by occupations and compare them to your own interests. Talk to a vocational/employment counselor or teacher for more help on how to user your **Interest Profiler** results.

Your Interest Profiler results should not be used for employment or hiring decisions. Employers, education programs, or other job-related programs should not use your results as part of a screening process for jobs or training.

If you think that your **Interest Profiler** results are being used incorrectly, talk to your vocational/employment counselor, teacher, or program administrator. You can also contact the National Center for O\*NET Development for assistance.

National Center for O\*NET Development Attention: Customer Service

700 Wade Avenue Raleigh, NC 27605 Phone: (919) 733-2790 Fax: (919) 715-0778

e-mail: o\*net@esc.state.nc.us

Now, turn the page to learn more about your work-related interests!





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\_ . .

## HINTS FOR COMPLETING THE INTEREST PROFILER

The Interest Profiler questions describe work activities that some people do at their jobs. Read each question carefully and decide whether or not you would like to do the activity.

## TRY NOT TO THINK ABOUT:

- (1) whether you have enough education or training to perform the activity, or
- ( 2 ) how much money you would make performing the activity.

SIMPLY THINK ABOUT WHETHER YOU WOULD "LIKE" OR "DISLIKE" PERFORMING THE WORK ACTIVITY.

## POINTS TO REMEMBER:

- (1) THIS IS NOT A TEST! There are no right or wrong answers to the questions.

  The goal is for you to learn more about your personal work-related interests.
- (2) THERE IS NO TIME LIMIT for completing the questions. Take your time.



THIS IS HOW TO MARK YOUR ANSWERS TO THE INTEREST QUESTIONS:	
If you think you would LIKE the work activity, fill in the box containing the L next to the question, like this:  If you think you would DISLIKE the work activity, fill in the box containing the D next to the question, like this:	$\Box$
If you are <b>UNSURE</b> whether you would like the work activity, fill in the box containing the ? next to the question, like this:	D

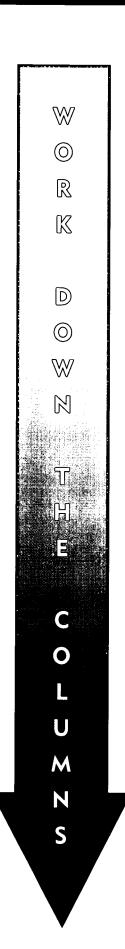
## ANSWER THE QUESTIONS IN THE RIGHT ORDER!

The work activity questions begin on the following page. It is important that you work from the <u>top</u> to the <u>bottom</u> in each column of questions!

- column until you reach the bottom of the page.
- ( 2 ) Then go to the top of the second column and answer all the questions in that column until you reach the bottom of the page.
- ( 3 ) Continue to work down each column until you have finished all four pages of questions. Please be sure to complete all of the questions.

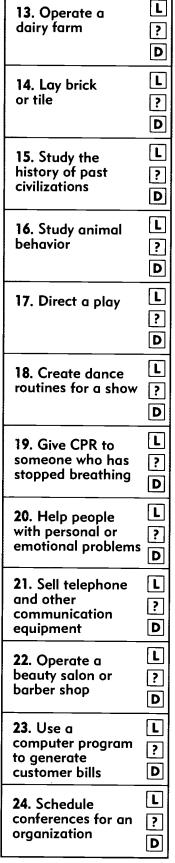
When you have completed the questions, you will be given instructions for scoring the results of your Interest Profiler!



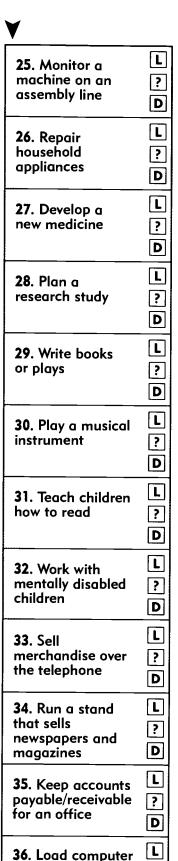


START HERE	
1. Build kitchen cabinets	L ? D
2. Guard money in an armored car	L ? D
3. Study space travel	L ? D
4. Make a map of the bottom of an ocean	L ? D
5. Conduct a symphony orchestra	L ? D
6. Write stories or articles for magazines	 
7. Teach an individual an exercise routine	L ? D
8. Perform nursing duties in a hospital	L ? D
9. Buy and sell stocks and bonds	L ? D
10. Manage a retail store	
11. Develop a spreadsheet using computer software	? D
12. Proofread records or forms	? D
<b>.</b>	

Continue at the top of the next column.



Continue at the top of the next column.



Continue at the top of the next column.

software into a

large computer

network



▼	<b>Y</b>		<b>Y</b>		<b>Y</b>	
37. Drive a taxi cab ?	49. Raise fish in a fish hatchery	L ?	61. Assemble electronic parts	 	73. Paint houses	? D
38. Install flooring in houses ?	<b>50.</b> Build a brick walkway	L ?	<b>62.</b> Drive a truck to deliver packages to offices and homes	? D	74. Enforce fish and game laws	? D
39. Study ways to reduce water pollution	51. Determine the infection rate of a new disease	L ? D	63. Diagnose and treat sick animals	? D	75. Conduct chemical experiments	? D
40. Develop a new medical treatment or procedure	<b>52</b> . Study rocks and minerals	L ? D	<b>64.</b> Study the personalities of world leaders	? D	76. Conduct biological research	? D
41. Perform comedy routines in front of an audience	53. Write reviews of books or plays	L ? D	65. Act in a movie		77. Draw pictures	? D
42. Perform as an extra in movies, plays, or television shows	54. Compose or arrange music	L ? D	66. Dance in a Broadway show	? D	78. Sing professionally	? D
43. Teach an elementary school class	<b>55.</b> Supervise the activities of children at a camp	L ? D	67. Perform rehabilitation therapy	? D	79. Help elderly people with their daily activities	? D
44. Give career guidance to people ?	56. Help people with family-related problems	L ? D	68. Do volunteer work at a non-profit organization	?	80. Teach children how to play sports	? D
45. Give a presentation about a product you are selling	57. Sell compact disks and tapes at a music store	L ? D	69. Manage the operations of a hotel		81. Sell candy and popcorn at sports events	L ?
46. Buy and sell   L     ?	58. Run a toy store	 	70. Sell houses	L ? D	82. Manage a supermarket	L ? D
47. Transfer funds between banks using a computer D	59. Use a word processor to edit and format documents	L ? D	71. Direct or transfer phone calls for a large organization	? D	83. Compute and record statistical and other numerical data	  ?  D
48. Organize and schedule office meetings	60. Operate a calculator	L ?	72. Perform office filing tasks	? D	84. Generate the monthly payroll checks for an office	
Continue at the top of the next column.	Continue at the of the next colu		Continue ot the t of the next colum		Continue at the to	•

<b>Y</b>		<b>Y</b>		<b>Y</b>		<b>Y</b>	
85. Operate a grinding machine in a factory		97. Perform lawn care services	L ? D	109. Catch fish as a member of a fishing crew		121. Fix a broken faucet	L ? D
<b>86.</b> Work on an offshore oil-drilling rig		98. Assemble products in a factory	L ?	110. Refinish furniture	L ? D	122. Do cleaning or maintenance work	 
87. Study the population growth of a city		99. Investigate crimes	  ?  D	111. Examine blood samples using a microscope	? D	123. Study the structure of the human body	? D
88. Study whales and other types of marine life	L ? D	100. Study the movement of planets		112. Investigate the cause of a fire	L ? D	124. Develop psychological profiles of criminals	L ? D
89. Perform stunts for a movie or television show	L ?	101. Conduct a musical choir	 	113. Paint sets for plays	L ? D	125. Design sets for plays	L   ?
90. Create special effects for movies		102. Act in a play	L ? D	114. Audition singers and musicians for a musical show	L ? D	126. Announce a radio show	? D
91. Help disabled people improve their daily living skills	L ? D	103. Help people who have problems with drugs or alcohol	L ? D	115. Help families care for ill relatives	? D	127. Plan exercises for disabled patients	? D
92. Teach sign language to people with hearing disabilities	- -	104. Help conduct a group therapy session	  ?  D	116. Provide massage therapy to people	L ? D	128. Counsel people who have a life-threatening illness	L   ?
93. Manage a department within c large company	L ? D	105. Sell refreshments at a movie theater	? D	117. Start your own business	L ? D	129. Represent a client in a lawsuit	L ? D
94. Sell a soft drink product line to stores and restaurants	? D	106. Sell hair-care products to stores and salons	L ? D	118. Negotiate business contracts	L ? D	130. Negotiate contracts for professional athletes	L ? D
95. Take notes during a meeting	? D	107. Calculate the wages of employees	 	119. Type labels for envelopes and packages	L ? D	131. Develop an office filing system	L ? D
96. Keep shipping and receiving records		108. Assist senior- level accountants in performing bookkeeping tasks	) )	120. Inventory supplies using a hand-held computer	L ? D	132. Keep records of financial transactions for an organization	) P
Continue at the of the next colur		Continue at the		Continue at the		Continue at the	

of the next column.

Continue at the top of the next column. Continue at the top of the next column.

of the next column.

<b>Y</b>				<b>Y</b>		<b>Y</b>	
133. Maintain the grounds of a park	)     	145. Spray trees to prevent the spread of harmful insects	L ? D	157. Operate a motorboat to carry passengers	? D	169. Set up and operate machines to make products	  ?  D
134. Operate a machine on a production line		146. Test the quality of parts before shipment		158. Repair and install locks	D	170. Put out forest fires	? D
135. Develop a way to better predict the weather		147. Invent a replacement for sugar	L ? D	159. Study the governments of different countries	? D	171. Do laboratory tests to identify diseases	D
136. Work in a biology lab	? D	148. Study genetics	L ?	160. Do research on plants or animals	? D	172. Study weather conditions	? D
137. Write scripts for movies or television shows	? D	149. Perform jazz or tap dance	L ? D	161. Sing in a band	L   ?	173. Edit movies	L ?
138. Write a song	? D	150. Direct a movie	L ? D	162. Design artwork for magazines	? D	174. Pose for a photographer	)       
139. Teach disabled people work and living skills	? D	151. Take care of children at a day-care center	L ? D	163. Assist doctors in treating patients	? D	175. Provide physical therapy to people recovering from an injury	  ?  D
140. Organize activities at a recreational facility	L ? D	152. Organize field trips for disabled people	L ? D	164. Work with juveniles on probation	P D	176. Teach a high-school class	
141. Be responsible for the operation of a company	? D	153. Sell newspaper advertisements	L ? D	165. Sell automobiles	? D	177. Sell restaurant franchises to individuals	! !
142. Market a new line of clothing	? D	154. Sell merchandise at a department store	L ? D	166. Manage a clothing store	? D	178. Sell computer equipment in a store	L ?
143. Record information from customers applying for charge accounts	] [? D	155. Record rent payments	L ? D	167. Keep inventory records	L   ?   D	179. Stamp, sort, and distribute mail for an organization	
144. Photocopy letters and reports	? D	156. Enter information into a database	L ? D	168. Maintain employee records	? D	180. Handle customers' bank transactions	 
Continue at the t		Continue at the of the next colur		Continue at the to of the next column		TURN TO THE NEXT PAGE FOR SCORING INSTRUCTION	

ERIC Full Text Provided by ERIC

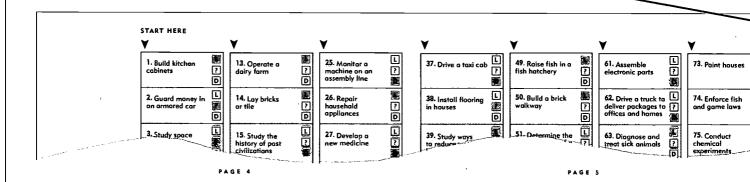
of the next column. FOR SCORING INSTRUCTIONS.

## SCORING EXAMPLE

#### STEP 1

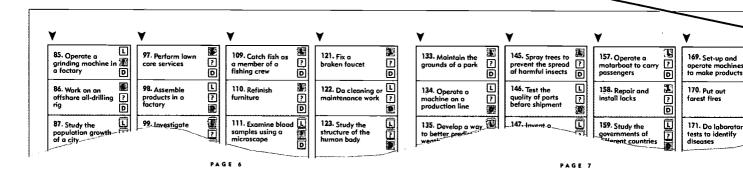
Kim counted the number of "Likes" she had filled in for <u>both rows</u> of questions in the green band on pages 4 and 5. She had 7 "Likes". She wrote that number in the first green box on the scoring flap.

(Keep in mind that the number of "Likes" you marked may be different than the example.)



#### STEP 2

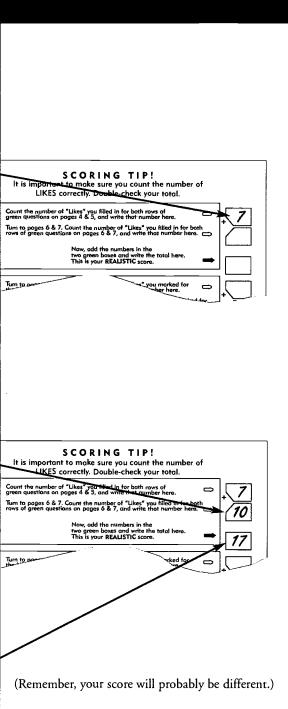
Next, Kim counted the number of "Likes" she had filled in for both rows of questions in the green band on pages 6 and 7. She had 10 "Likes". She wrote that number in the second green box on the scoring flap.



#### STEP 3

Finally, Kim added the numbers in the first and second green boxes and wrote the total in the white box. Kim's "Realistic" score is 17.







## **SCORING TIP!**

It is important to make sure you count the number of LIKES correctly. Double-check your totals.

Count the number of "Likes" you filled in for both rows of green questions on pages 4 & 5, and write that number here.	+
Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of green questions on pages 6 & 7, and write that number here.	
Now, add the numbers in the two green boxes and write the total here.  This is your REALISTIC score.	
<del></del>	I
Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of pink questions on pages 4 & 5, and write that number here.	+
Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of pink questions on pages 6 & 7, and write that number here.	
Now, add the numbers in the two pink boxes and write the total here. This is your INVESTIGATIVE score.	
Tum to pages 4 & 5. Count the number of "Likes" you filled in for both rows of orange questions on pages 4 & 5, and write that number here.	+
Tum to pages 6 & 7. Count the number of "Likes" you filled in for both rows of orange questions on pages 6 & 7, and write that number here.	
Now, add the numbers in the	ļ
two orange boxes and write the total here. This is your ARTISTIC score.	
	1
Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of purple questions on pages 4 & 5, and write that number here.	+
Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of purple questions on pages 6 & 7, and write that number here.	
Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the	
rows of purple questions on pages 6 & 7, and write that number here.	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here.	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here.	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here. This is your SOCIAL score.	+
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here. This is your SOCIAL score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of yellow questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of yellow questions on pages 6 & 7, and write that number here.	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here. This is your SOCIAL score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of yellow questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here. This is your SOCIAL score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of yellow questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of yellow questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two yellow boxes and write the total here.	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here. This is your SOCIAL score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of yellow questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of yellow questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two yellow boxes and write the total here.	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here. This is your SOCIAL score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of yellow questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of yellow questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two yellow boxes and write the total here. This is your ENTERPRISING score.	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here. This is your SOCIAL score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of yellow questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of yellow questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two yellow boxes and write the total here. This is your ENTERPRISING score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of blue questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of blue questions on pages 6 & 7, and write that number here.	
rows of purple questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two purple boxes and write the total here. This is your SOCIAL score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of yellow questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of yellow questions on pages 6 & 7, and write that number here.  Now, add the numbers in the two yellow boxes and write the total here. This is your ENTERPRISING score.  Turn to pages 4 & 5. Count the number of "Likes" you filled in for both rows of blue questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of blue questions on pages 4 & 5, and write that number here.  Turn to pages 6 & 7. Count the number of "Likes" you filled in for both	

When you have finished scoring, go to your Interest Profiler Score Report.



# HERE'S HOW TO SCORE YOUR INTEREST PROFILER

- (1) Count the number of "Likes" you filled in for both rows of green questions on pages 4 & 5 and write that number in the first green box on the INSIDE of this scoring flap.
- (2) Then turn to pages 6 & 7. Count the number of "Likes" you filled in for both rows of green questions on pages 6 & 7 and write that number in the second green box on the INSIDE of this scoring flap.
- (3) Add the numbers in the two green boxes and write the total in the white box just below the two green boxes on the INSIDE of this scoring flap.

#### (4) REPEAT STEPS 1, 2, AND 3 FOR:

the pink questions, the orange questions, the purple questions, the yellow questions, and the blue questions.

You will have six scores when you have finished.

(5) Look at the example to your left. It shows you how to score your Interest Profiler.

After you score your Interest Profiler, look at your Interest Profiler Score Report to learn what your scores mean and how to use them to explore careers.

#### OPEN THIS FLAP AND BEGIN SCORING



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Catalog #: IP-0101



# interest profiler

Score Report







America's Job Bank www.ajb.org America's Learning eXchange www.alx.org

America's Career InfoNet WWW.acinet.org America's Service Locator WWW.servicelocator.org

O\*NET OnLine http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOBS



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# Interest Profiler Score Report

Name:	Date:
(Please print your name and the date in the spaces abo	ve.)
The Interest Profiler: How	7 Can It Help You?
Recently, you took the Interest Profiler to learn rabout your work-related interests. To help you tabout and identify your interests, the Interest Prasked you whether you "like" or "dislike" many different kinds of work activities. As you probab noticed, these work activities described many different parts of occupations.  The work activities also represent six broad care	Remember, you can use your results to explore occupations that may satisfy your interests. Your results should not be used for employment or hiring decisions. Employers, education programs, o other job related programs should not use your results as part of a screening process for jobs or training.
Interest Areas.	Now, continue reading to find out what your strongest interests are and how you can use them texplore the world of work.
What Are Your Primary and In the spaces below, copy your Interest Are	nd Secondary Imterest Areas? ea scores from the Interest Profiler:
Your R score:	Realistic
Your score:	Investigative
Your \land score:	Artistic
Your S score:	Social
Your 🖺 score:	Enterprising



Your C score:

#### **Primary Interest Area:**

Which Interest Area has your highest score: **R**, **I**, **A**, **S**, **E**, or **C**? Enter the letter for that Interest Area in the box below and **also in the box for Primary Interest Area on page 11.** 

Your Primary Interest Area:	
•	

You will use your Primary Interest Area *first* to explore careers.

(If two Interest Areas are tied for the highest score or are within 5 points of each other, use both of them for your Primary Interest Area. You have two equally strong interests.)

#### **Secondary Interest Areas:**

Which Interest Area has your next highest score? Which Interest Area has your third highest score? Enter the letters for those areas in the box below and also in the box for Secondary Interest Areas on page 11.

Your	Secondary	Interest	Areas:	&	

(If you do not find many occupations that you like using your Primary Interest Area, you can use your Secondary Interest Areas to look at more career options.)

# **Using Your Interests to Explore Careers**

You can use your interests to explore careers. Interests are good to use because you probably will find that occupations that meet your interests will be more satisfying and rewarding for you than occupations that don't meet your interests.

On the next pages, you can learn more about your interests and how you can use them to explore the world of work. The following sections will:

- define each Interest Area for you, and
- give steps for you to follow to use your interest scores in identifying groups of occupations to explore.

Remember, though, that interests are just some of the information that you can use to explore careers. Other useful information about yourself:

- your abilities,
- work values,
- experience,
- education, and
- motivation

are also important in exploring careers. The more aspects of yourself that you use to explore careers, the better chance you have of finding satisfying work.



# **What Your Primary Interest Area Means**

You can think of occupational interests as your liking or preference for certain work activities. The Interest Profiler measures interests in each of the six Interest Areas described below. Read over the definitions of your Primary and Secondary Interest Areas to get a better understanding of your occupational interests.

- Realistic: People with **Realistic** interests like work activities that include practical, hands-on problems and solutions. They enjoy dealing with plants, animals, and real-world materials, like wood, tools, and machinery. They enjoy outside work. Often people with **Realistic** interests do not like occupations that mainly involve doing paperwork or working closely with others.
- Investigative: People with **Investigative** interests like work activities that have to do with ideas and thinking more than with physical activity. They like to search for facts and figure out problems mentally rather than to persuade or lead people.
- Artistic: People with Artistic interests like work activities that deal with the artistic side of things, such as forms, designs, and patterns. They like self-expression in their work. They prefer settings where work can be done without following a clear set of rules.
- **S**ocial: People with **Social** interests like work activities that assist others and promote learning and personal development. They prefer to communicate more than to work with objects, machines, or data. They like to teach, to give advice, to help, or otherwise be of service to people.
- **E**nterprising: People with **Enterprising** interests like work activities that have to do with starting up and carrying out projects, especially business ventures. They like persuading and leading people and making decisions. They like taking risks for profit. These people prefer action rather than thought.
- Conventional: People with **Conventional** interests like work activities that follow set procedures and routines. They prefer working with data and detail more than with ideas. They prefer work in which there are precise standards rather than work in which you have to judge things by yourself. These people like working where the lines of authority are clear.



# What Occupations Are Linked with Your Interests?

Now that you know your Primary and Secondary Interest Areas and have read their descriptions on the previous page, you are ready to find the occupations that are linked with your interests.

To help you identify occupations that can satisfy your interests, this score report provides six occupational lists, one for each of the six Interest Areas. Each list shows the occupations that link best with that Interest Area.

You will notice that each of the lists of occupations is divided into five Job Zones. Each Job Zone contains

occupations that require about the same amount of education, training, and experience. Knowing your Job Zone can help you focus your career exploration.

Read below to find out about the Job Zones and how to pick your Job Zone. To explore occupations on this score report, you will need to know your Job Zone as well as your Primary Interest Area. (If you have already picked a Job Zone, turn to pages 6 and 11 and write your Job Zone(s) in the spaces provided.)

#### What is a Job Zone?

A Job Zone is a group of occupations that are similar in these ways:

- how most people get into the job,
- how much overall experience people need to do the job,
- how much education people need to do the job, and

 how much on-the-job training people need to do the job.

In other words, the occupations in a Job Zone require similar amounts of preparation. By picking a Job Zone, you will be able to narrow down your career search.

#### The five Job Zones are:

Job Zome 1 — occupations that need Little or No preparation

Job Zone 2 — occupations that need Some preparation.

lob Zome 3 — occupations that need **Medium** preparation

Job Zone 4 — occupations that need Considerable preparation

Job Zome 5 — occupations that need Extensive preparation

To help you explore occupations, you can think about Job Zones in two ways:

- your current Job Zone and
- your future Job Zone.

Current Job Zone: If you want to explore occupations at your current "level of preparation," choose the Job Zone that best matches the amount of training, education, and experience you have now. This is your Current Job Zone, the zone with jobs that need the level of preparation you have right now.

Future Job Zone: If you want to explore occupations based on your future level of preparation (for example, after you finish high school, technical training, or college), choose the Job Zone that best matches the experience, training, and education you expect to have in the future. This is your Future Job Zone, the zone with jobs you may eventually have the knowledge and skills to do.



#### Job Zone Definitions

To get a better idea of what they mean, read the following Job Zone definitions:

#### Job Zone 1: Little or No Preparation Needed

- **Overall Experience** No previous work-related skill, knowledge, or experience is needed for these occupations. For example, a person can become a general office clerk even if he/she has never worked in an office before.
- **Education** These occupations may require a high school diploma or GED certificate. Some may require a formal training course to obtain a license.
- **Job Training** Employees in these occupations need anywhere from a few days to a few months of training. Usually, an experienced worker could show you how to do the job.
- **Examples** These occupations involve following instructions and helping others. Examples include bus drivers, forest and conservation workers, general office clerks, home health aides, and waiters/waitresses.

#### Job Zone 2: Some Preparation Needed

- Overall Experience Some previous work-related skill, knowledge, or experience may be helpful in these occupations, but usually is <u>not</u> needed. For example, a drywall installer might benefit from experience installing drywall, but an inexperienced person could still learn to be an installer with little difficulty.
- **Education** These occupations usually require a high school diploma and may require some vocational training or job-related course work. In

- some cases, an associate's or bachelor's degree could be needed.
- **Job Training** Employees in these occupations need anywhere from a few months to one year of working with experienced employees.
- **Examples** These occupations often involve using your knowledge and skills to help others. Examples include drywall installers, fire inspectors, flight attendants, pharmacy technicians, retail salespersons, and tellers.

# Job Zone 3: Medium Preparation Needed

- Overall Experience Previous work-related skill, knowledge, or experience is required for these occupations. For example, an electrician must have completed three or four years of apprenticeship or several years of vocational training, and often must have passed a licensing exam, in order to perform the job.
- **Education** Most occupations in this zone require training in vocational schools, related on-the-job experience, or an associate's degree. Some may require a bachelor's degree.
- **Job Training** Employees in these occupations usually need one or two years of training involving both on-the-job experience and informal training with experienced workers.
- **Examples** These occupations usually involve using communication and organizational skills to coordinate, supervise, manage, or train others to accomplish goals. Examples include *dental* assistants, electricians, fish and game wardens, legal secretaries, personnel recruiters, and recreation workers.



#### **Job Zone 4: Considerable Preparation Needed**

Overall Experience — A minimum of two to four years of work-related skill, knowledge, or experience is needed for these occupations. For example, an accountant must complete four years of college and work for several years in accounting to be considered qualified.

**Education** — Most of these occupations require a four-year bachelor's degree, but some do not.

Job Training — Employees in these occupations usually need several years of work-related experience, on-the-job training, and/or vocational training.

**Examples** — Many of these occupations involve coordinating, supervising, managing, or training others. Examples include accountants, chefs and head cooks, computer programmers, historians, and police detectives.

#### **Job Zone 5: Extensive Preparation Needed**

Overall Experience — Extensive skill, knowledge, and experience are needed for these occupations. Many require more than five years of experience. For example, surgeons must complete four years of college and an additional five to seven years of specialized medical training to be able to do their job.

**Education** — A bachelor's degree is the minimum formal education required for these occupations. However, most also require graduate school. For example, they may require a master's degree, and some require a Ph.D., M.D., or J.D. (law degree).

**Job Training** — Employees may need some on-thejob training, but most of these occupations assume that the person will already have the required skills, knowledge, work-related experience, and/or training.

**Examples** — These occupations often involve coordinating, training, supervising, or managing the activities of others to accomplish goals. Very advanced communication and organizational skills are required. Examples include *lawyers*, *instrumental musicians*, *physicists*, *counseling psychologists*, and *surgeons*.

## Which Job Zone Suits You Best?

To help you decide if a Job Zone fits you, you might ask yourself:

"Do I have the experience, education, and training needed to do the work for occupations in this Job Zone?" (*Current* Job Zone)

"Am I willing to get the experience, education, and training needed to do the work for occupations in this Job Zone?" (Future Job Zone)

"Would I like to work in at least some of the occupations in this Job Zone?"

If you answered "yes" to these questions, then you have found your Job Zone(s).

If you answered "no" to these questions, you may want to look at the other Job Zone definitions to find one better suited to your situation.

Write the Job Zone(s) you picked in the space(s) below **and in the box on page 11**:

Your *Current Job Zone*: \_\_\_ (1, 2, 3, 4, or 5)

Your *Future* Job Zone: \_\_\_ (1, 2, 3, 4, or 5)



Exploring Careers Using Your Interests and Your Job Zone:
Now that you have picked your Job Zone, start exploring occupations in your Primary Interest Area that are included in your Job Zone. The steps listed below can help you find occupations in your Job Zone that link with your interests.

1. Look at your Primary Interest

Area occupations.
The six occupational lists begin on page 11. Find the occupational list for your Primary Interest Area and look over the occupations that are listed there. Based on your answers to the Interest Profiler, these are examples of the occupations with the best chance of satisfying your interests.

Review the occupations in vour lob Zone.

Review the occupations that are listed in your Job Zone under your Primary Interest Area. By choosing this Job Zone, you have indicated that these occupations would best use your current knowledge and skills or your future knowledge and skills. Do you see any occupations that you would like to find out more about? Once you have selected occupations to explore, list them in the spaces provided on page 11.

3. Find out more about the occupations.

When you have selected occupations to explore, you can use O\*NET™ OnLine, the Occupational Information Network, to find out such information as:

- the types of activities that are performed in those occupations;
- the skills, abilities, education, training, and experience that are needed for them; and
- the wages and future employment outlook that are predicted for the occupations.

# 4. Check the Interest Profiler O\*NET Occupations Master List.

To see more occupations in your Job Zone that link with your Primary Interest Area, ask your teacher or counselor for a copy of the Interest Profiler O\*NET Occupations Master List.

5. Still want more? Check your Job Zone and other Interest Areas.

If you don't like the occupations in your Job Zone listed for your Primary Interest Area and you don't want to explore them, you have several choices:

- You can review the Job Zone definitions to make sure that you have chosen the Job Zone that best matches your current or future situation.
- If you are satisfied with your choice of Job Zone, you can find the occupational listing for your Secondary Interest Area and look at the occupations listed in your Job Zone for that Interest Area. Do any of those occupations appeal to you? If so, you can explore them in O\*NET OnLine.
- If you aren't happy with any of the occupations in your second highest Interest Area, you can look at the occupations in your Job Zone for your third highest Interest Area.
- Also, you can look at the Interest Profiler O\*NET Occupations Master List for more occupations.

# 6. Want to know about a particular occupation not on your list?

If you want to learn more about an occupation not on your list:

 Look in the "Snapshot" section of O\*NET OnLine for that specific occupation.
 To access the Snapshot section, click on the "Snapshot" button after you enter O\*NET OnLine.

#### How high is your score for the occupation's Interest Area?

Is the score for that Interest Area close to your three highest scores, showing that it may be a good choice for you, or is it one of your lower scores?



If that score is one of your three lowest Interest Area scores, the occupation may not be well suited with your interests. You may want to think about why you picked this occupation to explore.

# What really interests you about this occupation?

- The money you could make?
- The glamour of being in the occupation?
- The excitement of the work?
- The expectations of family or friends?
- If you think you like this occupation for reasons other than liking what the workers actually do

on the job, you may want to **do more exploring** to be sure that the work will satisfy you.

- Read about the occupation in other reference books or materials to learn more about what the work really involves.
- Take one or more of the other Career Exploration Tools to see if the results show that your abilities and your work values support your interest in this occupation.
- Talk to someone working in the occupation to find out what it is really like.

# **Not Really Sure You Agree with Your Results?** (Skip this section if you agree with your results. Go on to "Using Your Interests with Other Career Exploration Tools" on page 10.)

Perhaps, after reviewing your results, you might think that they don't really describe your interests as you see them. You may think the descriptions of your highest Interest Areas don't really sound like you. Or, you might not have pictured yourself working in the occupations listed with your Interest Areas. Don't worry about it. Here are some things you can do that may give you results you are more comfortable with:

# 1. Check your scoring.

Read the scoring instructions again to make sure that you followed them correctly.

- In each of the color bands, did you count only the squares you marked "Like"? Did you count them correctly? If you aren't sure, it might be a good idea to count them again just to be certain.
- Did you count your "Likes" that were in the blue band first? Then, did you count the "Likes" in each of the other color bands separately, as you did in the blue band?
  - For each one of the color bands, check the numbers that you wrote in the boxes on the scoring flap.
  - Do those numbers match the number of "Likes" that you marked in that color band?

- Did you add up the box numbers on the scoring flap correctly? If you aren't sure, check your math again in each color band.
- Did you answer all the questions in the Interest Profiler? Did you skip any pages? You might check back just to make sure.

# 2. Check your answers.

If you find that you counted "Likes" correctly in each color band and that your math is correct, then look next at how you marked your answers.

 Did you understand the instructions under "How to Complete the Interest Profiler" on page 3? If you think you may have misunderstood the instructions, it might be a good idea to read over them again.

- Did you mark your answers the way you meant to?
   Do your answers show your real likes and dislikes? Do you want to change any of your answers?
- If you change any of your answers, be sure to score the Interest Profiler again so that you get accurate results.

# 3. Take another look at the occupations listed for your highest Interest Area.

Look again at the occupations listed for your highest Interest Area.

- Do any of them interest you?
- Are you familiar with all of the occupations listed there? Do you need more information about some of them?
- You can find out more about the occupations in the list by looking at O\*NET OnLine. You may find that some of the occupations listed are not what you thought they were. They may fit your interests very well.

# 4. Use your other highest Interest Areas to explore careers.

If you still disagree with your highest Interest Area or areas, look at your next highest area.

- Read again the definition of your next highest Interest Area. Does it describe your interests better?
- Do the occupations listed for your next highest Interest Area appear to be more in line with your interests? Do you see any that you would want to explore further?

# 5. Check out the other Interest Areas.

If, after going through the steps listed above, you still have not found the Interest Area or areas that best describe you, look at the definitions of the other Interest Areas.

- Do any of them describe you better?
- Do the occupations listed under these areas seem interesting to you?
- You may want to use one or more of these Interest Areas to help you explore careers.

# 6. Talk to someone about your interest results.

Sometimes, talking with other people can help you understand your results better.

- For instance, a friend, teacher, counselor, minister, or family member may identify things that you like to do that you just forgot about or didn't think were important: things like sports you like to play, or hobbies you used to have, or subjects in school that you did really well in.
- The different point of view that another person can bring may help you understand why you got the interest results that you did.

# **7. Try your interest results out.** You might find that once you use your Interest Profiler results to explore careers, they really do make sense. Don't give up on your results too soon!

- Look at some occupations that are linked to your highest Interest Area(s) and see what they are really all about. You might be surprised to find occupations that interest you very much and that you may want to explore or pursue further!
- Do you know people who work in any of the occupations listed under your highest Interest Area? If you talk with them about what they do on their jobs, you may find that the occupations are just what you would like!



# **Using Your Interests with Other Career Exploration Tools**

You can use this score report together with the score report for the Work Importance Locator to get a better idea of the kinds of careers you might find satisfying and rewarding. Also available from your teacher or counselor is the **O\*NET Occupations Combined List: Interests and Work Values** that allows you to use the results from both instruments at the same time to find occupations that satisfy both your interests and your work values.

# The O\*NET Career Exploration Tools

As you explore your career options, you should know that other tools will be available to help you. The **Interest Profiler** is just one of five tools making up the **O\*NET Career Exploration Tools**. The other tools are:

- ♦ The Computerized Interest Profiler helps you find out what your work-related interests are. It is similar to the paper-and-pencil Interest Profiler, except that you answer and score the questions on a computer:
- ♦ The **Ability Profiler** helps you find out what kinds of jobs you can learn to do well. It can help you recognize where your strengths are and where you might need more training or education.
- ♦ The Work Importance Locator helps you decide what is important to you in a job. It can help you identify occupations that you may find satisfying.
- The Work Importance Profiler a computer-based version of the Work Importance Locator, it helps you decide what is important to you in a job.

These tools give you three important pieces of information that are valuable to you when exploring careers:

- (1) what is important to you in your world of work,
- (2) what you can do well, and
- (3) what you like to do.

You may use the tools separately or together. You can use them to identify occupations in the world of work that you may want to explore.

# **O\*NET Occupations**

On the following pages are some of the occupations that are linked with the six Interest Areas and the five Job Zones. They are organized first by Interest Area and then by Job Zone within Interest Area.

If you haven't already done so, copy your Primary and Secondary Interests from page 1 in the boxes below:

ur Primary Interest Area:	Your Secondary Interest Areas: and _
· ·	
opy your Job Zone(s) from page 6 in the	box below:
py your Job Zone(s) from page 6 in the	box below:

To look at occupations linked with your Primary Interest Area, locate the section for your Primary Interest Area in the following pages and then find the occupational listing for your Job Zone under that section. For a longer list of occupations, refer to the **Interest Profiler O\*NET Occupations Master List**. (See your teacher or counselor for the Master List.)

To look at occupations linked with your Secondary Interest Areas, locate the sections for your Secondary Interest Areas and then find the occupational listings for your Job Zone under each of those sections.

# Write Below the O\*NET Occupations You Have Picked to Explore:

O*NET-SOC#	O*NET-SOC Title
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	



## REALISTIC — JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-3091.00	Amusement and Recreation Attendants	51-9123.00	Painting, Coating, and Decorating Workers
51-3093.00	Food Cooking Machine Operators and Tenders	53-6021.00	Parking Lot Attendants
35-2021.00	Food Preparation Workers	51-5023.09	Printing Press Machine Operators and Tenders
45-4011.00	Forest and Conservation Workers	51-9061.05	Production Inspectors, Testers, Graders, Sorters,
53-7062.03	Freight, Stock, and Material Movers, Hand		Samplers, Weighers
45-2092.02	General Farmworkers	51-9198.01	Production Laborers
47-3011.00	Helpers—Brickmasons, Blockmasons,	51-9141.00	Semiconductor Processors
	Stonemasons, and Tile and Marble Setters	51-6031.01	Sewing Machine Operators, Garment
49-9098.00	Helpers—Installation, Maintenance, and Repair	43-5081.01	Stock Clerks, Sales Floor
	Workers	53-3033.00	Truck Drivers, Light or Delivery Services
37-3011.00	Landscaping and Groundskeeping Workers	51-4121.01	Welders, Production
51-6011.03	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing		

#### **REALISTIC** — **JOB ZONE 2** (Some Preparation Needed)

and the second s			·
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2091.00	Agricultural Equipment Operators	51-4011.01	Numerical Control Machine Tool Operators and
49-3023.02	Automotive Specialty Technicians		Tenders, Metal and Plastic
19-4021.00	Biological Technicians	37-2021.00	Pest Control Workers
47-2061.00	Construction Laborers	51-9132.00	Photographic Processing Machine Operators
35-2011.00	Cooks, Fast Food	51-4072.01	Plastic Molding and Casting Machine Setters and
53-7032.01	Excavating and Loading Machine Operators		Set- Up Operators
47-2073.01	Grader, Bulldozer, and Scraper Operators	51-6041.00	Shoe and Leather Workers and Repairers
47-3013.00	Helpers—Electricians	53-3032.02	Tractor-Trailer Truck Drivers
29-2012.00	Medical and Clinical Laboratory Technicians	51-8031.00	Water and Liquid Waste Treatment Plant and
31-9093.00	Medical Equipment Preparers	•	System Operators
39-3021.00	Motion Picture Projectionists	51-4121.02	Welders and Cutters
33-2011.01	Municipal Fire Fighters		

## **REALISTIC** — **JOB ZONE 3** (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-3023.01	Automotive Master Mechanics	37-1012.02	First-Line Supervisors and Manager/Supervisors
51-3011.01	Bakers, Bread and Pastry		Landscaping Workers
39-5011.00	Barbers	33-3031.00	Fish and Game Wardens
19-4031.00	Chemical Technicians	51-9061.01	Materials Inspectors
17-3011.02	Civil Drafters	27-4013.00	Radio Operators
35-2014.00	Cooks, Restaurant	47-2221.00	Structural Iron and Steel Workers
51-9081.00	Dental Laboratory Technicians	29-2055.00	Surgical Technologists
49-2094.00	Electrical and Electronics Repairers, Commercial	53-7121.00	Tank Car, Truck, and Ship Loaders
	and Industrial Equipment	51-6093.00	Upholsterers
47-2111.00	Electricians	31-9096.00	Veterinary Assistants and Laboratory Animal
11-9012.00	Farmers and Ranchers		Caretakers
45-1011.03	First-Line Supervisors and Manager/Supervisors -		
	Animal Care Workers, Except Livestock		



<sup>\*\*</sup> The occupation was assigned to the group based on its second highest interest area.
\*\*\* The occupation was assigned to the group based on its third highest interest area.

# REALISTIC (CONTINUED)

## **REALISTIC** — **JOB ZONE 4** (Considerable Preparation Needed)

			·
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2011.00	Agricultural Inspectors	51-4041.00	Machinists
53-2011.00	Airline Pilots, Copilots, and Flight Engineers	51-2041.01	Metal Fabricators, Structural Metal Products
17-3011.01	Architectural Drafters	33-1021.01	Municipal Fire Fighting and Prevention Supervisors
47-2031.01	Construction Carpenters	47-2141.00	Painters, Construction and Maintenance
49-2011.02	Data Processing Equipment Repairers	51-9195.02	Precision Pattern and Die Casters, Nonferrous
43-9031.00	Desktop Publishers		Metals
49-9051.00	Electrical Power-Line Installers and Repairers	13-1041.05	Pressure Vessel Inspectors
17-3023.01	Electronics Engineering Technicians	29-2034.02	Radiologic Technicians
39-4011.00	Embalmers	27-2012.05	Technical Directors/Managers
19-1032.00	Foresters	51-4121.03	Welder-Fitters
51-9071.01	Jewelers		

#### **REALISTIC** — **JOB ZONE** 5 (Extensive Preparation Needed)

	<u> </u>		:
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-2021.00	Agricultural Engineers**	17-2121.02	Marine Architects
19-1011.00	Animal Scientists**	17-2121.01	Marine Engineers
17-2041.00	Chemical Engineers**	17-2131.00	Materials Engineers**
51-5022.08	Dot Etchers	19-1022.00	Microbiologists**
49-2095.00	Electrical and Electronics Repairers, Powerhouse,	51-5023.02	Offset Lithographic Press Setters and Set-Up
	Substation, and Relay		Operators
17-2071.00	Electrical Engineers**	17-2171.00	Petroleum Engineers
51-5022.10	Electrotypers and Stereotypers	53-5021.03	Pilots, Ship
33-1021.02	Forest Fire Fighting and Prevention Supervisors	51-5022.11	Plate Finishers
19-2042.01	Geologists**	27-1013.04	Sculptors**
51-5021.00	Job Printers	53-5031.00	Ship Engineers

# **Notes**



## **INVESTIGATIVE**

#### **INVESTIGATIVE** — **JOB ZONE 1** (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title
45-2093.00	Farmworkers, Farm and Ranch Animals***
45-4011.00	Forest and Conservation Workers**

## **INVESTIGATIVE** — **JOB ZONE 2** (Some Preparation Needed)

O*NET-SOC# 19-4011.01 19-4021.00 29-2041.00	O*NET-SOC Title Agricultural Technicians** Biological Technicians** Emergency Medical Technicians and Paramedics***	O*NET-SOC# 33-2022.00 29-2012.00 51-9082.00	O*NÉT-SOC Title Forest Fire Inspectors and Prevention Specialists*** Medical and Clinical Laboratory Technicians** Medical Appliance Technicians**
29-2041.00 19-4011.02	Emergency Medical Technicians and Paramedics*** Food Science Technicians**	51-9082.00	Medical Appliance Technicians**

#### **INVESTIGATIVE** — **JOB ZONE 3** (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOĆ Title	O*NET-SOC#	O*NET-SOC Title
45-2021.00	Animal Breeders**	19-4091.00	Environmental Science and Protection Technicians,
29-2031.00	Cardiovascular Technologists and Technicians		Including Health
19-4031.00	Chemical Technicians**	33-3031.00	Fish and Game Wardens**
19-4061.01	City Planning Aides**	17-3026.00	Industrial Engineering Technicians
13-1072.00	Compensation, Benefits, and Job Analysis	13-1031.02	Insurance Adjusters, Examiners, and Investigators**
	Specialists	49-9062.00	Medical Equipment Repairers**
15-1051.00	Computer Systems Analysts	19-4051.02	Nuclear Monitoring Technicians**
51-9081.00	Dental Laboratory Technicians**	29-2091.00	Orthotists and Prosthetists**
49-2094.00	Electrical and Electronics Repairers, Commercial	29-1126.00	Respiratory Therapists
	and Industrial Equipment**	19-3041.00	Sociologists
47-2111.00	Electricians**	31-9096.00	Veterinary Assistants and Laboratory Animal
13-1041.01	Environmental Compliance Inspectors		Caretakers**





# **INVESTIGATIVE (CONTINUED)**

# INVESTIGATIVE — JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
19-3091.02	Archeologists	17-2111.01	Industrial Safety and Health Engineers
17-2061.00	Computer Hardware Engineers	19-3021.00	Market Research Analysts
15-1021.00	Computer Programmers	15-3011.00	Mathematical Technicians
15-1032.00	Computer Software Engineers, Systems Software	19-1042.00	Medical Scientists, Except Epidemiologists
13-1041.06	Coroners	29-1051.00	Pharmacists
15-1061.00	Database Administrators	29-1071.00	Physician Assistants
29-1031.00	Dietitians and Nutritionists	19-1031.01	Soil Conservationists
33-2021.02	Fire Investigators	15-2041.00	Statisticians
19-1012.00	Food Scientists and Technologists	17-1022.00	Surveyors
19-4092.00	Forensic Science Technicians	19-3051.00	Urban and Regional Planners

## **INVESTIGATIVE** — **JOB ZONE** 5 (Extensive Preparation Needed)

0*NET-SOC# 17-2021.00 25-1041.00 19-1011.00 25-4011.00 19-1020.01 25-1021.00 29-1021.00 19-3011.00 17-2071.00	O*NET-SOC Title Agricultural Engineers Agricultural Sciences Teachers, Postsecondary Animal Scientists Archivists Biologists Computer Science Teachers, Postsecondary Dentists, General Economists Electrical Engineers	O*NET-SOC# 29-1062.00 13-2051.00 19-2042.01 15-2021.00 11-9121.00 19-2012.00 17-2111.03 29-1066.00 29-1067.00	O*NET-SOC Title Family and General Practitioners Financial Analysts Geologists Mathematicians Natural Sciences Managers Physicists Product Safety Engineers Psychiatrists Surgeons
17-2071.00	Electrical Engineers Environmental Scientists and Specialists, Including Health	29-1067.00	Surgeons
19-2041.00		29-1131.00	Veterinarians

# **Notes**



## **ARTISTIC**

#### **ARTISTIC** — **JOB ZONE 1** (Little or No Preparation Needed)

O\*NET-SOC# O\*NET-SOC Title
39-9011.00 Child Care Workers\*\*
51-9194.05 Etchers, Hand\*\*

O\*NET-SOC# 41-9012.00 O\*NET-SOC Title Models

#### **ARTISTIC** — **JOB ZONE** 2 (Some Preparation Needed)

O*NET-SOC# 39-6031.00	O*NET-SOC Title Flight Attendants***	O*NET-SOC# 27-2042.01	O*NET-SOC Title Singers
27-1023.00	Floral Designers	51-6041.00	Shoe and Leather Workers and Repairers**
39-5091.00	Makeup Artists, Theatrical and Performance	39-6022.00	Travel Guides***
51-9131.03	Photographic Hand Developers**	37-3013.00	Tree Trimmers and Pruners**
27-3011.00	Radio and Television Announcers		

#### **ARTISTIC** — **JOB ZONE** 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2011.00	Actors	27-4021.02	Photographers, Scientific
27-3043.03	Caption Writers	51-9131.01	Photographic Retouchers and Restorers
51-9194.02	Engraver/Carvers**	27-4021.01	Professional Photographers
51-9194.03	Etchers**	39-9032.00	Recreation Workers**
27-1022.00	Fashion Designers	27-1013.02	Sketch Artists
27-3091.00	Interpreters and Translators	19-3041.00	Sociologists**
49-9063.01	Keyboard Instrument Repairers and Tuners**	27-4014.00	Sound Engineering Technicians**
27-1026.00	Merchandise Displayers and Window Trimmers	51-9195.03	Stone Cutters and Carvers**
25-401 3.00	Museum Technicians and Conservators	49-9063.02	Stringed Instrument Repairers and Tuners**
49-9063.04	Percussion Instrument Repairers and Tuners**	27-2012.04	Talent Directors





# ARTISTIC (CONTINUED)

#### **ARTISTIC** — **JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-2011.00	Advertising and Promotions Managers	27-2031.00	Dancers
17-1011.00	Architects, Except Landscape and Naval	27-3041.00	Editors
27-1011.00	Art Directors	27-1027.02	Exhibit Designers
27-3021.00	Broadcast News Analysts	27-1024.00	Graphic Designers
27-4031.00	Camera Operators, Television, Video, and Motion	27-1025.00	Interior Designers
	Picture	25-4021.00	Librarians
27-1013.03	Cartoonists	27-1013.01	Painters and Illustrators
27-1021.00	Commercial and Industrial Designers	27-3043.01	Poets and Lyricists
39-3092.00	Costume Attendants	27-2012.01	Producers
27-3043.02	Creative Writers	27-3022.00	Reporters and Correspondents
25-4012.00	Curators		

# **ARTISTIC** — **JOB ZONE 5** (Extensive Preparation Needed)

				Ī
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title	
25-1121.00	Art, Drama, and Music Teachers, Postsecondary	25-1125.00	History Teachers, Postsecondary***	
27-2032.00	Choreographers	17-1012.00	Landscape Architects	
21-2011.00	Clergy**	27-2041.01	Music Directors	
27-2041.03	Composers	27-2042.02	Musicians, Instrumental	
19-3031.03	Counseling Psychologists***	19-3094.00	Political Scientists**	
21-2021.00	Directors, Religious Activities and Education***	29-1066.00	Psychiatrists**	
25-1063.00	Economics Teachers, Postsecondary***	25-1066.00	Psychology Teachers, Postsecondary***	
25-1123.00	English Language and Literature Teachers,	27-1013.04	Sculptors	
	Postsecondary	27-1027.01	Set Designers	
25-1124.00	Foreign Language and Literature Teachers,	25-1067.00	Sociology Teachers, Postsecondary***	
	Postsecondary	27-3042.00	Technical Writers	

# **Notes**





\*\* The occupation was assigned to the group based on its second highest interest area.
\*\*\* The occupation was assigned to the group based on its third highest interest area.

# SOCIAL

#### SOCIAL — JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-3011.00	Ambulance Drivers and Attendants, Except	31-1011.00	Home Health Aides
	Emergency Medical Technicians	43-4111.00	Interviewers, Except Eligibility and Loan**
33-3011.00	Bailiffs	39-3093.00	Locker Room, Coatroom, and Dressing Room
35-3011.00	Bartenders**		Attendants
53-3021.00	Bus Drivers, Transit and Intercity**	39-5092.00	Manicurists and Pedicurists**
39-9011.00	Child Care Workers	43-4171.00	Receptionists and Information Clerks***
35-3022.00	Counter Attendants, Cafeteria, Food Concession,	33-9032.00	Security Guards
	and Coffee Shop	39-6021.00	Tour Guides and Escorts
33-9091.00	Crossing Guards	39-6032.00	Transportation Attendants, Except Flight
41-9011.00	Demonstrators and Product Promoters**		Attendants and Baggage Porters**
35-3041.00	Food Servers, Nonrestaurant	39-3031.00	Ushers, Lobby Attendants, and Ticket Takers
39-4021.00	Funeral Attendants	35-3031.00	Waiters and Waitresses

## SOCIAL — JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
33-9011.00	Animal Control Workers	31-2021.00	Physical Therapist Assistants
43-4061.01	Claims Takers, Unemployment Benefits**	43-5031.00	Police, Fire, and Ambulance Dispatchers
29-2041.00	Emergency Medical Technicians and Paramedics	33-9021.00	Private Detectives and Investigators**
39-6031.00	Flight Attendants**	31-1013.00	Psychiatric Aides
33-9092.00	Lifeguards, Ski Patrol, and Other Recreational	27-3011.00	Radio and Television Announcers**
	Protective Service Workers**	41-9022.00	Real Estate Sales Agents**
31-1012.00	Nursing Aides, Orderlies, and Attendants	33-3051.03	Sheriffs and Deputy Sheriffs
31-2012.00	Occupational Therapist Aides	21-1093.00	Social and Human Service Assistants
31-2011.00	Occupational Therapist Assistants	41-3041.00	Travel Agents**
39-9021.00	Personal and Home Care Aides	43-4061.02	Welfare Eligibility Workers and Interviewers
31-2022.00	Physical Therapist Aides		

#### **SOCIAL** — **JOB ZONE** 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-2011.00	Animal Trainers	29-2091.00	Orthotists and Prosthetists
31-9091.00	Dental Assistants	13-2052.00	Personal Financial Advisors
29-2021.00	Dental Hygienists	13-1071.02	Personnel Recruiters**
13-1071.01	Employment Interviewers, Private or Public	33-3051.01	Police Patrol Officers
	Employment Service	21-1092.00	Probation Officers and Correctional Treatment
39-9031.00	Fitness Trainers and Aerobics Instructors		Specialists
35-9031.00	Hosts and Hostesses; Restaurant, Lounge, and	29-2053.00	Psychiatric Technicians
	Coffee Shop**	27-3012.00	Public Address System and Other Announcers
27-3091.00	Interpreters and Translators**	39-9032.00	Recreation Workers
41-3021.00	Insurance Sales Agents**	39-9041.00	Residential Advisors
29-2061.00	Licensed Practical and Licensed Vocational Nurses	25-9041.00	Teacher Assistants
31-9092.00	Medical Assistants	•	



# **SOCIAL** (CONTINUED)

# **SOCIAL** — **JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
29-2051.00	Dietetic Technicians	29-1125.00	Recreational Therapists
11-9032.00	Education Administrators, Elementary and	29-1111.00	Registered Nurses
	Secondary School	25-2031.00	Secondary School Teachers, Except Special and
21-1012.00	Educational, Vocational, and School Counselors		Vocational Education
25-2021.00	Elementary School Teachers, Except Special	25-3021.00	Self-Enrichment Education Teachers
	Education	11-9151.00	Social and Community Service Managers
21-1022.00	Medical and Public Health Social Workers	25-2042.00	Special Education Teachers, Middle School
21-1023.00	Mental Health and Substance Abuse Social	25-2041.00	Special Education Teachers, Preschool,
	Workers		Kindergarten, and Elementary School
25-2022.00	Middle School Teachers, Except Special and	25-2043.00	Special Education Teachers, Secondary School
	Vocational Education	29-1127.00	Speech-Language Pathologists
19-1031.03,	Park Naturalists	13-1073.00	Training and Development Specialists
29-1123.00	Physical Therapists	25-2032.00	Vocational Education Teachers, Secondary School

#### **SOCIAL** — **JOB ZONE 5** (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-1061.00	Anthropology and Archeology Teachers,	25-1191.00	Graduate Teaching Assistants
	Postsecondary	21-1091.00	Health Educators
23-1022.00	Arbitrators, Mediators, and Conciliators**	25-1125.00	History Teachers, Postsecondary
25-1062.00	Area, Ethnic, and Cultural Studies Teachers,	25-9031.00	Instructional Coordinators
. `	Postsecondary	23-1023.00	Judges, Magistrate Judges, and Magistrates**
29-9091.00	Athletic Trainers	25-1022.00	Mathematical Science Teachers, Postsecondary**
21-2011.00	Clergy	25-1072.00	Nursing Instructors and Teachers, Postsecondary
19-3031.03	Counseling Psychologists	29-9011.00	Occupational Health and Safety Specialists
21-2021.00	Directors, Religious Activities and Education	25-1065.00	Political Science Teachers, Postsecondary
25-1063.00	Economics Teachers, Postsecondary	25-1066.00	Psychology Teachers, Postsecondary
25-1123.00	English Language and Literature Teachers,	25-1067.00	Sociology Teachers, Postsecondary
	Postsecondary**		

# **Notes**



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\*\*\* The occupation was assigned to the group based on its third highest interest area.

<sup>\*\*</sup> The occupation was assigned to the group based on its second highest interest area.

# ENTERPRISING

#### ENTERPRISING — JOB ZONE ] (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-6011.00	Baggage Porters and Bellhops	39-3093.00	Locker Room, Coatroom, and Dressing Room
33-3011.00	Bailiffs**		Attendants**
35-3011.00	Bartenders	39-5092.00	Manicurists and Pedicurists
41-2011.00	Cashiers**	41-9012.00	Models**
35-2015.00	Cooks, Short Order**	43-4171.00	Receptionists and Information Clerks**
43-4041.01	Credit Authorizers**	33-9032.00	Security Guards**
41-9011.00	Demonstrators and Product Promoters	53-6031.00	Service Station Attendants**
41-9091.00	Door-To-Door Sales Workers, News and Street	41-9041.00	Telemarketers
	Vendors, and Related Workers	39-6021.00	Tour Guides and Escorts**
53-3031.00	Driver/Sales Workers	39-6032.00	Transportation Attendants, Except Flight
45-3011.00	Fishers and Related Fishing Workers**		Attendants and Baggage Porters
	•	35-3031.00	Waiters and Waitresses**

## **ENTERPRISING** — **JOB ZONE 2** (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3011.00	Bill and Account Collectors**	41-2031.00	Retail Salespersons
39-6031.00	Flight Attendants	41-4011.01	Sales Representatives, Agricultural
39-3012.00	Gaming and Sports Book Writers and Runners	41-4011.03	Sales Representatives, Electrical/Electronic
39-3011.00	Gaming Dealers	41-4011.04	Sales Representatives, Mechanical Equipment and
43-4081.00	Hotel, Motel, and Resort Desk Clerks**	•	Supplies
43-4161.00	Human Resources Assistants, Except Payroll and	41-4012.00	Sales Representatives, Wholesale and
	Timekeeping**		Manufacturing, Except Technical and Scientific
43-4131.00	Loan Interviewers and Clerks**		Products
41-2022.00	Parts Salespersons	13-2082.00	Tax Preparers**
33-9021.00	Private Detectives and Investigators	33-3052.00	Transit and Railroad Police
43-5061.00	Production, Planning, and Expediting Clerks**	41-3041.00	Travel Agents
41-9022.00	Real Estate Sales Agents	39-6022.00	Travel Guides

#### ENTERPRISING — JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
41-3011.00	Advertising Sales Agents	53-1031.00	First-Line Supervisors/Managers of Transportation
13-1011.00	Agents and Business Managers of Artists,	-	and Material-Moving Machine and Vehicle
	Performers, and Athletes		Operators
27-2021.00	Athletes and Sports Competitors	39-5012.00	Hairdressers, Hairstylists, and Cosmetologists
45-1011.01	First-Line Supervisors and Manager/Supervisors - Agricultural Crop Workers	. 35-9031.00	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
47-1011.02	First-Line Supervisors and Manager/Supervisors-	13-1031.02	Insurance Adjusters, Examiners, and Investigators
	Extractive Workers	41-3021.00	Insurance Sales Agents
43-1011.02	First-Line Supervisors, Administrative Support	37-1011.02	Janitorial Supervisors
43-1011.01	First-Line Supervisors, Customer Service	11-9081.00	Lodging Managers
39-1021.00	First-Line Supervisors/Managers of Personal Service	13-1071.02	Personnel Recruiters
	Workers	41-3031.02	Sales Agents, Financial Services
51-1011.00	First-Line Supervisors/Managers of Production and	41-4011.02	Sales Representatives, Chemical and Pharmaceutical
	Operating Workers	41-4011.05	Sales Representatives, Medical



# ENTERPRISING (CONTINUED)

# ENTERPRISING — JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Appraisers, Real Estate	17-2112.00	Industrial Engineers
Chefs and Head Cooks	13-2071.00	Loan Counselors
Financial Managers, Branch or Department	13-1111.00	Management Analysts
First-Line Supervisors and Manager/Supervisors-	11-9111.00	Medical and Health Services Managers
Construction Trades Workers	29-2081.00	Opticians, Dispensing
First-Line Supervisors/Managers of Mechanics,	23-2011.00	Paralegals and Legal Assistants
Installers, and Repairers	33-3021.01	Police Detectives
Food Service Managers	27-3031.00	Public Relations Specialists
Government Service Executives	41-3031.01	Sales Agents, Securities and Commodities
Housekeeping Supervisors	11-2022.00	Sales Managers
Human Resources Managers	53-5021.01	Ship and Boat Captains
	Appraisers, Real Estate Chefs and Head Cooks Financial Managers, Branch or Department First-Line Supervisors and Manager/Supervisors- Construction Trades Workers First-Line Supervisors/Managers of Mechanics, Installers, and Repairers Food Service Managers Government Service Executives Housekeeping Supervisors	Appraisers, Real Estate 17-2112.00 Chefs and Head Cooks 13-2071.00 Financial Managers, Branch or Department 13-1111.00 First-Line Supervisors and Manager/Supervisors-11-9111.00 Construction Trades Workers 29-2081.00 First-Line Supervisors/Managers of Mechanics, 23-2011.00 Installers, and Repairers 33-3021.01 Food Service Managers 27-3031.00 Government Service Executives 41-3031.01 Housekeeping Supervisors 11-2022.00

#### ENTERPRISING — JOB ZONE 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
23-1021.00	Administrative Law Judges, Adjudicators, and	23-1023.00	Judges, Magistrate Judges, and Magistrates
:	Hearing Officers	23-1011.00	Lawyers
23-1022.00	Arbitrators, Mediators, and Conciliators	11-9121.00	Natural Sciences Managers**
27-2022.00	Coaches and Scouts	29-9011.00	Occupational Health and Safety Specialists**
11-3021.00	Computer and Information Systems Managers	53-5021.03	Pilots, Ship**
21-2021.00	Directors, Religious Activities and Education**	11-1011.02	Private Sector Executives
19-3011.00	Economists**	27-2012.03	Program Directors
11-9033.00	Education Administrators, Postsecondary	41-9031.00	Sales Engineers
11-9041.00	Engineering Managers	53-5031.00	Ship Engineers**
33-1021.02	Forest Fire Fighting and Prevention Supervisors**	11-3031.01	Treasurers, Controllers, and Chief Financial Officers
19-3032.00	Industrial-Organizational Psychologists**		

# Notes



# CONVENTIONAL

#### **CONVENTIONAL** — **JOB ZONE 1** (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3021.03	Billing, Posting, and Calculating Machine Operators	43-5081.02	Marking Clerks
41-2011.00	Cashiers	43-5041.00	Meter Readers, Utilities
43-2021.02	Central Office Operators	43-9061.00	Office Clerks, General
41-2021.00	Counter and Rental Clerks	33-3041.00	Parking Enforcement Workers
43-4041.02	Credit Checkers	43-5052.00	Postal Service Mail Carriers
43-2021.01	Directory Assistance Operators	43-3061.00	Procurement Clerks
43-9071.01	Duplicating Machine Operators	43-4171.00	Receptionists and Information Clerks
43-4071.00	File Clerks	43-5071.00	Shipping, Receiving, and Traffic Clerks
43-4111.00	Interviewers, Except Eligibility and Loan	43-2011.00	Switchboard Operators, Including Answering
43-4121.00	Library Assistants, Clerical		Service
43-9051.02	Mail Clerks, Except Mail Machine Operators and		_
	Postal Service	•	•

## **CONVENTIONAL** — **JOB ZONE 2** (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3011.00	Bill and Account Collectors	43-3051.00	Payroll and Timekeeping Clerks
43-3031.00	Bookkeeping, Accounting, and Auditing Clerks	29-2052.00	Pharmacy Technicians
43-5011.00	Cargo and Freight Agents	43-5051.00	Postal Service Clerks
43-4061.01	Claims Takers, Unemployment Benefits	43-4181.02	Reservation and Transportation Ticket Agents
43-4051.02	Customer Service Representatives, Utilities	43-6014.00	Secretaries, Except Legal, Medical, and Executive
33-2021.01	Fire Inspectors	43-5081.03	Stock Clerks- Stockroom, Warehouse, or Storage
53-6051.06	Freight Inspectors		Yard
43-4081.00	Hotel, Motel, and Resort Desk Clerks	13-2082.00	Tax Preparers
43-9041.01	Insurance Claims Clerks	43-3071.00	Tellers
25-4031.00	Library Technicians	23-2093.01	Title Searchers
43-4031.02	Municipal Clerks		

#### **CONVENTIONAL** — **JOB ZONE** 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-2011.01	Automatic Teller Machine Servicers**	33-3021.05	Immigration and Customs Inspectors
19-4061.01	City Planning Aides	43-6012.00	
43-9011.00	Computer Operators	13-1041.02	Licensing Examiners and Inspectors
47-4011.00	Construction and Building Inspectors	17-3031.02	Mapping Technicians
43-4031.01	Court Clerks	51-9061.01	Materials Inspectors**
51-9061.04	Electrical and Electronic Inspectors and Testers**	29-2071.00	Medical Records and Health Information
41-1012.00	First- Line Supervisors/Managers of Non-Retail		Technicians
	Sales Workers**	43-6013.00	Medical Secretaries
53-1021.00	First-Line Supervisors/Managers of Helpers,	33-3021.02	Police Identification and Records Officers
	Laborers, and Material Movers, Hand**	23-2093.02	Title Examiners and Abstractors
11-9071.00	Gaming Managers**	13-1022.00	Wholesale and Retail Buyers, Except Farm
39-1011.00	Gaming Supervisors**		Products**





# CONVENTIONAL (CONTINUED)

# **CONVENTIONAL** — **JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
13-2011.01	Accountants	13-1051.00	Cost Estimators
11-3011.00	Administrative Services Managers**	13-2041.00	Credit Analysts
53-2021.00	Air Traffic Controllers	17-3012.02	Electrical Drafters
13-2021.01	Assessors	43-6011.00	<b>Executive Secretaries and Administrative Assistants</b>
27-4011.00	Audio and Video Equipment Technicians	11-3051.00	Industrial Production Managers**
25-9011.00	Audio-Visual Collections Specialists	13-1032.00	Insurance Appraisers, Auto Damage
13-2011.02	Auditors	13-2053.00	Insurance Underwriters
13-2031.00	Budget Analysts	29-1051.00	Pharmacists**
17-1021.00	Cartographers and Photogrammetrists	. 15-2041.00	Statisticians**
13-1031.01	Claims Examiners, Property and Casualty Insurance	13-2081.00	Tax Examiners, Collectors, and Revenue Agents
			• =

# **CONVENTIONAL** — **JOB ZONE 5** (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
15-2011.00	Actuaries	53-6051.03	Marine Cargo Inspectors
25-4011.00	Archivists**	25-1022.00	Mathematical Science Teachers, Postsecondary***
19-2011.00	Astronomers***	15-2021.00	Mathematicians**
11-3021.00	Computer and Information Systems Managers**	51-5023.02	Offset Lithographic Press Setters and Set-Up
25-1021.00	Computer Science Teachers, Postsecondary**		Operators**
51-5022.08	Dot Etchers**	19-2012.00	Physicists***
19-3011.00	Economists***	51-5022.11	Plate Finishers**
51-5022.10	Electrotypers and Stereotypers**	11-1011.02	Private Sector Executives**
13-2051.00	Financial Analysts**	53-5031.00	Ship Engineers***
51-5021.00	Job Printers**	11-3031.01	Treasurers, Controllers, and Chief Financial
23-1011.00	Lawyers**		Officers**

# **Notes**



# **Notes**











# interest profiler

O\*NET<sup>™</sup>Occupations-Master List







America's Job Bank www.ajb.org America's Learning eXchange www.alx.org

America's Career InfoNet www.acinet.org

America's Service Locator

WWW.SETVICELOCATOT.OTG

O\*NET OnLine
http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOBS



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# **Interest Profiler**

# O\*NET™ Occupations Master List, v. 3.0

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To help you explore careers, occupations have been listed for each Interest Area/Job Zone category. Occupations have been assigned to the groups based on their Primary Interest Area. Where groups contained fewer than 20 occupations, other occupations were added based on their second or third highest interest area. Data are not currently available for 74 O\*NET-SOC occupations. These occupations do not appear in this list.

Special Notice: Proper Use of Interest Profiler Results

**Interest Profiler** results **should be used** for career exploration and vocational counseling purposes only. Results are designed to assist clients in identifying their interests and using them to identify occupations that may satisfy their interests.

**Interest Profiler** results **should not be used** for employment or hiring decisions. Employers, educational programs or other job related programs should not use **Interest Profiler** results in applicant screening for jobs or training programs. The relationship between results on the **Interest Profiler** and success in particular jobs or training programs has not been determined.

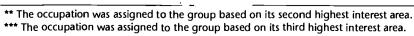


# REALISTIC

#### REALISTIC — JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-3091.00	Amusement and Recreation Attendants	37-2011.00	Janitors and Cleaners, Except Maids and
51-5011.02	Bindery Machine Operators and Tenders		Housekeeping Cleaners
53-3021.00	Bus Drivers, Transit and Intercity	37-3011.00	Landscaping and Groundskeeping Workers
51-9191.00	Cementing and Gluing Machine Operators and Tenders	51-6011.03	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing
53-7061.00	Cleaners of Vehicles and Equipment	53-7063.00	Machine Feeders and Offbearers
51-9192.00	Cleaning, Washing, and Metal Pickling Equipment	37-2012.00	Maids and Housekeeping Cleaners
	Operators and Tenders	43-9051.01	Mail Machine Operators, Preparation and Handling
51-9121.02	Coating, Painting, and Spraying Machine	49-9043.00	Maintenance Workers, Machinery
35-3021.00	Operators and Tenders  Combined Food Preparation and Serving Workers,	51-5023.05	Marking and Identification Printing Machine Setters and Set-Up Operators
33 302 1.00	Including Fast Food	51-3022.00	Meat, Poultry, and Fish Cutters and Trimmers
53-7011.00	Conveyor Operators and Tenders	51-4072.04	Metal Molding, Coremaking, and Casting
35-2015.00	Cooks, Short Order	31-4072.04	Machine Operators and Tenders
51-9193.00	Cooling and Freezing Equipment Operators and Tenders	51-9023.00	Mixing and Blending Machine Setters, Operators, and Tenders
43-5021.00	Couriers and Messengers	51-4193.04	
51-9021.00	Crushing, Grinding, and Polishing, Machine	J1-7173,04	Nonelectrolytic Plating and Coating Machine Operators and Tenders, Metal and Plastic
J1-7021,00	Setters, Operators, and Tenders	39-2021.00	Nonfarm Animal Caretakers
51-9031.00	Cutters and Trimmers, Hand	45-2092.01	Nursery Workers
51-9032.04	Cutting and Slicing Machine Operators and Tenders	51-9111.00	
35-9011.00	Dining Room and Cafeteria Attendants and		Packaging and Filling Machine Operators and Tenders
35-9021:00	Bartender Helpers	53-7064.00	Packers and Packagers, Hand
51-9194.05	Dishwashers Etchers, Hand	51-9123.00	Painting, Coating, and Decorating Workers
51-6091.01		51-9194.04	Pantograph Engravers
	Extruding and Forming Machine Operators and Tenders, Synthetic or Glass Fibers	53-6021.00 51-4072.02	Parking Lot Attendants Plastic Molding and Casting Machine Operators
51-9041.02	Extruding, Forming, Pressing, and Compacting	54 4052 00	and Tenders
40 0003 00	Machine Operators and Tenders	51-4052.00	Pourers and Casters, Metal
49-9093.00	Fabric Menders, Except Garment	51-6021.03	Pressers, Hand
45-4021.00	Fallers	51-6021.02	Pressing Machine Operators and Tenders- Textile,
45-2093.00	Farmworkers, Farm and Ranch Animals	£1 £033 00	Garment, and Related Materials
45-3011.00 51-3091.00	Fishers and Related Fishing Workers	51-5023.09	Printing Press Machine Operators and Tenders
31-3071.00	Food and Tobacco Roasting, Baking, and Drying	51-9198.02	Production Helpers
51-3093.00	Machine Operators and Tenders	51-9061,05	Production Inspectors, Testers, Graders, Sorters,
35-2021.00	Food Cooking Machine Operators and Tenders Food Preparation Workers	£1 0109 01	Samplers, Weighers
45-4011.00	Forest and Conservation Workers	51-9198.01	Production Laborers
53-7062.03		53-4021.02	Railroad Yard Workers
51-9051.00	Freight, Stock, and Material Movers, Hand Furnace, Kiln, Oven, Drier, and Kettle Operators	47-4061.00	Rail-Track Laying and Maintenance Equipment Operators
45 2002 02	and Tenders	49-9045.00	Refractory Materials Repairers, Except Brickmasons
45-2092.02	General Farmworkers	53-7081.00	Refuse and Recyclable Material Collectors
51-9032.03	Glass Cutting Machine Setters and Set-Up	51-9141.00	Semiconductor Processors
45 2041 00	Operators	51-9012.00	Separating, Filtering, Clarifying, Precipitating, and
45-2041.00	Graders and Sorters, Agricultural Products	52 (021 00	Still Machine Setters, Operators, and Tenders
51-9022.00	Grinding and Polishing Workers, Hand	53-6031.00	Service Station Attendants
47-3011.00	Helpers—Brickmasons, Blockmasons,	51-6051.00	Sewers, Hand
47 2012 00	Stonemasons, and Tile and Marble Setters	51-6031.01	Sewing Machine Operators, Garment
47-3012.00	Helpers—Carpenters	51-6031.02	Sewing Machine Operators, Non-Garment
47-5081.00	Helpers—Extraction Workers	51-6042.00	Shoe Machine Operators and Tenders
49-9098.00	Helpers—Installation, Maintenance, and Repair Workers	51-4121.04 51-4122.04	Solderers Soldering and Brazing Machine Operators and
47-3014.00	Helpers—Painters, Paperhangers, Plasterers, and		Tenders
17 1055 55	Stucco Masons	51-6011.01	Spotters, Dry Cleaning
47-4051.00	Highway Maintenance Workers	53-7062.01	Stevedores, Except Equipment Operators
53-7041.00	Hoist and Winch Operators	43-5081.01	Stock Clerks, Sales Floor
53-7051.00	Industrial Truck and Tractor Operators	53-3041.00	Taxi Drivers and Chauffeurs







#### REALISTIC — JOB ZONE 1 (continued)

			•
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-6061.00	Textile Bleaching and Dyeing Machine Operators	53-3033.00	Truck Drivers, Light or Delivery Services
	and Tenders	51-4121.01	Welders, Production
51-9197.00	Tire Builders	51-7042.02	Woodworking Machine Operators and Tenders,
49-3093.00	Tire Repairers and Changers		Except Sawing
53-3032.01	Truck Drivers, Heavy		, 3

#### REALISTIC — JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-5011.01	Able Seamen	53-7032.01	Excavating and Loading Machine Operators
45-2091.00	Agricultural Equipment Operators	47-5031.00	Explosives Workers, Ordnance Handling Experts,
19-4011.01	Agricultural Technicians	47-5051.00	and Blasters
49-3022.00	Automotive Glass Installers and Repairers	51-4021.00	Extruding and Drawing Machine Setters,
49-3023.02	Automotive Specialty Technicians	3,1-4021.00	Operators, and Tenders, Metal and Plastic
51-8013.02	Auxiliary Equipment Operators, Power	51-9041.01	Extruding, Forming, Pressing, and Compacting
49-2092.03	Battery Repairers	31-30-11.01	Machine Setters and Set-Up Operators
49-3091.00	Bicycle Repairers	51-6092.00	Fabric and Apparel Patternmakers
51-5011.01	Bindery Machine Setters and Set-Up Operators	47-4031.00	Fence Erectors
19-4021.00	Biological Technicians	51-9032.01	
51-8021.01	Boiler Operators and Tenders, Low Pressure	31-9032.01	Fiber Product Cutting Machine Setters and Set-Up
47-2031.06	Brattice Builders	47-2043.00	Operators Floor Sanders and Finishers
51-4121.05	Brazers		
		19-4011.02	Food Science Technicians
53-6011.00	Bridge and Lock Tenders	33-2011.02	Forest Fire Fighters
51-4033.02	Buffing and Polishing Set-Up Operators	33-2022.00	Forest Fire Inspectors and Prevention Specialists
53-3022.00	Bus Drivers, School	51-4022.00	Forging Machine Setters, Operators, and Tenders,
47-2031.03	Carpenter Assemblers and Repairers	54 4074 00	Metal and Plastic
51-9011.01	Chemical Equipment Controllers and Operators	51-4071.00	Foundry Mold and Coremakers
51-9011.02	Chemical Equipment Tenders	49-2022.02	Frame Wirers, Central Office
51-8091.00	Chemical Plant and System Operators	51-7021.00	Furniture Finishers
51-9121.01	Coating, Painting, and Spraying Machine Setters	51-8092.01	Gas Processing Plant Operators
	and Set-Up Operators	53-7071.01	Gas Pumping Station Operators
51-2021.00	Coil Winders, Tapers, and Finishers	51-9071.06	Gem and Diamond Workers
49-9091.00	Coin, Vending, and Amusement Machine Servicers	47-2073.01	Grader, Bulldozer, and Scraper Operators
	and Repairers	53-7062.02	Grips and Set-Up Workers, Motion Picture Sets,
51-4081.02	Combination Machine Tool Operators and		Studios, and Stages
	Tenders, Metal and Plastic	49-2092.06	Hand and Portable Power Tool Repairers
49-9092.00	Commercial Divers	51-4191.02	Heat Treating, Annealing, and Tempering Machine
47-5021.01	Construction Drillers		Operators and Tenders, Metal and Plastic
47-2061.00	Construction Laborers	51-4191.03	Heaters, Metal and Plastic
47-5041.00	Continuous Mining Machine Operators	47-3013.00	Helpers—Electricians
35-2011.00	Cooks, Fast Food	47-3015.00	Helpers—Pipelayers, Plumbers, Pipefitters, and
35-2012.00	Cooks, Institution and Cafeteria		Steamfitters
33-3012.00	Correctional Officers and Jailers	45-3021.00	Hunters and Trappers
53-7021.00	Crane and Tower Operators	47-4041.01	Irradiated-Fuel Handlers
47-5011.00	Derrick Operators, Oil and Gas	33-9092.00	Lifeguards, Ski Patrol, and Other Recreational
53-7032.02	Dragline Operators		Protective Service Workers
53-7031.00	Dredge Operators	53-7033.00	Loading Machine Operators, Underground Mining
51-4032.00	Drilling and Boring Machine Tool Setters, Operators,	45-4023.00	Log Graders and Scalers
	and Tenders, Metal and Plastic	45-4022.01	Logging Tractor Operators .
47-2081.02	Drywall Installers	49-9095.00	Manufactured Building and Mobile Home
49-2092.05	Electrical Parts Reconditioners		Installers
51-4193.02	Electrolytic Plating and Coating Machine	29-2012.00	Medical and Clinical Laboratory Technicians
,	Operators and Tenders, Metal and Plastic	51-9082.00	Medical Appliance Technicians
	- p	0.,,002.00	



<sup>\*\*</sup> The occupation was assigned to the group based on its second highest interest area.
\*\*\* The occupation was assigned to the group based on its third highest interest area.

#### REALISTIC - JOB ZONE 2 (continued)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
31-9093.00	Medical Equipment Preparers	51-4031.02	Punching Machine Setters and Set-Up Operators,
51-4072.03	Metal Molding, Coremaking, and Casting Machine		Metal and Plastic
	Setters and Set-Up Operators	53-4013.00	Rail Yard Engineers, Dinkey Operators, and Hostler
51-4051.00	Metal-Refining Furnace Operators and Tenders	53-6051.04	Railroad Inspectors
49-9012.03	Meter Mechanics	49-3092.00	Recreational Vehicle Service Technicians
47-5042.00	Mine Cutting and Channeling Machine Operators	47-5051.00	Rock Splitters, Quarry
51-9195.06	Mold Makers, Hand	51-4023.00	Rolling Machine Setters, Operators, and Tenders,
51-9195.07	: Molding and Casting Workers		Metal and Plastic
39-3021.00	Motion Picture Projectionists	47-5061.00	Roof Bolters, Mining
53-6051.05	Motor Vehicle Inspectors	47-5071.00	Roustabouts, Oil and Gas
53-5022.00	Motorboat Operators	51-7041.02	Sawing Machine Operators and Tenders
49-3052.00	Motorcycle Mechanics	51-7041.01	Sawing Machine Setters and Set-Up Operators
33-2011.01	Municipal Fire Fighters	51-4031.01	Sawing Machine Tool Setters and Set-Up
51-4011.01	Numerical Control Machine Tool Operators and		Operators, Metal and Plastic
	Tenders, Metal and Plastic	47-4071.00	Septic Tank Servicers and Sewer Pipe Cleaners
53-5011.02	Ordinary Seamen and Marine Oilers	51-4031.04	Shear and Slitter Machine Setters and Set-Up
51-9122.00	Painters, Transportation Equipment		Operators, Metal and Plastic
51-9196.00	Paper Goods Machine Setters, Operators, and	51-6041.00	Shoe and Leather Workers and Repairers
	Tenders	53-7111.00	Shuttle Car Operators
47-2142.00	Paperhangers	51-3023.00	Slaughterers and Meat Packers
47-2071.00	Paving, Surfacing, and Tamping Equipment	51-4122.03	Soldering and Brazing Machine Setters and Set-Up
	Operators		Operators
37-2021.00	Pest Control Workers	51-9032.02	Stone Sawyers
37-3012.00	Pesticide Handlers, Sprayers, and Applicators,	53-4041.00	Subway and Streetcar Operators
	Vegetation	47-2082.00	Tapers
51-5022.13	Photoengraving and Lithographing Machine	47-2044.00	Tile and Marble Setters
	Operators and Tenders	51-2093.00	Timing Device Assemblers, Adjusters, and
51-9131.03	Photographic Hand Developers		Calibrators
51-9132.00	Photographic Processing Machine Operators	53-3032.02	Tractor-Trailer Truck Drivers
47-2072.00	Pile-Driver Operators	53-4021.01	Train Crew Members
47-2151.00	Pipelayers	37-3013.00	Tree Trimmers and Pruners
47-2152.03	Pipelaying Fitters	51-5022.12	Typesetting and Composing Machine Operators
51-4072.01	Plastic Molding and Casting Machine Setters and	J. 3022.12	and Tenders
3. 10, <u>2.</u> 0.	Set-Up Operators	51-8031.00	Water and Liquid Waste Treatment Plant and System
51-5023.01	Precision Printing Workers	3. 00300	Operators :
51-4031.03	Press and Press Brake Machine Setters and Set-Up	51-4121.02	Welders and Cutters
	Operators, Metal and Plastic	51-4122.02	Welding Machine Operators and Tenders
51-6021.01	Pressers, Delicate Fabrics	51-7042.01	Woodworking Machine Setters and Set-Up
53-7072.00	Pump Operators, Except Wellhead Pumpers	31-7042.01	Operators, Except Sawing

#### **REALISTIC** — **JOB ZONE** 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-3011.03	Aircraft Body and Bonded Structure Repairers	39-5011.00	Barbers
51-2011.03	Aircraft Rigging Assemblers	51-9071.04	Bench Workers, Jewelry
51-2011.01	Aircraft Structure Assemblers, Precision	47-2021.00	Brickmasons and Blockmasons
51-2011.02	Aircraft Systems Assemblers, Precision	49-3031.00	Bus and Truck Mechanics and Diesel Engine
45-2021.00	Animal Breeders	•	Specialists
49-2011.01	Automatic Teller Machine Servicers	51-3021.00	Butchers and Meat Cutters
49-3021.00	Automotive Body and Related Repairers	51-7011.00	Cabinetmakers and Bench Carpenters
49-3023.01	Automotive Master Mechanics	51-4072.05	Casting Machine Set-Up Operators
51-3011.01	Bakers, Bread and Pastry	47-2051.00	Cement Masons and Concrete Finishers
51-3011.02	Bakers, Manufacturing	19-4031.00	Chemical Technicians





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#### REALISTIC — JOB ZONE 3 (continued)

O+NET 506#	ONIST COC TH-	O+NET 506#	ONET COC THE
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-3011.02	Civil Drafters	47-2131.00	Insulation Workers, Floor, Ceiling, and Wall
51-4081.01	Combination Machine Tool Setters and Set-Up	47-2132.00	Insulation Workers, Mechanical
40 2022 02	Operators, Metal and Plastic	49-9063.01	Keyboard Instrument Repairers and Tuners
49-2022.03	Communication Equipment Mechanics, Installers,	51-4034.00	Lathe and Turning Machine Tool Setters, Operators,
35 3014 00	and Repairers	51 4102 00	and Tenders, Metal and Plastic
35-2014.00	Cooks, Restaurant	51-4192.00	Lay-Out Workers, Metal and Plastic
51-9081.00	Dental Laboratory Technicians	51-5023.03	Letterpress Setters and Set-Up Operators
51-5023.04	Design Printing Machine Setters and Set-Up	49-9094.00	Locksmiths and Safe Repairers
	Operators  Table 2 - April	53-4012.00	Locomotive Firers
49-2092.01	Electric Home Appliance and Power Tool Repairers	49-9042.00	Maintenance and Repair Workers, General
49-9012.01	Electric Meter Installers and Repairers	51-9061.01 53-5021.02	Materials Inspectors
49-2092.02	Electric Motor and Switch Assemblers and Repairers	49-9011.00	Mates- Ship, Boat, and Barge
51-2022.00	Electrical and Electronic Equipment Assemblers		Mechanical Door Repairers
51-9061.04	Electrical and Electronic Inspectors and Testers	49-9062.00	Medical Equipment Repairers
49-2093.00	Electrical and Electronics Installers and Repairers, Transportation Equipment	51-4035.00	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic
49-2094.00	Electrical and Electronics Repairers, Commercial	51-9071.03	Model and Mold Makers, Jewelry
47-2074.00	and Industrial Equipment	49-3051.00	Motorboat Mechanics
47-2111.00	Electricians	51-4193.03	Nonelectrolytic Plating and Coating Machine
51-4193.01	Electrolytic Plating and Coating Machine Setters	31 1173.03	Setters and Set-Up Operators, Metal and Plastic
31-4123.01	and Set-Up Operators, Metal and Plastic	19-4051.01	Nuclear Equipment Operation Technicians
51-2023.00	Electromechanical Equipment Assemblers	19-4051.02	Nuclear Monitoring Technicians
17-3012.01	Electronic Drafters	51-4012.00	Númerical Tool and Process Control Programmers
49-2096.00	Electronic Equipment Installers and Repairers,	49-2011.03	Office Machine and Cash Register Servicers
47-2070.00	Motor Vehicles	47-2073.02	Operating Engineers
49-2097.00	Electronic Home Entertainment Equipment	49-3053.00	Outdoor Power Equipment and Other Small
47-2077.00	Installers and Repairers	47 3033.00	Engine Mechanics
51-5023.07	Embossing Machine Set-Up Operators	49-9063.04	Percussion Instrument Repairers and Tuners
51-2031.00	Engine and Other Machine Assemblers	51-8093.01	Petroleum Pump System Operators
51-9194.06	Engravers, Hand	51-9131.02	Photographic Reproduction Technicians
51-9194.02	Engravers/Carvers	51-5022.07	Platemakers
51-9194.03	Etchers	47-2152.02	Plumbers
49-3041.00	Farm Equipment Mechanics	51-9061.03	Precision Devices Inspectors and Testers
11-9012.00	Farmers and Ranchers	51-6011.02	Precision Dyers
45-1011.03	First-Line Supervisors and Manager/Supervisors -	51-9194.01	Precision Etchers and Engravers, Hand or Machine
	Animal Care Workers, Except Livestock	51-9083.01	Precision Lens Grinders and Polishers
45-1011.06	First-Line Supervisors and Manager/Supervisors -	51-9195.01	Precision Mold and Pattern Casters, except
	Fishery Workers	•	Nonferrous Metals
45-1011.04	First-Line Supervisors and Manager/Supervisors -	49-2021.00	Radio Mechanics
	Horticultural Workers	27-4013.00	Radio Operators
37-1012.02	First-Line Supervisors and Manager/Supervisors -	49-3043.00	Rail Car Repairers
	Landscaping Workers	47-2171.00	Reinforcing Iron and Rebar Workers
33-3031.00	Fish and Game Wardens	49-9096.00	Riggers
47-2042.00	Floor Layers, Except Carpet, Wood, and Hard Tiles	47-2181.00	Roofers
51-3092.00	Food Batchmakers	47-5012.00	Rotary Drill Operators, Oil and Gas
51-8092.02	Gas Distribution Plant Operators	47-2031.02	Rough Carpenters
51-8093.03	Gaugers	51-5023.06	Screen Printing Machine Setters and Set-Up
19-4041.01	Geological Data Technicians	•	Operators
19-4041.02	Geological Sample Test Technicians	47-2211.00	Sheet Metal Workers
47-2121.00	Glaziers	47-2031.04	Ship Carpenters and Joiners
51-4033.01	Grinding, Honing, Lapping, and Deburring Machine	51-6052.01	Shop and Alteration Tailors
	Set-Up Operators	51-9071.02	Silversmiths
51-4191.01	Heating Equipment Setters and Set-Up Operators,	27-4014.00	Sound Engineering Technicians
	Metal and Plastic	51-8021.02	Stationary Engineers
33-3051.02	Highway Patrol Pilots	51-9195.03	Stone Cutters and Carvers
49-9031.01	Home Appliance Installers	49-9063.02	Stringed Instrument Repairers and Tuners
49-9041.00	Industrial Machinery Mechanics	47-2221.00	Structural Iron and Steel Workers
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#### REALISTIC — JOB ZONE 3 (continued)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
29-2055.00	Surgical Technologists	51-6064.00	Textile Winding, Twisting, and Drawing Out
53-7121.00	Tank Car, Truck, and Ship Loaders		Machine Setters, Operators, and Tenders
49-2022.04	Telecommunications Facility Examiners	51-4194.00	Tool Grinders, Filers, and Sharpeners
49-9052.00	Telecommunications Line Installers and Repairers	51-6093.00	Upholsterers
47-2053.00	Terrazzo Workers and Finishers	49-9012.02	Valve and Regulator Repairers
51-6062.00	Textile Cutting Machine Setters, Operators, and Tenders	31-9096.00	Veterinary Assistants and Laboratory Animal Caretakers
51-6063.00	Textile Knitting and Weaving Machine Setters,	49-9064.00	Watch Repairers
	Operators, and Tenders	51-4122.01	Welding Machine Setters and Set-Up Operators
		47-5021.02	Well and Core Drill Operators

#### REALISTIC — JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2011.00	Agricultural Inspectors	51-9195.04	Glass Blowers, Molders, Benders, and Finishers
49-3011.02	Aircraft Engine Specialists	51-5022.01	Hand Compositors and Typesetters
49-3011.01	Airframe-and-Power-Plant Mechanics	49-9021.01	Heating and Air Conditioning Mechanics
53-2011.00	Airline Pilots, Copilots, and Flight Engineers	51-9071.01	Jewelers
17-3011.01	Architectural Drafters	53-4011.00	Locomotive Engineers
53-6051.01	Aviation Inspectors	51-4041.00	Machinists
49-2091.00	Avionics Technicians	17-3013.00	Mechanical Drafters
47-2031.05	Boat Builders and Shipwrights	17-3027.00	Mechanical Engineering Technicians
47-2011.00	Boilermakers	17-2141.00	Mechanical Engineers
51-5012.00	Bookbinders	51-9061.02	Mechanical Inspectors .
27-4012.00	Broadcast Technicians	51-2041.01	Metal Fabricators, Structural Metal Products
17-3023.02	Calibration and Instrumentation Technicians	49-9044.00	Millwrights
49-9061.00	Camera and Photographic Equipment Repairers	49-3042.00	Mobile Heavy Equipment Mechanics, Except
51-5022.04	Camera Operators		Engines
47-2041.00	Carpet Installers	51-4061.00	Model Makers, Metal and Plastic
47-2081.01	Ceiling Tile Installers	51-7031.00	Model Makers, Wood
49-2022.01	Central Office and PBX Installers and Repairers	33-1021.01	Municipal Fire Fighting and Prevention Supervisors
17-3022.00	Civil Engineering Technicians	51-8011.00	Nuclear Power Reactor Operators
17-2051.00	Civil Engineers	51-9083.02	Optical Instrument Assemblers
53-2012.00	Commercial Pilots	47-2141.00	Painters, Construction and Maintenance
47-2031.01	Construction Carpenters	51-5022.02	Paste-Up Workers
51-6052.02	Custom Tailors	51-4062.00	Patternmakers, Metal and Plastic
49-2011.02	Data Processing Equipment Repairers	51-7032.00	Patternmakers, Wood
43-9031.00	Desktop Publishers	51-8093.02	Petroleum Refinery and Control Panel Operators
17-3023.03	Electrical Engineering Technicians	51-9071.05	Pewter Casters and Finishers
49-9051.00	Electrical Power-Line Installers and Repairers	51-5022.03	Photoengravers
17-3024.00	Electro-Mechanical Technicians	47-2152.01	Pipe Fitters
51-5022.09	Electronic Masking System Operators	47-2161.00	Plasterers and Stucco Masons
17-3023.01	Electronics Engineering Technicians	51-9195.05	Potters
47-4021.00	Elevator Installers and Repairers	51-8012.00	Power Distributors and Dispatchers
39-4011.00	Embalmers	51-8013.01	Power Generating Plant Operators, Except
51-5023.08	Engraver Set-Up Operators		Auxiliary Equipment Operators
51-9131.04	Film Laboratory Technicians	51-9195.02	Precision Pattern and Die Casters, Nonferrous
45-1011.05	First-Line Supervisors and Manager/Supervisors -		Metals
	Logging Workers	13-1041.05	Pressure Vessel Inspectors
51-2041.02	Fitters, Structural Metal- Precision	29-2034.02	Radiologic Technicians
19-1032.00	Foresters	29-2034.01	Radiologic Technologists
49-9031.02	Gas Appliance Repairers	53-4031.00	Railroad Conductors and Yardmasters
53-7071.02	Gas Compressor Operators	49-9063.03	Reed or Wind Instrument Repairers and Tuners
23,0,1102		T7-7003.03	need of 11 mid instrument repairers and funers



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#### REALISTIC — JOB ZONE 4 (Continued)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-9021.02	Refrigeration Mechanics	17-3031.01	Surveying Technicians
51-5022.05	Scanner Operators	27-2012.05	Technical Directors/Managers
47-5013.00	Service Unit Operators, Oil, Gas, and Mining	51-4111.00	Tool and Die Makers
49-9097.00	Signal and Track Switch Repairers	53-6041.00	Traffic Technicians
49-2022.05	Station Installers and Repairers, Telephone	49-2092.04	Transformer Repairers
47-2022.00	Stonemasons	51-4121.03	Welder-Fitters
51-5022.06	Strippers	53-7073.00	Wellhead Pumpers

#### **REALISTIC** — **JOB ZONE** 5 (Extensive Preparation Needed)

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Aerospace Engineers**	17-2121.02	Marine Architects
Agricultural Engineers**	19-1022.00	Microbiologists**
Animal Scientists**	17-2121.01	Marine Engineers
Chemical Engineers**	17-2131.00	Materials Engineers**
Dot Etchers	17-2161.00	Nuclear Engineers**
Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	51-5023.02	Offset Lithographic Press Setters and Set-Up Operators
Electrical Engineers**	17-2171.00	Petroleum Engineers
Electronics Engineers, Except Computer**	53-5021.03	Pilots, Ship
Electrotypers and Stereotypers	19-1013.01	Plant Scientists**
Forest Fire Fighting and Prevention Supervisors	51-5022.11	Plate Finishers
Geologists**	27-1013.04	Sculptors**
Hydrologists**	53-5031.00	Ship Engineers
Job Printers	19-1013.02	Soil Scientists**
Landscape Architects**		s <sup>∓</sup>
	Aerospace Engineers** Agricultural Engineers** Animal Scientists** Chemical Engineers** Dot Etchers Electrical and Electronics Repairers, Powerhouse, Substation, and Relay Electrical Engineers** Electronics Engineers* Electrotypers and Stereotypers Forest Fire Fighting and Prevention Supervisors Geologists** Hydrologists** Job Printers	Aerospace Engineers**  Agricultural Engineers**  Agricultural Engineers**  Animal Scientists**  Chemical Engineers**  17-2121.01  Chemical Engineers**  17-2131.00  Dot Etchers  Electrical and Electronics Repairers, Powerhouse, Substation, and Relay  Electrical Engineers**  Electronics Engineers, Except Computer**  53-5021.03  Electrotypers and Stereotypers  Forest Fire Fighting and Prevention Supervisors  Geologists**  Hydrologists**  17-2171.00  Becologists**  27-1013.04  Hydrologists**  19-1013.02





# INVESTIGATIVE

#### INVESTIGATIVE — JOB ZONE ] (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title
45-2093.00	Farmworkers, Farm and Ranch Animals***
45-4011.00	Forest and Conservation Workers**

#### INVESTIGATIVE — JOB ZONE 2 (Some Preparation Needed)

			· · ·
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
19-4011.01	Agricultural Technicians**	33-2022.00	Forest Fire Inspectors and Prevention Specialists***
19-4021.00	Biological Technicians**	29-2012.00	Medical and Clinical Laboratory Technicians**
29-2041.00	Emergency Medical Technicians and	51-9082.00	Medical Appliance Technicians**
	Paramedics***		
19-4011.02	Food Science Technicians**		·

#### INVESTIGATIVE — JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2021.00	Animal Breeders**	33-3031.00	Fish and Game Wardens**
29-2031.00	Cardiovascular Technologists and Technicians	19-4041.02	Geological Sample Test Technicians**
19-4031.00	Chemical Technicians**	17-3026.00	Industrial Engineering Technicians
19-4061.01	City Planning Aides**	13-1031.02	Insurance Adjusters, Examiners, and Investigators**
13-1072.00	Compensation, Benefits, and Job Analysis Specialists	49-9062.00	Medical Equipment Repairers**
15-1051.00	Computer Systems Analysts	19-4051.01	Nuclear Equipment Operation Technicians**
51-9081.00	Dental Laboratory Technicians**	19-4051.02	Nuclear Monitoring Technicians**
49-2094.00	Electrical and Electronics Repairers, Commercial	29-2091.00	Orthotists and Prosthetists**
	and Industrial Equipment**	29-1126.00	Respiratory Therapists
47-2111.00	Electricians**	19-3041.00	Sociologists
13-1041.01	Environmental Compliance Inspectors	31-9096.00	Veterinary Assistants and Laboratory Animal
19-4091.00	Environmental Science and Protection Technicians,		Caretakers**

#### INVESTIGATIVE — JOB ZONE 4 (Considerable Preparation Needed)

,			
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-3021.00	Aerospace Engineering and Operations Technicians	15-1061.00	Database Administrators
19-3091.01	Anthropologists	29-1031.00	Dietitians and Nutritionists
19-3091.02	Archeologists .	19-3031.01	Educational Psychologists
19-2021.00	Atmospheric and Space Scientists	19-1041.00	Epidemiologists
19-2031.00	Chemists	33-2021.02	Fire Investigators
19-3031.02	Clinical Psychologists	17-2111.02	Fire-Prevention and Protection Engineers
17-2061.00	Computer Hardware Engineers	19-1012.00	Food Scientists and Technologists
15-1021.00	Computer Programmers	19-4092.00	Forensic Science Technicians
15-1071.01	Computer Security Specialists	19-3092.00	Geographers
15-1031.00	Computer Software Engineers, Applications	19-3093.00	Historians
15-1032.00	Computer Software Engineers, Systems Software	17-2111.01	Industrial Safety and Health Engineers
15-1041.00	Computer Support Specialists	19-3021.00	Market Research Analysts
13-1041.06	Coroners	19-2032.00	Materials Scientists

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<sup>\*\*</sup> The occupation was assigned to the group based on its second highest interest area.

<sup>\*\*\*</sup> The occupation was assigned to the group based on its third highest interest area.

# INVESTIGATIVE (CONTINUED)

#### INVESTIGATIVE — JOB ZONE 4 (Continued)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
15-3011.00	Mathematical Technicians	15-2031.00	Operations Research Analysts
29-2011.00	Medical and Clinical Laboratory Technologists	29-1041.00	Optometrists
19-1042.00	Medical Scientists, Except Epidemiologists	29-1051.00	Pharmacists
17-2151.00	Mining and Geological Engineers, Including	29-1071.00	Physician Assistants
	Mining Safety Engineers	19-1031.01	Soil Conservationists
15-1081.00	Network Systems and Data Communications	15-2041.00	Statisticians
	Analysts	17-1022.00	Surveyors
29-2033.00	Nuclear Medicine Technologists	19-3051.00	Urban and Regional Planners
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#### **INVESTIGATIVE** — **JOB ZONE** 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-2011.00	Aerospace Engineers	25-1071.00	Health Specialties Teachers, Postsecondary
17-2021.00	Agricultural Engineers	19-2043.00	Hydrologists
25-1041.00	Agricultural Sciences Teachers, Postsecondary	19-3032.00	Industrial-Organizational Psychologists
29-1061.00	Anesthesiologists	29-1063.00	Internists, General
19-1011.00	Animal Scientists	17-2131.00	Materials Engineers
25-4011.00	Archivists	25-1022.00	Mathematical Science Teachers, Postsecondary
19-2011.00	Astronomers	15-2021.00	Mathematicians
19-1021.01	Biochemists	19-1022.00	Microbiologists
25-1042.00	Biological Science Teachers, Postsecondary	11-9121.00	Natural Sciences Managers
19-1020.01	Biologists	17-2161.00	Nuclear Engineers
19-1021.02	Biophysicists	29-1064.00	Obstetricians and Gynecologists
17-2041.00	Chemical Engineers	29-1022.00	Oral and Maxillofacial Surgeons
25-1052.00	Chemistry Teachers, Postsecondary	29-1023.00	Orthodontists
29-1011.00	Chiropractors	29-1065.00	Pediatricians, General
25-1021.00	Computer Science Teachers, Postsecondary	19-2012.00	Physicists
29-1021.00	Dentists, General	25-1054.00	Physics Teachers, Postsecondary
19-3011.00	Economists	19-1013.01	Plant Scientists
17-2071.00	Electrical Engineers	19-3094.00	Political Scientists
17-2072.00	Electronics Engineers, Except Computer	17-2111.03	Product Safety Engineers
25-1032.00	Engineering Teachers, Postsecondary	29-1024.00	Prosthodontists
19-2041.00	Environmental Scientists and Specialists, Including	29-1066.00	Psychiatrists
	Health	19-1031.02	Range Managers
29-1062.00	Family and General Practitioners	19-1013.02	Soil Scientists
13-2051.00	Financial Analysts	29-1067.00	Surgeons
25-1043.00	Forestry and Conservation Science Teachers,	29-1131.00	Veterinarians
	Postsecondary	19-1023.00	Zoologists and Wildlife Biologists
19-2042.01	Geologists		- · · · · · · · · · · · · · · · · · · ·





# ARTISTIC

#### ARTISTIC — JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-9011.00	Child Care Workers**	41-9012.00	Models
51 0104 05	Etchors Hand**		

#### ARTISTIC — JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-6031.00	Flight Attendants***	27-2042.01	Singers
27-1023.00	Floral Designers	51-6041.00	Shoe and Leather Workers and Repairers**
39-5091.00	Makeup Artists, Theatrical and Performance	39-6022.00	Travel Guides***
51-9131.03	Photographic Hand Developers**	37-3013.00	Tree Trimmers and Pruners**
27-3011.00	Radio and Television Announcers		•

## ARTISTIC — JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2011.00	Actors	51-9131.01	Photographic Retouchers and Restorers
27-3043.03	Caption Writers	27-4021.01	Professional Photographers
51-9194.02	Engraver/Carvers**	27-3012.00	Public Address System and Other Announcers**
51-9194.03	Etchers**	39-9032.00	Recreation Workers**
27-1022.00	Fashion Designers	27-1013.02	Sketch Artists
27-3091.00	Interpreters and Translators	19-3041.00	Sociologists**
49-9063.01	Keyboard Instrument Repairers and Tuners**	27-4014.00	Sound Engineering Technicians**
27-1026.00	Merchandise Displayers and Window Trimmers	51-9195.03	Stone Cutters and Carvers**
25-4013.00	Museum Technicians and Conservators	49-9063.02	Stringed Instrument Repairers and Tuners**
49-9063.04	Percussion Instrument Repairers and Tuners**	27-2012.04	Talent Directors
27-4021.02	Photographers, Scientific		
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#### **ARTISTIC** — **JOB ZONE** 4 (Considerable Preparation Needed)

	•		,
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-2011.00	Advertising and Promotions Managers	27-2012.02	Directors- Stage, Motion Pictures, Television, and
17-1011.00	Architects, Except Landscape and Naval		Radio
27-1011.00	Art Directors	27-3041.00	Editors
27-3021.00	Broadcast News Analysts	27-1027.02	Exhibit Designers
27-4031.00	Camera Operators, Television, Video, and Motion	27-4032.00	Film and Video Editors
	Picture	27-1024.00	Graphic Designers
27-1013.03	Cartoonists	27-1025.00	Interior Designers
27-1021.00	Commercial and Industrial Designers	25-4021. <b>00</b>	Librarians
27-3043.04	Copy Writers	27-2041.02	Music Arrangers and Orchestrators
39-3092.00	Costume Attendants	27-1013.01	Painters and Illustrators
27-3043.02	Creative Writers	27-3043.01	Poets and Lyricists
25-4012.00	Curators	27-2012.01	Producers
27-2031.00	Dancers	27-3022.00	Reporters and Correspondents



<sup>\*\*</sup> The occupation was assigned to the group based on its second highest interest area.
\*\*\* The occupation was assigned to the group based on its third highest interest area.

# ARTISTIC (CONTINUED)

#### ARTISTIC — JOB ZONE 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-1061.00	Anthropology and Archeology Teachers,	25-1125.00	History Teachers, Postsecondary***
	Postsecondary***	19-3032.00	Industrial-Organizational Psychologists***
25-1062.00	Area, Ethnic, and Cultural StudiesTeachers,	17-1012.00	Landscape Architects
	Postsecondary***	27-2041.01	Music Directors
25-1121.00	Art, Drama, and Music Teachers, Postsecondary	27-2042.02	Musicians, Instrumental
27-2032.00	Choreographers	25-1065.00	Political Science Teachers, Postsecondary***
21-2011.00	Clergy**	19-3094.00	Political Scientists**
27-2041.03	Composers	27-2012.03	Program Directors**
19-3031.03	Counseling Psychologists***	29-1066.00	Psychiatrists**
21-2021.00	Directors, Religious Activities and Education***	25-1066.00	Psychology Teachers, Postsecondary***
25-1063.00	Economics Teachers, Postsecondary***	27-1013.04	Sculptors
25-1123.00	English Language and Literature Teachers,	27-1027.01	Set Designers
	Postsecondary	25-1067.00	Sociology Teachers, Postsecondary***
25-1124.00	Foreign Language and Literature Teachers, Postsecondary	27-3042.00	Technical Writers



# SOCIAL

#### SOCIAL — JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Ambulance Drivers and Attendants, Except	31-1011.00	Home Health Aides
Emergency Medical Technicians	43-4111.00	Interviewers, Except Eligibility and Loan**
Bailiffs	39-3093.00	Locker Room, Coatroom, and Dressing Room
Bartenders**		Attendants
Bus Drivers, Transit and Intercity**	39-5092.00	Manicurists and Pedicurists**
Child Care Workers	43-4171.00	Receptionists and Information Clerks***
Counter Attendants, Cafeteria, Food Concession,	33-9032.00	Security Guards
and Coffee Shop	39-6021.00	Tour Guides and Escorts
Crossing Guards	39-6032.00	Transportation Attendants, Except Flight
Demonstrators and Product Promoters**		Attendants and Baggage Porters**
Food Servers, Nonrestaurant	39-3031.00	Ushers, Lobby Attendants, and Ticket Takers
Funeral Attendants	35-3031.00	Waiters and Waitresses
	Ambulance Drivers and Attendants, Except Emergency Medical Technicians Bailiffs Bartenders** Bus Drivers, Transit and Intercity** Child Care Workers Counter Attendants, Cafeteria, Food Concession, and Coffee Shop Crossing Guards Demonstrators and Product Promoters** Food Servers, Nonrestaurant	Ambulance Drivers and Attendants, Except Emergency Medical Technicians  Bailiffs 39-3093.00  Bartenders**  Bus Drivers, Transit and Intercity**  Counter Attendants, Cafeteria, Food Concession, and Coffee Shop Crossing Guards Demonstrators and Product Promoters**  Food Servers, Nonrestaurant  31-1011.00  43-4111.00  39-5092.00  43-4171.00  39-6021.00  39-6021.00  39-6032.00  39-6032.00

#### **SOCIAL** — JOB ZONE 2 (Some Preparation Needed)

			• *
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
33-9011.00	Animal Control Workers	33-9021.00	Private Detectives and Investigators**
43-4061.01	Claims Takers, Unemployment Benefits**	43-5031.00	Police, Fire, and Ambulance Dispatchers
33-3012.00	Correctional Officers and Jailers**	31-1013.00	Psychiatric Aides
29-2041.00	Emergency Medical Technicians and Paramedics	27-3011.00	Radio and Television Announcers**
39-6031.00	Flight Attendants**	41-9022.00	Real Estate Sales Agents**
33-9092.00	Lifeguards, Ski Patrol, and Other Recreational	33-3051.03	Sheriffs and Deputy Sheriffs
	Protective Service Workers**	21-1093.00	Social and Human Service Assistants
31-1012.00	Nursing Aides, Orderlies, and Attendants	33-3052.00	Transit and Railroad Police**
31-2012.00	Occupational Therapist Aides	41-3041.00	Travel Agents**
31-2011.00	Occupational Therapist Assistants	43-4181.01	Travel Clerks**
39-9021.00	Personal and Home Care Aides	39-6022.00	Travel Guides**
31-2022.00	Physical Therapist Aides	43-4061.02	Welfare Eligibility Workers and Interviewers
31-2021.00	Physical Therapist Assistants		<b>3</b> ,
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#### **SOCIAL** — **JOB ZONE 3** (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-2011.00	Animal Trainers	31-9092.00	Medical Assistants
39-5011.00	Barbers**	29-2091.00	Orthotists and Prosthetists
31-9091.00	Dental Assistants	13-2052.00	Personal Financial Advisors
29-2021.00	Dental Hygienists	13-1071.02	Personnel Recruiters**
13-1071.01	Employment Interviewers, Private or Public	33-3051.01	Police Patrol Officers
	Employment Service	21-1092.00	Probation Officers and Correctional Treatment
39-9031.00	Fitness Trainers and Aerobics Instructors		Specialists
35-9031.00	Hosts and Hostesses, Restaurant, Lounge, and	29-2053.00	Psychiatric Technicians
	Coffee Shop**	27-3012.00	Public Address System and Other Announcers
27-3091.00	Interpreters and Translators**	39-9032.00	Recreation Workers
41-3021.00	Insurance Sales Agents**	39-9041.00	Residential Advisors
29-2061.00	Licensed Practical and Licensed Vocational Nurses	25-9041.00	Teacher Assistants
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<sup>\*\*</sup> The occupation was assigned to the group based on its second highest interest area.

# SOCIAL (CONTINUED)

#### **SOCIAL** — **JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-3011.00	Adult Literacy, Remedial Education, and GED	19-1031.03	Park Naturalists
	Teachers and Instructors	29-1123.00	Physical Therapists
29-1121.00	Audiologists	29-1081.00	Podiatrists
21-1021.00	Child, Family, and School Social Workers	25-2011.00	Preschool Teachers, Except Special Education
29-2051.00	Dietetic Technicians	29-1124.00	Radiation Therapists
11-9032.00	Education Administrators, Elementary and	29-1125.00	Recreational Therapists
_	Secondary School	29-1111.00	Registered Nurses
11-9031.00	Education Administrators, Preschool and Child Care Center/Program	25-2031.00	Secondary School Teachers, Except Special and Vocational Education
21-1012.00	Educational, Vocational, and School Counselors	25-3021.00	Self-Enrichment Education Teachers
25-2021.00	Elementary School Teachers, Except Special	11-9151.00	Social and Community Service Managers
	Education	25-2042.00	Special Education Teachers, Middle School
13-1041.03	Equal Opportunity Representatives and Officers	25-2041.00	Special Education Teachers, Preschool,
25-9021.00	Farm and Home Management Advisors		Kindergarten, and Elementary School
25-2012.00	Kindergarten Teachers, Except Special Education	25-2043.00	Special Education Teachers, Secondary School
21-1022.00	Medical and Public Health Social Workers	29-1127.00	Speech-Language Pathologists
21-1023.00	Mental Health and Substance Abuse Social Workers	21-1011.00	Substance Abuse and Behavioral Disorder Counselors
21-1014.00	Mental Health Counselors	13-1073.00	Training and Development Specialists
25-2022.00	Middle School Teachers, Except Special and	25-1194.00	Vocational Education Teachers Postsecondary
•,	Vocational Education	25-2023.00	Vocational Education Teachers, Middle School
29-1122.00	Occupational Therapists	25-2032.00	Vocational Education Teachers, Secondary School

#### **SOCIAL** — **JOB ZONE** 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
23-1021.00	Administrative Law Judges, Adjudicators, and Hearing Officers**	25-1124.00	Foreign Language and Literature Teachers, Postsecondary**
25-1061.00	Anthropology and Archeology Teachers,	25-1191.00	Graduate Teaching Assistants
	Postsecondary	21-1091.00	Health Educators
23-1022.00	Arbitrators, Mediators, and Conciliators**	25-1125.00	History Teachers, Postsecondary
25-1062.00	Area, Ethnic, and Cultural Studies Teachers,	25-9031.00	Instructional Coordinators
	Postsecondary	23-1023.00	Judges, Magistrate Judges, and Magistrates**
25-1121.00	Art, Drama, and Music Teachers, Postsecondary**	25-1022.00	Mathematical Science Teachers, Postsecondary**
29-9091.00	Athletic Trainers	25-1072.00	Nursing Instructors and Teachers, Postsecondary
25-1052.00	Chemistry Teachers, Postsecondary**	29-9011.00	Occupational Health and Safety Specialists
21-2011.00	Clergy	25-1054.00	Physics Teachers, Postsecondary**
19-3031.03	Counseling Psychologists	25-1065.00	Political Science Teachers, Postsecondary
21-2021.00	Directors, Religious Activities and Education	25-1066.00	Psychology Teachers, Postsecondary
25-1063.00	Economics Teachers, Postsecondary	25-1067.00	Sociology Teachers, Postsecondary
25-1123.00	English Language and Literature Teachers, Postsecondary **		





# ENTERPRISING

#### ENTERPRISING — JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-6011.00	Baggage Porters and Bellhops	45-3011.00	Fishers and Related Fishing Workers**
33-3011.00	Bailiffs**	39-4021.00	Funeral Attendants**
35-3011.00	Bartenders	39-3093.00	Locker Room, Coatroom, and Dressing Room
41-2011.00	Cashiers**		Attendants**
35-2015.00	Cooks, Short Order**	39-5092.00	Manicurists and Pedicurists
41-2021.00	Counter and Rental Clerks**	41-9012.00	Models**
43-4041.01	Credit Authorizers**	43-4171.00	Receptionists and Information Clerks**
43-4041.02	Credit Checkers**	33-9032.00	Security Guards**
41-9011.00	Demonstrators and Product Promoters	´53-6031.00	Service Station Attendants**
35-9011.00	Dining Room and Cafeteria Attendants and	41-9041.00	Telemarketers
	Bartender Helpers**	39-6021.00	Tour Guides and Escorts**
41-9091.00	Door-To-Door Sales Workers, News and Street Vendors, and Related Workers	39-6032.00	Transportation Attendants, Except Flight Attendants and Baggage Porters
53-3031.00	Driver/Sales Workers	35-3031.00	Waiters and Waitresses**

#### ENTERPRISING — JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-4051.01	Adjustment Clerks**	41-2031.00	Retail Salespersons
	,		•
43-3011.00	Bill and Account Collectors**	41-4011.01	Sales Representatives, Agricultural
39-6031.00	Flight Attendants	41-4011.03	Sales Representatives, Electrical/Electronic
39-3012.00	Gaming and Sports Book Writers and Runners	41-4011.04	Sales Representatives, Mechanical Equipment and
39-3011.00	Gaming Dealers		Supplies
43-4081.00	Hotel, Motel, and Resort Desk Clerks**	41-4012.00	Sales Representatives, Wholesale and
43-4161.00	Human Resources Assistants, Except Payroll and		Manufacturing, Except Technical and Scientific
	Timekeeping**		Products
43-4131.00	Loan Interviewers and Clerks**	33-3051.03	Sheriffs and Deputy Sheriffs**
43-4141.00	New Accounts Clerks**	13-2082.00	Tax Preparers**
41-2022.00	Parts Salespersons	33-3052.00	Transit and Railroad Police
33-9021.00	Private Detectives and Investigators	41-3041.00	Travel Agents
43-5061.00	Production, Planning, and Expediting Clerks**	39-6022.00	Travel Guides
41-9022.00	Real Estate Sales Agents		

#### **ENTERPRISING** — **JOB ZONE 3** (Medium Preparation Needed)

	•		
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
41-3011.00	Advertising Sales Agents	53-1021.00	First-Line Supervisors/Managers of Helpers,
13-1011.00	Agents and Business Managers of Artists,		Laborers, and Material Movers, Hand
	Performers, and Athletes	41-1012.00	First-Line Supervisors/Managers of Non-Retail Sales
27-2021.00 ·	Athletes and Sports Competitors		Workers
45-1011.01	First-Line Supervisors and Manager/Supervisors -	39-1021.00	First-Line Supervisors/Managers of Personal Service
	Agricultural Crop Workers	•	Workers
45-1011.02	First-Line Supervisors and Manager/Supervisors -	51-1011.00	First-Line Supervisors/Managers of Production and
•	Animal Husbandry Workers		Operating Workers
47-1011.02	First-Line Supervisors and Manager/Supervisors-	41-1011.00	First-Line Supervisors/Managers of Retail Sales
	Extractive Workers		Workers
43-1011.02	First-Line Supervisors, Administrative Support	53-1031.00	First-Line Supervisors/Managers of Transportation
43-1011.01	First-Line Supervisors, Customer Service		and Material-Moving Machine and Vehicle
35-1012.00	First-Line Supervisors/Managers of Food: 15		Operators
	Preparation and Serving Workers	11-9071.00	Gaming Managers
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<sup>\*\*</sup> The occupation was assigned to the group based on its second highest interest area.
\*\*\* The occupation was assigned to the group based on its third highest interest area.

# ENTERPRISING (CONTINUED)

#### ENTERPRISING — JOB ZONE 3 (Continued)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-1011.00	Gaming Supervisors	11-9081.00	Lodging Managers
13-1041.04	Government Property Inspectors and Investigators	13-1071.02	Personnel Recruiters
39-5012.00	Hairdressers, Hairstylists, and Cosmetologists	41-3031.02	Sales Agents, Financial Services
35-9031.00	Hosts and Hostesses, Restaurant, Lounge, and	41-4011.02	Sales Representatives, Chemical and Pharmaceutical
	Coffee Shop	41-4011.06	Sales Representatives, Instruments
13-1031.02	Insurance Adjusters, Examiners, and Investigators	41-4011.05	Sales Representatives, Medical
41-3021.00	Insurance Sales Agents	27-2023.00	Umpires, Referees, and Other Sports Officials
37-1011.02	Janitorial Supervisors •	13-1022.00	Wholesale and Retail Buyers, Except Farm Products

#### ENTERPRISING — JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-3011.00	Administrative Services Managers	37-1012.01	Lawn Service Managers
11-9011.02	Agricultural Crop Farm Managers	13-2071.00	Loan Counselors
13-2021.02	Appraisers, Real Estate	13-2071.00	Loan Officers
35-1011.00	Chefs and Head Cooks	13-20/2.00	Management Analysts
33-3021.04	Child Support, Missing Persons, and	11-2021.00	Marketing Managers
JJ J021.04	Unemployment Insurance Fraud Investigators	11-2021.00	Medical and Health Services Managers
11-3041.00	Compensation and Benefits Managers	13-1121.00	Meeting and Convention Planners
11-9021.00	Construction Managers	11-9011.01	Nursery and Greenhouse Managers
33-3021.03	Criminal Investigators and Special Agents	29-2081.00	Opticians, Dispensing
13-2061.00	Financial Examiners	23-2011.00	Paralegals and Legal Assistants
11-3031.02	Financial Managers, Branch or Department	33-3021.01	Police Detectives
47-1011.01	First-Line Supervisors and Manager/Supervisors-	11-9131.00	
47-1011.01	Construction Trades Workers	11-9141.00	Postmasters and Mail Superintendents Property, Real Estate, and Community Association
49-1011.00	First-Line Supervisors/Managers of Mechanics,	11-3141.00	Managers
43-1011.00	Installers, and Repairers	27-3031.00	Public Relations Specialists
33-1012.00	First-Line Supervisors/Managers of Police and	53-6051.02	Public Transportation Inspectors
33-1012.00	Detectives	13-1021.00	
11-9011.03	Fish Hatchery Managers	13-1021.00	Purchasing Agents Except Wholesale, Betail, and
11-9051.00	Food Service Managers	13-1023.00	Purchasing Agents, Except Wholesale, Retail, and Farm Products
11-9061.00	Funeral Directors	11-3061.00	
11-1011.01	Government Service Executives		Purchasing Managers
37-1011.01 37-1011.01	# - · - · · · · · · · · · · · · · · · ·	41-3031.01	Sales Agents, Securities and Commodities
11-3040.00	Housekeeping Supervisors	11-2022.00	Sales Managers
17-2112.00	Human Resources Managers	53-5021.01	Ship and Boat Captains
	Industrial Engineers	11-3071.02	Storage and Distribution Managers
11-3051.00	Industrial Production Managers	11-3042.00	Training and Development Managers
23-2092.00	Law Clerks	11-3071.01	Transportation Managers





# ENTERPRISING (CONTINUED)

#### ENTERPRISING — JOB ZONE 5 (Extensive Preparation Needed)

	•		
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
23-1021.00	Administrative Law Judges, Adjudicators, and	23-1023.00	Judges, Magistrate Judges, and Magistrates
	Hearing Officers	23-1011.00	Lawyers
23-1022.00	Arbitrators, Mediators, and Conciliators	11-9121.00	Natural Sciences Managers**
27-2022.00	Coaches and Scouts	29-9011.00	Occupational Health and Safety Specialists**
11-3021.00	Computer and Information Systems Managers	53-5021.03	Pilots, Ship**
21-2021.00	Directors, Religious Activities and Education**	11-1011.02	Private Sector Executives
19-3011.00	Economists**	27-2012.03	Program Directors
11-9033.00	Education Administrators, Postsecondary	41-9031.00	Sales Engineers
11-9041.00	Engineering Managers	´ 53-5031.00	Ship Engineers**
33-1021.02	Forest Fire Fighting and Prevention Supervisors**	11-3031.01	Treasurers, Controllers, and Chief Financial Officers
19-3032 00	Industrial-Organizational Psychologists**		i e



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# CONVENTIONAL

#### CONVENTIONAL — JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3021.03	Billing, Posting, and Calculating Machine Operators	43-5081.02	Marking Clerks
41-2011.00	Cashiers	43-5041.00	Meter Readers, Utilities
43-2021.02	Central Office Operators	43-9061.00	Office Clerks, General
41-2021.00	Counter and Rental Clerks	33-3041.00	Parking Enforcement Workers
43-4041.01	Credit Authorizers	43-5052.00	Postal Service Mail Carriers
43-4041.02	Credit Checkers	43-3061.00	Procurement Clerks
43-2021.01	Directory Assistance Operators	43-4171.00	Receptionists and Information Clerks
43-9071.01	Duplicating Machine Operators	43-5071.00	Shipping, Receiving, and Traffic Clerks
43-4071.00	File Clerks	43-2011.00	Switchboard Operators, Including Answering
43-4111.00	Interviewers, Except Eligibility and Loan		Service
43-4121.00	Library Assistants, Clerical	43-5111.00	. Weighers, Measurers, Checkers, and Samplers,
43-9051.02	Mail Ćlerks, Except Mail Machine Operators and Postal Service		Recordkeeping

#### **CONVENTIONAL** — **JOB ZONE 2** (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-4051.01	Adjustment Clerks	43-4031.02	Municipal Clerks
43-3011.00	Bill and Account Collectors	43-4141.00	New Accounts Clerks
43-3021.02	Billing, Cost, and Rate Clerks	43-4151.00	Order Clerks
43-3031.00	Bookkeeping, Accounting, and Auditing Clerks	43-5081.04	Order Fillers, Wholesale and Retail Sales
43-4011.00	Brokerage Clerks	43-3051.00	Payroll and Timekeeping Clerks
43-5011.00	Cargo and Freight Agents	29-2052.00	Pharmacy Technicians
43-4061.01	Claims Takers, Unemployment Benefits	43-5051.00	Postal Service Clerks
43-4021.00	Correspondence Clerks	43-5061.00	Production, Planning, and Expediting Clerks
43-4051.02	Customer Service Representatives, Utilities	43-9081.00	Proofreaders and Copy Markers
43-9021.00	Data Entry Keyers	43-4181.02	Reservation and Transportation Ticket Agents
43-5032.00	Dispatchers, Except Police, Fire, and Ambulance	43-6014.00	Secretaries, Except Legal, Medical, and Executive
33-2021.01	Fire Inspectors	43-3021.01	Statement Clerks
53-6051.06	Freight Inspectors	43-9111.00	Statistical Assistants
43-4081.00	Hotel, Motel, and Resort Desk Clerks	43-5081.03	Stock Clerks- Stockroom, Warehouse, or Storage
43-4161.00	Human Resources Assistants, Except Payroll and		Yard
	Timekeeping	13-2082.00	Tax Preparers
43-9041.01	Insurance Claims Clerks	43-3071.00	Tellers
43-9041.02	Insurance Policy Processing Clerks	23-2093.01	Title Searchers
25-4031.00	Library Technicians	43-4181.01	Travel Clerks
43-4031.03	License Clerks	43-9022.00	Word Processors and Typists
43-4131.00	Loan Interviewers and Clerks		





# CONVENTIONAL (CONTINUED)

#### CONVENTIONAL — JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-2011.01	Automatic Teller Machine Servicers**	11-9071.00	Gaming Managers**
51-9071.04	Bench Workers, Jeweiry**	39-1011.00	Gaming Supervisors**
19-4061.01	City Planning Aides	33-3021.05	Immigration and Customs Inspectors
13-1072.00	Compensation, Benefits, and Job Analysis	43-6012.00	Legal Secretaries
	Specialists**	13-1041.02	Licensing Examiners and Inspectors
43-9011.00	Computer Operators	17-3031.02	Mapping Technicians
47-4011.00	Construction and Building Inspectors	51-9061.01	Materials Inspectors**
43-4031.01	Court Clerks	29-2071.00	Medical Records and Health Information
51-9061.04	Electrical and Electronic Inspectors and Testers**		Technicians
17-3012.01	Electronic Drafters**	43-6013.00	Medical Secretaries
13-1041.01	Environmental Compliance Inspectors**	51-4012.00	Numerical Tool and Process Control Programmers**
53-1021.00	First-Line Supervisors/Managers of Helpers,	33-3021.02	Police Identification and Records Officers
	Laborers, and Material Movers, Hand**	23-2093.02	Title Examiners and Abstractors
41-1011.00	First-Line Supervisors/Managers of Retail Sales	13-1022.00	Wholesale and Retail Buyers, Except Farm
	Workers**		Products**
41-1012.00	First- Line Supervisors/Managers of Non-Retail		
	Sales Workers**	•	

#### **CONVENTIONAL** — **JOB ZONE 4** (Considerable Preparation Needed)

			·
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
13-2011.01	Accountants	17-3012.02	Electrical Drafters
11-3011.00	Administrative Services Managers**	43-6011.00	<b>Executive Secretaries and Administrative Assistants</b>
53-2021.00	Air Traffic Controllers	11-3051.00	Industrial Production Managers**
13-2021.01	Assessors	13-1032.00	Insurance Appraisers, Auto Damage
27-4011.00	Audio and Video Equipment Technicians	13-2053.00	Insurance Underwriters
25-9011.00	Audio-Visual Collections Specialists	13-1111.00	Management Analysts**
13-2011.02	Auditors	29-1051.00	Pharmacists**
13-2031.00	Budget Analysts	11-9141.00	Property, Real Estate, and Community Association
17-1021.00	Cartographers and Photogrammetrists		Managers**
13-1031.01	Claims Examiners, Property and Casualty Insurance	15-2041.00	Statisticians**
13-1051.00	Cost Estimators	13-2081.00	Tax Examiners, Collectors, and Revenue Agents
13-2041.00	Credit Analysts	11-3071.01	Transportation Managers**
			<del>-</del>

#### **CONVENTIONAL** — **JOB ZONE** 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
15-2011.00	Actuaries	23-1011.00	Lawyers**
25-4011.00	Archivists**	53-6051.03	Marine Cargo Inspectors
19-2011.00	Astronomers***	25-1022.00	Mathematical Science Teachers, Postsecondary***
11-3021.00	Computer and Information Systems Managers**	15-2021.00	Mathematicians**
25-1021.00	Computer Science Teachers, Postsecondary**	51-5023.02	Offset Lithographic Press Setters and Set-Up
51-5022.08	Dot Etchers**		Operators**
19-3011.00	Economists***	19-2012.00	Physicists***
11-9033.00	Education Administrators, Postsecondary***	51-5022.11	Plate Finishers**
51-5022.10	Electrotypers and Stereotypers**	11-1011.02	Private Sector Executives**
13-2051.00	Financial Analysts**	53-5031.00	Ship Engineers***
25-1191.00	Graduate Teaching Assistants***	11-3031.01	Treasurers, Controllers, and Chief Financial
51-5021.00	Job Printers**		Officers**
		_	





<sup>\*\*</sup> The occupation was assigned to the group based on its second highest interest area.







# work importance locator

User's Guide







America's Job Bank www.ajb.org America's Learning eXchange www.alx.org

America's Career InfoNet www.acinet.org America's Service Locator
www.servicelocator.org

t.org www.servicelocator.org

O\*NET OnLine http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOBS

#### SPECIAL NOTICE: USER'S AGREEMENT

The O\*NET™ Career Exploration Tools are composed of the WORK IMPORTANCE LOCATOR, INTEREST PROFILER, and ABILITY PROFILER products and are owned by the U.S. Department of Labor, Employment and Training Administration (DOL/ETA). All O\*NET Assessment/Counseling Tools are copyrighted. O\*NET is a trademark of DOL/ETA.

The DOL/ETA developed the O\*NET Career Exploration Tools as career counseling, career planning, and exploration tools. In order for each tool to provide an objective assessment, extensive research development was conducted to ensure that the directions, format, items, and score reports lead to valid assessment. DOL/ETA adhered to the high standards of the American Psychological Association, the American Education Research Association, and the National Council on Measurement in Education in developing the O\*NET Career Exploration Tools. In developing the tools, fairness analyses were conducted to ensure that score results were equally valid both from a statistical and a usability perspective.

Results provided from the O\*NET Career Exploration Tools are part of a whole-person approach to the assessment process. They provide useful information that individuals can use to identify their strengths, the parts of work they like to do, and the parts of work that they may find important. Individuals can use results to identify training needs and occupations that they may wish to explore further. Individuals are strongly encouraged to use additional information about themselves with O\*NET Career Exploration results when making career decisions.

As such, the use of the O\*NET Career Exploration Tools is authorized for career exploration, career planning, and career counseling purposes only. Each O\*NET Career Exploration Tool must be used consistent with its own "User's Guide." No other use of these tools or any part of the tools is valid or authorized.

All users are bound by the terms of "Special Notice: User's Agreement." If you use any of the O\*NET Career Exploration Tools, you have agreed to be bound by the terms of "Special Notice: User's Agreement."

If any of the O\*NET Career Exploration Tools is used for a purpose or purposes other than career exploration, career planning, and career counseling purposes, it is a violation of this agreement and neither the U.S. Department of Labor nor the Employment and Training Administration is liable for any misuse of the Tools. The U.S. Department of Labor and the Employment and Training Administration reserve the right to pursue all legal remedies for violations of this User's Agreement.

Recipients of federal assistance from the U.S. Department of Labor must ensure that individuals with disabilities are afforded an equal opportunity to use services based on the O'NET Career Exploration Tools. For further dispussion of these obligations, see the Department of Labor's Equal Opportunity Guidance Letter No. 4. This document currently is being reissued and will be found at the National

O\*NET Consortium web site in the near future at http://www.onetcenter.org.

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- The version number of O\*NET Career Exploration Tools must be clearly stated in and on user products.
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#### SPECIAL NOTICE: DEVELOPER'S AGREEMENT

Users intending to develop other products, software or systems applications using O\*NET Career Exploration Tools products must contact the National O\*NET Consortium at <a href="http://www.onetcenter.org">http://www.onetcenter.org</a> or National O\*NET Consortium, North Carolina Employment Security Commission, P.O. Box 27625, Raleigh, NC 27611, for the Developer's Agreement.



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#### OVERVIEW

The U.S. Department of Labor's (USDOL's) Office of Policy and Research has developed O\*NET\*\* Career Exploration Tools. The tools are designed to assist a wide variety of users in identifying information about themselves. They can use this self-knowledge to guide their exploration of occupations included in O\*NET OnLine, the automated replacement for the *Dictionary of Occupational Titles* (U.S. Department of Labor, 1991).

The tools stress self-directed whole-person assessment. Users are able to take a variety of valid and reliable assessment tools, each providing important information that can help them explore the world of work. O\*NET Career Exploration Tools include:

- The O\*NET Work Importance Locator, which helps users identify what is important to them in a job. It can help individuals identify occupations they may find satisfying. The questions are answered and scored in a booklet.
- The O\*NET Work Importance Profiler, which is similar to the O\*NET Work Importance Locator, except the questions are answered on a computer.
- The O\*NET Interest Profiler, which helps individuals identify their work-related interests. It is a paper-and-pencil instrument.
- The O\*NET Computerized Interest Profiler, which is similar to the O\*NET Interest Profiler, but is a computerized instrument.
- The O\*NET Ability Profiler, which helps individuals identify what they can do well.

Thus, these assessment tools help individuals discover three important pieces of information that are valuable when exploring careers:

- 1) what they like to do,
- 2) what is important to them in the world of work, and
- 3) what they do well.

O\*NET Career Exploration Tools are designed to be interactive and flexible. Individuals are able to take one or all of the instruments; or they can use them with other career exploration instruments developed by private organizations, depending on their particular needs. Additionally, the Interest and Work Importance tools can be self-administered, with no outside assistance. All of the tools present individual users with results presented on score reports that are self-interpretable and are linked to occupations in O\*NET OnLine. The other career exploration tools and their associated reports also are useful for group settings, such as vocational training programs, classrooms, or out-placement programs.



This User's Guide was developed for the **O\*NET Work Importance Locator** (WIL) in order to help users:

- 1) learn how to administer the WIL,
- 2) interpret WIL results using the O\*NET Work Importance Locator Score Report, and
- 3) understand how the WIL was developed.

User guides are available also for the other **O\*NET Career Exploration Tools**. For information on these guides or other O\*NET products contact the Center for O\*NET Development:

Internet:

Mail:

http://www.onetcenter.org/

**Customer Service** 

National Center for O\*NET Development

Post Office Box 27625

E-mail:

Raleigh, NC 27611

o\*net@esc.state.nc.us

FAX: (919) 715-0778



# SPECIAL NOTICE: PROPER USE OF O\*NET WORK IMPORTANCE LOCATOR RESULTS

Please pay particular attention to the proper use of O\*NET Work Importance Locator results. Part of your responsibility as an administrator/user of the O\*NET Work Importance Locator is to ensure its proper use.

O\*NET Work Importance Locator results should be used for career exploration and vocational counseling purposes only. Results are designed to assist clients in identifying their work values (i.e., what is important to them in an occupation) and in using them to identify occupations that may satisfy their work values.

O\*NET Work Importance Locator results should not be used for employment or hiring decisions. Employers, educational programs, or other job-related programs should not use O\*NET Work Importance Locator results in applicant screening for jobs or training programs. The relationship between results on the O\*NET Work Importance Locator and success in particular jobs or training programs has not been determined.

Please read the Special Notice: User Agreement on page i of this Guide before administering the O\*NET Work Importance Locator.

For further information on proper use of the O\*NET Work Importance Locator results, contact:

National Center for O\*NET Development Attention: Customer Service Post Office Box 27625 Raleigh, NC 27611

Phone: (919) 733-2790 FAX: (919) 715-0778

E-mail: o\*net@esc.state.nc.us



#### INTRODUCTION

One of the U.S. Department of Labor's (DOL) **O\*NET<sup>TM</sup> Career Exploration Tools** is the **O\*NET Work Importance Locator** (WIL). This is a new work values assessment instrument. Work values are the aspects or conditions of work that are important to people in a job or career. The WIL helps clients accurately and reliably identify their highest work values. Clients can use this information to:

- 1) learn a valuable piece of self-knowledge and career awareness, and
- 2) directly link to the entire world of work via the 900+ occupations within **O\*NET**OnLine.<sup>1</sup>

The O\*NET Work Importance Locator was developed using the most up-to-date knowledge of vocational theory and practice. The instrument is based on a previously developed measure of work values, the Minnesota Importance Questionnaire (MIQ; Rounds, Henly, Dawis, Lofquist, & Weiss, 1981). Clients use a simple card-sorting format to rank the importance of 20 cards, each describing an aspect of work that satisfies one of six broad work values. The six values are updated versions of the work values defined in Dawis and Lofquist's (1984) Theory of Work Adjustment: Achievement, Independence, Recognition, Relationships, Support, and Working Conditions. The Theory of Work Adjustment (TWA), which is grounded in a rich and extensive research history, is a comprehensive model of vocational adjustment based on the concept of correspondence between individual and environment. Importantly, work adjustment has been linked to the satisfaction of workers, as well as how well workers perform on their job.

This Guide was developed for programs (e.g., schools, employment service offices, career information and delivery systems, out-placement programs) that will incorporate the WIL into their career exploration services. The Guide can help users understand how to properly incorporate the WIL into their programs by providing technical development information, administration instructions, and guidelines for interpreting results.

<sup>&</sup>lt;sup>1</sup> The occupations within **O\*NET OnLine** are based on the **O\*NET/SOC** classification system. The Office of Management and Budget has mandated the use of the SOC system for government agencies. Thus, the **O\*NET** classification system will be compatible with other sources of occupational and labor market information. Currently, 900 of the 974 occupations have **O\*NET** data and are included within the **O\*NET Work Importance Locator** materials.



This User's Guide is divided into the following three sections:

- 1) Administering the O\*NET Work Importance Locator—provides a description of individual, group, and combination administration options. This section also walks the user through the different parts of the WIL.
- 2) Interpretation of O\*NET Work Importance Locator Results—provides:
  - 1) an overview of Dawis and Lofquist's (1984) Theory of Work Adjustment, the underlying structure behind the WIL;
  - a description of how the WIL score report can be used to interpret WIL results;
  - 3) explanations of how the score report helps users identify occupations to explore further; and
  - 4) other activities that can be used to help users better understand and use their WIL results.
- 3) Development of the O\*NET Work Importance Locator—provides an overview of the procedures followed to develop the O\*NET Work Importance Locator. Note: This section provides an overview of fundamental technical information that is important to vocational researchers. It also contains information that will provide educators and vocational counselors with a better understanding of the steps that went into ensuring that the WIL meets stringent technical standards. For a more detailed description of the development of the WIL, see Development of the O\*NET Work Importance Locator (McCloy, Waugh, Medsker, Wall, Rivkin, & Lewis, 1999b).

Together, these three sections, along with the WIL and its associated score report, should provide users with the information they need to use the instrument effectively in their organization's career counseling program.



#### ADMINISTERING THE O\*NET WORK IMPORTANCE LOCATOR

There are several ways to administer the **O\*NET Work Importance Locator** (WIL). Although the instrument was designed primarily to be self-administered—with clients taking the instrument on their own with no outside assistance—the instrument also can be administered in a group setting. Additionally, combinations of administration methods can be used. You can have clients complete part of the WIL on their own and part of it in a group. They can take most of it by themselves and then receive some outside assistance from a career counseling professional.

#### BEFORE ADMINISTERING THE O\*NET WORK IMPORTANCE LOCATOR

Each of the different administration methods is described below. Before administering the WIL, it is important to review all the methods. You will notice that the different methods build on each other, and that the information presented for one method can help accomplish another method. It is especially important to read the Self-Administration subsection because it explains the different parts of the **O\*NET Work Importance Locator**. After reading about each administration method, you will be able to use a method, or parts from each method, that best suits your particular situation.

Also, before administering the WIL, it is very important that you take the instrument yourself to become familiar with all the WIL parts and procedures.

#### **SELF-ADMINISTRATION**

The O\*NET Work Importance Locator was designed to be self-administered. The instrument contains all the necessary instructions for individuals to complete the measure on their own. Below are some commonly asked questions that users of the WIL have regarding self-administration. The answers provided will enable you to make sure clients enjoy their WIL experience and receive accurate, meaningful results.



# What reading level is the O\*NET Work Importance Locator designed for?

The WIL was designed for use with a wide variety of populations, including workers in transition, unemployed workers, college students, and high school students. It is suggested that clients have a **minimum of an eighth grade reading level** to take the WIL. Clients below an eighth grade reading level may not be able to adequately understand the information in the WIL.

# What age level is the O\*NET Work Importance Locator designed for?

The WIL was designed for clients who are approximately 16 years of age and older. The development of values is a process that occurs throughout a person's lifespan and is modified by experiences. However, as individuals mature, values tend to become more stable. By the time people enter the 10th grade (approximately 16), their values are stable enough to be measured reliably. While the development of values takes place in family, social, cultural, educational, and work settings, individuals younger than 16 may not have had enough exposure to a work environment to allow them to understand the descriptions of work included in the WIL (e.g., "...I would have supervisors who train their workers well.").

# Where is the best place to "self-administer" the WIL?

The WIL is flexible in terms of when and where individuals can take the instrument. Clients can take it at home, in school, in the library, or in another **quiet location** where they will be able to concentrate and respond seriously to WIL questions. In addition, they will need to have access to a flat area (e.g., desk or table) to place their Work Value Card Sorting Sheet while they are working on the WIL.

Note: The Work Value Card Sorting Sheet, along with the other parts of the WIL, will be described in detail in the following subsection.

# How long will it take clients to complete the WIL?

The WIL takes anywhere from 15 to 45 minutes to complete. For most users, approximately three-fourths of their time is spent answering questions, and the remaining portion of their time is spent scoring the instrument. After completion, additional time is needed to read and use the WIL Score Report, which helps clients interpret their results and explore occupations presented in O\*NET OnLine.

Note: The Interpretation of O\*NET WIL Results section of this Guide provides more details regarding how the Score Report helps clients understand and use their results for career exploration.

# Can clients complete the O\*NET Work Importance Locator in one session? Yes. The instrument was designed to be completed in one session. Clients should answer all questions and score the instrument at one time. This will provide continuity to the administration process and will help clients better understand the information the WIL is trying to convey.



### Can clients complete the O\*NET Work Importance Locator in two sessions?

It is **not recommended**. Clients should be strongly encouraged to complete their WIL in one sitting. The WIL contains loose cards that must be placed and moved about on the Work Value Card Sorting Sheet. Storing clients' cards and sorting sheets between sessions increases the likelihood that their cards will be misplaced—shuffled—leading to inaccurate results. In addition, research has demonstrated that a person's first response is often most accurate. Clients may be tempted to change some of their responses during the second session, leading to ambiguous results.

**Note:** If clients are not sure about their results after completing the WIL, they are encouraged to take the entire instrument over again at a later date (see the **Interpretation of O\*NET WIL Results** section of this Guide for more detail).

#### Is a calculator needed for clients to score their WIL?

No. Research has demonstrated that **clients can accurately score the WIL without the aide of a calculator**. However, basic multiplication and addition is required to score the WIL. If you feel your clients may have difficulty with either of these tasks, a calculator is recommended.

#### What are the 20 cards for?

Each card contains a "need" statement that is related to one of the six work values measured by the WIL. When scoring the WIL, users will use these cards to calculate their work values scores.

# PROCEDURES FOR SELF-ADMINISTRATION OF THE O\*NET WORK IMPORTANCE LOCATOR

The WIL contains all the necessary information for clients to complete the instrument on their own. The following is an overview of the instructions individuals read and follow to complete WIL items and to score the WIL.

# Instructions for Completing the O\*NET Work Importance Locator

To start their WIL, clients simply open the instrument and begin reading.

#### Overview

First, they are presented with an overview of the **O\*NET Career Exploration Tools**. This section provides users with a brief description of the different O\*NET assessment tools. It lets the clients know that the assessment tools can help them decide what is important to them in a job, what work they probably will be able to do well, and what type of work they would like to do. It also indicates to clients that they can use different pieces of information about themselves to explore careers.



#### **Getting Started**

Next, clients complete the **Getting Started** section on page 1 of the WIL. Here clients write their name and the date in the spaces provided. They also read **Welcome to the O\*NET Work Importance Locator**, which lets them know that they will be ranking different aspects of work in order to learn about their work values and help them decide what is important to them in a job. It informs them that by completing the WIL, they will have six work value scores that will show them how important each value is to them. They will be able to use their results to select occupations to explore that may lead to satisfying jobs and careers.

This section also stresses the proper use of O\*NET Work Importance Locator results. It lets clients know that results are for career exploration and vocational counseling purposes only, and that they should not be used for employment selection or screening decisions. It also informs clients to contact the National Center for O\*NET Development for further information on the proper use of their O\*NET Work Importance Locator results.

The **Before You Begin** section informs clients that there are no right or wrong answers and encourages them to answer their WIL honestly and carefully. It also includes the following list to help clients make sure that their package has all the materials necessary for them to complete the WIL:

- twenty Work Values Cards, each containing a need statement related to one of the six work values,
- a Work Value Card Sorting Sheet,
- an O\*NET Work Importance Locator Score Report, containing lists of occupations, and
- · the set of instructions they are currently reading.

**Note:** All of the materials listed above always should be present in each of your clients' WIL packets. If you find that a number of packages are missing materials, you should contact the Center for O\*NET Development (contact information listed on page 2 of this Guide).

# Completing the O\*NET Work Importance Locator

Clients move on to **Instructions** on page 2. This section first provides clients with a brief overview: introducing them to the idea of using cards rather than answering questions, describing the cards (i.e., statements about different aspects of work), and summarizing the task (i.e., sorting the cards into groups based on how important the statement on each card is to the client on his/her *ideal job*).

**Note:** The term "ideal job" is in bold and italics. This is the first place that this important concept is described, "the kind of job you would most like to have." Research has demonstrated that individuals' results may be inaccurate if they are



thinking about their present or last job while completing the WIL, rather than their ideal job.

Clients are then directed to descriptions of the specific steps they should follow to complete and score the WIL. They are instructed to follow the steps in order. The first two steps involve completing the instrument; the third describes how to score the instrument, and the fourth initiates clients' interpretation of their results.

**Step 1. Read the Cards**. This step involves clients reading the work aspect (i.e., need statement) described on each card and thinking about the importance of each aspect. Clients are instructed to:

- · find the 20 Work Values Cards in their packet,
- · read all 20 cards before they go on to Step 2, and
- think about how important it would be for them to have a job like the one described on each card.

**Step 2. Sort the Cards**. This step involves clients placing the Work Values Cards on the Sorting Sheet in an order that best reflects their importance to the client. Description of this step is included on the Work Value Card Sorting Sheet, as well as in the main body of the WIL, to give clients the maximum opportunity to read and refer to the information. Clients are instructed to:

- · find their Work Value Card Sorting Sheet in their packet,
- look at the five columns printed under the Importance Scale at the top of sheet,
- notice that each column has a number 5 (Most Important) to 1 (Least Important),
- put each card in the column that best matches how important it is for them to have a job like the one described on each card, and
- put exactly four cards into each column.

**Note:** The statement, "Put exactly 4 cards in each column," is in bold and italics. Four cards must be placed into each column. There is no other placement option (e.g., five cards in one column, three in another). Occasionally, clients may complain about having to choose between statements of equal importance to them when placing cards in columns. When this occurs, mention to clients that no single job provides a person with everything they would like, and that they should not spend a great deal of time "over-thinking" the placement of the cards—instead they should use their first impression.

Additional description of the scale is provided to help clarify the use of the Importance Scale. Clients are informed that when they have completed the sorting task, the four most important statements should be in Column 5, and the four least important should be in Column 1. In addition, clients learn that they will have to



move the cards around until each column has exactly four cards. They are directed to look at the example on the next page of the WIL for more help.

**For Example**. This section of the WIL provides clients with a visual example of performing the card sort. Two sample scenarios for the placement of Card A are visually presented:

- First, if Card A describes something more important to the client than what is
  described on any of the other cards, clients are directed to put the card in
  Column 5. Card A is placed in Column 5 on the diagram of the sample
  Sorting Sheet.
- Next, if Card A describes something less important when compared to all the other cards, clients are directed to put the card in Column 1. Card A is placed in Column 1 on the second diagram of the sample Sorting Sheet.

The example also notes that if Card A was neither the most important nor the least important, then it would be placed in one of the other columns (4,3,2) that best matches how the client feels.

The example concludes by reminding clients to "do the same thing for all of the cards." In addition to providing a visual learning aide, the example also is intended to provide clients with another set of near-complete directions in the event that they skipped the written directions on the prior page.

# Scoring the O\*NET Work Importance Locator

After clients have successfully sorted all 20 cards, they are directed to move on to Step 3 located on page 4 of the WIL.

**Step 3. Figure Out Your Work Values Scores**. This section starts off by listing the six work values:

Achievement

Relationships

Independence .

Support

Recognition .

**Working Conditions** 

Clients then are directed to use the Work Value Worksheet on the opposite page of the WIL to figure out their scores for the six work values. Clients are instructed to:

- look at their Work Value Card Sorting Sheet;
- score each card by looking at the number of the column they put it in (the cards in Column 5 each receive a score of 5, the cards in column 4 each receive a 4, and so on);

(**Note:** The critical concept for clients to understand is that the column number represents the score. The word "score", along with the column number, is bolded in the directions to help clients grasp this very important link.)



- · do the same thing for all other cards;
- for each box on their Work Value Worksheet, add up the numbers in the Score Column and write the TOTAL in the space provided; and
- then multiply each TOTAL score by the number shown below that box, and to write their score next to the "=" sign in the box provided.

Clients are given a **NOTICE** at the bottom of page 4 stating that they do not need to multiply the total score to get their Working Conditions value score. However, it is extremely important for clients to multiply the total scores for the other five work values. Clients who fail to do this step will **not** have accurate, functional scores.

For Example: A box with an example is presented along with the instructions listed above. The example directs clients to look at the Achievement box on the next page and to see that Card A is listed first. Clients are then directed to find the column on their Work Value Card Sorting Sheet where they put Card A and to write the number of that column in the scoring space next to Card A in the Achievement box. The example is intended to provide those clients who elect not to read the instructions with the information they need to score the instrument.

# Interpreting the O\*NET Work Importance Locator

After clients have successfully scored the WIL and have all six work value scores, they are directed to turn to page 6, where they complete Step 4 of the WIL. After they are finished with this step, clients are directed to their WIL score report, where they begin to interpret their WIL results.

**Step 4. Copy Your Work Values Scores.** This step directs clients to find their two highest work values scores on page 5 and to write the names of those work values, along with the scores, in a space provided at the top of page 6.

Step 5. Go to Your O\*NET Work Importance Locator Score Report. This step directs clients to their WIL Score Report, where they can learn what their scores mean and how to use this information to explore careers.

**Note:** The WIL focuses clients on their two highest work values. This is the reason for the WIL being called a "locator"—because it is designed to help clients quickly discover or locate their top work values. Those clients interested in using information related to all six work values when exploring careers should take the computerized **O\*NET Work Importance Profiler**, which allows clients to use all six of their work values scores to explore careers.



#### **Helpful Reminders**

The O\*NET Work Importance Locator was extensively pilot-tested by individuals from a variety of age, experience, and education levels. The vast majority of individuals did not have trouble completing and scoring the WIL on their own. However, there are a few reminders you can give clients to help ensure that they get the most out of the instrument and that they get a true picture of their work values.

- A. Remind clients to read all instructions carefully. All the necessary information needed to successfully complete the WIL is included in the instrument itself. However, sometimes clients may skip over important information. They may think they don't need to read every word because they "get" how to complete the WIL. The problem with skipping instructions is that users might miss something important, which will influence how they complete and score the instrument. If this happens, their results might not reflect their true work values.
- B. Remind clients to read all 20 cards before going to the sorting task in Step 2. Sometimes clients will start sorting the cards before reading through all of them. In order for clients to get the most meaningful results, they should read each of the cards before sorting them, so that they have a good understanding of the need statements.
- C. Clients should be encouraged to read each statement, make a choice, and move quickly to the next statement. It is likely that individuals' first reactions to each statement are the most indicative of their true feelings. "Over-thinking" the placement of the cards may lead to less accurate and less satisfying results.
- D. Remind clients to think about their ideal job. Clients are directed to think about their ideal job, "the kind of job you would most like to have," when considering the importance of each need statement. It is very important to remind clients to focus on their ideal job when completing the WIL, rather than their present or last job. Research has demonstrated that individuals' results may be inaccurate when they are using the wrong reference for rating the need statements.
- E. Make sure clients put four cards in each column. In order for the WIL's scoring system to work properly, clients must place four need statements—cards—into each column. There is no other placement option (e.g., five cards in one column, three in another). If clients complain about having to choose between statements of equal importance to them when placing cards in columns, mention to clients that no single job provides a person with everything they would like.
- F. Remind clients to take their time, answer honestly, and enjoy themselves. The WIL is not a test. There are no right or wrong answers, so clients should be encouraged to answer as honestly and frankly as possible. The WIL is an assessment tool designed to help clients identify information about themselves



that they can use to explore the world of work. Remind them that there are no time limits! Clients should relax and take advantage of the information the WIL has to offer.

- G. Make sure clients transfer the column numbers to the Worksheet. It is extremely important that clients transfer the correct column number (5, 4, 3, 2, or 1) next to the matching work value card letter on their Work Value Worksheet. Verify that clients are transferring the column numbers correctly. If errors are made in this procedure, clients' scores will be inaccurate and not valid.
- H. Remind clients who are scoring the WIL to perform the multiplication step as directed. It is extremely important for clients to perform the multiplication step as directed for five of the work values scores. Clients who fail to do this step will not have accurate, functional scores.

#### **GROUP ADMINISTRATION**

The **O\*NET Work Importance Locator** also is suited to group administration. The term "group administration" has a variety of definitions that is often dependent on the type of instrument being administered. For the WIL, group administration means that a professional (e.g., counselor, teacher, program leader) leads the administration of the WIL and provides assistance to WIL users. It can include, but is not limited to, the following procedures:

- Reading the instructions aloud to clients as they read along with the leader. You can also have individuals take turns reading parts of the instructions aloud.
- Answering clients' questions regarding WIL instructions. For example, clients may
  have a question concerning what they should think about when they are reviewing
  their cards (i.e., ideal job), how they should use their Work Value Card Sorting
  Sheet, or what they should do if they want to put more than four cards in a particular
  column.
- Monitoring clients as they complete WIL items, making sure that they put exactly four cards in each column, and also that they don't appear to be "over-thinking" or second guessing their card placements.
- Answering clients' questions about specific card statements. Clients, especially
  those with little work experience, may need help understanding some of the
  work-related concepts included in the need statements. For example, they may
  not be familiar with the concept of supervisors "backing up" their workers or
  having a job with good "working conditions."



 Working step-by-step through the scoring procedures. The leader may choose to read out loud the Step 3 instructions located on page 4. The leader also could read the For Example section to the clients as they follow along. Another option includes having the clients first score their Achievement work value, verifying the achievement score they came up with, and then having them move on and score their remaining work values.

Below are some questions and answers regarding group administration that can help you decide if you want to administer the WIL in a group setting.

#### What locations are better for group administration?

Just like self-administration, a group administration should take place in locations where individuals will be able to concentrate and focus on the WIL. A classroom or library is ideal for a group administration. In addition, clients will need to have access to a flat area (e.g., desk or table) on which to place their Work Value Card Sorting Sheet while they are working on the WIL. Clients can sit at individual desks, or they can sit around a table to facilitate group interaction during discussion of results (see the **Interpretation of O\*NET WIL Results** section of this Guide). It is very important to remember, however, that clients should sort their WIL cards on their own, based on what *they think* is important on their ideal job. They should not be influenced or persuaded by the ways that fellow group members decide to sort their own cards.

# When is it appropriate to administer the WIL in a group setting?

The WIL is appropriate for group settings that occur in a variety of programs (e.g., schools, employment service offices, outplacement centers). For example, the WIL could be part of a vocational training program in which clients talk about their results and the ways that the WIL helped them discover important information about themselves. The leader also could have clients discuss where they learned about their perceptions of work (e.g., experience on current or previous jobs; parents and friends; television, books, and other media) and how these perceptions may have played a role in their results.

A program may have certain clients who require "extra help" to complete the WIL. For example, some clients may have less than an eighth grade reading level, they may be very unfamiliar or nervous about taking assessment tools, or they may have trouble focusing on a task. Group administration is also appropriate for individuals who might have some trouble with the English language (e.g., English-as-a-Second-Language Students).

# How long will it take to conduct a group administration of the O\*NET Work Importance Locator?

Group administrations should take **approximately 45 minutes**. This includes leading clients through taking the items and scoring the instrument. Interpretation of results will take an additional period of time that varies, depending on the amount of



detail and depth the leader elects to cover (see **Interpretation of O\*NET WIL Results** section for a discussion of some options).

#### Can a group administration be held over two sessions?

No, it is **not recommended**. Similar to self-administration of the WIL, leaders are strongly encouraged to have their clients complete and score the WIL in one sitting. The WIL contains loose cards that must be placed and moved about on the Work Value Card Sorting Sheet. Storing clients' cards and Sorting Sheet between sessions increases the likelihood that their cards will be misplaced—shuffled—leading to inaccurate results. In addition, research has demonstrated that a person's first response is often the most accurate. Clients may be tempted to change some of their responses during the second session, leading to ambiguous results. Interpretation of results, discussed in the next section of this Guide, can take place in a second session.

# Are there certain things I should pay particular attention to during a group administration?

Yes. The same "reminders" that were presented in the self-administration subsection apply to group administration. These reminders are summarized below:

- A. Remind clients to read all instructions carefully.
- B. Remind clients to read all 20 cards before going to the sorting task in Step 2.
- C. Encourage clients to read each statement, make a choice, and move quickly to the next statement.
- D. Remind clients to think about their ideal job.
- E. Make sure clients put four cards in each column.
- F. Remind clients to take their time, answer honestly, and enjoy themselves.
- G. Make sure clients transfer the correct column numbers to the Worksheet.
- H. Remind clients who are scoring their WIL to perform the multiplication step as directed.

# How many clients can participate in a WIL group administration at one time?

The maximum number for a group administration should be about 25. Any group larger than this will make monitoring the completion and scoring of the WIL difficult. There is no minimum size requirement for group administration of the WIL. For example, you might decide to do a group administration for only two clients, if you have the time or if the clients require special attention.



# **COMBINING ADMINISTRATION METHODS**

Another option for programs using the WIL is to combine methods of administration. That is, some assistance could be provided and/or clients might take the majority of the instrument on their own and only receive assistance during certain portions of the administration. Two examples of combination strategies are described below.

# **Providing Assistance to an Individual Client**

A program might have clients who have poor reading skills and/or trouble focusing on tasks. For this type of client, a one-on-one session might be appropriate, with the counselor and client taking turns reading the instructions. The client could receive help sorting the first couple of cards. After finishing the WIL, the client could receive help scoring the instrument, perhaps scoring the first work value together, and then working on the rest of the values on his or her own. The counselor could check the individual's work as progress is made on scoring the additional values.

**Note:** If, after receiving help on the first couple of items, the client cannot complete the remaining items on his or her own, the instrument is probably not appropriate for the individual. It is important to remember that the instrument has approximately an eighth grade reading level.

Of course, the amount of assistance provided to clients depends on their skills and abilities. Thus, unlike the type of client described above, a program might have a client who can read instructions on his/her own and complete the items without assistance, but who needs help scoring the instrument. With this client, simply start the person on the instrument, give him or her the proper "reminders" (see **Self-Administration** subsection for a list of reminders), and then assist the client in scoring the instrument.

# **Combining Self-Administration and Group Administration Methods**

The **O\*NET Work Importance Locator** is designed to be flexible, so that different methods of administration can be used or combined. It is perfectly acceptable to combine self- and group administration methods. For example, one option includes reading the instructions together, then having the clients complete the instrument and scoring at home. Or, clients might be directed to read the instructions ahead of time on their own and then actually complete the instrument in a group setting, where they can get assistance if needed.

Again, the level of assistance provided to a single client or a group of clients depends on their capabilities. Based on administrator/counselors' experience with the individuals, a decision can be made regarding what clients can do by themselves and where they might need some help.

In the section that follows, **Interpretation of O\*NET WIL Results**, the flexibility of the **O\*NET Work Importance Locator** is demonstrated once again. As with



administration, the score interpretation materials were designed for clients to use on their own. However, there may be a need to provide some additional assistance to clients, and a group interpretation session is an optional activity.



#### INTERPRETATION OF O'NET WORK IMPORTANCE LOCATOR RESULTS

The O\*NET Work Importance Locator was designed to enable the majority of people to interpret and use their results for career exploration on their own. Along with the instrument, clients receive an O\*NET Work Importance Locator Score Report. This report helps them understand what their results mean and provides instructions for applying their results to start exploring careers using O\*NET OnLine, an application available on the Internet at <a href="http://www.onetcenter.org">http://www.onetcenter.org</a>. O\*NET OnLine helps clients explore the occupational information in the O\*NET database.

Information presented in the following subsections of this Guide includes:

- A brief overview of the Theory of Work Adjustment (Dawis & Lofquist, 1984), the theory behind the O\*NET Work Importance Locator. Familiarity with the theory will provide an understanding of the use of work values for career exploration, and help clarify the design and intent of the WIL and its associated score report.
- A description of each part of the Score Report. The descriptions include an explanation of the information each part communicates to clients.
- Possible challenges that clients might face with a particular portion of the Score Report. Descriptions of the challenges are presented along with solutions that you can use to help clients better understand the Score Report.
  - Note: As mentioned previously, the O\*NET Work Importance Score Report was designed for self-use. You, however, may wish to work with clients in interpreting their results.
- Suggestions for program activities that can help clients interpret and use their results.

#### THE THEORY OF WORK ADJUSTMENT

#### Overview

The O\*NET Work Importance Locator is based on Dawis and Lofquist's (1984) Theory of Work Adjustment. The theory, which has evolved over four decades of research, provides a comprehensive model conceptualizing the interaction between individuals and work environments.

The interaction is made up of an initial "fit" between individuals and their environment, as well as dynamic elements that characterize ongoing adjustments made by both the individuals and the work environment. In other



words, individuals with particular characteristics are best suited for jobs that have work demands that correspond with those characteristics. Individuals depend on the work environment to reinforce their characteristics or "needs," and the work environment depends on individuals to meet the demands or "requirements" of the job. The greater the correspondence between the individual and the work, the greater the likelihood of job satisfaction, performance, and tenure. Once an individual is in a particular job, however, over a period of time the job will affect the characteristics of the worker, and the worker will affect the demands of the job.

While the theory is quite extensive and complex, there are four major concepts that are critical to its understanding. A summary of each concept is listed below:

- The fit between the needs of an individual and the reinforcers provided by the work environment affects how satisfied the individual is with work.
- The fit between the abilities of an individual and the ability requirements of
  the occupation affects what the theory calls "satisfactoriness." This term
  refers to how satisfied the work is with the individual. To make the theory a
  little more user-friendly, "satisfactoriness" can be thought of as how well the
  individual "performs" on the job. Note: This Guide will use the term
  "performance."
- Performance influences satisfaction, and satisfaction influences performance.
- How long an individual stays on the job (i.e., tenure) is affected by both satisfaction and performance.

Stated simply, the four concepts above advocate that when exploring careers, individuals are: more likely to be satisfied by jobs that meet their needs, are more likely to perform better if they have the abilities necessary to do the job, will perform better if satisfied, and will be more satisfied the better they perform. Lastly, individuals will stay on the job longer if satisfied and performing well.

# How do work values tie into the Theory of Work Adjustment?

Work values have a critical role in the practical application of the theory. Needs, which were referred to above, are specific aspects of work that an individual requires to be satisfied. They are specific work characteristics that are important to individuals. Examples include: security, variety, responsibility, and creativity. However, individuals, especially those exploring careers, may not think about what is important to them in the world of work in such specific terms. Instead, they tend to think about work more globally. They often have general standards of what is important. This is where work values enter into the equation. The vast number of specific needs identified by years of empirical research can be grouped together according to broad themes of importance. These groupings make up what the lay person generally recognizes as work values. Examples of work values include: achievement, recognition, and independence.



Therefore, a more practical application of the theory involves replacing the concepts of an individuals' needs with work values. For example, it is the fit between the work values of an individual and the reinforcers provided by the work environment that affects how satisfied the individual is with work. If work gives individuals what they value, then they tend to be satisfied with their jobs.



When they are dissatisfied, it is most likely because their important work values are not being met. It is necessary to stress, however, that people differ in what they consider important on their ideal jobs.

# Work Values in the O\*NET Work Importance Locator

The O\*NET Work Importance Locator directs individuals to sort 20 statements describing specific needs into five levels of importance. Each of the needs matches up to one of the six work values the instrument was designed to measure: Achievement, Working Conditions, Recognition, Relationships, Support, and Independence (see page 24 of this Guide for a summary of each work value). The rank ordering of an individual's needs provides the information necessary to determine the person's most important work values. Listed below are the six work values along with the specific needs that fall under each value (needs are italicized):

- Achievement
   Ability Utilization
   Achievement
- Independence
   Creativity
   Responsibility
   Autonomy
- Recognition
   Advancement
   Recognition
   Authority
- Relationships
   Co-Workers
   Social Service
   Moral Values

Support

Company Policies and Practices Supervision, Human Relations Supervision, Technical

Working Conditions
Activity
Independence
Variety
Compensation
Security
Working Conditions

# Using an Individual's Work Values to Identify Occupations to Explore

The purpose of the WIL and its corresponding occupational lists is to help clients explore occupations that are likely to reinforce their top work values. Each occupation in **O\*NET OnLine** has been assigned ratings on how much its environment reinforces each work value and need (see **Determining the** 



Occupational Reinforcer Patterns for O\*NET Occupational Units [McCloy, Waugh, Medsker, Wall, Rivkin, & Lewis, 1999a] for a detailed discussion of the development of this information). Providing clients with a listing of those occupations with environments most likely to reinforce their top work values allows clients to increase the likelihood of exploring careers and jobs that they are likely to find satisfying and rewarding.

# What is the difference between work values and vocational interests?

Although some people have used the terms work values and vocational interests interchangeably, they **do not represent the same concepts**. Work values emphasize what is *important* or *unimportant* to an individual, whereas interests refer to what an individual *likes* or *dislikes*. Typically, questions used to assess values focus on *ends*, such as goals or standards, whereas questions used to assess interests focus on *means*, such as activities (Dawis, 1991). For example, a person who communicates an interest in doing volunteer work in a nursing home might express a value that it is important to be of service to other people.

## Do individuals' abilities also have an important role in the theory?

Yes, in addition to needs/values, abilities serve a critical role in the Theory of Work Adjustment. The fit between an individual's abilities and the ability requirements of a job affects performance. In addition to taking the **O\*NET Work Importance Locator**, clients who are exploring careers are encouraged to take an assessment tool, such as the **O\*NET Ability Profiler**, to help them learn about their abilities (for more information on the **O\*NET Ability Profiler**, contact the National Center for O\*NET Development).

**Note:** Refer to the reference section of this guide for a listing of additional reading materials related to the Theory of Work Adjustment.



#### O\*NET WORK IMPORTANCE LOCATOR SCORE REPORT

Below, each section of the **O\*NET Work Importance Locator Score Report** is described.

#### Name and Date

Clients should write their name and the date in the spaces provided on page 1 immediately after they receive their **O\*NET Work Importance Locator Score Report**. Recording this information will help clients to keep track of their Score Report.

# The O\*NET Work Importance Locator: How can it help you?

This section reminds clients that they completed the WIL to identify their work values. It tells them that the WIL had them rank different aspects of work that represent six important work values. The section informs clients that they are going to use their "highest" work values, which they identified and learned about at the end of the WIL, to explore the world of work.

Finally, this section reinforces the notion of the proper use of **O\*NET Work Importance Locator** results. It reminds clients that results should be used for career exploration purposes only, and that they should not be used for employment selection or applicant screening.

# What are your highest work value scores?

This section asks clients to write down the score and name of their two highest work values from page 6 of their WIL (Step 4). It also asks clients to transfer the same information to page 10 of the Score Report. Page 10 is a summary sheet designed to help clients gather all of the information they will need to explore careers.

# **Possible Client Challenges**

- Clients might forget to write their work values information on the Summary Sheet (page 10).
- Some clients might have trouble copying their scores from the WIL.
  - Point out that the information they need to copy to their Score Report should be written in the yellow box on page 6 of the WIL.



# Possible Client Challenges (continued)

- Clients' top work values may have the same score or have scores within 5 points of each other.
  - If clients' top work values have scores that are equal or within 5 points of each other, let clients know that they should start exploring careers with the work value they think best represents them based on their experiences.
- Clients might think the work values with their highest scores don't represent them.
  - Inform clients to keep working through the Score Report because, in later sections of the Score Report, options for changing or re-evaluating their WIL results are presented.

#### **Using Your Work Values to Explore Careers**

This section of the Score Report explains to clients that work values are useful when exploring careers because occupations that meet their work values are more likely to be satisfying and rewarding, as compared to occupations that do not. The section reminds clients that, in addition to work values, there is a variety of information about themselves that is useful when exploring careers. Clients are introduced to the concept of *whole-person assessment*—the more you know about yourself, the more likely it is that you can find satisfying work.

#### What Your Work Values Mean

This section of the Score Report provides clients with the summaries of the six work values, as listed below, and asks them to read, at the very least, the definitions for their two highest work values to get a better understanding of these work values for exploring jobs.

- Achievement—If Achievement is your highest work value, look for jobs that let you use your best abilities. Look for work where you can see the results of your efforts. Explore jobs where you can get the feeling of accomplishment.
- Independence—If Independence is your highest work value, look for jobs where you can do things on your own initiative. Explore work where you can make decisions on your own.
- Recognition—If Recognition is your highest work value, explore jobs with good possibilities for advancement. Look for work with prestige or with potential for leadership.
- Relationships—If Relationships is your highest work value, look for jobs where your co-workers are friendly. Look for work that lets



- you be of service to others. Explore jobs that do not make you do anything that goes against your sense of right and wrong.
- **Support**—If Support is your highest work value, look for jobs where the company stands behind its workers and where the workers are comfortable with management's style of supervision. Explore work in companies with a reputation for competent, considerate, and fair management.
- Working Conditions—If Working Conditions is your highest work value, consider pay, job security, and good working conditions when looking at jobs. Look for work that suits your work style.
   Some people like to be busy all the time, or work alone, or have many different things to do. Explore jobs where you can take advantage of your particular work style.

#### What occupations are linked with your work values?

This is a critical section of the Score Report. It introduces clients to the process of linking their work values to occupations. First, it explains to clients that the Score Report contains six occupational lists, one for each work value. The occupations included in each list are those that will most likely reinforce or satisfy individuals with that particular work value.

Additionally, the concept of Job Zones is introduced to clients. Each of the six occupational lists are further divided into five Job Zones. Each Job Zone contains occupations that require similar levels of education, training, and experience. This information is important for clients to consider when exploring careers. It helps clients get an accurate picture of how much preparation is required to pursue certain occupations. Thus, when exploring careers, it is not enough just to have an occupation match your work values. You must also consider the amount of education, training, and experience needed to qualify for and be successful in occupations.

**Note**: Occupations were placed in Job Zones based on Specific Vocational Preparation (SVP) ratings located in the *Dictionary of Occupational Titles* (U.S. Department of Labor, 1991). For a further explanation of this process, see Oswald, Campbell, McCloy, Lewis, and Rivkin (1999).

Note: In the Score Report and in the Work Importance Locator O\*NET Occupations Master List, occupations are sorted under the different work values based on their occupational reinforcer pattern (for a further explanation of the occupational reinforcer patterns, see McCloy et al., 1999a). The majority of occupations are listed based on their Primary Work Value within Job Zones. To provide clients with a variety of occupations to explore (i.e., present 20 occupations per Work Value/Job Zone cell), where feasible, some occupations are included based on their Secondary or Tertiary Work Value. To make the Score Report less cumbersome for clients, a maximum of 20 occupations per Work Value/Job Zone



cell are presented. For those cells for which more than 20 occupations were present, a sample of occupations was drawn. Clients interested in the entire listing of occupations should refer to the **Work Importance Locator O\*NET Occupations Master List**.

#### What is a Job Zone?

In this section clients learn more about why occupations are placed within Job Zones and how Job Zones can help them focus their career search. Clients are given a brief definition of each Job Zone and are introduced to the concepts of Current Job Zone and Future Job Zone.

Clients' Current Job Zones are comparable to the amount of education, training, and experience they have now. They can consider this amount of preparation when exploring careers, or they can use their Future Job Zone—the amount of education, training, and experience they expect to have in the future, after they finish high school, college, or a vocational training program.

For clients with less work experience, use of their Future Job Zone for exploring careers is probably more appropriate. This will give them broader exploration opportunities and will more accurately reflect their career aspirations. However, the Score Report does *not* tell clients which Job Zone type they should use to explore careers. It leaves the choice up to them.

# **Possible Client Challenges**

- Clients might have a hard time deciding whether to use their Current or Future Job Zones to explore careers.
  - Suggest that clients with little work experience, who have not yet decided how much education to pursue, select a Future Job Zone. This will allow them to open their minds to possible careers that they may not have considered. Clients will get a better understanding of how "higher" job zones affect career choices.
- Clients may have a difficult time understanding the concept of Future Job Zone.
  - Encourage clients to think about themselves in the future. What do they want their lives to be like as adults? Encourage them to think about the "most" they can do in their lives.



#### **Job Zone Definitions**

This section of the Score Report contains complete definitions of the Job Zones. By reading each definition, clients will begin to learn the differences among the five Job Zones. As they move from Job Zone 1 to Job Zone 5, more experience, education, and training are required. For example, many occupations in Job Zone 1 require either a GED or a high school diploma, frequently need very little previous work-related experience, and usually involve simple training that can be delivered by a coworker. Contrastingly, Job Zone 5 includes occupations that need the most overall preparation. These occupations frequently require advanced degrees, such as Ph.D., M.D., or J.D., and at least four years of work-related experience.

# **Possible Client Challenges**

- Clients might have difficulty distinguishing between Job Zones that are next to each other (e.g., the difference between Job Zones 3 and 4).
  - Clients should pay particular attention to the "Overall Experience" category within Job Zones. This section of the definition can help clients figure out the differences among Job Zones.
- Clients might need more "familiar" examples of occupations that fit into a particular Job Zone to really understand the Zone.
  - You may want to look at occupational "snapshots," which are included in O\*NET OnLine, to find other examples of occupations within a Job Zone.

#### Which Job Zone suits you best?

This section has clients select the Job Zone that they want to use to explore careers. Clients are asked several questions to help them focus on a Job Zone. Once again, they are instructed to think about whether they want to use their Current Job Zone or Future Job Zone to explore careers.

Clients are instructed to write down the Job Zone(s) they select in the spaces provided on the summary sheet located on page 10 of the Score Report.



#### **Possible Client Challenges**

- Clients might have difficulty understanding the differences between Job Zones.
  - As discussed in the Job Zone Definition section above, clients might need more examples of occupations within a Job Zone in order to really understand the Zones.
- Clients might have difficulty deciding whether they should use their Current or Future Job Zone to explore careers.
  - Clients should be encouraged to use a Future Job Zone because this will provide broader career exploration opportunities. For some clients, it might be helpful to explore a variety of Job Zones, so they can see how their career opportunities expand as they achieve more education, training, and experience.

#### **Exploring Careers Using Your Work Values and Your Job Zone**

Now clients are ready to use their work values and Job Zone(s) to explore careers. This section of the Score Report provides clients with a step-by-step description for using the information they discovered about themselves to explore occupations. These steps are summarized below.

# 1. Look at your highest work value occupations.

Clients are informed that the occupational lists begin on page 11. They then are directed to look through the six occupational lists until they find the list with the title that corresponds with their highest work value. The section lets them know that these occupations have the best chance of satisfying their work values.

#### 2. Review the occupations in your Job Zone.

Clients are directed to find the section of their work values list that matches their Job Zone. They are reminded that a Job Zone will help them find occupations that will make the best use of either their current or future knowledge and skills. Clients are encouraged to use the Summary Sheet on page 10 of the Score Report to write down the titles of occupations that they want to explore and find more information about.

**Note**: Each list of occupations is clearly divided into the five Job Zones. Clients should be able to find their Job Zone section easily.

## 3. Find out more about the occupations.

Here clients are instructed to look in **O\*NET OnLine** to find out information about the occupations they want to explore. Information about occupations that clients can learn about includes: work activities, skills, and the wage/future employment outlook.



Note: Clients should be able to use O\*NET OnLine on their own for career exploration. You may, however, wish to hold an O\*NET OnLine training session to help them locate the most important information in O\*NET OnLine for career exploration. For more information on O\*NET OnLine, contact the National Center for O\*NET Development (contact information listed on page 2 of this Guide).

- 4. Check the Work Importance Locator O\*NET Occupations Master List.

  This list is configured just like the lists in the Score Report, but it contains more occupations. Clients can look at the Master List to find more occupations linked to their work values and Job Zones. Clients are told that they can get this list from their teacher or counselor.
- 5. Still want more? Check your Job Zone and your next highest work value. Like Step 4, this step gives clients more options to find other occupations that they might like to explore. They are told to review their Job Zone selection to see if another Job Zone might be more appropriate. They are also told to explore occupations under their next highest work value. Finally, they are reminded to refer to the Master List for more occupations.

**Note:** The purpose of Step 5 is to encourage clients to expand their career exploration and to give them options for exploring occupations that they might find satisfying and rewarding.

- 6. Is there a particular occupation you want to explore?

  Some clients may have certain occupations that they want to explore which do not appear in their occupational lists because the occupations do not match their work values or Job Zone. Clients are directed to find the list of occupations where the occupation they want to explore is placed. They are reminded that, within each list, the occupations are presented in alphabetical order. After clients find the occupation, they will know which work value it is most likely to satisfy. The section directs clients to go back to page 5 of their WIL and look up their score for that work value. Clients are informed that if the score is less than 15, they are less likely to find this particular occupation satisfying.
- 7. Want to know about a particular occupation not on your list?

  Clients also can use O\*NET OnLine to learn more about an occupation not on their list. This section of the Score Report informs clients that they can find those occupations in the Snapshot part of O\*NET OnLine. The section also contains a series of questions that clients may want to consider when looking at a particular occupation. For example, how high is their score for the occupation's work value? Is the score for that work value close to their two highest scores? Clients are informed that if the work value is one of their four lowest scores on the WIL, it may not be suited to their work values, and that they may want to think about why they selected this occupation to explore.



The section also directs clients to consider what they think is important about this particular job. Examples presented include: money, glamour, excitement. Clients are encouraged to explore the occupation further to ensure that the work will be satisfying to them. Clients are provided with suggestions for learning more about the occupation, including reading about the occupation in other reference materials, talking to someone who is actually in the job, or taking additional **O\*NET Career Exploration Tools** to see how different pieces of information about themselves match the occupation. The options are presented to clients to facilitate their ability to better assess a particular occupation. By following these options, clients can develop more viable career aspirations.

#### Not really sure you agree with your results?

This is an optional section for clients. Clients who have confidence in their results are directed to skip forward to page 9 of the Score Report.

Some clients, however, may decide that their WIL results do not accurately reflect their work values. This section gives clients options designed to help them become more comfortable with their WIL results. The goal of this section is to make sure that clients continue to explore careers even if they are not happy with their WIL results. The WIL was developed to encourage, not discourage, clients' career aspirations.

The options that clients can follow are presented below:

# 1. Check your card sorting.

Clients are directed to reread the instructions for Step 2 of their WIL and to verify that they sorted their cards correctly. Clients who still have the cards sorted onto their **Work Value Card Sorting Sheet** are asked the following questions to help them make sure they completed the card sorting properly:

- · Did they put exactly four cards into each column?
- Are the most important work value cards in Column 5?
- · Are the next most important work value cards in Column 4?
- Are the next most important work value cards in Columns 3 and 2?
- Are the least important work value cards in Column 1?

# 2. Check your scoring.

Clients are directed to reread the instructions for Step 3 and to verify that they scored their WIL correctly. Clients are encouraged to double-check their answers to make sure that they really understood the instructions. They are informed that their scores should fall between 6 and 30. Clients then are asked the following questions to help them make sure that they scored the instrument properly:

• Did they put the correct column number (5, 4, 3, 2, or 1) next to the matching work value card letter on their Work Value Worksheet?



- Did they add up the scores within each colored box correctly? Clients are encouraged to check their addition.
- Did they multiply the sum of their Work Values Scores correctly? Clients are encouraged to check their multiplication.
- Did they multiply the Working Conditions value by mistake? Clients are reminded the total score for Working Conditions does **not** need to be multiplied.
- Did they copy their highest Work Value Scores from Step 3 to Step 4 (page 6 of the WIL) correctly?

# 3. Take another look at the occupations listed for your highest work value.

This section encourages clients to take another look at the occupations listed for their highest work value. By taking a closer look at the occupations on the list, clients may find that there are, in fact, some occupations with their highest work value that are worth exploring.

Clients are asked to consider if they are interested in any of the occupations listed. Are the clients familiar with all of the occupations on the list? Clients are reminded that **O\*NET OnLine** can provide them with additional information.

# 4. Use your next highest work value to explore careers.

Clients are presented the option to use their next highest work value to explore careers. They are asked to read the definition of their next highest work value, and think if it describes their values better than their highest work value. Clients are also directed to look at the occupations that are listed under their next highest work value. The section asks clients to consider whether the occupations appear to be "more in line" with their values, and whether there are any occupations they would want to explore further.

# 5. Try your work value results out.

This section encourages clients not to "give up" on their results too soon. It points out that once clients use the results of their WIL to explore careers, they may find that their scores make sense.

#### Clients are encouraged to:

- Explore some of the occupations linked to their highest work value to determine what the jobs really entail and to see if the occupations have any of the characteristics that the clients find important in work.
- Talk to some people who work in one of the occupations linked with their highest work value. This can give them a better idea about what is actually involved in performing the occupation.



## **Using Your Work Values with Other Career Exploration Tools**

This section introduces the idea of using WIL results along with O\*NET Interest Profiler (IP) results. Clients are presented with the notion of the O\*NET Occupations Combined List: Interests and Work Values, which allows them to use both their WIL and IP results to explore careers. A list of other career exploration tools is provided to clients, and the idea of using different pieces of information about themselves to explore careers is reinforced.

#### O\*NET Occupations

In this final section of the Score Report, clients are presented six work values occupational lists, each divided into five Job Zones. Occupations within a Job Zone section are linked to that Job Zone, as well as to the overall work values area the list represents. Each occupation is described by an O\*NET title and occupational code. Clients can use either the title or the code to find the occupation in **O\*NET OnLine**.

On the Summary Sheet located on page 10, clients are instructed to record (if they haven't already done so) their highest work values and their current and future Job Zones. They are also instructed to record in the space provided the occupations that they have selected to explore.

In general, the Job Zones within each work value occupational list contain approximately 15 to 20 O\*NET occupations. These occupations were selected because they are representative of the total group of occupations that are listed in the corresponding section of the **Work Importance Locator O\*NET Occupations Master List**. They also were selected because they represent different areas of the world-of-work.

The majority of occupations were assigned to a particular list because their work environment was rated highest for that value. However, some occupations also were assigned to a list based on their environment's second and/or third value. These occupations are identified by either a double or triple asterisk.

NOTE: Due to the assignment procedure, an occupation can be located in multiple.

**NOTE:** Due to the assignment procedure, an occupation can be located in multiple work value lists.

# SUGGESTIONS FOR SCORE INTERPRETATION PROGRAM ACTIVITIES

The WIL Score Report also can be used to facilitate group sessions aimed at helping your clients interpret their results. For example, you can work step-by-step with clients through the Score Report. Clients can take turns reading sections or discussing their feelings about their results. Another option is to work with your clients to help them decide whether they want to explore additional occupations using other Job Zones or other work values.



To help clients better understand their work value results, activities that you can incorporate into your career exploration/vocational training program are presented below. These activities can be used in a group setting or individually by clients, or you might decide to have clients work on some sections of the activities independently and on other parts in a group.

Use different Job Zones and work values to explore careers.

Clients can try out other Job Zones and work values to explore careers. This can help them confirm their results (e.g., they can see that the other work values/Job Zones do not contain occupations that they wish to explore), or they might find other work values/Job Zones that they want to use to explore occupations. Finally, this activity can give them a broader picture of the world-of-work.

Clients can try their results out.

Clients could visit an individual working in one of the occupations they are thinking of pursuing. They could actually see what the person does on the job. They can talk to the employees in the job to learn about the work values that the employees have and how they compare to their own work values. You might want to have clients prepare a list of questions to ask employees.

If clients can't visit a person in the job, they could find a friend or relative in a job they may wish to pursue. They could talk to the person and report back to the class:

- 1) what the person thinks is important about the job,
- 2) what the person does on the job, and
- 3) what the person's work values and interests seem to be.
- Use America's Job Bank (AJB), and other sources to look for jobs.

AJB, which can be found on the Internet, <a href="http://www.ajb.org">http://www.ajb.org</a>, helps clients to see the types of job openings that exist for occupations they have selected to explore. If clients do not have access to the Internet through their school or home, they can go to their local employment service office to gain access to AJB. Clients also can try to find their occupations in the classified section of a newspaper.

• Identify the highest work value of an occupation using the six work values.

Provide clients with a list of occupations. Have each client assign a top work value to each occupation. In a group, have clients discuss the characteristics about each job

that caused them to assign their rating.

• Use O\*NET OnLine to explore occupations.

Clients can explore particular occupations using **O\*NET OnLine**, <a href="http://www.onetcenter.org">http://www.onetcenter.org</a>. They can be directed to find other information about the occupation that supports their view that the occupation is indeed one that they should pursue further. They can also be instructed to find information that supports their view that a particular occupation is not right for them.



• Use America's Learning eXchange (ALX) to find courses related to occupations. ALX, which can be found on the Internet, <a href="http://www.alx.org">http://www.alx.org</a>, allows users to see training programs and courses available for the occupations they have chosen to explore. They also can learn about requirements for licensing or certification.

# WHERE CAN I GET MORE HELP WITH USING THE O\*NET WORK IMPORTANCE LOCATOR?

For more information about the **O\*NET Work Importance Locator** and its Score Report, contact the Center for O\*NET Development:

Internet:

Mail:

http://www.onetcenter.org

Customer Service

National Center for O\*NET Development

Post Office Box 27625 Raleigh, NC 27611

E-mail:

o\*net@esc.state.nc.us

FAX: (919) 715-0778



#### DEVELOPMENT OF THE O\*NET WORK IMPORTANCE LOCATOR

Two primary goals served as the basis for the development process of the **O\*NET Work Importance Locator**:

- 1) Create a self-scoring, self assessment instrument that measures the work values identified by the Theory of Work Adjustment (Dawis & Lofquist, 1984). The WIL is based on a previously developed measure of work values, the Minnesota Importance Questionnaire (MIQ; Rounds, Henly, Dawis, Lofquist, & Weiss, 1981). However, the MIQ is not well suited for self- assessment. In particular, its scoring system is complex and, therefore, can be performed only by the publisher. Steps were taken to design the WIL in a manner that allows clients to score their work values immediately after its completion and to ensure that clients can understand how to complete and interpret the results of the instrument without the aid of a counselor or teacher.
- 2) Develop an instrument that reliably and accurately measures the work values identified by the Theory of Work Adjustment (Dawis & Lofquist, 1984). While the WIL is based on the MIQ, modifications to the items and procedures were necessary. Steps were taken to ensure and verify that such alterations did not compromise the instrument's psychometric characteristics, including the test-retest reliability, internal consistency, and accuracy of its scores.

The following sections summarize the development and evaluation of the WIL. For a more technical and comprehensive description of the WIL, refer to following technical report available from the National Center for O\*NET Development: **Development of the O\*NET Work Importance Locator** (McCloy et al., 1999b).

#### **DEVELOPMENT**

The WIL uses a card-sorting task that is similar to the Q-sort technique (Stephenson, 1953). Clients complete the WIL by sorting 20 cards, each containing a description of a need statement, in terms of their relative importance in the client's ideal job. The following are examples of need statements:

- "My pay would compare well with that of other workers."
- "I could do things for other people."
- "I could be busy all the time."
- "I could try out my ideas."



• "The job would provide an opportunity for advancement."

Before reaching its current form, several iterations of the WIL were developed, modified, and enhanced based on customer feedback from multiple pilot studies. These modification stages are briefly described below.

#### **Initial Version**

As stated previously, the WIL was based on the Minnesota Importance Questionnaire (MIQ; Rounds, Henly, Dawis, Lofquist, & Weiss, 1981). All items or need statements contained in the WIL were based on the original 21 need statements from the MIQ. Many of the items, however, were worded somewhat differently from their MIQ source items. For the most part, the items were modified to match statements describing work values that are found in **O\*NET OnLine**. Table 1 provides the new wording of the need statements, along with the original wording of each statement from the MIQ.

**Table 1.**Wording Changes for the 21 Need Statements

	WIL		Original MIQ Items
1.	On my ideal job it is important that I <u>make use</u> of my abilities. 1	1.	On my ideal job it is important that I could do something that makes use of my abilities.
2.	On my ideal job it is important that the work could give me a feeling of accomplishment.1	2.	On my ideal job it is important that the job would give me a feeling of accomplishment.
3.	On my ideal job it is important that I could be busy all the time.	3.	On my ideal job it is important that I could be busy all the time.
4.	On my ideal job it is important that the job would provide an opportunity for advancement.	4.	On my ideal job it is important that the job would provide an opportunity for advancement.
5.	On my ideal job it is important that <u>I could</u> give directions to others <sup>2</sup>	5.	On my ideal job it is important that <u>I could</u> tell people what to do.
6.	On my ideal job it is important that <u>I would</u> be treated fairly by the company. <sup>2</sup>	6.	On my ideal job it is important that the company would administer its policies fairly.
7.	On my ideal job it is important that my pay would compare well with that of other workers.	7.	On my ideal job it is important that my pay would compare well with that of other workers.
8.	On my ideal job it is important that my coworkers would be easy to get along with. 2	8.	On my ideal job it is important that my co- workers would be <u>easy to make friends</u> <u>with</u> .



WIL	Original MIQ Items	
On my ideal job it is important that I could <u>try</u> out my own ideas.  1	On my ideal job it is important that I could try out some of my own ideas.	
10. On my ideal job it is important that I could work alone. 1	On my ideal job it is important that I could <u>work</u> alone on the job.	
On my ideal job it is important that I would never be pressured to do things that go against my sense of right and wrong.	On my ideal job it is important that <u>I could do the</u> work without feeling that it is morally wrong.	
12. On my ideal job it is important that I could receive recognition for the work I do.1	12. On my ideal job it is important that I could get recognition for the work I do.	
On my ideal job it is important that I could make decisions on my own.	On my ideal job it is important that I could make decisions on my own.	
On my ideal job it is important that the job would provide for steady employment.	On my ideal job it is important that the job would provide for steady employment.	
On my ideal job it is important that I could do things for other people.	<ol> <li>On my ideal job it is important that I could do things for other people.</li> </ol>	
On my ideal job it is important that <u>I would be</u> looked up to by others in my company and my     community. <sup>2</sup>	On my ideal job it is important that <u>I could</u> <u>be "somebody" in the community</u> .	
17. On my ideal job it is important that <u>Lhave</u> supervisors who would back up their workers with management.	17. On my ideal job it is important that my boss would back up the workers (with top management).	
On my ideal job it is important that <u>Lwould have</u> supervisors who train workers well.	On my ideal job it is important that <u>my boss</u> would train their workers well.	
19. On my ideal job it is important that I could do something different every day.	On my ideal job it is important that I could do something different every day.	
On my ideal job it is important that the job would have good working conditions.	On my ideal job it is important that the job would have good working conditions.	
On my ideal job it is important that I could plan my work with little supervision.	On my ideal job it is important that I could plan my work with little supervision.	

<sup>&</sup>lt;sup>1</sup> Minor difference in the wording between WIL and MIQ

Some rewording also was necessary for the associated value labels (to ensure that these labels were readily interpretable by all clients). During the initial WIL development efforts, the value labels used herein (achievement, working conditions, recognition, relationships, support, and independence) had been referred to by their more traditional psychological construct labels (respectively: achievement, comfort, status, altruism, safety, and autonomy). Also, in the initial form of the WIL that was developed, clients sorted all 21 needs into seven card piles of three cards each. This design preserved all 21 of the MIQ needs, but required more complex scoring. To compute the score for each value, the client had to refer to a table (which



<sup>&</sup>lt;sup>2</sup> Moderate difference in the wording between WIL and MIQ

<sup>&</sup>lt;sup>3</sup> Substantial difference in wording between WIL and MIQ

showed the weighted score for each need) and then add up three two-digit numbers. The table made it unnecessary for the respondent to do any multiplication. The numbers in the table took into account the pile number and the number of items in the value scale.

However, after reviewing this initial form, it was thought that the seven-pile scoring procedure would be too complicated for some clients because they would have to look up numbers in a table and add two-digit numbers.

#### **Five-column Version**

A second version of the measure was developed that omitted the table lookup and required the addition of only one-digit numbers. This version was very similar to the final form of the WIL. The two possible disadvantages of this design were:

a) one of the items (need statements) would have to be dropped in order to keep the math simple, and b) it required multiplication.

After a discussion with one of the MIQ's co-authors, it was concluded that the loss of one carefully chosen item (Item 16, the need for social status) would have very little effect on the quality of the measure. Item 16 was chosen because: a) the wording had changed at least moderately from the original MIQ wording, and b) its deletion would not yield another two-item value (i.e., it was from a scale with at least four items). With the rewording, Item 16 appeared to have a different meaning from other items meant to measure social status (see Table 1). With regard to the computation required, the largest multiplications that might be required with a 20 item version were  $2 \times 15$  and  $3 \times 10$ .

Based on the points stated above, materials for a five-column version of the WIL were developed. The materials consisted of: a) two pages of instructions; b) 20 cards, each of which displayed a need statement and had a letter A through T printed on it; c) a card sorter sheet used to place the cards into five groups; and d) a scoring page on which need scores were reported and value scores were calculated.

When a client sorts the 20 cards of need statements into five columns (four cards per column), the four needs that are the most important are placed in the first column, the four needs that are next in importance are placed in the second column, and so on. The client then records the column number for each card on the scoring sheet. The column number represents the score for that need (e.g., each need in the *most important* column gets a score of 5). There are six tables on the scoring sheet. The scoring sheet is laid out so that cards that represent the same work value are grouped together in the same table. After all the column numbers have been recorded, the respondent computes the six value scores by adding one-digit numbers and multiplying the one or two-digit sums.



#### Pre-pilot Study

A pre-pilot study of the WIL was conducted to determine how easy the WIL was to use (e.g., were the instructions easy to follow?) and to identify possible improvements to the design and procedure of the instrument. In addition, information was gathered on the participants' reactions to the WIL.

The measure was administered to 21 employment service clients in North Carolina. The information on the participant's scoring sheet was checked for errors, including the number of cards placed in a column, as well as errors occurring in the addition and multiplication steps of the scoring procedure. Nine people made at least one error while taking the measure. The number of people making each type of error is shown in Table 2 below.

Table 2.

Number of People Making Errors in the WIL Pre-Pilot Study

Type of Error	Number of People Who Made an Error
Addition	4
Multiplication	2
Wrong number of cards in a pile	.5
Multiplied each pile number by four before writing it on the scoring sheet	1
Any type of error	9

*Note.* N = 21. Three people made two types of errors.

Participant errors discovered in the pre-pilot led to modifications of the WIL. The large number participants placing the wrong number of cards in a pile was a major concern. The participants were supposed to put four cards into each of the five rectangles printed on the Work Value Card Sorting Sheet. Some people put the wrong number of cards in some rectangles. In order to reduce the likelihood of this type of error, the Work Value Card Sorting Sheet was modified so that there were 20 rectangles printed on the sheet. Clients would then be directed to place each card into its own rectangle, making the placement of four cards per column more obvious. The math errors were addressed by improving the instructions of the WIL and making minor format changes to the scoring sheet to make it easier for clients to understand which numbers to add and which numbers to multiply.

The pre-pilot participants also completed a Participant Reaction Questionnaire. Only one participant found the task boring or tiring; two became frustrated with the task; and one was frustrated that some important work values were not explicitly included in the measure (e.g., flexible scheduling and leave policy).



Almost all of the respondents said the instructions were either *clear* or *very clear*. Only two of the six people who made column or score transfer errors thought the instructions were *very clear*, suggesting that an improvement in the instructions would probably reduce errors.

#### Pilot Study

After the WIL had been modified, it was tested in the pilot study at an employment service center in Utah. The WIL and a Participant Reaction Questionnaire were completed by 48 clients of the center.

The test administrators made the following observations during WIL pilot testing:

- Most participants completed the task without difficulty.
- Mathematical errors in score computation were the most common problem.
- Some participants expressed frustration with having to rank some cards on the lower end of the Importance Scale.
- Average time to complete = 14 minutes.

Errors made by the participants of the pilot study are detailed in Table 3. The Participant Reaction Questionnaire results for the WIL are shown in Table 4.

As Table 3 shows, the number of apparent errors decreased from the level in the pre-pilot study, with sorting errors disappearing entirely. Unfortunately, the test administrators stated in a debriefing that they had helped many of the respondents. Therefore, the number of errors probably would have been higher if all of the respondents had completed the measure without assistance. The administrators speculated that the number of errors would have been as high as 30%; the actual error rate is not known.

Table 3.

Number of People Making Errors in the WIL Pilot Study

Type of Error	Number of People Who Made an Error
Addition	7
Multiplication	2
Wrong number of cards in a pile	0
Multiplied the total for Work Value 2 (This total should not be multiplied)	1
Any type of error	.8

*Note.* N = 48. Two people made 2 types of errors.



**Table 4.**Percentage of Participants Who Responded Positively to Pilot Study Reaction Questionnaire

	Percent Positive Responses
Evaluation Question	Paper Version
	(N = 48)
How clear were the instructions on the survey?	90%
Did you find the rankings easy to do?	92%
Was the survey easy to score?	95%
Did you get tired or bored at any time during the survey?	100%
Are the results of the survey consistent with how you would describe yourself?	87%

#### Final Version

Further revisions to the WIL were made based on the feedback from the participants and administrators of the pilot study. These changes were small, but affected several parts of the measure. The final version of the WIL consists of:

- 20 needs statement cards, labeled A through T:
- a 3-page booklet that contains the instructions and scoring page; and
- the Work Value Card Sorting Sheet (11-inch × 17-inch) that also includes some instructions.

#### **Summary**

In summary, the WIL was developed based on items from the MIQ, with one item dropped to make it easier for respondents to self-score their results. The pre-pilot and pilot studies were conducted to gain information to improve the measure before administering it to a larger sample to gather information on its psychometric characteristics.



#### **EVALUATION**

The evaluation of the WIL's psychometric characteristics was part of a large, multi-stage study that also served to gather data related to the **O\*NET Work Importance Profiler** (WIP), the computerized version of the WIL. The portions of this large scale study that are relevant to the evaluation of the WIL will be summarized in the following sections. For a detailed examination of the entire study's design, as well as for a more extensive presentation of results related to the WIL, refer to the report, **Development of the O\*NET Work Importance Locator** (McCloy et al., 1999b).

#### Reliability

The term "reliability" refers to the degree to which a measurement procedure is free from unsystematic errors of measurement and the degree to which it gives the same values if the measurement procedure is repeated. An individual responding to a measure is likely to have different results if he or she took the instrument again. Systematic differences in scores (e.g., improvement on a test taken at two different times because the individual's knowledge has increased between tests) should not be considered the *unreliability* of a measure. But an individual's results may change when measured more than once on the same measure because of unsystematic effects (e.g., miss-marking a response to an item; feeling tired one day, but not the next). Such unsystematic differences are considered unreliability. Low reliability limits the ability to have confidence about individuals' results from a single measurement (i.e., results may or may not lack precision). The higher the reliability of a measure, the more confidence you can have in the information obtained from the measure.

There are several ways to assess the reliability of measurement, depending on the type of consistency with which one is most concerned, including *test-retest reliability, alternate or parallel forms reliability,* and *internal consistency*. The following subsections will present the evidence gathered on the WIL that related to each of these types of reliability.

**Test-retest Reliability**. This type of reliability refers to the consistency of results when the same individual is assessed on the same measure at two points in time. This information is obtained by looking at the degree of relationship (i.e, correlation) between an examinee's scores obtained on the measure at different points in time. Estimates of test-retest reliability are particularly useful if the characteristic being measured is not expected to change over the time between the two measurement periods (e.g., a measure of personality characteristics of normal adults at two points in time that are a month apart, as opposed to a measure of knowledge administered before and after a course on the subject of the measure). Given that work values of adults are considered to be relatively stable characteristics, it would be expected that individuals' responses to the WIL should be stable across time.



Two hundred and thirty vocational/technical and community college students were administrated the WIL twice, with a two-month interval between the first administration and the second administration. Evidence of the WIL's ability to reliably measure individuals' top-ranked work value was moderately high, with a person's top work value being the same between administrations 62 percent of the time. However, the correlation for the first administration's six work value scores and the second administration's six work values scores ranged between .35 (Achievement) and .58 (Support), indicating that the WIL has a low-to-moderate ability to reliably measure each of the six work values over the two month interval. Overall, this evidence reinforced the use of the WIL to help clients discover their highest work value, while also demonstrating that the WIL should not be used by clients to determine the rank order or profile of all six of their work values.

Alternate or Parallel Forms Reliability. This type of reliability is the evaluation of similar responding by the same individuals on forms which have been created to be alternative or parallel forms of the same measure. This estimate of reliability was important because the WIL and the WIP (i.e., the O\*NET computerized measure of work values) were designed to be used interchangeably, depending on the computer resources of the location where the measurement is taking place. Similar results for the same individuals on these different measures would support using the measures interchangeably.

The same sample of 230 vocational/technical and community college students used in the test-retest reliability study described above were also administered the computerized work value measure (WIP), allowing them to provide data relevant to alternate forms reliability. The scores of the two measures were reformulated in a manner that allowed for direct comparison and corrected for "ipsatization" problems (this correction reduces the adverse effects of forced-choice rank order information on a correlation coefficient (e.g., it reflects the impaired ability of clients to rate associated needs in similar ways given that they have used up the available spaces at their preferred level of importance). The six work value scores derived from both measures had correlations ranging from .70 to .80, with a median correlation of .77. This indicates a relatively high agreement for the measurement of values between the two work values measures.

Internal Consistency. This type of reliability is used to determine whether different items, which are measuring the same subject on the same measure, have highly related results. For example, if a test included 10 items on addition and 10 items on reading ability, one would expect to see higher interrelationships within the set of 10 addition items and within the set of 10 reading ability items than between items from the two different sets. Thus, internal consistency reliability is another type of reliability analysis which can be applied to the WIL to assess the adequacy of its development. In terms of the WIL, it would be desirable to have high internal consistencies among items within the same scale (i.e., the needs that are used to measure each of the six work values).



The responses of 1,199 employment service clients and junior college students drawn from 23 sites were used to examine the internal consistency of the WIL. While the examination of internal consistency is important, the rank order format of the WIL provides data that, for statistical reasons, inhibit its ability to demonstrate high internal consistency values. The rank order format leads to the presence of negative inter-item correlations, attenuating the measurement of internal consistency reliability. The median coefficient alpha obtained for the sample was .20, indicating a very low level of internal consistency. An examination of coefficient alphas for each of the six scales after the data were "corrected for ipsatization" (i.e., reducing the adverse effects of rank order information) yielded an average increase of .38 per scale, indicating that while the rank order format did in fact adversely affect the coefficient alphas, the internal consistency of the six scales was, at best, moderate.

**Summary**. Overall, the WIL demonstrated moderate reliability across the majority of reliability analyses. The test-retest results showed moderate correspondence within individuals administered the WIL at two times several weeks apart. Individuals had the same top value 62 percent of time. After the effects of ipsatization were adjusted for, the correlations between the WIL and the WIP (computerized version) were in the .70's and .80's, with a median of .77 (indicating that the measures do have a degree of interchangeability). Internal consistencies were low, with a median value of .20, due in part to the effects of ipsatization.

#### **Preliminary Validity Evidence**

The term validity, as used in this guide, refers to whether or not an instrument functions as it was intended to function. The WIL was designed to measure work values in the same way as the MIQ and as defined by the Theory of Work Adjustment (Dawis & Lofquist, 1984). Validity analyses for the WIL focused on determining the degree to which the WIL and the MIQ appeared to be measuring the same work values constructs. Further evidence of validity should be forthcoming in the next few years.

Data from a sample of 550 employment service unemployment insurance clients, displaced workers, vocational/technical students, and community college students were used to analyze the similarity of scores obtained by the WIL and the MIQ. Correlations between the scores obtained by both instruments for the work values ranged from .30 to .49, which is fairly low. Two potential explanations for the low correlations exist: 1) the previously mentioned attenuative impact of the WIL's rank order format on the correlation coefficient, and 2) the effect of the wording modifications that were made to the need statement items of the WIL. An examination of the correlations at the needs level indicated that, with one exception, all items with a correlation of .40 or less contained modified text. This indicates that, at least to a small extent, the wording changes adversely affected relations between the WIL and MIQ.



In order to examine the validity of the WIL (as defined above) without the impact of its rank format, the consistency of the top work values obtained by the WIL and MIQ were compared. The top value was the same for each pair of instruments approximately 57 percent of the time. The top value obtained on the WIL was one of the top two values indicated by the MIQ 79 percent of the time. However, the top two values on one of the measures matched the top *two* values on the other measure 16 percent of the time.

**Summary**. The ability for the WIL to provide clients with a valid indication of their highest work value was supported. However, similar to the conclusions drawn after the examination of the WIL's reliability, validation evidence did not support clients' use of their results to determine the entire profile of their work values. While more direct validity evidence should be forthcoming, at present the user is cautioned to keep in mind the moderate relations just described. That said, given the demonstrated relations between the WIL, the WIP, and the MIQ, the interested reader may benefit from reviewing MIQ validity evidence in Rounds et al. (1981).



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# work importance locator

Instrument

a tool for career exploration





#### THE O\*NET™ CAREER EXPLORATION TOOLS

As you explore your career options, you should know that other tools are available to help you. The **Work Importance Locator** is just one of five **O\*NET Career Exploration Tools**. The other tools are:

- ▼ The Work Importance Profiler —a computer-based version of the Work Importance Locator, it helps you decide what is important to you in a job. It can help you identify occupations that you may find satisfying.
- ▼ The Computerized Interest Profiler—helps you find out what your work-related interests are.
- ▼ The Interest Profiler (paper version)—is similar to the Computerized Interest Profiler, except that you answer and score the questions by hand.
- ▼ The Ability Profiler—helps you find out what kinds of jobs you can learn to do well. It can help you recognize where your strengths are and areas where you might need more training or education.

These tools give you three important pieces of information that are valuable to you when exploring careers:

- (1) what is important to you in your world of work,
- (2) what you can do well, and
- (3) what you like to do.

You may use the tools separately or together. You can use them to identify occupations in the world of work that you may want to explore.



America's Job Bank www.ajb.org America's Learning eXchange www.alx.org

America's Career InfoNet WWW.acinet.org America's Service Locator www.servicelocator.org

O\*NET OnLine http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOBS



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#### **GETTING STARTED**

First, write your name and the date. Then, continue by reading the section below, titled "Welcome to the Work Importance Locator."

NAME:

DATE:

#### WELCOME TO THE WORK IMPORTANCE LOCATOR

The Work Importance Locator can help you learn more about your work values and can help you decide what is important to you in a job. It does this by asking you to rank different aspects of work that represent six important work values. Knowing your work values can help you decide what kinds of jobs and careers you might want to explore.

When you complete the Locator, you will get scores for six work values. These scores show how important each of the work values is to you. In addition to your scores, you will be directed to a list of occupations that are linked with your work values. This list can help you explore career options. The more a job agrees with your work values, the more likely you are to be satisfied in that job.

You **should use** your **Work Importance Locator** results for career exploration and career counseling purposes. Talk to a vocational/ employment counselor or teacher for more help on how to use the tool. Your **Work Importance Locator** results **should not be used** for employment or hiring decisions. Employers, education programs, or other job-related programs should not use your results as part of a screening process for jobs or training.

If you think that your **Work Importance Locator** results are being used incorrectly, talk to your vocational/employment counselor, teacher, or program administrator. You can also contact the National Center for O\*NET Development for assistance.

National Center for O\*NET Development Attention: Customer Service 700 Wade Avenue Raleigh, NC, 27605

Fax: (919) 715-0778 e-mail: o\*net@esc.state.nc.us

Phone: (919) 733-2790

#### **BEFORE YOU BEGIN**

There are no right or wrong answers in this survey. Different people may feel differently about the statements. You are just being asked how *you* feel. Please answer honestly and carefully.

You should have the following materials in your Work Importance Locator package:

- 20 Work Value cards,
- a Work Value Card Sorting Sheet,

3 3 4

- a Work Importance Locator Score Report, containing lists of occupations, and
- these instructions.



Turn the page



#### INSTRUCTIONS

The Work Importance Locator is different from other surveys you may have taken in the past. Instead of questions, the Work Importance Locator uses cards with statements about different aspects of work. You are to sort the cards into groups based on how important the statement on each card is to you on your *ideal job*—the kind of job you would most like to have.

Please complete and score the survey yourself by following the steps in order. These steps are presented on the next several pages.

Do all the steps in order.

#### STEP 1. READ THE CARDS

Find the 20 Work Value Cards in the packet provided to you.

- ▼ Read all 20 cards before you go to Step 2.
- ▼ Think about how important it would be for you to have a job like the one described on each card.

#### STEP 2. SORT THE CARDS

Find the Work Value Card Sorting Sheet in the packet provided to you.

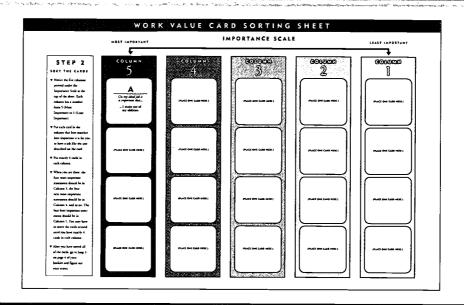
- ▼ Notice the five columns printed under the Importance Scale at the top of the sheet. Each column has a number from 5 (Most Important) to 1 (Least Important).
- ▼ Put each card in the column that best matches how important it is for you to have a job like the one described on the card.

Put exactly 4 cards in each column. When you are done, the four most important statements should be in Column 5, the four next most important should be in Column 4, and so on. The four least important statements should be in Column 1. You may have to move the cards around until you have exactly 4 cards in each column. Look at the example on the next page for help.

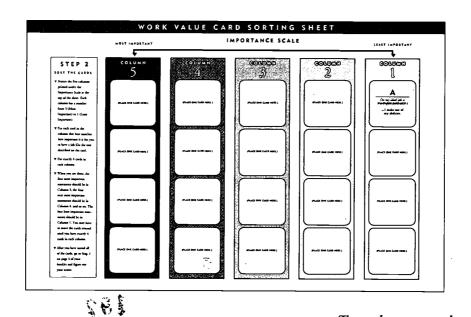


#### **FOR EXAMPLE:**

• If CARD A describes something that is more important to you than what is on the other cards, put CARD A in COLUMN 5.



- On the other hand, if **CARD** A is less important to you when compared with the other cards, put **CARD** A in **COLUMN 1**. If **CARD** A is neither the most important nor the least important, put it in one of the other columns (4, 3, or 2) that best matches how you feel.
- Do the same thing for all of the cards.





#### HOW TO SCORE YOUR WORKSHEET

#### STEP 3. FIGURE OUT YOUR WORK VALUE SCORES

The six Work Values are:

ACHIEVEMENT
INDEPENDENCE
RECOGNITION
RELATIONSHIPS
SUPPORT
WORKING CONDITIONS

They are presented to you in boxes on the opposite page.

Using the Worksheet on the opposite page, figure out your scores for these six work values as follows:

- ▼ Look at your Card Sorting Sheet.
- ▼ Your score for each card is the number of the column you put it in. The cards in Column 5 each get a score of 5, the cards in Column 4 each get a score of 4, and so on.

#### FOR EXAMPLE:

- In the Achievement box on the next page, note that Card A is listed first. On your Card Sorting Sheet, find the column where you put Card A.
- Write the number of that column in the scoring space beside Card A in the Achievement box.
- ▼ Do the same thing for all the other cards.
- ▼ For each box on your Work Value Worksheet, add up the numbers in the Score Column and write the TOTAL in the space provided.
- ▼ Multiply each TOTAL score by the number shown below that box, and write your score next to the "=" sign in the box provided.

NOTICE: Your TOTAL score for the value Working Conditions does not need to be multiplied.



#### **WORK VALUE**

# WORKSHEET

ACHIEVEMENT	
CARD	SCORE Column Number
A	
F	+
Add scores for TOTAL ⇒	

INDEPENDENCE	
CARD	SCORE Column Number
1	
M	+
T	+
Add scores for TOTAL	

RECOGNITION		
CARD	SCORE Column Number	
D		
E	+	
L	+	
Add scores for TOTAL		

	Achievement Score 🖘	=
--	---------------------	---

Multiply TOTAL by 3 ⇒

<b>x2</b>

Independence Score ⇒

Recognition Score 🖙	=

Multiply TOTAL by 2 ⇒

**x2** 

RELATIONSHIPS	
CARD	SCORE Column Number
Н	
K	+
0	+
Add scores for TOTAL	

SUPPORT	
CARD	SCORE Column Number
В	
P	+
Q	+
Add scores for TOTAL	

WORKING CONDITIONS	
CARD	SCORE Column Number
С	
G	+
J	+
N	+
R	+
S	+
Add seemes for TOTAL	

Multiply TOTAL by 2 ⇒

**x2** 

**x3** 

Relationships Score 🖘

**x2** Multiply TOTAL by 2 ⇒

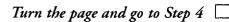
Support Score ⇒

NOTICE: The score for the value Working Conditions does not need to be multiplied.

200







Working Conditions Score





#### COPYING YOUR WORK VALUE SCORES

#### STEP 4. COPY YOUR WORK VALUE SCORES

Find your two highest Work Values on **PAGE 5**. Copy your scores and the names of those Work Values in the spaces below.

YOUR HIGHEST SCORE: NAME OF WORK VALUE:	
YOUR NEXT HIGHEST SCORE: NAME OF WORK VALUE:	

#### STEP 5. GO TO YOUR WORK IMPORTANCE LOCATOR SCORE REPORT

After you have identified your highest work values, look at your Work Importance Locator Score Report to learn what your scores mean and how to use them to explore careers.



#### Notes



# MOST IMPORTANT

# IMPORTANCE SCALE

# LEAST IMPORTANT

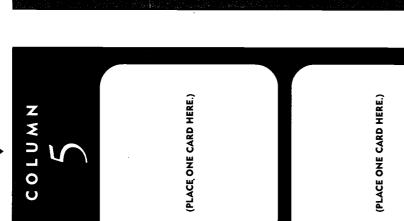
G O L W M M

# SORT THE CARDS

- ▼ Notice the five columns Importance Scale at the Important) to 1 (Least top of the sheet. Each column has a number printed under the from 5 (Most Important).
- column that best matches one described on the card. you to have a job like the how important it is for ▼ Put each card in the
- ▼ Put exactly 4 cards in each column.
- to move the cards around Column 1. You may have The four least important ■ When you are done, the until you have exactly 4 statements should be in statements should be in statements should be in Column 4, and so on. cards in each column. four most important next most important Column 5, the four
- of the cards, go to Step 3 ▼ After you have sorted all booklet and figure out on page 4 of your

your scores.

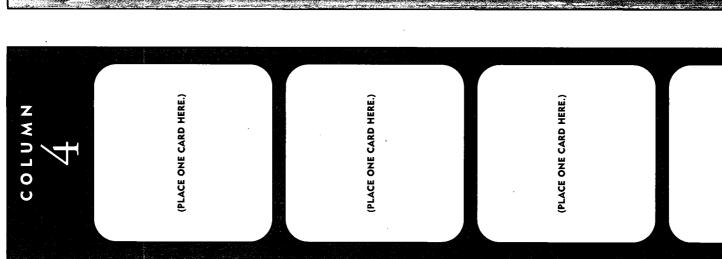
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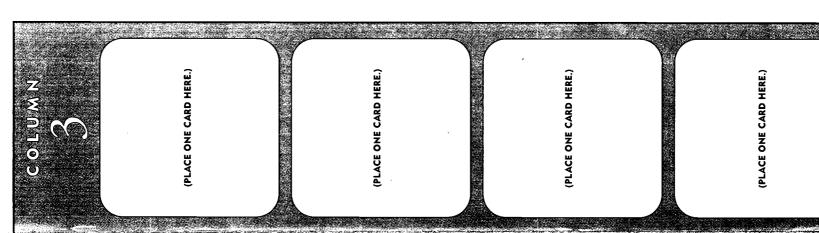


(PLACE ONE CARD HERE.)

(PLACE ONE CARD HERE.)

(PLACE ONE CARD HERE.)





(PLACE ONE CARD HERE.) G O L W M N

204

(PLACE ONE CARD HERE.)

\*\*\*

(PLACE ONE CARD HERE.)

#### A

On my ideal job it is important that...

...I make use of my abilities.

I

On my ideal job it is important that...

...I could try out my own ideas.

B

On my ideal job it is important that...

...I would be treated fairly by the company.

N

On my ideal job it is important that...

...the job would provide for steady employment.

F

On my ideal job it is important that...

...the work could give me a feeling of accomplishment. J

On my ideal job it is important that...

...I could work alone.

G

On my ideal job it is important that...

...my pay would compare well with that of other workers. 0

On my ideal job it is important that...

...I could do things for other people.

C

On my ideal job it is important that...

...I could be busy all the time.

K

On my ideal job it is important that...

...I would never be pressured to do things that go against my sense of right and wrong. H

On my ideal job it is important that...

...my co-workers would be easy to get along with. P

On my ideal job it is important that...

...I have supervisors who would back up their workers with management.

D

On my ideal job it is important that...

...the job would provide an opportunity for advancement.

On my ideal job it is important that...

...I could receive recognition for the work I do. Q

On my ideal job it is important that...

...I have supervisors who train their workers well. S

On my ideal job it is important that...

...the job would have good working conditions.

On my ideal job it is important that...

...I could give directions and instructions to others. M

On my ideal job it is important that...

...I could make decisions on my own.

R

On my ideal job it is important that...

...I could do something different every day.

I

On my ideal job it is important that...

...I could plan my work with little supervision.

ERIC"-

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The DOL/ETA developed the O\*NET Career Exploration Tools as career counseling, career planning, and exploration tools. In order for each tool to provide an objective assessment, extensive research and development was conducted to ensure that the directions, format, items, and score reports lead to valid assessment. DOL/ETA adhered to the high standards of the American Psychological Association, the American Education Research Association, and the National Council on Measurement in Education in developing the O\*NET Career Exploration Tools. In developing the tools, fairness analyses were conducted to ensure that score results were equally valid both from a statistical and a usability perspective.

Results provided from the O\*NET Career Exploration Tools are part of a whole-person approach to the assessment process. They provide useful information that individuals can use to identify their strengths, the parts of work they like to do, and the parts of work that they may find important. Individuals can use results to identify training needs and occupations that they may wish to explore further. Individuals are strongly encouraged to use additional information about themselves with O\*NET Career Exploration results when making career decisions.

As such, the use of the O\*NET Career Exploration Tools is authorized for career exploration, career planning, and career counseling purposes only. Each O\*NET Career Exploration Tool must be used consistent with its own "User's Guide." No other use of these tools or any part of the tools is valid or authorized.

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ERIC \*\*
Full Text Provided by ERIC

Catalog #: WIL-0101



# work importance locator

Score Report







America's Job Bank www.ajb.org America's Learning eXchange Www.alx.org

America's Career InfoNet WWW.acinet.org America's Service Locator www.servicelocator.org

O\*NET OnLine
http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOBS





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Results provided from the O\*NET Career Exploration Tools are part of a whole-person approach to the assessment process. They provide useful information that individuals can use to identify their strengths, the parts of work they like to do, and the parts of work that they may find important. Individuals can use results to identify training needs and occupations that they may wish to explore further. Individuals are strongly encouraged to use additional information about themselves with O\*NET Career Exploration results when making career decisions.

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sued and will be found at the National O\*NET Consortium web site in the near future at <a href="http://www.onetcenter.org">http://www.onetcenter.org</a>.

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#### **Work Importance Locator Score Report**

Name:	Date:
(Please print your name and the date in the spaces above.)	
The Work Importance Locator	: How Can It Help You?
Recently, you took the Work Importance Locator to learn more about your work values. To help you think about and identify your work values, the Work Importance Locator asked you to rank different aspects of work that represent six important work values. Knowing your work values can help you decide what kinds of jobs and careers you might want to explore.  You already have scored your Work Importance Locator. Remember, you can use your results to	explore careers that may satisfy what is important to you in an occupation. Your results <b>should not be used</b> for employment or hiring decisions. Employers, education programs, or other job related programs should not use your results as part of a screening process for jobs or training.  Now, continue reading to learn about your strongest work values and how you can use them to explore the world of work.
What Are Your Highest Work \	Value Scores?
In the spaces below and on page 10, copy your two values from page 6 of the Work Importance Locate	vo highest work values scores and the names of those work or:
Your Highest Score:	Name Of Work Value:
Your Next Highest Score:	Name Of Work Value:

#### **Using Your Work Values to Explore Careers**

You can use your work values to explore careers. Work values are good to use because you probably will find that occupations that meet your work values will be more satisfying and rewarding for you than occupations that don't meet your work values.

On the next pages, you can learn more about your work values and how you can use them to explore the world of work.

The following sections will give steps for you to follow to use your work value scores in identifying groups of occupations to explore. Remember, though, that work values are just some of the information that you can use to explore careers. Other useful information about yourself:

- your abilities,
- · your interests,
- experience,
- education, and
- motivation

are also important in exploring careers. The more aspects of yourself that you use to explore careers, the better chance you have of finding satisfying work.



#### **What Your Work Values Mean**

You can think of work values as aspects of work that are important to you. The Work Importance Locator measures the importance to you of the six work values listed below. At the very least, please read the definitions for your two highest work values to get a better understanding of these work values for exploring jobs.

#### **Achievement**

If **Achievement** is your highest work value, look for jobs that let you use your best abilities. Look for work where you can see the results of your efforts. Explore jobs where you can get the feeling of accomplishment.

#### Independence

If **Independence** is your highest work value, look for jobs where they let you do things on your own initiative. Explore work where you can make decisions on your own.

#### Recognition

If **Recognition** is your highest work value, explore jobs with good possibilities for advancement. Look for work with prestige or with the potential for leadership.

#### Relationships

If **Relationships** is your highest work value, look for jobs where your co-workers are friendly. Look for work that lets you be of service to others. Explore jobs that do not make you do anything that goes against your sense of right and wrong.

#### Support

If **Support** is your highest work value, look for jobs where the company stands behind its workers and where the workers are comfortable with management's style of supervision. Explore work in companies with a reputation for competent, considerate, and fair management.

#### Working Conditions

If **Working Conditions** is your highest work value, consider pay, job security, and good working conditions when looking at jobs. Look for work that suits your work style. Some people like to be busy all the time, or work alone, or have many different things to do. Explore jobs where you can take best advantage of your particular work style.



#### What Occupations Are Linked with Your Work Values?

Now that you know your important work values and have read their descriptions, you are ready to find the occupations that are linked with your work values.

To help you identify occupations that you will likely find satisfying, this score report provides six occupational lists, one for each of the six Work Values Areas. Each list shows the occupations that link best with that Work Values Area.

You will notice that each of the lists of occupations is divided into five Job Zones. Each Job Zone contains

occupations that require about the same amount of education, training, and/or experience. Knowing your Job Zone can help you focus your career exploration.

Read below to find out about the Job Zones and how to pick your Job Zone. To explore occupations on this score report, you will need to know your Job Zone as well as your Highest Work Values. (If you have already picked a Job Zone, turn to pages 5 and 10 and write your Job Zone(s) in the spaces provided.)

#### What Is a Job Zone?

A Job Zone is a group of occupations that are similar in these ways:

- how most people get into the job,
- how much overall experience people need to do the job,
- how much education people need to do the job, and

 how much on-the-job training people need to do the job.

In other words, the occupations in a Job Zone require similar amounts of preparation. By picking a Job Zone, you will be able to narrow down your career search.

#### The five Job Zones are:

Job Zone 1 — occupations that need Littie or No preparation

Job Zone 2 — occupations that need Some preparation

**Job Zone 3** — occupations that need *Medium* preparation \*

**Job Zone 4** — occupations that need **Considerable** preparation

Job Zone 5 — occupations that need Extensive preparation

To help you explore occupations, you can think about Job Zones in two ways:

- your current Job Zone and
- your future Job Zone.

**Current Job Zone**: If you want to explore occupations at your *current* level of preparation, choose the Job Zone that best matches the amount of training, education, and experience you have now. This is your Current Job Zone, the zone with jobs that need the level of preparation you have right now.

**Future Job Zone**: If you want to explore occupations based on your *future* level of preparation (for example, after you finish high school, technical training, or college), choose the Job Zone that best matches the experience, training, and education you expect to have in the future. This is your Future Job Zone, the zone with jobs you eventually would have the knowledge and skills to do.



#### **Job Zone Definitions**

To get a better idea of what they mean, read the following Job Zone definitions:

#### Job Zone 1: Little or No Preparation Needed

- **Overall Experience** No previous work-related skill, knowledge, or experience is needed for these occupations. For example, a person can become a general office clerk even if he/she has never worked in an office before.
- **Education** These occupations may require a high school diploma or GED certificate. Some may require a formal training course to obtain a license.
- **Job Training** Employees in these occupations need anywhere from a few days to a few months of training. Usually, an experienced worker could show you how to do the job.
- **Examples** These occupations involve following instructions and helping others. Examples include bus drivers, forest and conservation workers, general office clerks, home health aides, and waiters/waitresses.

#### **Job Zone 2: Some Preparation Needed**

- Overall Experience Some previous work-related skill, knowledge, or experience may be helpful in these occupations, but usually is <u>not</u> needed. For example, a drywall installer might benefit from experience installing drywall, but an inexperienced person could still learn to be an installer with little difficulty.
- **Education** These occupations usually require a high school diploma and may require some vocational training or job-related course work. In some cases, an associate's or bachelor's degree could be needed.
- **Job Training** Employees in these occupations need anywhere from a few months to one year of working with experienced employees.
- **Examples** These occupations often involve using your knowledge and skills to help others. Examples include drywall installers, fire inspectors, flight attendants, pharmacy technicians, retail salespersons, and tellers.

#### Job Zone 3: Medium Preparation Needed

- Overall Experience Previous work-related skill, knowledge, or experience is required for these occupations. For example, an electrician must have completed three or four years of apprenticeship or several years of vocational training, and often have passed a licensing exam, in order to perform the job.
- **Education** Most occupations in this zone require training in vocational schools, related on-the-job experience, or an associate's degree. Some may require a bachelor's degree.
- Job Training Employees in these occupations usually need one or two years of training involving both on-the-job experience and informal training with experienced workers.
- **Examples** These occupations usually involve using communication and organizational skills to coordinate, supervise, manage, or train others to accomplish goals. Examples include *dental* assistants, electricians, fish and game wardens, legal secretaries, personnel recruiters, and recreation workers.



#### **Job Zone 4: Considerable Preparation Needed**

**Overall Experience** — A minimum of two to four years of work-related skill, knowledge, or experience is needed for these occupations. For example, an accountant must complete four years of college and work for several years in accounting to be considered qualified.

**Education** — Most of these occupations require a four-year bachelor's degree, but some do not.

**Job Training** — Employees in these occupations usually need several years of work-related experience, on-the-job training, and/or vocational training.

**Examples** — Many of these occupations involve coordinating, supervising, managing, or training others. Examples include accountants, chefs and head cooks, computer programmers, historians, and police detectives.

#### **Job Zone 5: Extensive Preparation Needed**

Overall Experience — Extensive skill, knowledge, and experience are needed for these occupations. Many require more than five years of experience. For example, surgeons must complete four years of college and an additional five to seven years of specialized medical training to be able to do their job.

**Education** — A bachelor's degree is the minimum formal education required for these occupations. However, many also require graduate school. For example, they may require a master's degree, and some require a Ph.D., M.D., or J.D. (law degree).

**Job Training** — Employees may need some on-thejob training, but most of these occupations assume that the person will already have the required skills, knowledge, work-related experience, and/or training.

**Examples** — These occupations often involve coordinating, training, supervising, or managing the activities of others to accomplish goals. Very advanced communication and organizational skills are required. Examples include *lawyers*, *instrumental musicians*, *physicists*, *counseling psychologists*, and *surgeons*.

#### Which Job Zone Suits You Best?

To help you decide if a Job Zone fits you, you might ask yourself:

"Do I have the experience, education, and training needed to do the work for occupations in this Job Zone?" (*Current* Job Zone)

"Am I willing to get the experience, education, and training needed to do the work for occupations in this Job Zone?" (Future Job Zone)

"Would I like to work in at least some of the occupations in this Job Zone?"

If you answered "yes" to these questions, then you have found your Job Zone(s).

If you answered "no" to these questions, you may want to look at the other Job Zone definitions to find one better suited to your situation.

Write the Job Zone(s) you picked in the space(s) below **and in the box on page 10**:

Your Current Job Zone: \_\_\_ (1, 2, 3, 4, or 5)

Your *Future* Job Zone: \_\_\_ (1, 2, 3, 4, or 5)



#### Exploring Careers Using Your Work Values and Your Job Zone:

Now that you have picked your Job Zone, start exploring occupations in your Highest Work Values Area that are included in your Job Zone. The steps listed below can help you find occupations in your Job Zone that link with your work values.

# 1. Look at your Highest Work Value occupations.

The six occupational lists begin on page 11. Find the occupational list for your Highest Work Value and look over the occupations that are listed there. Based on your responses to the Work Importance Locator, these are examples of occupations with the best chance of satisfying your work value needs.

# 2. Review the occupations in your Job Zone.

Review the occupations that are listed in your Job Zone under your Highest Work Value. By choosing this Job Zone, you have indicated that these occupations would best use your current level of knowledge and skills or your future knowledge and skills. Do you see any occupations that you would like to find out more about? Once you have selected occupations to explore, list them in the spaces provided on page 10.

# 3. Find out more about the occupations.

When you have selected occupations to explore, you can use O\*NET™ OnLine, the Occupational Information Network, to find out such information as:

- the types of activities that are performed in those occupations;
- the skills, abilities, education, training, and experience that are needed for them; and
- the wages and future employment outlook that are predicted for the occupations.

# 4. Check the Work Importance Locator O\*NET Occupations Master List.

To see more occupations in your Job Zone that link with your Highest Work Value, ask your teacher or counselor for a copy of the Work Importance Locator O\*NET Occupations Master List.

# 5. Still want more? Check your job Zone and your next highest work value.

If you don't like the occupations in your Job Zone listed for your Highest Work Value and you don't want to explore them, you have several choices:

- You can review the Job Zone definitions to make sure that you have chosen the Job Zone that best matches your current or future situation.
- If you are satisfied with your choice of Job Zone, you can find the occupational listing for your next highest work value and look at the occupations listed in your Job Zone for that work value. Do any of those occupations appeal to you? If so, you can explore them in O\*NET OnLine.
- Also, you can look at the Work Importance Locator O\*NET Occupations Master List for more occupations.



# 6. Want to know about a particular occupation not on your list?

If you want to learn more about an occupation not on your list:

- Look in the "Snapshot" section of O\*NET
   OnLine for that specific occupation.
   To access the Snapshot section, click on the
   "Snapshot" button after you enter O\*NET
   OnLine.
- How high is your score for the occupation's work value?
- Is the score for that work value close to your two highest scores, showing that it may be a good choice for you, or is it one of your lower scores?
- If that score is one of your four lowest work value scores, the occupation may not be well suited with your work values. You may want to think about why you picked this occupation to explore.

- What is really important to you about this occupation?
  - The money you could make?
  - The glamour of being in the occupation?
  - The excitement of the work?
  - The expectations of family and friends?
- If you think you have chosen this occupation for reasons other than the importance of aspects of the work, you may want to **do more** exploring, to be sure that the work will satisfy you.
  - Read about the occupation in other reference books or materials to learn more about what the work really involves.
  - Take one or more of the other Career Exploration tools to see if the results show that your abilities and your interests support your work values for this occupation.
  - Talk to someone working in the occupation to get a feel for what it is really like.

### Not Really Sure You Agree with Your Results? (Skip this section if you agree with your results. Go on to "Using Your Work Values with Other Career Exploration Tools" on page 9.)

Perhaps, after reviewing your results, you might think that they don't really describe your work values as you see them. You may think the descriptions of your highest work values don't really sound like you. Or, you might not have pictured yourself working in the occupations listed with your highest work values. Don't worry about it. Here are some things you can do that may give you results you are more comfortable with:

#### 1. Check your card sorting.

Read Step 2 of the instructions again to make sure you sorted the work value cards correctly.

- Did you put exactly four cards in each column?
- Are the most important work value cards in Column 5?

- Are the next most important work value cards in Column 4?
- Are the next most important work value cards in Columns 3 and 2?
- Are the least important work value cards in Column 1?



#### 2. Check your scoring.

Read Step 3 again to be sure you figured out your Work Value Scores correctly. Your scores for each of the six work values should fall between 6 and 30.

- Did you put the column number (5, 4, 3, 2, or 1)
   next to the matching work value card letter on the Work Value Worksheet?
- Check your addition. Did you add up the scores within each colored box correctly?
- Check your multiplication. Did you multiply the sum of your Work Value Scores correctly?
- Remember, your TOTAL score in the box for Working Conditions <u>does not</u> need to be multiplied.
- Did you copy your highest two Work Value Scores from Step 3 to Step 4 correctly?

# 3. Take another look at the occupations listed for your highest work value.

Look again at the occupations listed for your highest work value.

- Do any of them interest you?
- Are you familiar with all of the occupations listed there? Do you need more information about some of them?
- You can find out more about the occupations in the list by looking at O\*NET OnLine. You may find that some of the occupations listed are not what you thought they were. They may fit your work values very well.

# 4. Use your next highest work value to explore careers.

If you still disagree with your highest work value, look at your next highest work value.

- Read again the definition of your next highest work value. Does it describe your work values better?
- Do the occupations listed for your next highest work value appear to be more in line with your work values? Do you see any that you would want to explore further?

### 5. Try your work value results out.

You might find that once you use your Work Importance Locator results to explore careers, they really do make sense. Don't give up on your results too soon!

- Look at some occupations that are linked to your highest work value area or areas and see what they are really all about. You might be surprised to find occupations that have the characteristics that are important to you in work and you may want to explore or pursue further!
- Do you know people who work in any of the occupations listed under your highest work value? If you talk with them about what they do on their jobs, you may find that the occupations are just what you would like!

#### Using Your Work Values with Other Career Exploration Tools

You can use this score report together with the score report for the Interest Profiler to get a better idea of the kinds of careers you might find satisfying and rewarding. Also available from your teacher or counselor is the **O\*NET Occupations Combined List: Interests and Work Values** that allows you to use the results from both instruments at the same time to find occupations that satisfy both your interests and your work values.

#### The O\*NET Career Exploration Tools

As you explore your career options, you should know that other tools will be available to help you. The **Work Importance Locator** is just one of five tools making up the **O\*NET Career Exploration Tools**. The other tools are:

- ❖ The **Work Importance Profiler** a computer-based version of the tool you've just used, i helps you decide what is important to you in a job. It can help you identify occupations that you may find satisfying. You provide your responses on a computer.
- The Computerized Interest Profiler helps you find out what your work-related interests are.
- ❖ The Interest Profiler (paper version) is similar to the Computerized Interest Profiler, except that you answer and score the questions by hand.
- ❖ The Ability Profiler helps you find out what kinds of jobs you can learn to do well. It can help you recognize where your strengths are and where you might need more training or education.

These tools give you three important pieces of information that are valuable to you when exploring careers:

- (1) what is important to you in your world of work,
- (2) what you can do well, and
- (3) what you like to do.

You may use the tools separately or together. You can use them to identify occupations in the world of work that you may want to explore.



#### **O\*NET Occupations**

On the following pages are some of the occupations that are linked with the six work values and the five Job Zones. They are organized first by work value and then by Job Zone within Work Value Area.

If you haven't already done so, copy your Highest and Next Highest Work Values from page 1 in the boxes below:

Your H	ighest Work Value:	Your Next Highest Work Value:
	Also, copy your Job Zone(s) from page	5 in the box below:
	Your Current Job Zone:	Your Future Job Zone:

To look at occupations linked with your highest work value, locate the section for your highest work value in the following pages and then find the occupational listing for your Job Zone under that section. For a longer list of occupations, refer to the Work Importance Locator O\*NET Occupations Master List. (See your teacher or counselor for the Master List.)

To look at occupations linked with your next highest work value, locate the sections for your next highest work value and then find the occupational listings for your Job Zone under that section.

#### Write Below the O\*NET Occupations You Have Picked to Explore:

O*NET-SOC#	O*NET-SOC Title
1	<u></u>
2	
3	
4.	
5.	
6.	
9.	
10.	
11.	
	<del></del>



### O\*NET Occupational Lists



#### **ACHIEVEMENT**

#### **ACHIEVEMENT—JOB ZONE 1** (Little or No Preparation Needed)

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Ambulance Drivers and Attendants, Except	41-9012.00	Models***
Emergency Medical Technicians***	51-9123.00	Painting, Coating, and Decorating Workers**
Etchers, Hand**	51-5023.09	Printing Press Machine Operators and Tenders**
Farmworkers, Farm and Ranch Animals***	51-9061.05	Production Inspectors, Testers, Graders, Sorters,
Forest and Conservation Workers		Samplers, Weighers***
General Farmworkers***	51-9141.00	Semiconductor Processors***
Home Health Aides***	53-3033.00	Truck Drivers, Light or Delivery Services***
	Ambulance Drivers and Attendants, Except Emergency Medical Technicians*** Etchers, Hand** Farmworkers, Farm and Ranch Animals*** Forest and Conservation Workers General Farmworkers***	Ambulance Drivers and Attendants, Except Emergency Medical Technicians***  Etchers, Hand**  Farmworkers, Farm and Ranch Animals***  Forest and Conservation Workers  General Farmworkers**  51-9141.00

#### **ACHIEVEMENT—JOB ZONE 2** (Some Preparation Needed)

			· ·
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2091.00 ·	Agricultural Equipment Operators	33-9021.00	Private Detectives and Investigators
49-3023.02	Automotive Specialty Technicians	27-3011.00	Radio and Television Announcers
47-2031.03	Carpenter Assemblers and Repairers	41-4011.01	Sales Representatives, Agricultural
49-9092.00	Commercial Divers	41-4011.03	Sales Representatives, Electrical/Electronic
29-2041.00	Emergency Medical Technicians and Paramedics	41-4011.04	Sales Representatives, Mechanical Equipment and
51-6092.00	Fabric and Apparel Patternmakers		Supplies
33-2011.02	Forest Fire Fighters	33-3051.03	Sheriffs and Deputy Sheriffs
51-9071.06	Gem and Diamond Workers	51-6041.00	Shoe and Leather Workers and Repairers
39-5091.00	Makeup Artists, Theatrical and Performance	27-2042.01	Singers
51-9082.00	Medical Appliance Technicians	33-3052.00	Transit and Railroad Police
33-2011.01	Municipal Fire Fighters		

#### ACHIEVEMENT—JOB ZONE 3 (Medium Preparation Needed)

	•		
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2011.00	Actors	51-9194.02	Engravers/Carvers
41-3011.00	Advertising Sales Agents	27-1022.00	Fashion Designers
27-2021.00	Athletes and Sports Competitors	39-1021.00	First-Line Supervisors/Managers of Personal
49-3021.00	Automotive Body and Related Repairers		Service Workers
49-3023.01	Automotive Master Mechanics	13-1031.02	Insurance Adjusters, Examiners, and Investigators
51-7011.00	Cabinetmakers and Bench Carpenters	27-3091.00	Interpreters and Translators
19-4031.00	Chemical Technicians	25-4013.00	Museum Technicians and Conservators
17-3011.02	Civil Drafters	29-2091.00	Orthotists and Prosthetists
49-2094.00	Electrical and Electronics Repairers, Commercial	33-3051.01	Police Patrol Officers
	and Industrial Equipment	27-4021.01	Professional Photographers
47-2111.00	Electricians	49-9063.02	Stringed Instrument Repairers and Tuners



<sup>\*\*</sup> The occupation was assigned to the group based on its second highest work value.

<sup>\*\*\*</sup> The occupation was assigned to the group based on its third highest work value.

#### ACHIEVENENT (continued)

#### **ACHIEVEMENT—JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Aircraft Engine Specialists	27-1025.00	Interior Designers
Airline Pilots, Copilots, and Flight Engineers	51-9071.01	lewelers
Architects, Except Landscape and Naval	13-1111.00	Management Analysts
Camera Operators, Television, Video, and Motion	11-2021.00	Marketing Managers
Picture	29-1051.00	Pharmacists
Chemists	33-3021.01	Police Detectives
Civil Engineers	29-1111.00	Registered Nurses
Computer Programmers	25-2031.00	Secondary School Teachers, Except Special and
Construction Carpenters	.*	Vocational Education
Editors	25-2032.00	Vocational Education Teachers, Secondary School
Educational, Vocational, and School Counselors		, . , ,
Human Resources Managers		
	Aircraft Engine Specialists Airline Pilots, Copilots, and Flight Engineers Architects, Except Landscape and Naval Camera Operators, Television, Video, and Motion Picture Chemists Civil Engineers Computer Programmers Construction Carpenters Editors Educational, Vocational, and School Counselors	Aircraft Engine Specialists 27-1025.00 Airline Pilots, Copilots, and Flight Engineers 51-9071.01 Architects, Except Landscape and Naval 13-1111.00 Camera Operators, Television, Video, and Motion Picture 29-1051.00 Chemists 33-3021.01 Civil Engineers 29-1111.00 Computer Programmers 25-2031.00 Construction Carpenters Editors 25-2032.00 Educational, Vocational, and School Counselors

#### **ACHIEVEMENT—JOB ZONE 5** (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-1042.00	Biological Science Teachers, Postsecondary	29-1062.00	Family and General Practitioners
19-1020.01	Biologists	17-1012.00	Landscape Architects
17-2041.00	Chemical Engineers	23-1011.00	Lawyers
21-2011.00	Clergy	15-2021.00	Mathematicians ·
25-1021.00	Computer Science Teachers, Postsecondary	27-2042.02	Musicians, Instrumental
19-3031.03	Counseling Psychologists	41-9031.00	Sales Engineers
29-1021.00	Dentists, General	53-5031.00	Ship Engineers
25-1063.00	Economics Teachers, Postsecondary	29-1067.00	Surgeons
25-1032.00	Engineering Teachers, Postsecondary	. 11-3031.01	Treasurers, Controllers, and Chief Financial Officers
25-1123.00	English Language and Literature Teachers,	29-1131.00	Veterinarians
•	Postsecondary		

#### **Notes**



<sup>\*\*</sup> The occupation was assigned to the group based on its second highest work value.
\*\*\* The occupation was assigned to the group based on its third highest work value.

#### **INDEPENDENCE**

#### INDEPENDENCE—JOB ZONE 1 (Little or No Preparation Needed)

<i>O*NET-SOC#</i> 39-9011.00 41-9091.00	O*NET-SOC Title Child Care Workers*** Door-to-Door Sales Workers, News and Street Vendors, and Related Workers***	O*NET-SOC# 39-5092.00 41-9041.00 53-3032.01	O*NET-SOC Title  Manicurists and Pedicurists**  Telemarketers***  Truck Drivers, Heavy***	
45-3011.00	Fishers and Related Fishing Workers**		•	

#### INDEPENDENCE—JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2091.00	Agricultural Equipment Operators**	41-4011.01	Sales Representatives, Agricultural**
49-3091.00	Bicycle Repairers**	41-4011.03	Sales Representatives, Electrical/Electronic**
27-1023.00	Floral Designers**	41-4011.04	Sales Representatives, Mechanical Equipment
33-2022.00	Forest Fire Inspectors and Prevention Specialists**		and Supplies**
51-7021.00	Furniture Finishers**	41-4012.00	Sales Representatives, Wholesale and
45-3021.00	Hunters and Trappers		Manufacturing, Except Technical and
39-5091.00	Makeup Artists, Theatrical and Performance***		Scientific Products
53-5022.00	Motorboat Operators	27-2042.01	Singers**
33-9021.00	Private Detectives and Investigators**	33-3052.00	Transit and Railroad Police**
27-3011.00	Radio and Television Announcers**	41-3041.00	Travel Agents**
53-6051.04	Railroad Inspectors***	39-6022.00	Travel Guides**
41-9022.00	Real Estate Sales Agents		

#### INDEPENDENCE—JOB ZONE 3 (Medium Preparation Needed)

	O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
	15-1051.00	Computer Systems Analysts	53-1031.00	First-Line Supervisors/Managers of
	47-4011.00	Construction and Building Inspectors		Transportation and Material-Moving Machine and Vehicle Operators
	45-1011.01	First-Line Supervisors and Manager/Supervisors -	22 2021 00	•
	.*	Agricultural Crop Workers	33-3031.00	Fish and Game Wardens
	45-1011.06	First-Line Supervisors and Manager/Supervisors -	39-9031.00	Fitness Trainers and Aerobics Instructors
		Fishery Workers	11-9081.00	Lodging Managers
	45-1011.04	First-Line Supervisors and Manager/Supervisors -	41-3031:02	Sales Agents, Financial Services
		Horticultural Workers	41-4011.05	Sales Representatives, Medical
	37-1012.02	First-Line Supervisors and Manager/Supervisors -	51-9071.02	Silversmiths
•		Landscaping Workers	19-3041.00	Sociologists
	43-1011.01	First-Line Supervisors, Customer Service	27-2012.04	Talent Directors
	35-1012.00	First-Line Supervisors/Managers of Food	51-6093.00	Upholsterers
		Preparation and Serving Workers	13-1022.00	Wholesale and Retail Buyers, Except Farm
	39-1021.00	First-Line Supervisors/Managers of Personal	•	Products
		Service Workers		





#### **INDEPENDENCE** (continued)

#### INDEPENDENCE—JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
35-1011.00	Chefs and Head Cooks	49-1011.00	First-Line Supervisors/Managers of Mechanics,
19-3031.02	Clinical Psychologists	1, 10, 110	Installers, and Repairers
15-1071.01	Computer Security Specialists	19-1012.00	Food Scientists and Technologists
11-9021.00	Construction Managers	19-3093.00	Historians
39-3092.00	Costume Attendants	17-2112.00	Industrial Engineers
51-6052.02	Custom Tailors	11-3051.00	Industrial Production Managers
27-4032.00	Film and Video Editors	25-2012.00	Kindergarten Teachers, Except Special Education
45-1011.05	First-Line Supervisors and Manager/Supervisors -	37-1012.01	Lawn Service Managers
	Logging Workers	41-3031.01	Sales Agents, Securities and Commodities
47-1011.01	First-Line Supervisors and Manager/Supervisors-	11-2022.00	Sales Managers
	Construction Trades Workers	53-5021.01	Ship and Boat Captains
		13-1073.00	Training and Development Specialists

#### INDEPENDENCE—JOB ZONE 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
19-1011.00	Animal Scientists	25-9031.00	Instructional Coordinators
23-1022.00	Arbitrators, Mediators, and Conciliators	23-1023.00	Judges, Magistrate Judges, and Magistrates
19-2011.00	Astronomers	17-2131.00	Materials Engineers
19-1021.01	Biochemists	19-1022.00	Microbiologists
27-2022.00	Coaches and Scouts .	29-9011.00	Occupational Health and Safety Specialists
11-3021.00	Computer and Information Systems Managers	53-5021.03	Pilots, Ship
17-2071.00	Electrical Engineers	19-3094.00	Political Scientists
13-2051.00	Financial Analysts	11-1011.02	Private Sector Executives
33-1021.02	Forest Fire Fighting and Prevention Supervisors	27-2012.03	Program Directors
19-3032.00	Industrial-Organizational Psychologists	19-1031.02	Range Managers

#### **Notes**



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<sup>\*\*</sup> The occupation was assigned to the group based on its second highest work value.
\*\*\* The occupation was assigned to the group based on its third highest work value.

# **RECOGNITION**

#### **RECOGNITION—JOB ZONE 1** (Little or No Preparation Needed)

O\*NET-SOC# 41-9012.00

O\*NET-SOC Title Models\*\*

# **RECOGNITION—JOB ZONE 2**(Some Preparation Needed)

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O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-5011.01	Able Seamen***	41-9022.00	Real Estate Sales Agents***
43-5031 00	Police Fire and Ambulance Dispatchers***		

#### **RECOGNITION—JOB ZONE 3** (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2021.00	Athletes and Sports Competitors***	53-1021.00	First-Line Supervisors/Managers of Helpers,
17-3012.01 %	Electronic Drafters***		Laborers, and Material Movers, Hand**
45-1011.01	First-Line Supervisors and Manager/Supervisors - Agricultural Crop Workers***	41-1012.00	First-Line Supervisors/Managers of Non-Retail Sales Workers**
45-1011.02	First-Line Supervisors and Manager/Supervisors - Animal Husbandry Workers***	51-1011.00	<ul> <li>First-Line Supervisors/Managers of Production and Operating Workers***</li> </ul>
47-1011.02	First-Line Supervisors and Manager/Supervisors - Extractive Workers***	41-1011.00	First-Line Supervisors/Managers of Retail Sales Workers**
45-1011.06	First-Line Supervisors and Manager/Supervisors - Fishery Workers***	53-1031.00	First-Line Supervisors/Managers of Transportation and Material-Moving Machine
45-1011.04	First-Line Supervisors and Manager/Supervisors -		and Vehicle Operators***
	Horticultural Workers***	33-3031.00	Fish and Game Wardens***
37-1012.02	First-Line Supervisors and Manager/Supervisors -	19-4041.02	Geological Sample Test Technicians***
•	Landscaping Workers***	53-5021.02	Mates- Ship, Boat, and Barge
43-1011.02	First-Line Supervisors, Administrative Support***	27-2012.04	Talent Directors***
43-1011.01	First-Line Supervisors, Customer Service***	27-2023.00	Umpires, Referees, and Other Sports Officials***





# RECOGNITION (continued)

#### **RECOGNITION—JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-3011.00	Administrative Services Managers**	47-1011.01	First-Line Supervisors and Manager/Supervisors-
53-2021.00	Air Traffic Controllers***		Construction Trades Workers**
53-2011.00	. Airline Pilots, Copilots, and Flight Engineers**	49-1011.00	First-Line Supervisors/Managers of Mechanics,
27-1011.00	Art Directors***		Installers, and Repairers**
17-2051.00	Civil Engineers***	33-1012.00	First-Line Supervisors/Managers of Police and
53-2012.00	Commercial Pilots**		Detectives***
27-2012.02	Directors- Stage, Motion Pictures, Television, and	17-2112.00	Industrial Engineers***
	Radio***	17-2151.00	Mining and Geological Engineers, Including
11-9032.00	Education Administrators, Elementary and	e e	Mining Safety Engineers***
	Secondary School**	27-2012.01	Producers***
11-9031.00	Education Administrators, Preschool and Child	41-3031.01	Sales Agents, Securities and Commodities***
	Care Center/Program**	11-2022.00	Sales Managers**
13-2061.00	Financial Examiners**	53-5021.01	Ship and Boat Captains***
11-3031.02	Financial Managers, Branch or Department**		

# **RECOGNITION—JOB ZONE 5** (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-2011.00	Aerospace Engineers***	27-2041.01	Music Directors***
17-2041.00	Chemical Engineers***	17-2171.00	Petroleum Engineers***
27-2032.00	Choreographers***	53-5021.03	Pilots, Ship***
21-2011.00	Clergy***	27-2012.03	Program Directors***
27-2022.00	Coaches and Scouts***	27-1027.01	Set Designers***
11-9033.00	Education Administrators, Postsecondary**	53-5031.00	Ship Engineers***
33-1021.02	Forest Fire Fighting and Prevention	29-1067.00	Surgeons***
	Supervisors***	11-3031.01	Treasurers, Controllers, and Chief Financial
25-9031.00	Instructional Coordinators***		Officers***
17-2121.01	Marine Engineers***		

# **Notes**



# **RELATIONSHIPS**

# **RELATIONSHIPS—JOB ZONE 1** (Little or No Preparation Needed)

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Ambulance Drivers and Attendants, Except Emergency Medical Technicians	49-9098.00	Helpers—Installation, Maintenance, and Repair Workers
Amusement and Recreation Attendants	31-1011.00	Home Health Aides
Bartenders	37-2012.00	Maids and Housekeeping Cleaners
Child Care Workers	39-5092.00	Manicurists and Pedicurists
Counter and Rental Clerks	43-9061.00	Office Clerks, General
Crossing Guards	51-6021.03	Pressers, Hand
Dining Room and Cafeteria Attendants and	51-9198.01	Production Laborers
Bartender Helpers	53-3041.00	Taxi Drivers and Chauffeurs
Food Preparation Workers	39-6021.00	Tour Guides and Escorts
General Farmworkers	35-3031.00	Waiters and Waitresses
Helpers—Carpenters		
	Ambulance Drivers and Attendants, Except Emergency Medical Technicians Amusement and Recreation Attendants Bartenders Child Care Workers Counter and Rental Clerks Crossing Guards Dining Room and Cafeteria Attendants and Bartender Helpers Food Preparation Workers General Farmworkers	Ambulance Drivers and Attendants, Except Emergency Medical Technicians Amusement and Recreation Attendants  31-1011.00 Bartenders 37-2012.00 Child Care Workers 39-5092.00 Counter and Rental Clerks 43-9061.00 Crossing Guards 51-6021.03 Dining Room and Cafeteria Attendants and Bartender Helpers 53-3041.00 Food Preparation Workers 39-6021.00 General Farmworkers 35-3031.00

#### **RELATIONSHIPS—JOB ZONE 2** (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-3091.00	Bicycle Repairers	47-2142.00	Paperhangers
35-2011.00	Cooks, Fast Food	39-9021.00	Personal and Home Care Aides
47-4031.00	Fence Erectors	29-2052.00	Pharmacy Technicians
39-6031.00	Flight Attendants	31-2021.00	Physical Therapist Assistants
47-2043.00	Floor Sanders and Finishers	47-2152.03	Pipelaying Fitters
43-4081.00	Hotel, Motel, and Resort Desk Clerks	51-6021.01	Pressers, Delicate Fabrics
25-4031.00	Library Technicians	21-1093.00	Social and Human Service Assistants
33-9092.00	Lifeguards, Ski Patrol, and Other Recreational	43-3071.00	Tellers
	Protective Service Workers	41-3041.00	Travel Agents
31-1012.00	Nursing Aides, Orderlies, and Attendants	37-3013.00	Tree Trimmers and Pruners
31-2011.00	Occupational Therapist Assistants		· · · · · · · · · · · · · · · · · · ·
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#### RELATIONSHIPS—JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-3011.01	Bakers, Bread and Pastry	49-9031.01	Home Appliance Installers
39-5011.00	Barbers	29-2061.00	Licensed Practical and Licensed Vocational Nurses
29-2031.00	Cardiovascular Technologists and Technicians:	31-9092.00	Medical Assistants
47-2051.00	Cement Masons and Concrete Finishers	29-2071.00	Medical Records and Health Information
35-2014.00	Cooks, Restaurant		Technicians
31-9091.00	Dental Assistants	47-2152.02	Plumbers
29-2021.00	Dental Hygienists	39-9032.00	Recreation Workers
13-1071.01	Employment Interviewers, Private or Public	47-2181.00	Roofers
	Employment Service	29-2055.00	Surgical Technologists
47-2042.00	Floor Layers, Except Carpet, Wood, and Hard Tiles	25-9041.00	Teacher Assistants
39-5012.00	Hairdressers, Hairstylists, and Cosmetologists	47-2053.00	Terrazzo Workers and Finishers





# RELATIONSHIPS (continued)

#### RELATIONSHIPS—JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-4011.00	Audio and Video Equipment Technicians	29-2081.00	Opticians, Dispensing**
29-1121.00	Audiologists**	47-2141.00	Painters, Construction and Maintenance
25-9011.00	Audio-Visual Collections Specialists	29-1123.00	Physical Therapists**
47-2041.00	Carpet Installers	29-1071.00	Physician Assistants**
29-2051.00	Dietetic Technicians	47-2161.00	Plasterers and Stucco Masons
29-1031.00	Dietitians and Nutritionists**	. 29-1124.00	Radiation Therapists
39-4011.00	Embalmers	29-2034.02	Radiologic Technicians
37-1011.01	Housekeeping Supervisors	29-1125.00	Recreational Therapists
25-4021.00	Librarians	29-1111.00	Registered Nurses**
29-1122.00	Occupational Therapists**	29-1127.00	Speech-Language Pathologists**

#### RELATIONSHIPS—JOB ZONE 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
29-1061.00	Anesthesiologists**	25-1043.00	Forestry and Conservation Science Teachers,
25-1061.00	Anthropology and Archeology Teachers,		Postsecondary***
	Postsecondary***	25-1191.00	Graduate Teaching Assistants
29-9091.00	Athletic Trainers	21-1091.00	Health Educators**
25-1042.00	Biological Science Teachers, Postsecondary***	25-1125.00	History Teachers, Postsecondary***
25-1052.00	Chemistry Teachers, Postsecondary***	29-1064.00	Obstetricians and Gynecologists***
29-1021.00	Dentists, General***	29-1065.00	Pediatricians, General***
25-1063.00	Economics Teachers, Postsecondary***	25-1054.00	Physics Teachers, Postsecondary***
25-1123.00	English Language and Literature Teachers,	25-1065.00	Political Science Teachers, Postsecondary***
	Postsecondary***	25-1066.00	Psychology Teachers, Postsecondary***
29-1062.00	Family and General Practitioners***	25-1067.00	Sociology Teachers, Postsecondary***
25-1124.00	Foreign Language and Literature Teachers,		,
	Postsecondary***		

# **Notes**



<sup>\*\*</sup> The occupation was assigned to the group based on its second highest work value.
\*\*\* The occupation was assigned to the group based on its third highest work value.

# **SUPPORT**

## **SUPPORT—JOB ZONE 1** (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
41-2011.00	Cashiers	51-5023.09	Printing Press Machine Operators and Tenders
51-9194.05	Etchers, Hand	51-9198.02	Production Helpers
43-4071.00	File Clerks	51-9061.05	Production Inspectors, Testers, Graders, Sorters,
45-2041.00	Graders and Sorters, Agricultural Products		Samplers, Weighers
49-9098.00	Helpers Installation, Maintenance, and Repair	43-4171.00	Receptionists and Information Clerks
	Workers	33-9032.00	Security Guards
47-4051.00	Highway Maintenance Workers	51-9141.00	Semiconductor Processors
51-3022.00	Meat, Poultry, and Fish Cutters and Trimmers	51-6031.01	Sewing Machine Operators, Garment
39-2021.00	Nonfarm Animal Caretakers	43-5071.00	Shipping, Receiving, and Traffic Clerks
43-9061.00	Office Clerks, General	53-3033.00	Truck Drivers, Light or Delivery Services
53-7064.00	Packers and Packagers, Hand	51-4121.01	Welders, Production

## SUPPORT—JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
19-4021.00	Biological Technicians	49-3092.00	Recreational Vehicle Service Technicians
51-9011.01	Chemical Equipment Controllers and Operators	41-2031.00	Retail Salespersons
47-2061.00	Construction Laborers	51-3023.00	Slaughterers and Meat Packers
33-3012.00	Correctional Officers and Jailers	21-1093.00	Social and Human Service Assistants
53-7021.00	Crane and Tower Operators	13-2082.00	Tax Preparers
43-4081.00	Hotel, Motel, and Resort Desk Clerks	23-2093.01	Title Searchers
45-4022.01	Logging Tractor Operators	53-3032.02	Tractor-Trailer Truck Drivers
31-9093.00	Medical Equipment Preparers	51-8031.00	Water and Liquid Waste Treatment Plant and
39-3021.00	Motion Picture Projectionists		System Operators
51-9122.00	Painters, Transportation Equipment	43-9022.00	Word Processors and Typists
37-2021.00	Pest Control Workers		

## **SUPPORT—JOB ZONE 3** (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-2011.01	Aircraft Structure Assemblers, Precision	53-5021.02	Mates- Ship, Boat, and Barge
49-2011.01	Automatic Teller Machine Servicers	47-2073.02	Operating Engineers
51-3011.02	Bakers, Manufacturing	13-1071.02	Personnel Recruiters
19-4061.01	City Planning Aides	33-3021.02	Police Identification and Records Officers
49-2022.03	Communication Equipment Mechanics, Installers, and Repairers	21-1092.00	Probation Officers and Correctional Treatment Specialists
43-4031.01	Court Clerks	47-2221.00	Structural Iron and Steel Workers
51-2022.00	Electrical and Electronic Equipment Assemblers	51-6063.00	Textile Knitting and Weaving Machine Setters,
51-9061.04	Electrical and Electronic Inspectors and Testers		Operators, and Tenders
51-2031.00	Engine and Other Machine Assemblers	23-2093.02	Title Examiners and Abstractors
49-9042.00	Maintenance and Repair Workers, General	51-4122.01	Welding Machine Setters and Set-Up Operators
51-9061.01	Materials Inspectors		3



## **SUPPORT—JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-5012.00	Bookbinders	51-9061.02	Mechanical Inspectors
47-2081.01	Ceiling Tile Installers	51-2041.01	Metal Fabricators, Structural Metal Products
49-9051.00	Electrical Power-Line Installers and Repairers	49-9044.00	Millwrights
17-3024.00	Electro-Mechanical Technicians	51-8012.00	Power Distributors and Dispatchers
13-1041.03	Equal Opportunity Representatives and Officers	53-6051.02	Public Transportation Inspectors
43-6011.00	Executive Secretaries and Administrative Assistants	49-9021.02	Refrigeration Mechanics
13-1032.00	Insurance Appraisers, Auto Damage	47-5013.00	Service Unit Operators, Oil, Gas, and Mining
13-2072.00	Loan Officers	13-2081.00	Tax Examiners, Collectors, and Revenue Agents
53-4011.00	Locomotive Engineers	53-6041.00	Traffic Technicians
51-4041.00	Machinists	51-4121.03	Welder-Fitters
			•

# **SUPPORT—JOB ZONE 5** (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-5022.08	Dot Etchers***	51-5021.00	Job Printers**
49-2095.00	Electrical and Electronics Repairers, Powerhouse,	53-6051.03	Marine Cargo Inspectors
	Substation, and Relay	51-5023.02	Offset Lithographic Press Setters and Set-Up
51-5022.10	Electrotypers and Stereotypers		Operators
25-1191.00	Graduate Teaching Assistants***	51-5022.11	Plate Finishers

# **Notes**



<sup>\*\*</sup> The occupation was assigned to the group based on its second highest work value.
\*\*\* The occupation was assigned to the group based on its third highest work value.

# **WORKING CONDITIONS**

## WORKING CONDITIONS—JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3021.03	Billing, Posting, and Calculating Machine	. 43-3061.00	Procurement Clerks**
	Operators**	51-9061.05	Production Inspectors, Testers, Graders, Sorters
51-5011.02	Bindery Machine Operators and Tenders**		Samplers, Weighers**
53-3021.00	Bus Drivers, Transit and Intercity**	49-9045.00	Refractory Materials Repairers, Except
39-9011.00	Child Care Workers**		Brickmasons**
43-4041.01	Credit Authorizers**	51-9141.00	Semiconductor Processors**
41-9091.00	Door-To-Door Sales Workers, News and Street	51-6031.01	Sewing Machine Operators, Garment**
	Vendors, and Related Workers	51-6031.02	Sewing Machine Operators, Non-Garment**
43-9051.02	Mail Clerks, Except Mail Machine Operators and	43-2011.00	Switchboard Operators, Including Answering
•	Postal Service**	•	Service**
49-9043.00	Maintenance Workers, Machinery**	41-9041.00	Telemarketers
41-9012.00	Models	53-3032.01	Truck Drivers, Heavy
43-5052.00	Postal Service Mail Carriers**	53-3033.00	Truck Drivers, Light or Delivery Services**

## WORKING CONDITIONS—JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Billing, Cost, and Rate Clerks	43-4031.02	Municipal Clerks**
Bookkeeping, Accounting, and Auditing Clerks	43-3051.00	Payroll and Timekeeping Clerks**
Brokerage Clerks	29-2052.00	Pharmacy Technicians**
Chemical Plant and System Operators**	51-9131.03	Photographic Hand Developers
	51-5023.01	Precision Printing Workers**
Servicers and Repairers	43-9081.00	Proofreaders and Copy Markers**
Food Science Technicians	41-4011.03	Sales Representatives, Electrical/Electronic**
Furniture Finishers	43-6014.00	Secretaries, Except Legal, Medical, and
Gem and Diamond Workers**	•	Executive**
Hand and Portable Power Tool Repairers	43-9111.00	Statistical Assistants
Medical Appliance Technicians**	23-2093.01	Title Searchers**
	Billing, Cost, and Rate Clerks Bookkeeping, Accounting, and Auditing Clerks Brokerage Clerks Chemical Plant and System Operators** Coin, Vending, and Amusement Machine Servicers and Repairers Food Science Technicians Furniture Finishers Gem and Diamond Workers** Hand and Portable Power Tool Repairers	Billing, Cost, and Rate Clerks Bookkeeping, Accounting, and Auditing Clerks Brokerage Clerks Chemical Plant and System Operators** Coin, Vending, and Amusement Machine Servicers and Repairers Food Science Technicians Furniture Finishers Gem and Diamond Workers** Hand and Portable Power Tool Repairers  43-4031.02 43-3051.00 43-9081.00 43-9081.00 41-4011.03 43-6014.00 43-9111.00

#### WORKING CONDITIONS—JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-9071.04	Bench Workers, Jewelry	29-2071.00	Medical Records and Health Information
51-9081.00	Dental Laboratory Technicians		Technicians
49-2092.01	Electric Home Appliance and Power Tool	51-9071.03	Model and Mold Makers, Jewelry
	Repairers	51-4012.00	Numerical Tool and Process Control Programmers
49-2097.00	Electronic Home Entertainment Equipment	49-9063.04	Percussion Instrument Repairers and Tuners
	Installers and Repairers	51-9131.02	Photographic Reproduction Technicians
19-4091.00	Environmental Science and Protection	51-9083.01	Precision Lens Grinders and Polishers
	Technicians, Including Health	49-2021.00	Radio Mechanics
49-9041.00	Industrial Machinery Mechanics	47-2031.04	Ship Carpenters and Joiners
43-6012.00	Legal Secretaries	51-6052.01	Shop and Alteration Tailors
49-9094.00	Locksmiths and Safe Repairers	49-9063.02	Stringed Instrument Repairers and Tuners
49-9062.00	Medical Equipment Repairers	49-9064.00	Watch Repairers



# WORKING CONDITIONS (continued)

## WORKING CONDITIONS—JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
13-2011.01	Accountants	51-9131.04	Film Laboratory Technicians
45-2011.00	Agricultural Inspectors	13-2061.00	Financial Examiners
13-2021.01	Assessors	49-9021.01	Heating and Air Conditioning Mechanics
13-2011.02	Auditors	23-2092.00	Law Clerks
13-2031.00	Budget Analysts	23-2011.00	Paralegals and Legal Assistants
49-9061.00	Camera and Photographic Equipment Repairers	51-5022.02	Paşte-Up Workers
13-1051,00	Cost Estimators	11-9131.00	Postmasters and Mail Superintendents
49-2011.02	Data Processing Equipment Repairers	11-3061.00	Purchasing Managers
43-9031.00	Desktop Publishers -	49-9063.03	Reed or Wind Instrument Repairers and Tuners
51-5022.09	Electronic Masking System Operators	51-5022.05	Scanner Operators

# WORKING CONDITIONS—JOB ZONE 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
15-2011.00	Actuaries	51-5021.00	Job Printers
23-1021.00	Administrative Law Judges, Adjudicators, and	23-1023.00	Judges, Magistrate Judges, and Magistrates***
	Hearing Officers**	53-6051.03	Marine Cargo Inspectors**
23-1022.00	Arbitrators, Mediators, and Conciliators**	51-5023.02	Offset Lithographic Press Setters and Set-Up
19-1021.01	Biochemists***	•	Operators**
19-1021.02	Biophysicists***	19-2012.00	Physicists***
29-1011.00	Chiropractors***	51-5022.11	Plate Finishers**
19-3031.03	Counseling Psychologists***	11-1011.02	Private Sector Executives***
51-5022.08	Dot Etchers	29-1066.00	Psychiatrists***
49-2095.00	Electrical and Electronics Repairers, Powerhouse,	11-3031.01	Treasurers, Controllers, and Chief Financial
	Substation, and Relay**		Officers**
51-5022.10	Electrotypers and Stereotypers**	29-1131.00	Veterinarians***

# **Notes**



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\*\*\* The occupation was assigned to the group based on its third highest work value.

<sup>\*\*</sup> The occupation was assigned to the group based on its second highest work value.

# Notes





# work importance locator

O\*NET<sup>™</sup>Occupations-Master List





America's Job Bank WWW.ajb.org America's Learning eXchange www.alx.org

America's Career InfoNet WWW.acinet.org America's Service Locator WWW.servicelocator.org

O\*NET OnLine

http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOBS



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sued and will be found at the National O\*NET Consortium web site in the near future at <a href="http://www.onetcenter.org">http://www.onetcenter.org</a>.

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# **Work Importance Locator**

# O\*NET™ Occupations Master List, v. 3.0

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To help you explore careers, occupations have been listed for each Work Value/Job Zone category. Most of the occupations have been assigned to the groups based on their highest work value. In some cases, however, you will notice \*\* beside the occupational title. This means that the occupation was assigned to the group based on its second highest work value. In other cases, you will notice \*\*\* beside the occupational title. This means that the occupation was assigned to the group based on its third highest work value. Data are not currently available for 74 O\*NET-SOC occupations. These occupations do not appear in this list.

Special Notice: Proper Use of Work Importance Locator Results

**Work Importance Locator** results **should be used** for career exploration and vocational counseling purposes only. Results are designed to assist clients in identifying their work values and using them to identify occupations that may satisfy what is most important to them in an occupation.

**Work Importance Locator** results **should not be used** for employment or hiring decisions. Employers, educational programs, or other job related programs should not use **Work Importance Locator** results in applicant screening for jobs or training programs. The relationship between results on the **Work Importance Locator** and success in particular jobs or training programs has not been determined.



# ACHIEVEMENT

## ACHIEVEMENT—JOB ZONE 1 (Little or No Preparation Neeaed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-3011.00	Ambulance Drivers and Attendants, Except	41-9012.00	Models***
	Emergency Medical Technicians***	51-9123.00	Painting, Coating, and Decorating Workers**
51-9194.05	Etchers, Hand**	51-5023.09	Printing Press Machine Operators and Tenders**
45-2093.00	Farmworkers, Farm and Ranch Animals***	51-9061.05	Production Inspectors, Testers, Graders, Sorters,
45-4011.00	Forest and Conservation Workers		Samplers, Weighers***
45-2092.02	General Farmworkers***	51-9141.00	Semiconductor Processors***
31-1011.00	Home Health Aides***	53-3033.00	Truck Drivers, Light or Delivery Services***

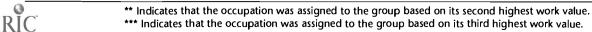
# **ACHIEVEMENT—JOB ZONE 2** (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2091.00	Agricultural Equipment Operators	33-9021.00	Private Detectives and Investigators
49-3023.02	Automotive Specialty Technicians	27-3011.00	Radio and Television Announcers
47-2031.03	Carpenter Assemblers and Repairers	41-4011.01	Sales Representatives, Agricultural
49-9092.00	Commercial Divers	41-4011.03	Sales Representatives, Electrical/Electronic
29-2041.00	Emergency Medical Technicians and Paramedics	41-4011.04	Sales Representatives, Mechanical Equipment and
51-6092.00	Fabric and Apparel Patternmakers		Supplies
33-2021.01	Fire Inspectors	41-4012.00	Sales Representatives, Wholesale and
27-1023.00	Floral Designers		Manufacturing, Except Technical and Scientific
33-2011.02	Forest Fire Fighters		Products
33-2022.00	Forest Fire Inspectors and Prevention Specialists	33-3051.03	Sheriffs and Deputy Sheriffs
51-9071.06	Gem and Diamond Workers	51-6041.00	Shoe and Leather Workers and Repairers
39-5091.00	Makeup Artists, Theatrical and Performance	27-2042.01	Singers
29-2012.00	Medical and Clinical Laboratory Technicians	47-2044.00	Tile and Marble Setters
51-9082.00	Medical Appliance Technicians	51-2093.00	Timing Device Assemblers, Adjusters, and
49-3052.00	Motorcycle Mechanics		Calibrators
33-2011.01	Municipal Fire Fighters	33-3052.00	Transit and Railroad Police

# ACHIEVEMENT—JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2011.00	Actors	51-9194.02	Engravers/Carvers
41-3011.00	Advertising Sales Agents	13-1041.01	Environmental Compliance Inspectors
49-3011.03	Aircraft Body and Bonded Structure Repairers	49-3041.00	Farm Equipment Mechanics
27-2021.00	Athletes and Sports Competitors	27-1022.00	Fashion Designers
49-3021.00	Automotive Body and Related Repairers	39-1021.00	First-Line Supervisors/Managers of Personal Service
49-3023.01	Automotive Master Mechanics		Workers
47-2021.00	Brickmasons and Blockmasons	33-3051.02	Highway Patrol Pilots
49-3031.00	Bus and Truck Mechanics and Diesel Engine	17-3026.00	Industrial Engineering Technicians
	Specialists	13-1031.02	Insurance Adjusters, Examiners, and Investigators
51-7011.00	Cabinetmakers and Bench Carpenters	41-3021.00	Insurance Sales Agents
27-3043.03	Caption Writers	27-3091.00	Interpreters and Translators
19-4031.00	Chemical Technicians	17-3031.02	Mapping Technicians
17-3011.02	Civil Drafters	27-1026.00	Merchandise Displayers and Window Trimmers
13-1072.00	Compensation, Benefits, and Job Analysis Specialists	49-3051.00	Motorboat Mechanics
49-2094.00	Electrical and Electronics Repairers, Commercial	25-4013.00	Museum Technicians and Conservators
	and Industrial Equipment	29-2091.00	Orthotists and Prosthetists
47-2111.00	Electricians	49-3053.00	Outdoor Power Equipment and Other Small
17-3012.01	Electronic Drafters		Engine Mechanics







# **ACHIEVEMENT** (continued)

# ACHIEVEMENT—JOB ZONE 3 (CONTINUED)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-4021.02	Photographers, Scientific	47-2031.02	Rough Carpenters
51-9131.01	Photographic Retouchers and Restorers	41-4011.02	Sales Representatives, Chemical and Pharmaceutical
33-3051.01	Police Patrol Officers	51-9071.02	Silversmiths
51-9194.01	Precision Etchers and Engravers, Hand or Machine	27-1013.02	Sketch Artists
27-4021.01	Professional Photographers	27-4014.00	Sound Engineering Technicians
27-3012.00	Public Address System and Other Announcers	51-9195.03	Stone Cutters and Carvers
27-4013.00	Radio Operators	49-9063.02	Stringed Instrument Repairers and Tuners
49-3043.00	Rail Car Repairers	27-2023.00	Umpires, Referees, and Other Sports Officials

## **ACHIEVEMENT—JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-3011.00	Adult Literacy, Remedial Education, and GED	11-9032.00	Education Administrators, Elementary and
25-5011.00	Teachers and Instructors	11-9032.00	Secondary School
11-2011.00	Advertising and Promotions Managers	11-9031.00	Education Administrators, Preschool and Child
17-3021.00	Aerospace Engineering and Operations Technicians		Care Center/Program
53-2021.00	Air Traffic Controllers	19-3031.01	Educational Psychologists
49-3011.02	Aircraft Engine Specialists	21-1012.00	Educational, Vocational, and School Counselors
49-3011.01	Airframe-and-Power-Plant Mechanics	17-3012.02	Electrical Drafters
53-2011.00	Airline Pilots, Copilots, and Flight Engineers	17-3023.03	Electrical Engineering Technicians
17-1011.00	Architects, Except Landscape and Naval	17-3023.01	Electronics Engineering Technicians
17-3011.01	Architectural Drafters	25-2021.00	Elementary School Teachers, Except Special
27-1011.00	Art Directors	•	Education
19-2021.00	Atmospheric and Space Scientists	19-1041.00	Epidemiologists
29-1121.00	Audiologists	27-1027.02	Exhibit Designers
47-2031.05	Boat Builders and Shipwrights	25-9021.00	Farm and Home Management Advisors
27-3021.00	Broadcast News Analysts	11-3031.02	Financial Managers, Branch or Department
27-4012.00	Broadcast Technicians	33-2021.02	Fire Investigators
27-4031.00	Camera Operators, Television, Video, and Motion	33-1012.00	First-Line Supervisors/Managers of Police and
	Picture		Detectives
17-1021.00	Cartographers and Photogrammetrists	19-4092.00	Forensic Science Technicians
27-1013.03	Cartoonists	51-9195.04	Glass Blowers, Molders, Benders, and Finishers
19-2031.00	Chemists	11-1011.01	Government Service Executives
33-3021.04	Child Support, Missing Persons, and	27-1024.00	Graphic Designers
	Unemployment Insurance Fraud Investigators	11-3040.00	Human Resources Managers
21-1021.00	Child, Family, and School Social Workers	27-1025.00	Interior Designers
17-3022.00	Civil Engineering Technicians	51-9071.01	Jewelers
17-2051.00	Civil Engineers	.13-1111.00	Management Analysts
27-1021.00	Commercial and Industrial Designers	19-3021.00	
53-2012.00	Commercial Pilots	11-2021.00	Marketing Managers
11-3041.00	Compensation and Benefits Managers	15-3011.00	Mathematical Technicians
17-2061.00	Computer Hardware Engineers	17-3013.00	Mechanical Drafters
15-1021.00	Computer Programmers	17-3027.00	Mechanical Engineering Technicians
15-1031.00	Computer Software Engineers, Applications	29-2011.00	Medical and Clinical Laboratory Technologists
15-1032.00	Computer Software Engineers, Systems Software	21-1022.00	Medical and Public Health Social Workers
15-1041.00	Computer Support Specialists	19-1042.00	Medical Scientists, Except Epidemiologists
47-2031.01	Construction Carpenters	21-1023.00	Mental Health and Substance Abuse Social Workers
27-3043.02	Creative Writers	21-1014.00	Mental Health Counselors
33-3021.03	Criminal Investigators and Special Agents	25-2022.00	Middle School Teachers, Except Special and
27-2031.00	Dancers		Vocational Education
29-1031.00	Dietitians and Nutritionists	49-3042.00	Mobile Heavy Equipment Mechanics, Except Engines
27-3041.00	Editors	51-4061.00	Model Makers, Metal and Plastic





<sup>\*\*</sup> Indicates that the occupation was assigned to the group based on its second highest work value.
\*\*\* Indicates that the occupation was assigned to the group based on its third highest work value.

# ACHIEVEMENT (continued)

# ACHIEVEMENT—JOB ZONE 4 (CONTINUED)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-7031.00	Model Makers, Wood	29-2034.01	Radiologic Technologists
33-1021.01	Municipal Fire Fighting and Prevention Supervisors	29-1111.00	Registered Nurses
27-2041.02	Music Arrangers and Orchestrators	27-3022.00	Reporters and Correspondents
15-1081.00	Network Systems and Data Communications Analysts	25-2031.00	Secondary School Teachers, Except Special and Vocational Education
29-2033.00	Nuclear Medicine Technologists	25-3021.00	Self-Enrichment Education Teachers
29-1122.00	Occupational Therapists	11-9151.00	Social and Community Service Managers
29-2081.00	Opticians, Dispensing	25-2042.00	Special Education Teachers, Middle School
29-1041.00	Optometrists	25-2041.00	Special Education Teachers, Preschool,
27-1013.01	Painters and Illustrators		Kindergarten, and Elementary School
51-7032.00	Patternmakers, Wood	25-2043.00	Special Education Teachers, Secondary School
51-9071.05	Pewter Casters and Finishers	29-1127.00	Speech-Language Pathologists
29-1051.00	Pharmacists	15-2041.00	Statisticians
51-5022.03	Photoengravers	47-2022.00	Stonemasons
29-1123.00	Physical Therapists	21-1011.00	Substance Abuse and Behavioral Disorder
29-1071.00	Physician Assistants	. •	Counselors
47-2152.01	Pipe Fitters	17-1022.00	Surveyors
29-1081.00	Podiatrists	11-3042.00	Training and Development Managers
27-3043.01	Poets and Lyricists	19-3051.00	Urban and Regional Planners
33-3021.01	Police Detectives	25-1194.00	Vocational Education Teachers Postsecondary
27-3031.00	Public Relations Specialists	25-2023.00	Vocational Education Teachers, Middle School
13-1023.00	Purchasing Agents, Except Wholesale, Retail, and	25-2032.00	Vocational Education Teachers, Secondary School
	Farm Products		, . , ,

# ACHIEVEMENT—JOB ZONE 5 (Extensive Preparation Needed)

			<b></b>
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-2011.00	Aerospace Engineers	19-2041.00	Environmental Scientists and Specialists, Including
25-1041.00	Agricultural Sciences Teachers, Postsecondary		Health
29-1061.00	Anesthesiologists	29-1062.00	Family and General Practitioners
25-1061.00	Anthropology and Archeology Teachers, Postsecondary	25-1124.00	Foreign Language and Literature Teachers, Postsecondary
25-4011.00	Archivists	25-1043.00	Forestry and Conservation Science Teachers,
25-1062.00	Area, Ethnic, and Cultural Studies Teachers,		Postsecondary
	Postsecondary	19-2042.01	Geologists
25-1121.00	Art, Drama, and Music Teachers, Postsecondary	21-1091.00	Health Educators
29-9091.00	Athletic Trainers	25-1071.00	Health Specialties Teachers, Postsecondary
25-1042.00	Biological Science Teachers, Postsecondary	25-1125.00	History Teachers, Postsecondary
19-1020.01	Biologists	29-1063.00	Internists, General
17-2041.00	Chemical Engineers	17-1012.00	Landscape Architects
25-1052.00	Chemistry Teachers, Postsecondary	. 23-1011.00	Lawyers
29-1011.00	Chiropractors	17-2121.02	Marine Architects
21-2011.00	Clergy	17-2121.01	Marine Engineers
25-1021.00	Computer Science Teachers, Postsecondary	25-1022.00	Mathematical Science Teachers, Postsecondary
19-3031.03	Counseling Psychologists	15-2021.00	Mathematicians
29-1021.00	Dentists, General	27-2041.01	Music Directors
21-2021.00	Directors, Religious Activities and Education	27-2042.02	Musicians, Instrumental
25-1063.00	Economics Teachers, Postsecondary	17-2161.00	Nuclear Engineers
19-3011.00	Economists	25-1072.00	Nursing Instructors and Teachers, Postsecondary
11-9033.00	Education Administrators, Postsecondary	29-1064.00	Obstetricians and Gynecologists
25-1032.00	Engineering Teachers, Postsecondary	29-1022.00	Oral and Maxillofacial Surgeons
25-1123.00	English Language and Literature Teachers,	29-1023.00	Orthodontists
	Postsecondary	29-1065.00	Pediatricians, General
			•





<sup>\*\*</sup> Indicates that the occupation was assigned to the group based on its second highest work value.
\*\*\* Indicates that the occupation was assigned to the group based on its third highest work value.

# ACHIEVEMENT (continued)

# ACHIEVEMENT—JOB ZONE 5 (CONTINUED)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-2171.00	Petroleum Engineers	27-1013.04	Sculptors
19-2012.00	Physicists	27-1027.01	Set Designers
25-1054.00	Physics Teachers, Postsecondary	53-5031.00	Ship Engineers
25-1065.00	Political Science Teachers, Postsecondary	25-1067.00	Sociology Teachers, Postsecondary
17-2111.03	Product Safety Engineers	29-1067.00	Surgeons
29-1024.00	Prosthodontists	27-3042.00	Technical Writers
29-1066.00	Psychiatrists	11-3031.01	Treasurers, Controllers, and Chief Financial Officers
25-1066.00	Psychology Teachers, Postsecondary	29-1131.00	Veterinarians
41-9031.00	Sales Engineers	19-1023.00	Zoologists and Wildlife Biologists





# INDEPENDENCE

# INDEPENDENCE—JOB ZONE 1 (Little or No Preparation Neecled)

<i>O*NET-SOC#</i> 39-9011.00 41-9091.00	O*NET-SOC Title Child Care Workers*** Door-to-Door Sales Workers, News and Street Vendors, and Related Workers***	O*NET-SOC# 39-5092.00 41-9041.00 53-3032.01	O*NET-SOC Title Manicurists and Pedicurists** Telemarketers*** Truck Drivers, Heavy***	
45-3011.00	Fishers and Related Fishing Workers**		, ,	

# INDEPENDENCE—JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2091.00	Agricultural Equipment Operators**	41-4011.01	Sales Representatives, Agricultural**
49-3091.00	Bicycle Repairers**	41-4011.03	Sales Representatives, Electrical/Electronic**
27-1023.00	Floral Designers**	41-4011.04	Sales Representatives, Mechanical Equipment and
33-2022.00	Forest Fire Inspectors and Prevention Specialists**		Supplies**
51-7021.00	Furniture Finishers**	41-4012.00	Sales Representatives, Wholesale and
45-3021.00	Hunters and Trappers		Manufacturing, Except Technical and Scientific
39-5091.00	Makeup Artists, Theatrical and Performance***		Products
53-5022.00	Motorboat Operators	27-2042.01	Singers**
33-9021.00	Private Detectives and Investigators**	33-3052.00	Transit and Railroad Police**
27-3011.00	Radio and Television Announcers**	41-3041.00	Travel Agents**
53-6051.04	Railroad Inspectors***	39-6022.00	Travel Guides**
41-9022.00	Real Estate Sales Agents		

## INDEPENDENCE—JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
13-1011.00	Agents and Business Managers of Artists, Performers, and Athletes	35-1012.00	First-Line Supervisors/Managers of Food Preparation and Serving Workers
45-2021.00	Animal Breeders	53-1021.00	First-Line Supervisors/Managers of Helpers,
39-2011.00	Animal Trainers		Laborers, and Material Movers, Hand
15-1051.00	Computer Systems Analysts	41-1012.00	First-Line Supervisors/Managers of Non-Retail Sales
47-4011.00	Construction and Building Inspectors		Workers
51-9194.03	Etchers	39-1021.00	First-Line Supervisors/Managers of Personal Service
11-9012.00	Farmers and Ranchers	. •	Workers
45-1011.01	First-Line Supervisors and Manager/Supervisors - Agricultural Crop Workers	51-1011.00	First-Line Supervisors/Managers of Production and Operating Workers
45-1011.03	First-Line Supervisors and Manager/Supervisors - Animal Care Workers, Except Livestock	41-1011.00	_First-Line Supervisors/Managers of Retail Sales Workers
45-1011.02	First-Line Supervisors and Manager/Supervisors - Animal Husbandry Workers	53-1031.00	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle
47-1011.02	First-Line Supervisors and Manager/Supervisors-		Operators .
	Extractive Workers	33-3031.00	Fish and Game Wardens
45-1011.06	First-Line Supervisors and Manager/Supervisors -	39-9031.00	Fitness Trainers and Aerobics Instructors
	Fishery Workers	11-9071.00	Gaming Managers
45-1011.04	First-Line Supervisors and Manager/Supervisors -	39-1011.00	Gaming Supervisors
	Horticultural Workers	37-1011.02	Janitorial Supervisors
37-1012.02	First-Line Supervisors and Manager/Supervisors -	11-9081.00	Lodging Managers
•	Landscaping Workers	51-5022.07	Platemakers
43-1011.02	First-Line Supervisors, Administrative Support	41-3031.02	Sales Agents, Financial Services
43-1011.01	First-Line Supervisors, Customer Service		-



<sup>244</sup> 

<sup>\*\*</sup> Indicates that the occupation was assigned to the group based on its second highest work value.

<sup>\*\*\*</sup> Indicates that the occupation was assigned to the group based on its third highest work value.

# INDEPENDENCE (continued)

# **INDEPENDENCE—JOB ZONE 3** (CONTINUED)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
41-4011.06	Sales Representatives, Instruments	27-2012.04	Talent Directors
41-4011.05	Sales Representatives, Medical	51-6093.00	Upholsterers
51-9071.02	Silversmiths	13-1022.00	Wholesale and Retail Buyers, Except Farm Products
19-3041.00	Sociologists		, , ,

# INDEPENDENCE—JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	Other soc#	ONUST SOC TWO
11-3011.00	Administrative Services Managers	<i>O*NET-SOC#</i> 11-1011.01	O*NET-SOC Title
11-9011.02	Agricultural Crop Farm Managers	19-3093.00	Government Service Executives Historians
19-3091.01	Anthropologists	17-2112.00	
13-2021.02	Antinopologists Appraisers, Real Estate	11-3051.00	Industrial Engineers
19-3091.02	Archeologists	17-2111.01	Industrial Production Managers
51-5022.04	Camera Operators		Industrial Safety and Health Engineers
35-1011.00	Chefs and Head Cooks	25-2012.00	Kindergarten Teachers, Except Special Education
19-3031.02		37-1012.01	Lawn Service Managers
15-1071.01	Clinical Psychologists	19-2032.00	Materials Scientists
11-9021.00	Computer Security Specialists	17-2141.00	Mechanical Engineers
	Construction Managers	11-9111.00	Medical and Health Services Managers
27-3043.04	Copy Writers	13-1121.00	Meeting and Convention Planners
13-1041.06	Coroners	17-2151.00	Mining and Geological Engineers, Including
39-3092.00	Costume Attendants		Mining Safety Engineers
25-4012.00	Curators	11-9011.01	Nursery and Greenhouse Managers
51-6052.02	Custom Tailors	15-2031.00	Operations Research Analysts
15-1061.00	Database Administrators	19-1031.03	Park Naturalists
27-2012.02	Directors- Stage, Motion Pictures, Television, and	51-9195.05	Potters
	Radio	25-2011.00	Preschool Teachers, Except Special Education
27-4032.00	Film and Video Editors	27-2012.01	Producers '
17-2111.02	Fire-Prevention and Protection Engineers	11-9141.00	Property, Real Estate, and Community Association
45-1011.05	First-Line Supervisors and Manager/Supervisors -		Managers
	Logging Workers	13-1021.00	Purchasing Agents and Buyers, Farm Products
47-1011.01	First-Line Supervisors and Manager/Supervisors-	41-3031.01	Sales Agents, Securities and Commodities
	Construction Trades Workers	11-2022.00	Sales Managers
49-1011.00	First-Line Supervisors/Managers of Mechanics,	53-5021.01	Ship and Boat Captains
	Installers, and Repairers	19-1031.01	Soil Conservationists
11-9011.03	Fish Hatchery Managers	11-3071.02	Storage and Distribution Managers
19-1012.00	Food Scientists and Technologists	51-5022.06	Strippers
11-9051.00	Food Service Managers	27-2012.05	Technical Directors/Managers
19-1032.00	Foresters	. 13-1073.00	Training and Development Specialists
11-9061.00	Funeral Directors	11-3071.01	Transportation Managers
19-3092.00	Geographers	•	





# INDEPENDENCE (continued)

# **INDEPENDENCE—JOB ZONE** 5(Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
23-1021.00	Administrative Law Judges, Adjudicators, and	33-1021.02	Forest Fire Fighting and Prevention Supervisors
	Hearing Officers	19-2043.00	Hydrologists
17-2021.00	Agricultural Engineers	19-3032.00	Industrial-Organizational Psychologists
19-1011.00	Animal Scientists	25-9031.00	Instructional Coordinators
23-1022.00	Arbitrators, Mediators, and Conciliators	23-1023.00	Judges, Magistrate Judges, and Magistrates
19-2011.00	Astronomers	17-2131.00	Materials Engineers
19-1021.01	Biochemists	19-1022.00	Microbiologists
19-1021.02	Biophysicists	11-9121.00	Natural Sciences Managers
27-2032.00	Choreographers	29-9011.00	Occupational Health and Safety Specialists
27-2022.00	Coaches and Scouts	53-5021.03	Pilots, Ship
27-2041.03	Composers	19-1013.01	Plant Scientists
11-3021.00	Computer and Information Systems Managers	19-3094.00	Political Scientists
17-2071.00	Electrical Engineers	11-1011.02	Private Sector Executives
17-2072.00	Electronics Engineers, Except Computer	27-2012.03	Program Directors
11-9041.00	Engineering Managers	19-1031.02	Range Managers
13-2051.00	Financial Analysts	19-1013.02	Soil Scientists



# **RECOGNITION**

#### **RECOGNITION—JOB ZONE 1** (Little or No Preparation Needed)

O\*NET-SOC# 41-9012.00 O\*NET-SOC Title Models\*\*

#### **RECOGNITION—JOB ZONE 2** (Some Preparation Needed)

O*ŃET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-5011.01	Able Seamen***	41-9022.00	Real Estate Sales Agents***
43-5031.00	Police Fire and Ambulance Dispatchers***		3

#### RECOGNITION—JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2021.00	Athletes and Sports Competitors***	53-1021.00	First-Line Supervisors/Managers of Helpers,
17-3012.01	Electronic Drafters***		Laborers, and Material Movers, Hand**
45-1011.01	First-Line Supervisors and Manager/Supervisors - Agricultural Crop Workers***	41-1012.00	First-Line Supervisors/Managers of Non-Retail Sales Workers**
45-1011.02	First-Line Supervisors and Manager/Supervisors - Animal Husbandry Workers***	51-1011.00	First-Line Supervisors/Managers of Production and Operating Workers***
47-1011.02	First-Line Supervisors and Manager/Supervisors- Extractive Workers***	41-1011.00	First-Line Supervisors/Managers of Retail Sales Workers**
45-1011.06	First-Line Supervisors and Manager/Supervisors - Fishery Workers***	53-1031.00	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and
45-1011.04	First-Line Supervisors and Manager/Supervisors -	•	Vehicle Operators***
	Horticultural Workers***	33-3031.00	Fish and Game Wardens***
37-1012.02	First-Line Supervisors and Manager/Supervisors -	19-4041.02	Geological Sample Test Technicians***
	Landscaping Workers***	53-5021.02	Mates- Ship, Boat, and Barge
43-1011.02	First-Line Supervisors, Administrative Support***	27-2012.04	Talent Directors***
43-1011.01	First-Line Supervisors, Customer Service***	27-2023.00	Umpires, Referees, and Other Sports Officials***

## **RECOGNITION—JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-3011.00	Administrative Services Managers**	47-1011.01	First-Line Supervisors and Manager/Supervisors-
53-2011.00	Airline Pilots, Copilots, and Flight Engineers**		Construction Trades Workers**
53-2021.00	Air Traffic Controllers***	49-1011.00	First-Line Supervisors/Managers of Mechanics,
27-1011.00	Art Directors***		Installers, and Repairers**
17-2051.00	Civil Engineers***	33-1012.00	First-Line Supervisors/Managers of Police and
53-2012.00	Commercial Pilots**		Detectives***
27-2012.02	Directors- Stage, Motion Pictures, Television, and	17-2112.00	Industrial Engineers***
	Radio***	17-2151.00	Mining and Geological Engineers, Including
11-9032.00	Education Administrators, Elementary and		Mining Safety Engineers***
	Secondary School**	27-2012.01	Producers***
11-9031.00	Education Administrators, Preschool and Child	41-3031.01	Sales Agents, Securities and Commodities***
	Care Center/Program**	11-2022.00	Sales Managers**
13-2061.00	Financial Examiners**	53-5021.01	Ship and Boat Captains***
11-3031.02	Financial Managers, Branch or Department**	27-2012.05	Technical Directors/Managers***
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<sup>\*\*</sup> Indicates that the occupation was assigned to the group based on its second highest work value.

<sup>\*\*\*</sup> Indicates that the occupation was assigned to the group based on its third highest work value.

# RECOGNITION (continued)

## **RECOGNITION—JOB ZONE 5** (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	· O*NET-SOC# -	O*NET-SOC Titl?
17-2011.00	Aerospace Engineers***	27-2041.01	Music Directors***
17-2041.00	Chemical Engineers***	17-2171.00	Petroleum Engineers***
27-2032.00	Choreographers***	53-5021.03	Pilots, Ship***
21-2011.00	Clergy***	27-2012.03	Program Directors***
27-2022.00	Coaches and Scouts***	27-1027.01	Set Designers***
11-9033.00	Education Administrators, Postsecondary**	53-5031.00	Ship Engineers***
33-1021.02	Forest Fire Fighting and Prevention Supervisors***	29-1067.00	Surgeons***
25-9031.00	Instructional Coordinators***	11-3031.01	Treasurers, Controllers, and Chief Financial
17-2121.01	Marine Engineers***		Officers***





<sup>\*\*</sup> Indicates that the occupation was assigned to the group based on its second highest work value.

# **RELATIONSHIPS**

## RELATIONSHIPS—JOB ZONE 1 (Little or No Preparation Needed)

·			
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-3011.00	Ambulance Drivers and Attendants, Except	47-3012.00	Helpers—Carpenters
	Emergency Medical Technicians	49-9098.00	Helpers—Installation, Maintenance, and Repair
39-3091.00	Amusement and Recreation Attendants		Workers
39-6011.00	Baggage Porters and Bellhops	47-3014.00	Helpers—Painters, Paperhangers, Plasterers, and
35-3011.00	Bartenders		Stucco Masons
39-9011.00	Child Care Workers	31-1011.00	Home Health Aides
53-7061.00	Cleaners of Vehicles and Equipment	37-2011.00	Janitors and Cleaners, Except Maids and
35-3021.00	Combined Food Preparation and Serving Workers,		Housekeeping Cleaners
	Including Fast Food	37-3011.00	Landscaping and Groundskeeping Workers
35-2015.00	Cooks, Short Order	39-3093.00	Locker Room, Coatroom, and Dressing Room
41-2021.00	Counter and Rental Clerks		Attendants
35-3022.00	Counter Attendants, Cafeteria, Food Concession,	37-2012.00	Maids and Housekeeping Cleaners
	and Coffee Shop	39-5092.00	Manicurists and Pedicurists
43-5021.00	Couriers and Messengers	43-9061.00	Office Clerks, General
33-9091.00	Crossing Guards	53-6021.00	Parking Lot Attendants
41-9011.00	Demonstrators and Product Promoters	51-6021.03	Pressers, Hand
35-9011.00	Dining Room and Cafeteria Attendants and	51-9198.01	Production Laborers
•	Bartender Helpers	53-6031.00	Service Station Attendants
35-9021.00	Dishwashers	51-6051.00	Sewers, Hand
45-2093.00	Farmworkers, Farm and Ranch Animals	51-6011.01	Spotters, Dry Cleaning
45-3011.00	Fishers and Related Fishing Workers	53-3041.00	Taxi Drivers and Chauffeurs
35-2021.00	Food Preparation Workers	49-3093.00	Tire Repairers and Changers
35-3041.00	Food Servers, Nonrestaurant	39-6021.00	Tour Guides and Escorts
39-4021.00	Funeral Attendants	39-6032.00	Transportation Attendants, Except Flight
45-2092.02	General Farmworkers		, Attendants and Baggage Porters
47-3011.00	Helpers—Brickmasons, Blockmasons,	39-3031.00	Ushers, Lobby Attendants, and Ticket Takers
**	Stonemasons, and Tile and Marble Setters	35-3031.00	Waiters and Waitresses

## RELATIONSHIPS—JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-3091.00	Bicycle Repairers	37-3012.00	Pesticide Handlers, Sprayers, and Applicators,
35-2011.00	Cooks, Fast Food	•	Vegetation
35-2012.00	Cooks, Institution and Cafeteria	29-2052.00	Pharmacy Technicians
47-4031.00	Fence Erectors	31-2022.00	Physical Therapist Aides
39-6031.00	Flight Attendants	31-2021.00	Physical Therapist Assistants
47-2043.00	Floor Sanders and Finishers	47-2072.00	Pile-Driver Operators
47-3015.00	Helpers—Pipelayers, Plumbers, Pipefitters, and	47-2152.03	Pipelaying Fitters
	Steamfitters	51-6021.01	Pressers, Delicate Fabrics
43-4081.00	Hotel, Motel, and Resort Desk Clerks	31-1013.00	Psychiatric Aides
25-4031.00	Library Technicians	47-5051.00	Rock Splitters, Quarry
33-9092.00	Lifeguards, Ski Patrol, and Other Recreational	21-1093.00	Social and Human Service Assistants
	Protective Service Workers	43-3071.00	Tellers
39-5091.00	Makeup Artists, Theatrical and Performance	41-3041.00	Travel Agents
31-1012.00	Nursing Aides, Orderlies, and Attendants	43-4181.01	Travel Clerks
31-2012.00	Occupational Therapist Aides	39-6022.00	Travel Guides
31-2011.00	Occupational Therapist Assistants	37-3013.00	Tree Trimmers and Pruners
47-2142.00	Paperhangers	43-4061.02	Welfare Eligibility Workers and Interviewers
39-9021.00	Personal and Home Care Aides		





# RELATIONSHIPS (continued)

# RELATIONSHIPS—JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-3011.01	Bakers, Bread and Pastry	29-2061.00	Licensed Practical and Licensed Vocational Nurse
39-5011.00	Barbers	31-9092.00	Medical Assistants
51-3021.00	Butchers and Meat Cutters	29-2071.00	Medical Records and Health Information
29-2031.00	Cardiovascular Technologists and Technicians		Technicians
47-2051.00	Cement Masons and Concrete Finishers	13-2052.00	Personal Financial Advisors
35-2014.00	Cooks, Restaurant	47-2152.02	Plumbers
31-9091.00	Dental Assistants	29-2053.00	Psychiatric Technicians
29-2021.00	Dental Hygienists	39-9032.00	Recreation Workers
13-1071.01	Employment Interviewers, Private or Public	39-9041.00	Residential Advisors
٧.	Employment Service	29-1126.00	Respiratory Therapists
47-2042.00	Floor Layers, Except Carpet, Wood, and Hard Tiles	47-2181.00	Roofers
47-2121.00	Glaziers	29-2055.00	Surgical Technologists
39-5012.00	Hairdressers, Hairstylists, and Cosmetologists	25-9041.00	Teacher Assistants
49-9031.01	Home Appliance Installers	47-2053.00	Terrazzo Workers and Finishers
3 <u>5</u> -9031.00	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	31-9096.00	Veterinary Assistants and Laboratory Animal Caretakers

#### RELATIONSHIPS—JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title	
27-4011.00	Audio and Video Equipment Technicians	29-2081.00	Opticians, Dispensing**	
29-1121.00	Audiologists**	47-2141.00	Painters, Construction and Maintenance	
25-9011.00	Audio-Visual Collections Specialists	29-1123.00	Physical Therapists**	
47-2041.00	Carpet Installers	29-1071.00	Physician Assistants**	
29-2051.00	Dietetic Technicians	47-2161.00	Plasterers and Stucco Masons	
29-1031.00	Dietitians and Nutritionists**	29-1124.00	Radiation Therapists	
39-4011.00	Embalmers	29-2034.02	Radiologic Technicians	
37-1011.01	Housekeeping Supervisors	29-1125.00	Recreational Therapists	
25-4021.00	Librarians	29-1111.00	Registered Nurses**	
29-1122.00	Occupational Therapists**	29-1127.00	Speech-Language Pathologists**	



# RELATIONSHIPS (continued)

# **RELATIONSHIPS—JOB ZONE 5** (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-1041.00	Agricultural Sciences Teachers, Postsecondary***	25-1043.00	Forestry and Conservation Science Teachers,
29-1061.00	Anesthesiologists**		Postsecondary***
25-1061.00	Anthropology and Archeology Teachers,	25-1191.00	Graduate Teaching Assistants
	Postsecondary***	21-1091.00	Health Educators**
25-1062.00	Area, Ethnic, and Cultural Studies Teachers,	25-1071.00	Health Specialties Teachers, Postsecondary***
	Postsecondary***	25-1125.00	History Teachers, Postsecondary***
25-1121.00	Art, Drama, and Music Teachers, Postsecondary***	29-1063.00	Internists, General***
29-9091.00	Athletic Trainers	25-1072.00	Nursing Instructors and Teachers,
25-1042.00	Biological Science Teachers, Postsecondary***		Postsecondary***
25-1052.00	Chemistry Teachers, Postsecondary***	29-1064.00	Obstetricians and Gynecologists***
29-1021.00	Dentists, General***	29-1022.00	Oral and Maxillofacial Surgeons***
25-1063.00	Economics Teachers, Postsecondary***	29-1023.00 ·	Orthodontists***
25-1123.00	English Language and Literature Teachers,	29-1065.00	Pediatricians, General***
	Postsecondary***	25-1054.00	Physics Teachers, Postsecondary***
29-1062.00	Family and General Practitioners***	25-1065.00	Political Science Teachers, Postsecondary***
25-1124.00	Foreign Language and Literature Teachers,	25-1066.00	Psychology Teachers, Postsecondary***
	Postsecondary***	25-1067.00	Sociology Teachers, Postsecondary***

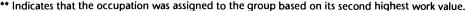


# SUPPORT

# SUPPORT—JOB ZONE 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
33-3011.00	Bailiffs	43-5081.02	Marking Clerks
43-3021.03	Billing, Posting, and Calculating Machine	51-3022.00	Meat, Poultry, and Fish Cutters and Trimmers
	Operators	51-4072.04	Metal Molding, Coremaking, and Casting
51-5011.02	Bindery Machine Operators and Tenders		Machine Operators and Tenders
53-3021.00	Bus Drivers, Transit and Intercity	43-5041.00	Meter Readers, Utilities
41-2011.00	Cashiers	51-9023.00	Mixing and Blending Machine Setters, Operators,
51-9191.00	Cementing and Gluing Machine Operators and		and Tenders
	Tenders	51-4193.04	Nonelectrolytic Plating and Coating Machine
43-2021.02	Central Office Operators		Operators and Tenders, Metal and Plastic
51-9192.00	Cleaning, Washing, and Metal Pickling Equipment	39-2021.00	Nonfarm Animal Caretakers
	Operators and Tenders	45-2092.01	Nursery Workers
51-9121.02	Coating, Painting, and Spraying Machine	43-9061.00	Office Clerks, General
	Operators and Tenders	51-9111.00	Packaging and Filling Machine Operators and
53-7011.00	Conveyor Operators and Tenders		Tenders
51-9193.00	Cooling and Freezing Equipment Operators and	53-7064.00	Packers and Packagers, Hand
	Tenders	51-9123.00	Painting, Coating, and Decorating Workers
43-4041.01	Credit Authorizers	51-9194.04	Pantograph Engravers
43-4041.02	Credit Checkers	33-3041.00	Parking Enforcement Workers
51-9021.00	Crushing, Grinding, and Polishing Machine	51-4072.02	Plastic Molding and Casting Machine Operators
51 0031 00	Setters, Operators, and Tenders		and Tenders
51-9031.00	Cutters and Trimmers, Hand	43-5052.00	Postal Service Mail Carriers
51-9032.04	Cutting and Slicing Machine Operators and Tenders	51-4052.00	Pourers and Casters, Metal
43-2021.01	Directory Assistance Operators	51-6021.02	Pressing Machine Operators and Tenders-Textile,
53-3031.00	Driver/Sales Workers		Garment, and Related Materials
43-9071.01	Duplicating Machine Operators	51-5023.09	Printing Press Machine Operators and Tenders
51-9194.05	Etchers, Hand	43-3061.00	Procurement Clerks
51-6091.01	Extruding and Forming Machine Operators and	51-9198.02	Production Helpers
£1 0041 02	Tenders, Synthetic or Glass Fibers	51-9061.05	Production Inspectors, Testers, Graders, Sorters,
51-9041.02	Extruding, Forming, Pressing, and Compacting	63 4031 03	Samplers, Weighers
40 0003 00	Machine Operators and Tenders	53-4021.02	Railroad Yard Workers
49-9093.00 45-4021.00	Fabric Menders, Except Garment Fallers	47-4061.00	Rail-Track Laying and Maintenance Equipment
43-4021.00	File Clerks	Á2 4171 00	Operators
51-3091.00	Food and Tobacco Roasting, Baking, and Drying	43-4171.00	Receptionists and Information Clerks
31-3091.00	Machine Operators and Tenders	49-9045.00 53-7081.00	Refractory Materials Repairers, Except Brickmasons
51-3093.00	Food Cooking Machine Operators and Tenders	33-9032.00	Refuse and Recyclable Material Collectors
53-7062.03	Freight, Stock, and Material Movers, Hand	51-9141.00	Security Guards Semiconductor Processors
51-9051.00	Furnace, Kiln, Oven, Drier, and Kettle Operators	51-9012.00	Separating, Filtering, Clarifying, Precipitating, and
31-7031.00	and Tenders	31-9012.00	Still Machine Setters, Operators, and Tenders
51-9032.03	Glass Cutting Machine Setters and Set-Up	51-6031.01	Sewing Machine Operators, Garment
31 7032.03	Operators	51-6031.01	Sewing Machine Operators, Non-Garment
45-2041.00	Graders and Sorters, Agricultural Products	43-5071.00	Shipping, Receiving, and Traffic Clerks
51-9022.00	Grinding and Polishing Workers, Hand	51-6042.00	Shoe Machine Operators and Tenders
47-5081.00	Helpers—Extraction Workers	51-4121.04	Solderers
49-9098.00	Helpers–Installation, Maintenance, and Repair	51-4122.04	Soldering and Brazing Machine Operators and
	Workers	31 1122.04	Tenders
47-4051.00	Highway Maintenance Workers	53-7062.01	Stevedores, Except Equipment Operators
53-7041.00	Hoist and Winch Operators	43-5081.01	Stock Clerks, Sales Floor
53-7051.00	Industrial Truck and Tractor Operators	43-2011.00	Switchboard Operators, Including Answering
43-4111.00	Interviewers, Except Eligibility and Loan	15 2011.00	Service
51-6011.03	Laundry and Drycleaning Machine Operators and	51-6061.00	Textile Bleaching and Dyeing Machine Operators
	Tenders, Except Pressing	5. 5001.00	and Tenders
43-4121.00	Library Assistants, Clerical	51-9197.00	Tire Builders
53-7063.00	Machine Feeders and Offbearers	53-3033.00	Truck Drivers, Light or Delivery Services
43-9051.02	Mail Clerks, Except Mail Machine Operators and	43-5111.00	Weighers, Measurers, Checkers, and Samplers,
	Postal Service	.5 5111.00	Recordkeeping
43-9051.01	Mail Machine Operators, Preparation and Handling	51-4121.01	Welders, Production
49-9043.00	Maintenance Workers, Machinery	51-7042.02	Woodworking Machine Operators and Tenders,
51-5023.05	Marking and Identification Printing Machine	= : : <del>- : - : -</del>	Except Sawing
	Setters and Set-Up Operators	4	-p





\*\* Indicates that the occupation was assigned to the group based on its second highest work value.
\*\*\* Indicates that the occupation was assigned to the group based on its third highest work value.



## **SUPPORT—JOB ZONE 2** (Some Preparation Needed)

			·
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-5011.01	Able Seamen	39-3012.00	Gaming and Sports Book Writers and Runners
43-4051.01	Adjustment Clerks	39-3011.00	Gaming Dealers
19-4011.01	Agricultural Technicians	51-8092.01	Gas Processing Plant Operators
33-9011.00	Animal Control Workers	53-7071.01	Gas Pumping Station Operators
49-3022.00	Automotive Glass Installers and Repairers	47-2073.01	Grader, Bulldozer, and Scraper Operators
51-8013.02	Auxiliary Equipment Operators, Power	53-7062.02	Grips and Set-Up Workers, Motion Picture Sets,
49-2092.03	Battery Repairers		Studios, and Stages
43-3011.00	Bill and Account Collectors	51-4191.02	Heat Treating, Annealing, and Tempering Machine
51-5011.01	Bindery Machine Setters and Set-Up Operators		Operators and Tenders, Metal and Plastic
19-4021.00	Biological Technicians	51-4191.03	Heaters, Metal and Plastic
51-8021.01	Boiler Operators and Tenders, Low Pressure	47-3013.00	Helpers—Electricians
47-2031.06	Brattice Builders	43-4081.00	Hotel, Motel, and Resort Desk Clerks
51-4121.05	Brazers	43-4161.00	Human Resources Assistants, Except Payroll and
53-6011.00	Bridge and Lock Tenders	,	Timekeeping
51-4033.02	Buffing and Polishing Set-Up Operators	43-9041.01	Insurance Claims Clerks
53-3022.00	Bus Drivers, School	43-9041.02	Insurance Policy Processing Clerks
43-5011.00	Cargo and Freight Agents	47-4041.01	Irradiated-Fuel Handlers
51-9011.01	Chemical Equipment Controllers and Operators	43-4031.03	License Clerks
51-9011.02	Chemical Equipment Tenders	53-7033.00	Loading Machine Operators, Underground Mining
51-8091.00	Chemical Plant and System Operators	43-4131.00	Loan Interviewers and Clerks
43-4061.01	Claims Takers, Unemployment Benefits	45-4023.00	Log Graders and Scalers
51-9121.01	Coating, Painting, and Spraying Machine Setters	45-4022.01	Logging Tractor Operators
31 3121.01	and Set-Up Operators	49-9095.00	Manufactured Building and Mobile Home Installers
51-2021.00	Coil Winders, Tapers, and Finishers	31-9093.00	Medical Equipment Preparers
51-4081.02	Combination Machine Tool Operators and	51-4072.03	Metal Molding, Coremaking, and Casting
31-4001.02	Tenders, Metal and Plastic	31-40/2.03	Machine Setters and Set-Up Operators
47-5021.01	Construction Drillers	51-4051.00	Metal-Refining Furnace Operators and Tenders
47-2061.00	Construction Laborers	49-9012.03	Meter Mechanics
47-5041.00	Continuous Mining Machine Operators	47-5042.00	Mine Cutting and Channeling Machine Operators
33-3012.00	Correctional Officers and Jailers	51-9195.06	Mold Makers, Hand
43-4021.00	Correspondence Clerks	51-9195.07	Molding and Casting Workers
53-7021.00	Crane and Tower Operators	39-3021.00	Motion Picture Projectionists
43-4051.02	Customer Service Representatives, Utilities	53-6051.05	Motor Vehicle Inspectors
43-9021.00	Data Entry Keyers	43-4031.02	Municipal Clerks
47-5011.00	Derrick Operators, Oil and Gas	43-4141.00	New Accounts Clerks
43-5032.00	Dispatchers, Except Police, Fire, and Ambulance	51-4011.01	Numerical Control Machine Tool Operators and
53-7032.02	Dragline Operators	31-4011.01	Tenders, Metal and Plastic
53-7031.00	Dredge Operators	43-4151.00	Order Clerks
51-4032.00	Drilling and Boring Machine Tool Setters,	43-5081.04	Order Fillers, Wholesale and Retail Sales
31 4032.00	Operators, and Tenders, Metal and Plastic	53-5011.02	Ordinary Seamen and Marine Oilers
47-2081.02	Drywall Installers	51-9122.00	Painters, Transportation Equipment
49-2092.05	Electrical Parts Reconditioners	51-9196.00	Paper Goods Machine Setters, Operators, and
51-4193.02	Electrolytic Plating and Coating Machine	. 31-3130.00	Tenders
31-4133.02	Operators and Tenders, Metal and Plastic	41-2022.00	Parts Salespersons
53-7032:01	Excavating and Loading Machine Operators	_	Paving, Surfacing, and Tamping Equipment
		47-2071.00	
47-5031.00	Explosives Workers, Ordnance Handling Experts, and Blasters	43 3051 00	Operators
51 4021 00	· · · · · · · · · · · · · · · · · · ·	43-3051.00	Payroll and Timekeeping Clerks
51-4021.00	Extruding and Drawing Machine Setters,	37-2021.00	Pest Control Workers
51 0041 01	Operators, and Tenders, Metal and Plastic	51-5022.13	Photoengraving and Lithographing Machine
51-9041.01	Extruding, Forming, Pressing, and Compacting	61 0133 00	Operators and Tenders
£1 0033 01	Machine Setters and Set-Up Operators	51-9132.00	Photographic Processing Machine Operators
51-9032.01	Fiber Product Cutting Machine Setters and Set-Up	47-2151.00	Pipelayers
£1 4000 00	Operators	51-4072.01	Plastic Molding and Casting Machine Setters and
51-4022.00	Forging Machine Setters, Operators, and Tenders,	·	Set-Up Operators
	Metal and Plastic	43-5031.00	Police, Fire, and Ambulance Dispatchers
51-4071.00	Foundry Mold and Coremakers	43-5051.00	Postal Service Clerks
49-2022.02	Frame Wirers, Central Office	51-5023.01	Precision Printing Workers
53-6051.06	Freight Inspectors		
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## SUPPORT-JOB ZONE 2 (CONTINUED)

		_	
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-4031.03	Press and Press Brake Machine Setters and Set-Up	51-3023.00	Slaughterers and Meat Packers
	Operators, Metal and Plastic	21-1093.00	Social and Human Service Assistants
43-5061.00	Production, Planning, and Expediting Clerks	51-4122.03	Soldering and Brazing Machine Setters and Set-Up
43-9081.00	Proofreaders and Copy Markers		Operators
53-7072.00	Pump Operators, Except Wellhead Pumpers	43-3021.01	Statement Clerks
51-4031.02	Punching Machine Setters and Set-Up Operators, Metal and Plastic	43-5081.03	Stock Clerks- Stockroom, Warehouse, or Storage Yard
53-4013.00	Rail Yard Engineers, Dinkey Operators, and Hostlers	51-9032.02	Stone Sawyers
53-6051.04	Railroad Inspectors	53-4041.00	Subway and Streetcar Operators
49-3092.00	Recreational Vehicle Service Technicians	47-2082.00	Tapers
43-4181.02	Reservation and Transportation Ticket Agents	13-2082.00	Tax Preparers
41-2031.00	Retail Salespersons	23-2093.01	Title Searchers
51-4023.00 ·	Rolling Machine Setters, Operators, and Tenders,	53-3032.02	Tractor-Trailer Truck Drivers
	Metal and Plastic	53-4021.01	Train Crew Members
47-5061.00	Roof Bolters, Mining	43-4181.01	Travel Clerks
47-5071.00	Roustabouts, Oil and Gas	51-5022.12	Typesetting and Composing Machine Operators
51-7041.02	Sawing Machine Operators and Tenders		and Tenders
51-7041.01	Sawing Machine Setters and Set-Up Operators	51-8031.00	Water and Liquid Waste Treatment Plant and
51-4031.01	Sawing Machine Tool Setters and Set-Up		System Operators
	Operators, Metal and Plastic	51-4121.02	Welders and Cutters
43-6014.00	Secretaries, Except Legal, Medical, and Executive	51-4122.02	Welding Machine Operators and Tenders
47-4071.00	Septic Tank Servicers and Sewer Pipe Cleaners	51-7042.01	Woodworking Machine Setters and Set-Up
51-4031.04	Shear and Slitter Machine Setters and Set-Up		Operators, Except Sawing
	Operators, Metal and Plastic	43-9022.00	Word Processors and Typists
53-7111.00	Shuttle Car Operators		

#### **SUPPORT—JOB ZONE 3** (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-2011.03	Aircraft Rigging Assemblers	49-2096.00	Electronic Equipment Installers and Repairers,
51-2011.01	Aircraft Structure Assemblers, Precision		Motor Vehicles
51-2011.02	Aircraft Systems Assemblers, Precision	51-5023.07	Embossing Machine Set-Up Operators
49-2011.01	Automatic Teller Machine Servicers	51-2031.00	Engine and Other Machine Assemblers
51-3011.01	Bakers, Bread and Pastry	51-9194.06	Engravers, Hand
51-3011.02	Bakers, Manufacturing	51-3092.00	Food Batchmakers
51-4072.05	Casting Machine Set-Up Operators	51-8092.02	Gas Distribution Plant Operators
19-4061.01	City Planning Aides	51-8093.03	Gaugers
51-4081.01	Combination Machine Tool Setters and Set-Up	19-4041.01	Geological Data Technicians
	Operators, Metal and Plastic	19-4041.02	Geological Sample Test Technicians
49-2022.03	Communication Equipment Mechanics, Installers,	13-1041.04	Government Property Inspectors and Investigators
	and Repairers	51-4033.01	Grinding, Honing, Lapping, and Deburring
43-9011.00	Computer Operators		Machine Set-Up Operators
43-4031.01	Court Clerks	51-4191.01	Heating Equipment Setters and Set-Up Operators,
51-5023.04	Design Printing Machine Setters and Set-Up		Metal and Plastic
	Operators	33-3021.05	Immigration and Customs Inspectors
49-9012.01	Electric Meter Installers and Repairers	47-2131.00	Insulation Workers, Floor, Ceiling, and Wall
51-2022.00	Electrical and Electronic Equipment Assemblers	47-2132.00	Insulation Workers, Mechanical
51-9061.04	Electrical and Electronic Inspectors and Testers	51-4034.00 .	Lathe and Turning Machine Tool Setters,
49-2093.00	Electrical and Electronics Installers and Repairers,		Operators, and Tenders, Metal and Plastic
*	Transportation Equipment	51-4192.00	Lay-Out Workers, Metal and Plastic
51-4193.01	Electrolytic Plating and Coating Machine Setters	43-6012.00	Legal Secretaries
	and Set-Up Operators, Metal and Plastic	51-5023.03	Letterpress Setters and Set-Up Operators
51-2023.00	Electromechanical Equipment Assemblers	13-1041.02	Licensing Examiners and Inspectors





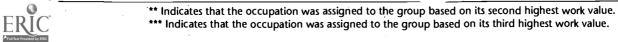
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\*\*\* Indicates that the occupation was assigned to the group based on its third highest work value.

## SUPPORT—JOB ZONE 3 (CONTINUED)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-4012.00	Locomotive Firers	47-2171.00	Reinforcing Iron and Rebar Workers
49-9042.00	Maintenance and Repair Workers, General	49-9096.00	Riggers
51-9061.01	Materials Inspectors	47-5012.00	Rotary Drill Operators, Oil and Gas
53-5021.02	Mates- Ship, Boat, and Barge	51-5023.06	Screen Printing Machine Setters and Set-Up
49-9011.00	Mechanical Door Repairers		Operators
43-6013.00	Medical Secretaries	47-2211.00	Sheet Metal Workers
51-4035.00	Milling and Planing Machine Setters, Operators,	51-8021.02	Stationary Engineers
	and Tenders, Metal and Plastic	47-2221.00	Structural Iron and Steel Workers
51-4193.03	Nonelectrolytic Plating and Coating Machine	53-7121.00	Tank Car, Truck, and Ship Loaders
•	Setters and Set-Up Operators, Metal and Plastic	49-2022.04	Telecommunications Facility Examiners
19-4051.01	Nuclear Equipment Operation Technicians	49-9052.00	Telecommunications Line Installers and Repairers
19-4051.02	Nuclear Monitoring Technicians	51-6062.00	Textile Cutting Machine Setters, Operators, and
49-2011.03	Office Machine and Cash Register Servicers		Tenders
47-2073.02	Operating Engineers	51-6063.00	Textile Knitting and Weaving Machine Setters,
13-1071.02	Personnel Recruiters		Operators, and Tenders
51-8093.01	Petroleum Pump System Operators	51-6064.00	Textile Winding, Twisting, and Drawing Out
33-3021.02	Police Identification and Records Officers		Machine Setters, Operators, and Tenders
51-9061.03	Precision Devices Inspectors and Testers	23-2093.02	Title Examiners and Abstractors
51-6011.02	Precision Dyers	51-4194.00	Tool Grinders, Filers, and Sharpeners
51-9195.01	Precision Mold and Pattern Casters, except	49-9012.02	Valve and Regulator Repairers
	Nonferrous Metals	51-4122.01	Welding Machine Setters and Set-Up Operators
21-1092.00	Probation Officers and Correctional Treatment Specialists	47-5021.02	Well and Core Drill Operators

## **SUPPORT—JOB ZONE 4** (Considerable Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-6051.01	Aviation Inspectors	51-9061.02	Mechanical Inspectors
49-2091.00	Avionics Technicians	51-2041.01	Metal Fabricators, Structural Metal Products
47-2011.00	Boilermakers	49-9044.00	Millwrights
51-5012.00	Bookbinders	51-8011.00	Nuclear Power Reactor Operators
17-3023.02	Calibration and Instrumentation Technicians	51-9083.02	Optical Instrument Assemblers
47-2081.01	Ceiling Tile Installers	51-4062.00	Patternmakers, Metal and Plastic
49-2022.01	Central Office and PBX Installers and Repairers	51-8093.02	Petroleum Refinery and Control Panel Operators
13-1031.01	Claims Examiners, Property and Casualty	51-8012.00	Power Distributors and Dispatchers
	Insurance	51-8013.01	Power Generating Plant Operators, Except
13-2041.00	Credit Analysts	·	Auxiliary Equipment Operators
49-9051.00	Electrical Power-Line Installers and Repairers	, 51-9195.02	Precision Pattern and Die Casters, Nonferrous
17-3024.00	Electro-Mechanical Technicians		Metals
47-4021.00	Elevator Installers and Repairers	13-1041.05	Pressure Vessel Inspectors
51-5023.08	Engraver Set-Up Operators	53-6051.02	Public Transportation Inspectors
13-1041.03	Equal Opportunity Representatives and Officers	53-4031.00	Railroad Conductors and Yardmasters
43-6011.00	Executive Secretaries and Administrative Assistants	49-9021.02	Refrigeration Mechanics
51-2041.02	Fitters, Structural Metal- Precision	47-5013.00	Service Unit Operators, Oil, Gas, and Mining
49-9031.02	Gas Appliance Repairers	49-9097.00	Signal and Track Switch Repairers
53-7071.02	Gas Compressor Operators	49-2022.05	Station Installers and Repairers, Telephone
51-5022.01	Hand Compositors and Typesetters	17-3031.01	Surveying Technicians
13-1032.00	Insurance Appraisers, Auto Damage	13-2081.00	Tax Examiners, Collectors, and Revenue Agents
13-2053.00	Insurance Underwriters	51-4111.00	Tool and Die Makers
13-2071.00	Loan Counselors	53-6041.00	Traffic Technicians
13-2072.00	Loan Officers	49-2092.04	Transformer Repairers
53-4011.00	Locomotive Engineers	51-4121.03	Welder-Fitters .
51-4041.00	Machinists	53-7073.00	Wellhead Pumpers





# **SUPPORT—JOB ZONE 5** (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-5022.08	Dot Etchers***	51-5021.00	Job Printers**
49-2095.00	Electrical and Electronics Repairers, Powerhouse,	53-6051.03	Marine Cargo Inspectors
•	Substation, and Relay	51-5023.02	Offset Lithographic Press Setters and Set-Up
51-5022.10	Electrotypers and Stereotypers		Operators
25-1191.00	Graduate Teaching Assistants***	51-5022.11	Plate Finishers



# **WORKING CONDITIONS**

## WORKING CONDITIONS—JOB ZONE. 1 (Little or No Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3021.03	Billing, Posting, and Calculating Machine	43-3061.00	Procurement Clerks**
	Operators**	51-9061.05	Production Inspectors, Testers, Graders, Sorters,
51-5011.02	Bindery Machine Operators and Tenders**		Samplers, Weighers**
53-3021.00	Bus Drivers, Transit and Intercity**	49-9045.00	Refractory Materials Repairers, Except
39-9011.00	Child Care Workers**		Brickmasons**
43-4041.01	Credit Authorizers**	51-9141.00	Semiconductor Processors**
43-4041.02	Credit Checkers**	51-6031.01	Sewing Machine Operators, Garment**
41-9091.00	Door-To-Door Sales Workers, News and Street	51-6031.02	Sewing Machine Operators, Non-Garment**
	Vendors, and Related Workers	43-2011.00	Switchboard Operators, Including Answering
43-9051.02	Mail Clerks, Except Mail Machine Operators and		Service**
	Postal Service**	41-9041.00	Telemarketers
49-9043.00	Maintenance Workers, Machinery**	53-3032.01	Truck Drivers, Heavy
41-9012.00	Models	53-3033.00	Truck Drivers, Light or Delivery Services**
43-5052.00	Postal Service Mail Carriers**	•	

## WORKING CONDITIONS—JOB ZONE 2 (Some Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3021.02	Billing, Cost, and Rate Clerks	51-9082.00	Medical Appliance Technicians**
43-3031.00	Bookkeeping, Accounting, and Auditing Clerks	43-4031.02	Municipal Clerks**
43-4011.00	Brokerage Clerks	43-3051.00	Payroll and Timekeeping Clerks**
51-8091.00	Chemical Plant and System Operators**	29-2052.00	Pharmacy Technicians**
49-9091.00	Coin, Vending, and Amusement Machine Servicers	51-9131.03	Photographic Hand Developers
	and Repairers	51-5023.01	Precision Printing Workers**
19-4011.02	Food Science Technicians	43-9081.00	Proofreaders and Copy Markers**
51-7021.00	Furniture Finishers	41-4011.03	Sales Representatives, Electrical/Electronic**
51-9071.06	Gem and Diamond Workers**	43-6014.00	Secretaries, Except Legal, Medical, and Executive**
49-2092.06	Hand and Portable Power Tool Repairers	43-9111.00	Statistical Assistants
43-4161.00	Human Resources Assistants, Except Payroll and	23-2093.01	Title Searchers**
	Timekeeping**	•	

#### WORKING CONDITIONS—JOB ZONE 3 (Medium Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-9071.04	Bench Workers, Jewelry	49-9062.00	Medical Equipment Repairers
51-9081.00	Dental Laboratory Technicians	29-2071.00	Medical Records and Health Information
49-2092.01	Electric Home Appliance and Power Tool Repairers		Technicians
49-2092.02	Electric Motor and Switch Assemblers and	51-9071.03	Model and Mold Makers, Jewelry
	Repairers	51-4012.00	Numerical Tool and Process Control Programmer
49-2097.00	Electronic Home Entertainment Equipment	49-9063.04	Percussion Instrument Repairers and Tuners
	Installers and Repairers	51-9131.02	Photographic Reproduction Technicians
19-4091.00	Environmental Science and Protection Technicians,	51-9083.01	Precision Lens Grinders and Polishers
	Including Health	49-2021.00	Radio Mechanics
49-9041.00	Industrial Machinery Mechanics	47-2031.04	Ship Carpenters and Joiners
49-9063.01	Keyboard Instrument Repairers and Tuners	51-6052.01	Shop and Alteration Tailors
43-6012.00	Legal Secretaries	49-9063.02	Stringed Instrument Repairers and Tuners
49-9094.00	Locksmiths and Safe Repairers	49-9064.00	Watch Repairers



<sup>\*\*</sup> Indicates that the occupation was assigned to the group based on its second highest work value.

# WORKING CONDITIONS (continued)

# WORKING CONDITIONS—JOB ZONE 4 (Considerable Preparation Needed)

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Accountants	51-9131.04	Film Laboratory Technicians
Agricultural Inspectors	13-2061.00	Financial Examiners
Assessors	49-9021.01	Heating and Air Conditioning Mechanics
Auditors	23-2092.00	Law Clerks
Budget Analysts	23-2011.00	Paralegals and Legal Assistants
Camera and Photographic Equipment Repairers	51-5022.02	Paste-Up Workers
Cost Estimators	11-9131.00	Postmasters and Mail Superintendents
Data Processing Equipment Repairers	11-3061.00	Purchasing Managers
Desktop Publishers	49-9063.03	Reed or Wind Instrument Repairers and Tuners
Electronic Masking System Operators	51-5022.05	Scanner Operators
	Accountants Agricultural Inspectors Assessors Auditors Budget Analysts Camera and Photographic Equipment Repairers Cost Estimators Data Processing Equipment Repairers Desktop Publishers	Accountants 51-9131.04 Agricultural Inspectors 13-2061.00 Assessors 49-9021.01 Auditors 23-2092.00 Budget Analysts 23-2011.00 Camera and Photographic Equipment Repairers 51-5022.02 Cost Estimators 11-9131.00 Data Processing Equipment Repairers 11-3061.00 Desktop Publishers 49-9063.03

## WORKING CONDITIONS—JOB ZONE 5 (Extensive Preparation Needed)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
15-2011.00	Actuaries	51-5021.00	lob Printers
23-1021.00	Administrative Law Judges, Adjudicators, and	23-1023.00	Judges, Magistrate Judges, and Magistrates***
	Hearing Officers**	53-6051.03	Marine Cargo Inspectors**
23-1022.00	Arbitrators, Mediators, and Conciliators**	51-5023.02	Offset Lithographic Press Setters and Set-Up
19-1021.01	Biochemists***		Operators**
19-1021.02	Biophysicists***	19-2012.00	Physicists***
29-1011.00	Chiropractors***	51-5022.11	Plate Finishers**
19-3031.03	Counseling Psychologists***	11-1011.02	Private Sector Executives***
51-5022.08	Dot Etchers	29-1066.00	Psychiatrists***
49-2095.00	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay**	11-3031.01	Treasurers, Controllers, and Chief Financial Officers**
51-5022.10	Electrotypers and Stereotypers**	29-1131.00	Veterinarians***



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# o\*net™ occupations combined list

Interests and Work Values







America's Job Bank www.ajb.org

America's Learning eXchange www.alx.org

America's Career InfoNet www.acinet.org

**America's Service Locator** 

www.servicelocator.org

O\*NET OnLine http://online.onetcenter.org

America's Workforce Network Toll-Free Help Line 1-877-US-2JOB5



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The DOL/ETA developed the O\*NET Career Exploration Tools as career counseling, career planning, and exploration tools. In order for each tool to provide an objective assessment, extensive research and development was conducted to ensure that the directions, format, items, and score reports lead to valid assessment. DOL/ETA adhered to the high standards of the American Psychological Association, the American Education Research Association, and the National Council on Measurement in Education in developing the O\*NET Career Exploration Tools. In developing the tools, fairness analyses were conducted to ensure that score results were equally valid both from a statistical and a usability perspective.

Results provided from the O\*NET Career Exploration Tools are part of a whole-person approach to the assessment process. They provide useful information that individuals can use to identify their strengths, the parts of work they like to do, and the parts of work that they may find important. Individuals can use results to identify training needs and occupations that they may wish to explore further. Individuals are strongly encouraged to use additional information about themselves with O\*NET Career Exploration results when making career decisions.

As such, the use of the O\*NET Career Exploration Tools is authorized for career exploration, career planning, and career counseling purposes only. Each O\*NET Career Exploration Tool must be used consistent with its own "User's Guide." No other use of these tools or any part of the tools is valid or authorized.

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Recipients of federal assistance from the U.S. Department of Labor must ensure that individuals with disabilities are afforded an equal opportunity to use services based on the O\*NET Career Exploration Tools. For further discussion of these obligations, see the Department of Labor's Equal Opportunity Guidance Letter No. 4. This document currently is being reis-

sued and will be found at the National O\*NET Consortium web site in the near future at <a href="http://www.onetcenter.org">http://www.onetcenter.org</a>.

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- 3. "O\*NET In It" bug with ™ symbol must appear in and on user products:



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#### SPECIAL NOTICE: DEVELOPER'S AGREEMENT

Users intending to develop other products, software or systems applications using O\*NET Career Exploration Tools products must contact the National O\*NET Consortium at <a href="http://www.onetcenter.org">http://www.onetcenter.org</a> or National O\*NET Consortium, North Carolina Employment Security Commission, P.O. Box 27625, Raleigh, NC 27611, for the Developer's Agreement.



# O\*NETTM Occupations Combined List:

# Interests and Work Values, v. 3.0

(For use with your Interest Profiler and Work Importance Locator instruments' results)

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To help you explore careers, occupations have been listed by Job Zone for each Interest/Work Value category. The majority of occupations were included in the groups based on their highest interest and highest work value. Occupations with \* beside the occupational title were included in the groups based on their highest interest and second highest work value. Occupations with \*\* beside the occupational title were included in the groups based on their highest interest and third highest work value. Occupations with \*\*\* beside the occupational title were included in the groups based on their second highest interest and highest work value. Data are not currently available for 74 O\*NET-SOC occupations. These occupations do not appear in this list.

Special Notice: Proper Use of Interest Profiler/Work Importance Locator Results

**Interest Profiler** and **Work importance Locator** results **should be used** for career exploration and vocational counseling purposes only. Results are designed to assist clients in identifying their interests and work values and using them to identify occupations that may satisfy their interests and what is most important to them in an occupation.

Interest Profiler and Work Importance Locator results should not be used for employment or hiring decisions. Employers, educational programs or other job related programs should not use Interest Profiler or Work Importance Locator results for applicant screening for jobs or training programs. The relationship between results on the Interest Profiler and Work Importance Locator and success in particular jobs or training programs has not been determined.



## Imterests and Work Values Worksheet

On the following pages are the occupations that are linked with the Interest Areas and the Work Values. They are listed in Interest Area/Work Value combinations. Occupations are grouped by Job Zone under each Interest/Work Value heading.

Below, please circle your Primary and Secondary Interests from the Interest Profiler:

•			
	•		

**Primary Interest:** 

**Secondary Interest:** 

Also, **write** your two highest Work Values from the Work Importance Locator in the spaces below:

Achievement	Independe	nce	Rec	:ogni	tion	Relationships	Support	Wo	rking	g Cor	nditio	ns
Highest Work Va	alue				^	Next Highest Wor	k Value					_
Please <b>circle</b> your	Job Zone(s) be	low:	,					•				
Current J	ob Zone: 1	2	3	4	5	Future Jo	b Zone: 1	2	3	4	5	

**To look at occupations linked with your Primary Interest Area and your highest Work Value**, find the tab for your Primary Interest Area. Look within that section for the heading that includes your highest Work Value. The occupations are listed there by Job Zone. For example, if your Primary Interest Area is Social and your highest Work Value is Working Conditions, you would pick the tab for Social and look for the heading Social—Working Conditions. If your Job Zone is Job Zone 2, you would look for the occupations grouped under Job Zone 2—Social—Working Conditions.

Follow the same procedure to look at occupations linked with your Secondary Interest Areas and your next highest Work Value.

## Write below the O\*NET occupations you have picked to explore:

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC Title				
	·					
	·	<u> </u>				
		<u> </u>				
		·				
	·					
	·					
	•					



# REALISTIC

# REALISTIC - ACHIEVEMENT

## JOB ZONE 1 — REALISTIC — ACHIEVEMENT

O*NET-SOC# 45-4011.00	O*NET-SOC Title Forest and Conservation Workers		O*NET-SOC# 51-9061.05	O*NET-SOC Title Production Inspectors, Testers, Graders, Sorters,
51-9123.00	Painting, Coating, and Decorating Workers*		31-9001.03	Samplers, Weighers**
51-5023.09	Printing Press Machine Operators and Tenders*	4	51-9141.00	Semiconductor Processors**

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 - REALISTIC - ACHIEVEMENT

		-	
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2091.00	Agricultural Equipment Operators	29-2012.00	Medical and Clinical Laboratory Technicians
49-3023.02	Automotive Specialty Technicians	51-9082.00	Medical Appliance Technicians
47-2031.03	Carpenter Assemblers and Repairers	49-3052.00	Motorcycle Mechanics
49-9092.00	Commercial Divers	33-2011.01	Municipal Fire Fighters
29-2041.00	Emergency Medical Technicians and Paramedics***	41-4011.01	Sales Representatives, Agricultural***
51-6092.00	Fabric and Apparel Patternmakers	41-4011.03	Sales Representatives, Electrical/Electronic***
33-2021.01	Fire Inspectors***	41-4011.04	Sales Representatives, Mechanical Equipment and
27-1023.00	Floral Designers***		Supplies***
33-2011.02	Forest Fire Fighters	51-6041.00	Shoe and Leather Workers and Repairers
33-2022.00	Forest Fire Inspectors and Prevention Specialists	47-2044.00	Tile and Marble Setters
51-9071.06	Gem and Diamond Workers	51-2093.00	Timing Device Assemblers, Adjusters, and
39-5091.00	Makeup Artists, Theatrical and Performance***		Calibrators
	•		

#### JOB ZONE 3 — REALISTIC — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-3011.03	Aircraft Body and Bonded Structure Repairers	49-3041.00	Farm Equipment Mechanics
49-3021.00	Automotive Body and Related Repairers	33-3051.02	Highway Patrol Pilots
49-3023.01	Automotive Master Mechanics	49-3051.00	Motorboat Mechanics
47-2021.00	Brickmasons and Blockmasons	49-3053.00	Outdoor Power Equipment and Other Small
49-3031.00	Bus and Truck Mechanics and Diesel Engine		Engine Mechanics
	Specialists	51-9194.01	Precision Etchers and Engravers, Hand or Machine
51-7011.00	Cabinetmakers and Bench Carpenters	27-4013.00	Radio Operators
19-4031.00	Chemical Technicians	49-3043.00	Rail Car Repairers
17-3011.02	Civil Drafters	47-2031.02	Rough Carpenters
49-2094.00	Electrical and Electronics Repairers, Commercial	51-9071.02	Silversmiths
	and Industrial Equipment	27-4014.00	Sound Engineering Technicians
47-2111.00	Electricians	51-9195.03	Stone Cutters and Carvers
17-3012.01	Electronic Drafters	49-9063.02	Stringed Instrument Repairers and Tuners
51-9194.02	Engravers/Carvers		-





<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.



<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# REALISTIC — ACHIEVEMENT (continued)

## JOB ZONE 4 — REALISTIC — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-3011.02	Aircraft Engine Specialists	17-3013.00	Mechanical Drafters
49-3011.01	Airframe-and-Power-Plant Mechanics	17-3027.00	Mechanical Engineering Technicians
53-2011.00	Airline Pilots, Copilots, and Flight Engineers	49-3042.00	Mobile Heavy Equipment Mechanics, Except
17-3011.01	Architectural Drafters		Engines
47-2031.05	Boat Builders and Shipwrights	51-4061.00	Model Makers, Metal and Plastic
27-4012.00	Broadcast Technicians	51-7031.00	Model Makers, Wood
17-3022.00	Civil Engineering Technicians	33-1021.01	Municipal Fire Fighting and Prevention Supervisors
17-2051.00	Civil Engineers	51-7032.00	Patternmakers, Wood
53-2012.00	Commercial Pilots	51-9071.05	Pewter Casters and Finishers
47-2031.01	Construction Carpenters	51-5022.03	Photoengravers
17-3023.03	Electrical Engineering Technicians	47-2152.01	Pipe Fitters
17-3023.01	Electronics Engineering Technicians	29-2034.01	Radiologic Technologists
51-9195.04	Glass Blowers, Molders, Benders, and Finishers	47-2022.00	Stonemasons
51-9071.01	Jewelers		•

#### JOB ZONE 5 — REALISTIC — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title	
17-2011.00	Aerospace Engineers***	17-2161.00	Nuclear Engineers***	
29-1061.00	Anesthesiologists***	29-1022.00	Oral and Maxillofacial Surgeons***	
29-9091.00	Athletic Trainers***	29-1023.00	Orthodontists***	
19-1020.01	Biologists***	17-2171.00	Petroleum Engineers	
17-2041.00	Chemical Engineers***	19-2012.00	Physicists***	
29-1011.00	Chiropractors***	17-2111.03	Product Safety Engineers***	
29-1021.00	Dentists, General***	29-1024.00	Prosthodontists***	
25-1032.00	Engineering Teachers, Postsecondary***	41-9031.00	Sales Engineers***	
19-2041.00	Environmental Scientists and Specialists, Including	27-1013.04	Sculptors***	
	Health***	27-1027.01	Set Designers***	
19-2042.01	Geologists***	53-5031.00	Ship Engineers	
17-1012.00	Landscape Architects***	29-1067.00	Surgeons***	
17-2121.02	Marine Architects	29-1131.00	Veterinarians***	
17-2121.01	Marine Engineers	19-1023.00	Zoologists and Wildlife Biologists***	
	_		-	





# REALISTIC - INDEPENDENCE

#### JOB ZONE 1 — REALISTIC — INDEPENDENCE

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — REALISTIC — INDEPENDENCE

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O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-3091.00	Bicycle Repairers*	45-3021.00	<b>Hunters and Trappers</b>
33-2022.00	Forest Fire Inspectors and Prevention Specialists*	53-5022.00	Motorboat Operators
51-7021.00	Furniture Finishers*	53-6051.04	Railroad Inspectors**

#### JOB ZONE 3 — REALISTIC — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2021.00	Animal Breeders	47-1011.02	First-Line Supervisors and Manager/Supervisors-
39-2011.00	Animal Trainers***		Extractive Workers***
47-4011.00	Construction and Building Inspectors***	35-1012.00	First-Line Supervisors/Managers of Food
: 51-9194.03	Etchers		Preparation and Serving Workers***
11-9012.00	Farmers and Ranchers	51-1011.00	First-Line Supervisors/Managers of Production and
45-1011.01	First-Line Supervisors and Manager/Supervisors -		Operating Workers***
	Agricultural Crop Workers***	53-1031.00	First-Line Supervisors/Managers of Transportation
45-1011.03	First-Line Supervisors and Manager/Supervisors -	•	and Material-Moving Machine and Vehicle
	Animal Care Workers, Except Livestock		Operators***
45-1011.02	First-Line Supervisors and Manager/Supervisors -	33-3031.00	Fish and Game Wardens
	Animal Husbandry Workers***	39-9031.00	Fitness Trainers and Aerobics Instructors***
45-1011.06	First-Line Supervisors and Manager/Supervisors -	37-1011.02	Janitorial Supervisors***
	Fishery Workers	51-5022.07	Platemakers
45-1011.04	First-Line Supervisors and Manager/Supervisors -	41-4011.06	Sales Representatives, Instruments***
	Horticultural Workers	51-9071.02	Silversmiths
37-1012.02	First-Line Supervisors and Manager/Supervisors - Landscaping Workers	51-6093.00	Upholsterers



<sup>268</sup> 

<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# REALISTIC — INDEPENDENCE (continued)

## JOB ZONE 4 — REALISTIC — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-9011.02	Agricultural Crop Farm Managers***	19-1012.00	Food Scientists and Technologists***
19-3091.02	Archeologists***	19-1032.00	Foresters
51-5022.04	Camera Operators	19-3092.00	Geographers***
35-1011.00	Chefs and Head Cooks***	37-1012.01	Lawn Service Managers***
15-1071.01	Computer Security Specialists***	19-2032.00	Materials Scientists***
11-9021.00	Construction Managers***	17-2141.00	Mechanical Engineers
39-3092.00	Costume Attendants***	17-2151.00	Mining and Geological Engineers, Including
51-6052.02	Custom Tailors		Mining Safety Engineers***
45-1011.05	First-Line Supervisors and Manager/Supervisors -	11-9011.01	Nursery and Greenhouse Managers***
	Logging Workers	19-1031.03	Park Naturalists***
47-1011.01	First-Line Supervisors and Manager/Supervisors-	51-9195.05	Potters
	Construction Trades Workers***	53-5021.01	Ship and Boat Captains***
49-1011.00	First-Line Supervisors/Managers of Mechanics,	19-1031.01	Soil Conservationists***
٠.,	Installers, and Repairers***	51-5022.06	Strippers
11-9011.03	Fish Hatchery Managers***	27-2012.05	Technical Directors/Managers

## JOB ZONE 5 — REALISTIC — INDEPENDENCE

	• • •		<del></del>
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-2021.00	Agricultural Engineers***	33-1021.02	Forest Fire Fighting and Prevention Supervisors
19-1011.00	Animal Scientists***	19-2043.00	Hydrologists***
19-2011.00	Astronomers***	17-2131.00	Materials Engineers***
19-1021.01	Biochemists***	19-1022.00	Microbiologists***
19-1021.02	Biophysicists***	53-5021.03	Pilots, Ship
27-2022.00	Coaches and Scouts***	19-1013.01	Plant Scientists***
17-2071.00	Electrical Engineers***	19-1031.02	Range Managers***
17-2072.00	Electronics Engineers, Except Computer***	19-1013.02	Soil Scientists***
11-9041.00	Engineering Managers***		





# REALISTIC — RECOGNITION

#### 10B ZONE 1 — REALISTIC — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — REALISTIC — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 3 — REALISTIC — RECOGNITION

<i>O*NET-SOC#</i> 17-3012.01	O*NET-SOC Title Electronic Drafters**		NET-SOC# 1012.02	O*NET-SOC Title First-Line Supervisors and Manager/Supervisors -
45-1011.06	First-Line Supervisors and Manager/Supervisors - Fishery Workers**	33-	3031.00	Landscaping Workers** Fish and Game Wardens**
45-1011.04	First-Line Supervisors and Manager/Supervisors - Horticultural Workers**		4041.02 5021.02	Geological Sample Test Technicians** Mates- Ship, Boat, and Barge

#### 10B ZONE 4 — REALISTIC — RECOGNITION

53-2011.00	O*NET-SOC Title Airline Pilots, Copilots, and Flight Engineers* Civil Engineers**	O*NET-SOC# 53-2012.00 27-2012.05	O*NET-SOC Title Commercial Pilots* Technical Directors/Managers**	
------------	---	--	---	--

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### 10B ZONE 5 — REALISTIC — RECOGNITION

•		*	
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
33-1021.02	Forest Fire Fighting and Prevention Supervisors**	53-5021.03	Pilots, Ship**
17-2121.01	Marine Engineers**	53-5031.00	Ship Engineers**
17-2171.00	Petroleum Engineers**		

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# REALISTIC — RELATIONSHIPS

## JOB ZONE 1 — REALISTIC — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-3091.00	Amusement and Recreation Attendants	49-9098.00	Helpers—Installation, Maintenance, and Repair
53-7061.00	Cleaners of Vehicles and Equipment		Workers
35-3021.00	Combined Food Preparation and Serving Workers, Including Fast Food	47-3014.00	Helpers—Painters, Paperhangers, Plasterers, and Stucco Masons
35-2015.00	Cooks, Short Order	37-2011.00	Janitors and Cleaners, Except Maids and
43-5021.00	Couriers and Messengers		Housekeeping Cleaners
35-9011.00	Dining Room and Cafeteria Attendants and	37-3011.00	Landscaping and Groundskeeping Workers
•	Bartender Helpers	37-2012.00	Maids and Housekeeping Cleaners
35-9021.00	Dishwashers	53-6021.00	Parking Lot Attendants
45-2093.00	Farmworkers, Farm and Ranch Animals	51-6021.03	Pressers, Hand
45-3011.00	Fishers and Related Fishing Workers	51-9198.01	Production Laborers
35-2021.00	Food Preparation Workers	53-6031.00	Service Station Attendants
45-2092.02	General Farmworkers	51-6051.00	Sewers, Hand
47-3011.00	Helpers—Brickmasons, Blockmasons,	51-6011.01	Spotters, Dry Cleaning
	Stonemasons, and Tile and Marble Setters	53-3041.00	Taxi Drivers and Chauffeurs
47-3012.00	Helpers—Carpenters	49-3093.00	Tire Repairers and Changers

#### JOB ZONE 2 — REALISTIC — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Titlel	O*NET-SOC#	O*NET-SOC Title
49-3091.00	Bicycle Repairers	47-2152.03	Pipelaying Fitters
35-2011.00	Cooks, Fast Food	51-6021.01	Pressers, Delicate Fabrics
35-2012.00	Cooks, Institution and Cafeteria	47-5051.00	Rock Splitters, Quarry
47-4031.00	Fence Erectors	37-3013.00	Tree Trimmers and Pruners
47-2043.00	Floor Sanders and Finishers	39-5091.00	Makeup Artists, Theatrical and Performance***
47-3015.00	Helpers—Pipelayers, Plumbers, Pipefitters, and	31-1012.00	Nursing Aides, Orderlies, and Attendants***
	Steamfitters	31-2012.00	Occupational Therapist Aides***
33-9092.00	Lifeguards, Ski Patrol, and Other Recreational	31-2011.00	Occupational Therapist Assistants***
	Protective Service Workers	39-9021.00	Personal and Home Care Aides***
47-2142.00	Paperhangers	29-2052.00	Pharmacy Technicians***
37-3012.00	Pesticide Handlers, Sprayers, and Applicators,	31-2022.00	Physical Therapist Aides***
	Vegetation	31-2021.00	Physical Therapist Assistants***
47-2072.00	Pile-Driver Operators	31-1013.00	Psychiatric Aides***
	·		•

#### JOB ZONE 3 — REALISTIC — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-3011.01	Bakers, Bread and Pastry	29-2055.00	Surgical Technologists
39-5011.00	Barbers	47-2053.00	Terrazzo Workers and Finishers
51-3021.00	Butchers and Meat Cutters	31-9096.00	Veterinary Assistants and Laboratory Animal
47-2051.00	Cement Masons and Concrete Finishers		Caretakers
35-2014.00	Cooks, Restaurant	29-2031.00	Cardiovascular Technologists and Technicians***
47-2042.00	Floor Layers, Except Carpet, Wood, and Hard Tiles	31-9091.00	Dental Assistants***
47-2121.00	Glaziers	29-2061.00	Licensed Practical and Licensed Vocational
49-9031.01	Home Appliance Installers		Nurses***
47-2152.02	Plumbers	29-2053.00	Psychiatric Technicians***
47-2181.00	Roofers	29-1126.00	Respiratory Therapists***



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# REALISTIC — RELATIONSHIPS (continued)

#### JOB ZONE 4 — REALISTIC — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
47-2041.00	Carpet Installers	29-2034.02	Radiologic Technicians
39-4011.00	Embalmers	29-2051.00	Dietetic Technicians***
47-2141.00	Painters, Construction and Maintenance	29-1124.00	Radiation Therapists***
47 2161 00	Diastorors and Stucco Masons		•

#### JOB ZONE 5 — REALISTIC — RELATIONSHIPS

O\*NET-SOC# O\*NET-SOC Title 29-9091.00 Athletic Trainers\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



\*\* Occupation included based on its highest interest area and third highest work value.

<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

# REALISTIC — SUPPORT

## JOB ZONE 1 - REALISTIC - SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-5011.02	Bindery Machine Operators and Tenders	51-4072.04	Metal Molding, Coremaking, and Casting
53-3021.00	Bus Drivers, Transit and Intercity	31 107 2.04	Machine Operators and Tenders
51-9191.00	Cementing and Gluing Machine Operators and	51-9023.00	Mixing and Blending Machine Setters, Operators,
	Tenders		and Tenders
51-9192.00	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	51-4193.04	Nonelectrolytic Plating and Coating Machine Operators and Tenders, Metal and Plastic
51-9121.02	Coating, Painting, and Spraying Machine Operators	39-2021.00	Nonfarm Animal Caretakers
	and Tenders	45-2092.01	Nursery Workers
53-7011.00	Conveyor Operators and Tenders	51-9111.00	Packaging and Filling Machine Operators and
51-9193.00	Cooling and Freezing Equipment Operators and		Tenders
• • • • • • • • • • • • • • • • • • • •	Tenders	53-7064.00	Packers and Packagers, Hand
51-9021.00	Crushing, Grinding, and Polishing Machine	51-9123.00	Painting, Coating, and Decorating Workers
31 7021.00	Setters, Operators, and Tenders	51-9194.04	Pantograph Engravers
51-9031.00	Cutters and Trimmers, Hand	51-4072.02	Plastic Molding and Casting Machine Operators
51-9032.04	Cutting and Slicing Machine Operators and Tenders		and Tenders
51-9194.05	Etchers, Hand	51-4052.00	Pourers and Casters, Metal
51-6091.01	Extruding and Forming Machine Operators and	51-6021.02	Pressing Machine Operators and Tenders- Textile,
31 0071.01	Tenders, Synthetic or Glass Fibers	5. 552.162	Garment, and Related Materials
51-9041.02	Extruding, Forming, Pressing, and Compacting	51-5023.09	Printing Press Machine Operators and Tenders
31-70-11.02	Machine Operators and Tenders	51-9198.02	Production Helpers
49-9093.00	Fabric Menders, Except Garment	51-9061.05	Production Inspectors, Testers, Graders, Sorters,
45-4021.00	Fallers	31 7001.03	Samplers, Weighers
51-3091.00	Food and Tobacco Roasting, Baking, and Drying	47-4061.00	Rail-Track Laying and Maintenance Equipment
31-3071.00	Machine Operators and Tenders	.,	Operators
51-3093.00	Food Cooking Machine Operators and Tenders	53-4021.02	Railroad Yard Workers
53-7062.03	Freight, Stock, and Material Movers, Hand	49-9045.00	Refractory Materials Repairers, Except Brickmasons
51-9051.00	Furnace, Kiln, Oven, Drier, and Kettle Operators	53-7081.00	Refuse and Recyclable Material Collectors
31-7031.00	and Tenders	51-9141.00	Semiconductor Processors
51-9032.03	Glass Cutting Machine Setters and Set-Up	51-9012.00	Separating, Filtering, Clarifying, Precipitating, and
31-9032.03	Operators	31-7012.00	Still Machine Setters, Operators, and Tenders
45-2041.00	Graders and Sorters, Agricultural Products	51-6031.01	Sewing Machine Operators, Garment
51-9022.00	Grinding and Polishing Workers, Hand	51-6031.02	Sewing Machine Operators, Non-Garment
47-5081.00	Helpers—Extraction Workers	51-6042.00	Shoe Machine Operators and Tenders
49-9098.00	Helpers—Installation, Maintenance, and Repair	51-4121.04	Solderers
	Workers	51-4122.04	Soldering and Brazing Machine Operators and
47-4051.00	Highway Maintenance Workers		Tenders
53-7041.00	Hoist and Winch Operators	53-7062.01	Stevedores, Except Equipment Operators
53-7051.00	Industrial Truck and Tractor Operators	43-5081.01	Stock Clerks, Sales Floor
51-6011.03	Laundry and Drycleaning Machine Operators and Tenders, Except Pressing	51-6061.00	Textile Bleaching and Dyeing Machine Operators and Tenders
53-7063.00	Machine Feeders and Offbearers	51-9197.00	Tire Builders
43-9051.01	Mail Machine Operators, Preparation and Handling	53-3033.00	Truck Drivers, Light or Delivery Services
49-9043.00	Maintenance Workers, Machinery	51-4121.01	Welders, Production
51-5023.05	Marking and Identification Printing Machine	51-7042.02	Woodworking Machine Operators and Tenders,
	Setters and Set-Up Operators		Except Sawing
51-3022.00	Meat, Poultry, and Fish Cutters and Trimmers		



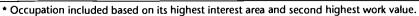


# REALISTIC — SUPPORT (continued)

## JOB ZONE 2 — REALISTIC — SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-5011.01	Able Seamen	47-4041.01	Irradiated-Fuel Handlers
19-4011.01	Agricultural Technicians	53-7033.00	Loading Machine Operators, Underground Mining
49-3022.00	Automotive Glass Installers and Repairers	45-4023.00	Log Graders and Scalers
51-8013.02	Auxiliary Equipment Operators, Power	45-4022.01	Logging Tractor Operators
49-2092.03	Battery Repairers	49-9095.00	Manufactured Building and Mobile Home Installers
51-5011.01	Bindery Machine Setters and Set-Up Operators	31-9093.00	Medical Equipment Preparers
19-4021.00	Biological Technicians	51-4051.00	Metal-Refining Furnace Operators and Tenders
51-8021.01	Boiler Operators and Tenders, Low Pressure	51-4072.03	Metal Molding, Coremaking, and Casting
47-2031.06	Brattice Builders		Machine Setters and Set-Up Operators
51-4121.05	Brazers	49-9012.03	Meter Mechanics
53-6011.00	Bridge and Lock Tenders	47-5042.00	Mine Cutting and Channeling Machine Operators
51-4033.02	Buffing and Polishing Set-Up Operators	·51-9195.06	Mold Makers, Hand
53-3022.00	Bus Drivers, School	51-9195.07	Molding and Casting Workers
51-9011.01	Chemical Equipment Controllers and Operators	39-3021.00	Motion Picture Projectionists
51-9011.02	Chemical Equipment Tenders	53-6051.05	Motor Vehicle Inspectors
51-8091.00	Chemical Plant and System Operators	51-4011.01	Numerical Control Machine Tool Operators and
51-9121.01	Coating, Painting, and Spraying Machine Setters		Tenders, Metal and Plastic
• • • • • • • • • • • • • • • • • • • •	and Set-Up Operators	53-5011.02	Ordinary Seamen and Marine Oilers
51-2021.00	Coil Winders, Tapers, and Finishers	51-9122.00	Painters, Transportation Equipment
51-4081.02	Combination Machine Tool Operators and Tenders,	51-9196.00	Paper Goods Machine Setters, Operators, and
31 4001.02	Metal and Plastic	• • • • • • • • • • • • • • • • • • • •	Tenders
47-5021.01	Construction Drillers	47-2071.00	Paving, Surfacing, and Tamping Equipment
47-2061.00	Construction Laborers	17 207 1.00	Operators
47-5041.00	Continuous Mining Machine Operators	37-2021.00	Pest Control Workers
33-3012.00	Correctional Officers and Jailers	51-5022.13	Photoengraving and Lithographing Machine
	Crane and Tower Operators	J1-3022.13	Operators and Tenders
53-7021.00	Derrick Operators, Oil and Gas	51-9132.00	Photographic Processing Machine Operators
47-5011.00 53-7032.02	Dragline Operators	47-2151.00	Pipelayers
53-7032.02	Dragine Operators  Dredge Operators	51-4072.01	Plastic Molding and Casting Machine Setters and
	<i>3</i> ,	31-4072.01	Set-Up Operators
51-4032.00	Drilling and Boring Machine Tool Setters, Operators,	51 5022 01	Precision Printing Workers
47 2001 02	and Tenders, Metal and Plastic	51-5023.01	
47-2081.02	Drywall Installers	51-4031.03	Press and Press Brake Machine Setters and Set-Up
49-2092.05	Electrical Parts Reconditioners	£2 7072 00	Operators, Metal and Plastic
51-4193.02	Electrolytic Plating and Coating Machine	53-7072.00	Pump Operators, Except Wellhead Pumpers
52 7022 01	Operators and Tenders, Metal and Plastic	51-4031.02	Punching Machine Setters and Set-Up Operators,
53-7032.01	Excavating and Loading Machine Operators	52 4012 00	Metal and Plastic
47-5031.00	Explosives Workers, Ordnance Handling Experts,	53-4013.00	Rail Yard Engineers, Dinkey Operators, and Hostlers
	and Blasters	53-6051.04	Railroad Inspectors
51-4021.00	Extruding and Drawing Machine Setters,	49-3092.00	Recreational Vehicle Service Technicians
	Operators, and Tenders, Metal and Plastic	51-4023.00	Rolling Machine Setters, Operators, and Tenders,
51-9041.01	Extruding, Forming, Pressing, and Compacting	.=	Metal and Plastic
	Machine Setters and Set-Up Operators	47-5061.00	Roof Bolters, Mining
51-9032.01	Fiber Product Cutting Machine Setters and Set-Up	47-5071.00	Roustabouts, Oil and Gas
S	Operators	51-7041.02	Sawing Machine Operators and Tenders
51-4022.00	Forging Machine Setters, Operators, and Tenders,	51-7041.01	Sawing Machine Setters and Set-Up Operators
	Metal and Plastic	51-4031.01	Sawing Machine Tool Setters and Set-Up
51-4071.00	Foundry Mold and Coremakers		Operators, Metal and Plastic
49-2022.02	Frame Wirers, Central Office	47-4071.00	Septic Tank Servicers and Sewer Pipe Cleaners
51-8092.01	Gas Processing Plant Operators	51-4031.04	Shear and Slitter Machine Setters and Set-Up
53-7071.01	Gas Pumping Station Operators	.,	Operators, Metal and Plastic
47-2073.01	Grader, Bulldozer, and Scraper Operators	53-7111.00	Shuttle Car Operators
53-7062.02	Grips and Set-Up Workers, Motion Picture Sets,	51-3023.00	Slaughterers and Meat Packers
	Studios, and Stages	51-4122.03	Soldering and Brazing Machine Setters and Set-Up
51-4191.02	Heat Treating, Annealing, and Tempering Machine		Operators
- · · · - <del></del>	Operators and Tenders, Metal and Plastic	51-9032.02	Stone Sawyers
51-4191.03	Heaters, Metal and Plastic	53-4041.00	Subway and Streetcar Operators
47-3013.00	HelpersElectricians	47-2082.00	Tapers
	:	002.00	





\*\* Occupation included based on its highest interest area and third highest work value.
\*\*\* Occupation included based on its second highest interest area and highest work value.



# REALISTIC - SUPPORT (continued)

#### JOB ZONE 2 — REALISTIC — SUPPORT (CONTINUED)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-3032.02	Tractor-Trailer Truck Drivers	51-4121.02	Welders and Cutters
53-4021.01	Train Crew Members	51-4122.02	Welding Machine Operators and Tenders
51-5022.12	Typesetting and Composing Machine Operators	51-7042.01	Woodworking Machine Setters and Set-Up
	and Tenders		Operators, Except Sawing
51-8031.00	Water and Liquid Waste Treatment Plant and		•
	System Operators		

## **JOB ZONE 3 — REALISTIC — SUPPORT**

	ET-SOC# O*NET-SOC Title 023.03 Letterpress Setters and Set-Up Operators
51-2011.03 Aircraft Rigging Assemblers 51-5	023.03 Letterpress Setters and Set-Up Operators
51-2011.01 Aircraft Structure Assemblers, Precision 53-4	012.00 Locomotive Firers
51-2011.02 Aircraft Systems Assemblers, Precision 49-9	042.00 Maintenance and Repair Workers, General
49-2011.01 Automatic Teller Machine Servicers 51-9	061.01 Materials Inspectors
51-3011.01 Bakers, Bread and Pastry 53-5	021.02 Mates- Ship, Boat, and Barge
51-3011.02 Bakers, Manufacturing 49-9	011.00 Mechanical Door Repairers
51-4072.05 Casting Machine Set-Up Operators 51-4	035.00 Milling and Planing Machine Setters, Operators,
51-4081.01 Combination Machine Tool Setters and Set-Up	and Tenders, Metal and Plastic
Operators, Metal and Plastic 51-4	193.03 Nonelectrolytic Plating and Coating Machine
49-2022.03 Communication Equipment Mechanics, Installers,	Setters and Set-Up Operators, Metal and Plastic
and Repairers 19-4	051.01 Nuclear Equipment Operation Technicians
51-5023.04 Design Printing Machine Setters and Set-Up 19-4	051.02 Nuclear Monitoring Technicians
	011.03 Office Machine and Cash Register Servicers
49-9012.01 Electric Meter Installers and Repairers 47-2	073.02 Operating Engineers
51-2022.00 Electrical and Electronic Equipment Assemblers 51-8	093.01 Petroleum Pump System Operators
51-9061.04 Electrical and Electronic Inspectors and Testers 51-9	061.03 Precision Devices Inspectors and Testers
49-2093.00 Electrical and Electronics Installers and Repairers, 51-6	011.02 Precision Dyers
Transportation Equipment 51-9	195.01 Precision Mold and Pattern Casters, except
51-4193.01 Electrolytic Plating and Coating Machine Setters	Nonferrous Metals
	171.00 Reinforcing Iron and Rebar Workers
51-2023.00 Electromechanical Equipment Assemblers 49-9	096.00 Riggers
49-2096.00 Electronic Equipment Installers and Repairers, 47-5	012.00 Rotary Drill Operators, Oil and Gas
	023.06 Screen Printing Machine Setters and Set-Up
51-5023.07 Embossing Machine Set-Up Operators	Operators
	211.00 Sheet Metal Workers
	021.02 Stationary Engineers
	221.00 Structural Iron and Steel Workers
	121.00 Tank Car, Truck, and Ship Loaders
<b>3</b>	022.04 Telecommunications Facility Examiners
· · · · · · · · · · · · · · · · · · ·	052.00 Telecommunications Line Installers and Repairers
J 1	062.00 Textile Cutting Machine Setters, Operators, and
51-4033.01 Grinding, Honing, Lapping, and Deburring	Tenders
, , ,	063.00 Textile Knitting and Weaving Machine Setters,
51-4191.01 Heating Equipment Setters and Set-Up Operators,	Operators, and Tenders
	064.00 Textile Winding, Twisting, and Drawing Out
47-2131.00 Insulation Workers, Floor, Ceiling, and Wall	Machine Setters, Operators, and Tenders
·	194.00 Tool Grinders, Filers, and Sharpeners
, 9	012.02 Valve and Regulator Repairers
	122.01 Welding Machine Setters and Set-Up Operators
51-4192.00 Lay-Out Workers, Metal and Plastic 47-5	021.02 Well and Core Drill Operators



<sup>\*</sup>Occupation included based on its highest interest area and second highest work value.
\*\*Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# REALISTIC — SUPPORT (continued)

#### JOB ZONE 4 - REALISTIC - SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-6051.01	Aviation Inspectors	51-9083.02	Optical Instrument Assemblers
49-2091.00	Avionics Technicians	51-4062.00	Patternmakers, Metal and Plastic
47-2011.00	Boilermakers	51-8093.02	Petroleum Refinery and Control Panel Operators
51-5012.00	Bookbinders	51-8012.00	Power Distributors and Dispatchers
17-3023.02	Calibration and Instrumentation Technicians	51-8013.01	Power Generating Plant Operators, Except
47-2081.01	Ceiling Tile Installers	•	Auxiliary Equipment Operators
49-2022.01	Central Office and PBX Installers and Repairers	51-9195.02	Precision Pattern and Die Casters, Nonferrous
49-9051.00	Electrical Power-Line Installers and Repairers		Metals .
17-3024.00	Electro-Mechanical Technicians	13-1041.05	Pressure Vessel Inspectors
47-4021.00	Elevator Installers and Repairers	53-4031.00	Railroad Conductors and Yardmasters
51-5023.08	Engraver Set-Up Operators	49-9021.02	Refrigeration Mechanics
51-2041.02	Fitters, Structural Metal- Precision	47-5013.00	Service Unit Operators, Oil, Gas, and Mining
49-9031.02	Gas Appliance Repairers	49-9097.00	Signal and Track Switch Repairers
53-7071.02	Gas Compressor Operators	49-2022.05	Station Installers and Repairers, Telephone
51-5022.01	Hand Compositors and Typesetters	17-3031.01	Surveying Technicians
53-4011.00	Locomotive Engineers	51-4111.00	Tool and Die Makers
51-4041.00	Machinists	53-6041.00	Traffic Technicians
51-9061.02	Mechanical Inspectors	49-2092.04	Transformer Repairers
51-2041.01	Metal Fabricators, Structural Metal Products	51-4121.03	Welder-Fitters
49-9044.00	Millwrights	53-7073.00	Wellhead Pumpers
51-8011.00	Nuclear Power Reactor Operators		•

#### JOB ZONE 5 - REALISTIC - SUPPORT

O*NET-SOC# 49-2095.00	O*NET-SOC Title Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	O*NET-SOC# 51-5023.02	O*NET-SOC Title Offset Lithographic Press Setters and Set-Up Operators	,
51-5022.10 53-6051.03	Electrotypers and Stereotypers Marine Cargo Inspectors***	51-5022.11	Plate Finishers .	

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# REALISTIC — WORKING CONDITIONS

## JOB ZONE 1 — REALISTIC — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-5011.02	Bindery Machine Operators and Tenders*	51-9141.00	Semiconductor Processors*
53-3021.00	Bus Drivers, Transit and Intercity*	51-6031.01	Sewing Machine Operators, Garment*
49-9043.00	Maintenance Workers, Machinery*	51-6031.02	Sewing Machine Operators, Non-Garment*
51-9061.05	Production Inspectors, Testers, Graders, Sorters,	53-3032.01	Truck Drivers, Heavy
	Samplers, Weighers*	53-3033.00	Truck Drivers, Light or Delivery Services*
49-9045.00	Refractory Materials Repairers, Except Brickmasons*		- ·

#### JOB ZONE 2 — REALISTIC — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-8091.00	Chemical Plant and System Operators*	51-9071.06	Gem and Diamond Workers*
49-9091.00	Coin, Vending, and Amusement Machine Servicers	49-2092.06	Hand and Portable Power Tool Repairers
•	and Repairers	51-9082.00	Medical Appliance Technicians*
19-4011.02	Food Science Technicians	51-9131.03	Photographic Hand Developers
51-7021.00	Furniture Finishers	51-5023.01	Precision Printing Workers*

## JOB ZONE 3 — REALISTIC — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-9071.04	Bench Workers, Jewelry	49-9062.00	Medical Equipment Repairers
51-9081.00	Dental Laboratory Technicians	51-9071.03	Model and Mold Makers, Jewelry
49-2092.01	Electric Home Appliance and Power Tool Repairers	51-4012.00	Numerical Tool and Process Control Programmers
49-2092.02	Electric Motor and Switch Assemblers and Repairers	49-9063.04	Percussion Instrument Repairers and Tuners
49-2097.00	Electronic Home Entertainment Equipment	51-9131.02	Photographic Reproduction Technicians
	Installers and Repairers	51-9083.01	Precision Lens Grinders and Polishers
19-4091.00	Environmental Science and Protection Technicians,	49-2021.00	Radio Mechanics
•	Including Health***	47-2031.04	Ship Carpenters and Joiners
49-9041.00	Industrial Machinery Mechanics	51-6052.01	Shop and Alteration Tailors
49-9063.01	Keyboard Instrument Repairers and Tuners	49-9063.02	Stringed Instrument Repairers and Tuners
49-9094.00	Locksmiths and Safe Repairers	49-9064.00	Watch Repairers





# REALISTIC — WORKING CONDITIONS (continued)

#### JOB ZONE 4 — REALISTIC — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
45-2011.00	Agricultural Inspectors	51-9131.04	Film Laboratory Technicians
49-9061.00	Camera and Photographic Equipment Repairers	49-9021.01	Heating and Air Conditioning Mechanics
49-2011.02	Data Processing Equipment Repairers	51-5022.02	Paste-Up Workers
43-9031.00	Desktop Publishers	49-9063.03	Reed or Wind Instrument Repairers and Tuners
51-5022.09	Electronic Masking System Operators	51-5022.05	Scanner Operators
	3 , .		

#### JOB ZONE 5 — REALISTIC — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-5022.08	Dot Etchers	51-5021.00	lob Printers
49-2095.00	Electrical and Electronics Repairers, Powerhouse,	51-5023.02	Offset Lithographic Press Setters and Set-Up
	Substation, and Relay*		Operators*
51-5022.10	Electrotypers and Stereotypers*	51-5022.11	Plate Finishers*



<sup>278</sup> 

<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# INVESTIGATIVE

# INVESTIGATIVE — ACHIEVEMENT

## JOB ZONE 1 — INVESTIGATIVE — ACKIEVEMENT

O\*NET-SOC#

O\*NET-SOC Title

45-4011.00

Forest and Conservation Workers\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

## JOB ZONE 2 — INVESTIGATIVE — ACHIEVEMENT

O\*NET-SOC#

O\*NET-SOC Title

29-2012.00

Medical and Clinical Laboratory Technicians\*\*\*

51-9082.00

Medical Appliance Technicians\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 3 — INVESTIGATIVE — ACKIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
19-4031.00	Chemical Technicians***	13-1041.01	Environmental Compliance Inspectors
13-1072.00	Compensation, Benefits, and Job Analysis Specialists	17-3026.00	Industrial Engineering Technicians
49-2094.00	Electrical and Electronics Repairers, Commercial	13-1031.02	Insurance Adjusters, Examiners, and Investigators***
	and Industrial Equipment***	49-3051.00	Motorboat Mechanics***
47-2111.00	Electricians***	29-2091.00	Orthotists and Prosthetists***

#### JOB ZONE 4 — INVESTIGATIVE — ACHIEVEMENT

	• • •	•	
. O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-3021.00	Aerospace Engineering and Operations Technicians	19-3021.00	Market Research Analysts
19-2021.00	Atmospheric and Space Scientists	15-3011.00	Mathematical Technicians
19-2031.00	Chemists	29-2011.00	Medical and Clinical Laboratory Technologists
17-2061.00	Computer Hardware Engineers	19-1042.00	Medical Scientists, Except Epidemiologists
15-1021.00	Computer Programmers	15-1081.00	Network Systems and Data Communications
15-1031.00	Computer Software Engineers, Applications		Analysts
15-1032.00	Computer Software Engineers, Systems Software	29-2033.00	Nuclear Medicine Technologists
15-1041.00	Computer Support Specialists	29-1041.00	Optometrists
29-1031.00	Dietitians and Nutritionists	29-1051.00	Pharmacists
19-3031.01	Educational Psychologists	29-1071.00	Physician Assistants
19-1041.00	Epidemiologists	15-2041.00	Statisticians
33-2021.02	Fire Investigators	17-1022.00	Surveyors
19-4092.00	Forensic Science Technicians	19-3051.00	Urban and Regional Planners



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# INVESTIGATIVE — ACHIEVEMENT (continued)

## JOB ZONE 5 - INVESTIGATIVE - ACHIEVEMENT

O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
Aerospace Engineers	19-2042.01	Geologists
Agricultural Sciences Teachers, Postsecondary	25-1071.00	Health Specialties Teachers, Postsecondary
Anesthesiologists	29-1063.00	Internists, General
Archivists	25-1022.00	Mathematical Science Teachers, Postsecondary
Biological Science Teachers, Postsecondary	15-2021.00	Mathematicians
Biologists	17-2161.00	Nuclear Engineers
Chemical Engineers	29-1064.00	Obstetricians and Gynecologists
Chemistry Teachers, Postsecondary	29-1022.00	Oral and Maxillofacial Surgeons
Chiropractors	29-1023.00	Orthodontists
Computer Science Teachers, Postsecondary	29-1065.00	Pediatricians, General
Dentists, General	19-2012.00	Physicists
Economists	25-1054.00	Physics Teachers, Postsecondary
Engineering Teachers, Postsecondary	17-2111.03	Product Safety Engineers
Environmental Scientists and Specialists, Including	29-1024.00	Prosthodontists
Health	29-1066.00	Psychiatrists
Family and General Practitioners	29-1067.00	Surgeons
Forestry and Conservation Science Teachers,	29-1131.00	Veterinarians
Postsecondary	19-1023.00	Zoologists and Wildlife Biologists
	Aerospace Engineers Agricultural Sciences Teachers, Postsecondary Anesthesiologists Archivists Biological Science Teachers, Postsecondary Biologists Chemical Engineers Chemistry Teachers, Postsecondary Chiropractors Computer Science Teachers, Postsecondary Dentists, General Economists Engineering Teachers, Postsecondary Environmental Scientists and Specialists, Including Health Family and General Practitioners Forestry and Conservation Science Teachers,	Aerospace Engineers Agricultural Sciences Teachers, Postsecondary Anesthesiologists Archivists 29-1063.00 Archivists 25-1022.00 Biological Science Teachers, Postsecondary Biologists 17-2161.00 Chemical Engineers 29-1064.00 Chemistry Teachers, Postsecondary 29-1022.00 Chiropractors 29-1023.00 Computer Science Teachers, Postsecondary 29-1065.00 Dentists, General Economists 25-1054.00 Engineering Teachers, Postsecondary 17-2111.03 Environmental Scientists and Specialists, Including Health 29-1066.00 Family and General Practitioners 29-1067.00 Forestry and Conservation Science Teachers, 29-1131.00





# INVESTIGATIVE - INDEPENDENCE

#### JOB ZONE 1 — INVESTIGATIVE — INDEPENDENCE

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — INVESTIGATIVE — INDEPENDENCE

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### 108 ZONE 3 — INVESTIGATIVE — INDEPENDENCE

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### 10B ZONE 4 — INVESTIGATIVE — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
19-3091.01	Anthropologists	19-3092.00	Geographers
19-3091.02	Archeologists	19-3093.00	Historians
19-3031.02	Clinical Psychologists	17-2112.00	Industrial Engineers***
15-1071.01	Computer Security Specialists	17-2111.01	Industrial Safety and Health Engineers
13-1041.06	Coroners	19-2032.00	Materials Scientists
25-4012.00	Curators***	17-2141.00	Mechanical Engineers***
15-1061.00	Database Administrators	17-2151.00	Mining and Geological Engineers, Including
17-2111.02	Fire-Prevention and Protection Engineers		Mining Safety Engineers
19-1012.00	Food Scientists and Technologists	15-2031.00	Operations Research Analysts
19-1032.00	Foresters***	19-1031.01	Soil Conservationists

#### JOB ZONE 5 — INVESTIGATIVE — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	•	O*NET-SOC#	O*NET-SOC Title
17-2021.00	Agricultural Engineers		19-3032.00	Industrial-Organizational Psychologists
19-1011.00	Animal Scientists	• .	25-9031.00	Instructional Coordinators***
19-2011.00	Astronomers		17-2131.00	Materials Engineers
19-1021.01	Biochemists		19-1022.00	Microbiologists
19-1021.02	Biophysicists		11-9121.00	Natural Sciences Managers
17-2071.00	Electrical Engineers		19-1013.01	Plant Scientists
17-2072.00	Electronics Engineers, Except Computer		19-3094.00	Political Scientists
13-2051.00	Financial Analysts		19-1031.02	Range Managers
19-2043.00	Hydrologists		19-1013.02	Soil Scientists
	-			•



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# INVESTIGATIVE - RECOGNITION

#### JOB ZONE 1 — INVESTIGATIVE — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — INVESTIGATIVE — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### 10B ZONE 3 — INVESTIGATIVE — RECOGNITION

(No occupations for this combination in this job zone. To find occupations; look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### 10B ZONE 4 — INVESTIGATIVE — RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

17-2151.00

Mining and Geological Engineers, Including

Mining Safety Engineers\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 5 — INVESTIGATIVE — RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

Aerospace Engineers\*\*

O\*NET-SOC#

O\*NET-SOC Title

17-2011.00 17-2041.00

Chemical Engineers\*\*

29-1067.00 Surgeons\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# INVESTIGATIVE — RELATIONSHIPS

#### 108 ZONE 1 — INVESTIGATIVE — RELATIONSHIPS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### 10B ZONE 2 — INVESTIGATIVE — RELATIONSHIPS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

## IOB ZONE 3 — INVESTIGATIVE — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title
29-2031.00	Cardiovascular Technologists and Technicians
29-1126.00	Respiratory Therapists

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### IOB ZONE 4 — INVESTIGATIVE — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title
29-1031.00	Dietitians and Nutritionists*
29-1071.00	Physician Assistants*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### **Jo**b Zone 5 — investigative — relationships

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-1041.00	Agricultural Sciences Teachers, Postsecondary**	25-1191.00	Graduate Teaching Assistants***
29-1061.00	Anesthesiologists*	25-1071.00	Health Specialties Teachers, Postsecondary**
25-1042.00	Biological Science Teachers, Postsecondary**	29-1063.00	Internists, General**
25-1052.00	Chemistry Teachers, Postsecondary**	29-1064.00	Obstetricians and Gynecologists**
29-1021.00	Dentists, General**	29-1022.00	Oral and Maxillofacial Surgeons**
29-1062.00	Family and General Practitioners**	29-1023.00	Orthodontists**
25-1043.00	Forestry and Conservation Science Teachers,	29-1065.00	Pediatricians, General**
	Postsecondary**	25-1054.00	Physics Teachers, Postsecondary**

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\* Occupation included based on its highest interest area and second highest work value.

\*\* Occupation included based on its highest interest area and third highest work value.

# INVESTIGATIVE — SUPPORT

#### JOB ZONE 1 — INVESTIGATIVE — SUPPORT

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — INVESTIGATIVE — SUPPORT

O\*NET-SOC# O\*NET-SOC Title

19-4011.01 Agricultural Technicians\*\*\*
19-4021.00 Biological Technicians\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### 10B ZONE 3 - INVESTIGATIVE - SUPPORT

#### 10B ZONE 4 - INVESTIGATIVE - SUPPORT

O*NET-SOC# 53-6051.01 49-2091.00 49-2022.01 17-3024.00	O*NET-SOC Title Aviation Inspectors*** Avionics Technicians*** Central Office and PBX Installers and Repairers*** Electro-Mechanical Technicians***	O*NET-SOC# 49-9044.00 51-8093.02 53-6041.00 51-4121.03	O*NET-SOC Title Millwrights*** Petroleum Refinery and Control Panel Operators*** Traffic Technicians*** Welder-Fitters***
51-4041.00	Machinists***	31 4121.03	Weider Fleers

## JOB ZONE 5 — INVESTIGATIVE — SUPPORT

O\*NET-SOC# O\*NET-SOC Title

49-2095.00 Electrical and Electronics Repairers, Powerhouse,

Substation, and Relay\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

#### **INVESTIGATIVE**

# INVESTIGATIVE — WORKING CONDITIONS

#### JOB ZONE 1 — INVESTIGATIVE — WORKING CONDITIONS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 - INVESTIGATIVE - WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

19-4011.02

Food Science Technicians\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### 10B ZONE 3 - INVESTIGATIVE - WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

51-9081.00

Dental Laboratory Technicians\*\*\*

O\*NET-SOC#

O\*NET-SOC Title

49-9062.00

Medical Equipment Repairers\*\*\*

19-4091.00 E

Environmental Science and Protection Technicians,

Including Health

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 4 — INVESTIGATIVE — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

45-2011.00

Agricultural Inspectors\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 5 — INVESTIGATIVE — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
15-2011.00	Actuaries***	19-2012.00	Physicists**
19-1021.01	Biochemists**	29-1066.00	Psychiatrists**
19-1021.02	Biophysicists**	29-1131.00	Veterinarians**
29-1011.00	Chiropractors**		

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\* Occupation included based on its highest interest area and second highest work value.

\*\* Occupation included based on its highest interest area and third highest work value.

# ARTISTIC

# ARTISTIC — ACHIEVEMENT

#### JOB ZONE 1 - ARTISTIC - ACHIEVEMENT

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

## JOB ZONE 2 - ARTISTIC - ACHIEVEMENT

		_	
O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-1023.00	Floral Designers	51-6041.00	Shoe and Leather Workers and Repairers***
39-5091.00	Makeup Artists, Theatrical and Performance	27-2042.01	Singers
27-3011.00	Radio and Television Announcers		

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

## JOB ZONE 3 - ARTISTIC - ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2011.00	Actors	51-9131.01	Photographic Retouchers and Restorers
27-3043.03	Caption Writers	27-4021.01	Professional Photographers
51-9194.02	Engravers/Carvers***	27-3012.00	Public Address System and Other Announcers***
27-1022.00	Fashion Designers	27-1013.02	Sketch Artists
27-3091.00	Interpreters and Translators	27-4014.00	Sound Engineering Technicians***
27-1026.00	Merchandise Displayers and Window Trimmers	51-9195.03	Stone Cutters and Carvers***
25-4013.00	Museum Technicians and Conservators	49-9063.02	Stringed Instrument Repairers and Tuners***
27-4021.02	Photographers, Scientific		-



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# ARTISTIC — ACHIEVEMENT (continued)

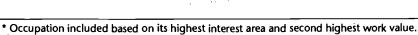
## JOB ZONE 4 — ARTISTIC — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-3011.00	Adult Literacy, Remedial Education, and GED	27-1025.00	Interior Designers
	Teachers and Instructors***	25-2022.00	Middle School Teachers, Except Special and
11-2011.00	Advertising and Promotions Managers		Vocational Education***
17-1011.00	Architects, Except Landscape and Naval	27-2041.02	Music Arrangers and Orchestrators
17-3011.01	Architectural Drafters***	27-1013.01	Painters and Illustrators
27-1011.00	Árt Directors	51-5022.03	Photoengravers***
27-3021.00	Broadcast News Analysts	27-3043.01	Poets and Lyricists
27-4012.00	Broadcast Technicians***	27-3031.00	Public Relations Specialists***
27-4031.00	Camera Operators, Television, Video, and Motion	27-3022.00	Reporters and Correspondents
	Picture	25-2031.00	Secondary School Teachers, Except Special and
27-1013.03	Cartoonists		Vocational Education***
27-1021.00	Commercial and Industrial Designers	25-3021.00	Self-Enrichment Education Teachers***
27-3043.02	Creative Writers	25-2042.00	Special Education Teachers, Middle School***
27-2031.00	Dancers	25-2041.00	Special Education Teachers, Preschool,
27-3041.00	Editors		Kindergarten, and Elementary School***
21-1012.00	Educational, Vocational, and School Counselors***	25-2043.00	Special Education Teachers, Secondary School***
25-2021.00	Elementary School Teachers, Except Special	25-2023.00	Vocational Education Teachers, Middle School***
	Education***	25-2032.00	Vocational Education Teachers, Secondary
27-1027.02	Exhibit Designers		School***
27-1024.00	Graphic Designers		
	•		

#### JOB ZONE 5 — ARTISTIC — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-1121.00	Art, Drama, and Music Teachers, Postsecondary	27-2041.01	Music Directors
21-2011.00	Clergy***	27-2042.02	Musicians, Instrumental
25-1123.00	English Language and Literature Teachers,	29-1066.00	Psychiatrists***
	Postsecondary	27-1013.04	Sculptors
25-1124.00	Foreign Language and Literature Teachers,	27-1027.01	Set Designers
	Postsecondary	27-3042.00	Technical Writers
17-1012.00	Landscape Architects		





<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.
\*\*\* Occupation included based on its second highest interest area and highest work value.

# ARTISTIC - INDEPENDENCE

#### JOB ZONE 1 — ARTISTIC — INDEPENDENCE

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — ARTISTIC — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SÖC Title
27-1023.00	Floral Designers*	27-3011.00	Radio and Television Announcers*
39-5091.00	Makeup Artists, Theatrical and Performance**	27-2042.01	Singers*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 3 — ARTISTIC — INDEPENDENCE

	•				
O*NET-SOC#	O*NET-SOC Title		•	O*NET-SOC#	O*NET-SOC Title
51-9194.03	Etchers***			27-2012.04	Talent Directors
19-3041.00	Sociologists***	•		_, _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 4 — ARTISTIC — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-5022.04	Camera Operators***	27-4032.00	Film and Video Editors
19-3031.02	Clinical Psychologists***	19-3093.00	Historians***
27-3043.04	Copy Writers	25-2012.00	Kindergarten Teachers, Except Special
39-3092.00	Costume Attendants		Education***
25-4012.00	Curators	51-9195.05	Potters***
51-6052.02	Custom Tailors***	25-2011.00	Preschool Teachers, Except Special Education***
27-2012.02	Directors- Stage, Motion Pictures, Television, and	27-2012.01	Producers
	Radio	27-2012.05	Technical Directors/Managers***
			· · ·

#### **IOB ZONE 5 — ARTISTIC — INDEPENDENCE**

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2032.00	Choreographers	19-3094.00	Political Scientists***
27-2041.03	Composers	27-2012.03	Program Directors***

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# ARTISTIC — RECOGNITION

#### JOB ZONE 1 — ARTISTIC — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — ARTISTIC — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 3 — ARTISTIC — RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

27-2012.04 Talent Directors\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

## JOB ZONE 4 — ARTISTIC — RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

O\*NET-SOC#

O\*NET-SOC Title

27-1011.00

Art Directors\*\*

27-2012.01

Producers\*\*

27-2012.02

Directors- Stage, Motion Pictures, Television, and

Radio\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 5 — ARTISTIC — RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

O\*NET-SOC#

O\*NET-SOC Title

27-2032.00 27-2041.01

Choreographers\*\* Music Directors\*\*

27-1027.01

Set Designers\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



\* Occupation included based on its highest interest area and second highest work value.

\*\* Occupation included based on its highest interest area and third highest work value.

## ARTISTIC — RELATIONSHIPS

#### JOB ZONE 1 — ARTISTIC — RELATIONSHIPS

O\*NET-SOC#

O\*NET-SOC Title

39-9011.00

Child Care Workers\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — ARTISTIC — RELATIONSHIPS

O\*NET-SOC#

O\*NET-SOC Title

39-5091.00

Makeup Artists, Theatrical and Performance

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### IOB ZONE 3 — ARTISTIC — RELATIONSHIPS

O\*NET-SOC#

O\*NET-SOC Title

51-3011.01

Bakers, Bread and Pastry\*\*\*

39-9032.00

Recreation Workers\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 4 — ARTISTIC — RELATIONSHIPS

O\*NET-SOC#

O\*NET-SOC Title

25-4021.00

Librarians

29-1125.00

Recreational Therapists\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 5 — ARTISTIC — RELATIONSHIPS

O\*NET-SOC#

O\*NET-SOC Title

O\*NET-SOC#

O\*NET-SOC Title

25-1121.00 25-1123.00 Art, Drama, and Music Teachers, Postsecondary\*\*

English Language and Literature Teachers,

25-1124.00

Foreign Language and Literature Teachers,

Postsecondary\*\*

Postsecondary\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# ARTISTIC — SUPPORT

#### 108 ZONE 1 — ARTISTIC — SUPPORT

O\*NET-SOC#

O\*NET-SOC Title

51-9194.05

Etchers, Hand\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### **JOB ZONE 2 — ARTISTIC — SUPPORT**

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### **JOB ZONE 3 — ARTISTIC — SUPPORT**

O\*NET-SOC#

O\*NET-SOC Title

51-9194.05

Etchers, Hand\*\*\*

51-3011.01

Bakers, Bread and Pastry\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### **JOB ZONE 4 — ARTISTIC — SUPPORT**

O\*NET-SOC#

O\*NET-SOC Title

51-5012.00

Bookbinders\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 5 — ARTISTIC — SUPPORT

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



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\* Occupation included based on its highest interest area and second highest work value.

\*\* Occupation included based on its highest interest area and third highest work value.

## ARTISTIC — WORKING CONDITIONS

#### JOB ZONE 1 — ARTISTIC — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

41-9012.00 Models

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

## JOB ZONE 2 — ARTISTIC — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

51-9137.03

Photographic Hand Developers\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 3 — ARTISTIC — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

O\*NET-SOC#

O\*NET-SOC Title

49-9063.01

Keyboard Instrument Repairers and Tuners\*\*\*

49-9063.02

Stringed Instrument Repairers and Tuners\*\*\*

49-9063.04

Percussion Instrument Repairers and Tuners\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 4 — ARTISTIC — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

43-9031.00

Desktop Publishers\*\*\*

49-9063.03

Reed or Wind Instrument Repairers and Tuners\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 5 — ARTISTIC — WORKING CONDITIONS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



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\*\* Occupation included based on its highest interest area and third highest work value.

<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

# SOCIAL

# SOCIAL — ACHIEVEMENT

#### Job Zone 1 — Social — achievement

O\*NET-SOC#

O\*NET-SOC Title

53-3011.00

Ambulance Drivers and Attendants, Except

**Emergency Medical Technicians\*\*** 

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

## JOB ZONE 2 — SOCIAL — ACHIEVEMENT

O*NET-SOC# 29-2041.00 33-2011.02 33-2011.01	O*NET-SOC Title Emergency Medical Technicians and Paramedics Forest Fire Fighters*** Municipal Fire Fighters***	O*NET-SOC# 41-4012.00	O*NET-SOC Title Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products***
33-9021.00 27-3011.00	Private Detectives and Investigators*** Radio and Television Announcers***	33-3051.03 33-3052.00	Sheriffs and Deputy Sheriffs Transit and Railroad Police***

## JOB ZONE 3 — SOCIAL — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
41-3011.00	Advertising Sales Agents***	33-3051.01	Police Patrol Officers
27-3043.03	Caption Writers***	27-3012.00	Public Address System and Other Announcers
41-3021.00	Insurance Sales Agents***	41-4011.02	Sales Representatives, Chemical and
27-3091.00	Interpreters and Translators***		Pharmaceutical***
29-2091.00	Orthotists and Prosthetists	27-2023.00	Umpires, Referees, and Other Sports Officials***





\* Occupation included based on its highest interest area and second highest work value.

\*\* Occupation included based on its highest interest area and third highest work value.

# SOCIAL — ACHIEVEMENT (continued)

#### JOB ZONE 4 - SOCIAL - ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-3011.00	Adult Literacy, Remedial Education, and GED	29-1122.00	Occupational Therapists
	Teachers and Instructors	29-1123.00	Physical Therapists
29-1121.00	Audiologists	29-10B1.00	Podiatrists
21-1021.00	Child, Family, and School Social Workers	29-1111.00	Registered Nurses
11-9032.00	Education Administrators, Elementary and Secondary School	25-2031.00	Secondary School Teachers, Except Special and Vocational Education
11-9031.00	Education Administrators, Preschool and Child	25-3021.00	Self-Enrichment Education Teachers
	Care Center/Program	11-9151.00	Social and Community Service Managers
21-1012.00	Educational, Vocational, and School Counselors	25-2042.00	Special Education Teachers, Middle School
25-2021.00	Elementary School Teachers, Except Special Education	25-2041.00	Special Education Teachers, Preschool, Kindergarten, and Elementary School
25-9021.00	Farm and Home Management Advisors	25-2043.00	Special Education Teachers, Secondary School
21-1022.00	Medical and Public Health Social Workers	29-1127.00	Speech-Language Pathologists
21-1023.00	Mental Health and Substance Abuse Social Workers	21-1011.00	Substance Abuse and Behavioral Disorder Counselors
21-1014.00	Mental Health Counselors	25-1194.00	Vocational Education Teachers, Postsecondary
25-2022.00	Middle School Teachers, Except Special and	25-2023.00	Vocational Education Teachers, Middle School
	Vocational Education	25-2032.00	Vocational Education Teachers, Secondary Scho

#### JOB ZONE 5 - SOCIAL - ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
25-1041.00	Agricultural Sciences Teachers, Postsecondary***	25-1124.00	Foreign Language and Literature Teachers,
25-1061.00	Anthropology and Archeology Teachers,	*	Postsecondary***
	Postsecondary	25-1043.00	Forestry and Conservation Science Teachers,
25-1062.00	Area, Ethnic, and Cultural Studies Teachers,		Postsecondary***
	Postsecondary	21-1091.00	Health Educators
25-1121.00	Art, Drama, and Music Teachers, Postsecondary***	25-1071.00	Health Specialties Teachers, Postsecondary***
29-9091.00	Athletic Trainers	25-1125.00	History Teachers, Postsecondary
25-1042.00	Biological Science Teachers, Postsecondary***	25-1022.00	Mathematical Science Teachers, Postsecondary***
25-1052.00	Chemistry Teachers, Postsecondary***	27-2041.01	Music Directors***
21-2011.00	Clergy	25-1072.00	Nursing Instructors and Teachers, Postsecondary
19-3031.03	Counseling Psychologists	25-1054.00	Physics Teachers, Postsecondary***
21-2021.00	Directors, Religious Activities and Education	25-1065.00	Political Science Teachers, Postsecondary
25-1063.00	Economics Teachers, Postsecondary	25-1066.00	Psychology Teachers, Postsecondary
11-9033.00	Education Administrators, Postsecondary***	25-1067.00	Sociology Teachers, Postsecondary
25-1123.00	English Language and Literature Teachers, Postsecondary***		





<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

# SOCIAL — INDEPENDENCE

#### JOB ZONE 1 — SOCIAL — INDEPENDENCE

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ŻONE 2 — SOCIAL — INDEPENDENCE

O\*NET-SOC#

O\*NET-SOC Title

41-9022.00

Real Estate Sales Agents\*\*\*

41-4012.00

Sales Representatives, Wholesale and

Manufact

Manufacturing, Except Technical and Scientific

Products\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

## JOB ZONE 3 — SOCIAL — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
13-1011.00	Agents and Business Managers of Artists,	43-1011.01	First-Line Supervisors, Customer Service***
	Performers, and Athletes***	39-9031.00	Fitness Trainers and Aerobics Instructors
39-2011.00	Animal Trainers	41-4011.05	Sales Representatives, Medical***

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### **JOB ZONE 4 — SOCIAL — INDEPENDENCE**

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
19-3091.01	Anthropologists***	19-1031.03	Park Naturalists
11-9061.00	Funeral Directors***	25-2011.00	Preschool Teachers, Except Special Education
25-2012.00	Kindergarten Teachers, Except Special Education	13-1073.00	Training and Development Specialists
11-9111 00	Medical and Health Services Managers***	•	

#### **JOB ZONE 5 — SOCIAL — INDEPENDENCE**

O*NET-SOC# 23-1021.00	O*NET-SOC Title Administrative Law Judges, Adjudicators, and Hearing Officers***	,	O*NET-SOC# 25-9031.00 23-1023.00	O*NET-SOC Title Instructional Coordinators Judges, Magistrate Judges, and Magistrates***
23-1022.00 27-2032.00	Arbitrators, Mediators, and Conciliators*** Choreographers***	•	29-9011.00	Occupational Health and Safety Specialists

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\* Occupation included based on its highest interest area and second highest work value.

\*\* Occupation included based on its highest interest area and third highest work value.

# SOCIAL — RECOGNITION

#### JOB ZONE 1 — SOCIAL — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 2 — SOCIAL — RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

43-5031.00

Police, Fire, and Ambulance Dispatchers\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 3 - SOCIAL - RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 4 - SOCIAL - RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

11-9032.00

Education Administrators, Elementary and

Secondary School\*

~O\*NET-SOC# O\*NET-SOC Title

11-9031.00 Edu

Education Administrators, Preschool and Child

Care Center/Program\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 5 - SOCIAL - RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

21-2011.00

Clergy\*\*

25-9031.00

Instructional Coordinators\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



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\*\* Occupation included based on its highest interest area and third highest work value.

<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

# SOCIAL - RELATIONSHIPS

#### JOB ZONE 1 — SOCIAL — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-3011.00	Ambulance Drivers and Attendants, Except	31-1011.00	Home Health Aides
	Emergency Medical Technicians	39-3093.00	Locker Room, Coatroom, and Dressing Room
35-3011.00	Bartenders***		Attendants
39-9011.00	Child Care Workers	39-5092.00	Manicurists and Pedicurists***
35-3022.00	Counter Attendants, Cafeteria, Food Concession,	39-6021.00	Tour Guides and Escorts
	and Coffee Shop	39-6032.00	Transportation Attendants, Except Flight
33-9091.00	Crossing Guards		Attendants and Baggage Porters***
35-3041.00	Food Servers, Nonrestaurant	39-3031.00	Ushers, Lobby Attendants, and Ticket Takers
39-4021.00	Funeral Attendants	35-3031.00	Waiters and Waitresses

#### JOB ZONE 2 — SOCIAL — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-6031.00	Flight Attendants***	31-2022.00	Physical Therapist Aides
25-4031.00	Library Technicians***	31-2021.00	Physical Therapist Assistants
33-9092.00	Lifequards, Ski Patrol, and Other Recreational	31-1013.00	Psychiatric Aides
	Protective Service Workers***	21-1093.00	Social and Human Service Assistants
31-1012.00	Nursing Aides, Orderlies, and Attendants	41-3041.00	Travel Agents***
31-2012.00	Occupational Therapist Aides	43-4181.01	Travel Clerks***
31-2011.00	Occupational Therapist Assistants	39-6022.00	Travel Guides***
39-9021.00	Personal and Home Care Aides	43-4061.02	Welfare Eligibility Workers and Interviewers

#### JOB ZONE 3 — SOCIAL — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-5011.00	Barbers***	29-2061.00	Licensed Practical and Licensed Vocational Nurses
31-9091.00	Dental Assistants	31-9092.00	Medical Assistants
29-2021.00	Dental Hygienists	13-2052.00	Personal Financial Advisors
13-1071.01	Employment Interviewers, Private or Public	29-2053.00	Psychiatric Technicians
	Employment Service	39-9032.00	Recreation Workers
39-5012.00	Hairdressers, Hairstylists, and Cosmetologists***	39-9041.00	Residential Advisors
35-9031.00	Hosts and Hostesses, Restaurant, Lounge, and	29-2055.00	Surgical Technologists***
•	Coffee Shop***	25-9041.00	Teacher Assistants

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# SOCIAL — RELATIONSHIPS (continued)

## JOB ZONE 4 - SOCIAL - RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-4011.00	Audio and Video Equipment Technicians***	29-1123.00	Physical Therapists*
29-1121.00	Audiologists*	29-1124.00	Radiation Therapists
25-9011.00	Audio-Visual Collections Specialists***	29-1125.00	Recreational Therapists
29-2051.00	Dietetic Technicians	29-1111.00	Registered Nurses*
29-1122.00	Occupational Therapists*	29-1127.00	Speech-Language Pathologists*
	,		

#### JOB ZONE 5 — SOCIAL — RELATIONSHIPS

O+N/ET 606#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
O*NET-SOC#	- 11-1 11-1-1		
25-1061.00	Anthropology and Archeology Teachers,	21-1091.00	Health Educators*
	Postsecondary**	25-1125.00	History Teachers, Postsecondary**
25-1062.00	Area, Ethnic, and Cultural Studies Teachers,	25-1072.00	Nursing Instructors and Teachers, Postsecondary**
	Postsecondary**	25-1065.00	Political Science Teachers, Postsecondary**
29-9091.00	Athletic Trainers	25-1066.00	Psychology Teachers, Postsecondary**
25-1063.00	Economics Teachers, Postsecondary**	25-1067.00	Sociology Teachers, Postsecondary**
25-1191 00	Graduate Teaching Assistants		



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

### SOCIAL — SUPPORT

### **IOB ZONE 1 — SOCIAL — SUPPORT**

O\*NET-SOC# O\*NET-SOC Title O\*NET-SOC# O\*NET-SOC Title 33-3011.00 **Bailiffs** 33-9032.00 **Security Guards** 53-3021.00 Bus Drivers, Transit and Intercity\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 2 — SOCIAL — SUPPORT

O*NET-SOC# 33-9011.00 53-3022.00 43-4061.01	O*NET-SOC Title Animal Control Workers Bus Drivers, School*** Claims Takers, Unemployment Benefits***	<i>O*NET-SOC#</i> 43-5031.00 41-2031.00 21-1093.00	O*NET-SOC Title Police, Fire, and Ambulance Dispatchers Retail Salespersons*** Social and Human Service Assistants
33-3012.00	Correctional Officers and Jailers***	43-4181.01	Travel Clerks***

### **JOB ZONE 3 — SOCIAL — SUPPORT**

O\*NET-SOC# O\*NET-SOC Title 13-1071.02 Personnel Recruiters\*\*\* 21-1092.00 **Probation Officers and Correctional Treatment Specialists** 

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### **JOB ZONE 4 — SOCIAL — SUPPORT**

O\*NET-SOC# O\*NET-SOC Title O\*NET-SOC# O\*NET-SOC Title 13-1041.03 **Equal Opportunity Representatives and Officers** 13-2072.00 Loan Officers\*\*\*

Loan Counselors\*\*\* 13-2071.00

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### **IOB ZONE 5 — SOCIAL — SUPPORT**

O\*NET-SOC# O\*NET-SOC Title

25-1191.00 **Graduate Teaching Assistants\*\*** 

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

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\* Occupation included based on its highest interest area and second highest work value.

\*\* Occupation included based on its highest interest area and third highest work value.

\*\*\* Occupation included based on its second highest interest area and highest work value.

### SOCIAL — WORKING CONDITIONS

### JOB ZONE 1 — SOCIAL — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

39-9011.00

Child Care Workers\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### IOB ZONE 2 — SOCIAL — WORKING CONDITIONS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### IOB ZONE 3 — SOCIAL — WORKING CONDITIONS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 4 — SOCIAL — WORKING CONDITIONS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### IOB ZONE 5 — SOCIAL — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

19-3031.03

Counseling Psychologists\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

## ENTERPRISING

## ENTERPRISING — ACHIEVEMENT

### JOB ZONE 1 — ENTERPRISING — ACHIEVEMENT

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 2 — ENTERPRISING — ACHIEVEMENT

O*NET-SOC# 33-9021.00 41-4011.01 41-4011.03 41-4011.04	O*NET-SOC Title Private Detectives and Investigators Sales Representatives, Agricultural Sales Representatives, Electrical/Electronic Sales Representatives, Mechanical Equipment and Supplies	O*NET-SOC# 41-4012.00 33-3051.03 27-2042.01	O*NET-SOC Title Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products Sheriffs and Deputy Sheriffs*** Singers***
	•	33-3052.00	Transit and Railroad Police

### 10B zone 3 — Enterprising — Achievement

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O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2011.00	Actors***	33-3051.02	Highway Patrol Pilots***
41-3011.00	Advertising Sales Agents	13-1031.02	Insurance Adjusters, Examiners, and Investigators
27-2021.00	Athletes and Sports Competitors	41-3021.00	Insurance Sales Agents
27-1022.00	Fashion Designers***	41-4011.02	Sales Representatives, Chemical and Pharmaceutical
39-1021.00	First-Line Supervisors/Managers of Personal Service	27-2023.00	Umpires, Referees, and Other Sports Officials
	Workers		•





## ENTERPRISING — ACHIEVEMENT (continued)

### JOB ZONE 4 — ENTERPRISING — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-2011.00	Advertising and Promotions Managers***	27-1024.00	Graphic Designers***
53-2011.00	Airline Pilots, Copilots, and Flight Engineers***	11-3040.00	Human Resources Managers
27-1011.00	Art Directors***	27-1025.00	Interior Designers***
27-1013.03	Cartoonists***	51-9071.01	lewelers***
33-3021.04	Child Support, Missing Persons, and	13-1111.00	Management Analysts
	Unemployment Insurance Fraud Investigators	19-3021.00	Market Research Analysts***
53-2012.00	Commercial Pilots***	11-2021.00	Marketing Managers
11-3041.00	Compensation and Benefits Managers	33-1021.01	Municipal Fire Fighting and Prevention
33-3021.03	Criminal Investigators and Special Agents		Supervisors***
29-1031.00	Dietitians and Nutritionists***	29-2081.00	Opticians, Dispensing
11-9032.00	Education Administrators, Elementary and	33-3021.01	Police Detectives
	Secondary School***	27-3031.00	Public Relations Specialists
11-9031.00	Education Administrators, Preschool and Child Care Center/Program***	13-1023.00	Purchasing Agents, Except Wholesale, Retail, and Farm Products
11-3031.02	Financial Managers, Branch or Department	11-9151.00	Social and Community Service Managers***
33-1012.00	First-Line Supervisors/Managers of Police and	17-1022.00	Surveyors***
	Detectives	11-3042.00	Training and Development Managers
11-1011.01	Government Service Executives	19-3051.00	Urban and Regional Planners***

### JOB ZONE 5 — ENTERPRISING — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
21-2021.00	Directors, Religious Activities and Education***	23-1011.00	Lawyers
19-3011.00	Economists***	41-9031.00	Sales Engineers
11-9033.00	Education Administrators, Postsecondary	53-5031.00	Ship Engineers***
21-1091.00	Health Educators***	11-3031.01	Treasurers, Controllers, and Chief Financial Officers



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

## ENTERPRISING — INDEPENDENCE

### 108 ZONE 1 — ENTERPRISING — INDEPENDENCE

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 2 — ENTERPRISING — INDEPENDENCE

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O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-5022.00	Motorboat Operators***	41-4012.00	Sales Representatives, Wholesale and
33-9021.00	Private Detectives and Investigators*	,	Manufacturing, Except Technical and Scientific
41-9022.00	Real Estate Sales Agents		Products
41-4011.01	Sales Representatives, Agricultural*	33-3052.00	Transit and Railroad Police*
41-4011.03	Sales Representatives, Electrical/Electronic*	41-3041.00	Travel Agents*
41-4011.04	Sales Representatives, Mechanical Equipment and	39-6022.00	Travel Guides*
	Supplies*		

### JOB ZONE 3 — ENTERPRISING — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
13-1011.00	Agents and Business Managers of Artists, Performers, and Athletes	51-1011.00	First-Line Supervisors/Managers of Production and Operating Workers
47-1011.02	First-Line Supervisors and Manager/Supervisors- Extractive Workers	41-1011.00	First-Line Supervisors/Managers of Retail Sales Workers
45-1011.01	First-Line Supervisors and Manager/Supervisors - Agricultural Crop Workers	53-1031.00	First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle
45-1011.02	First-Line Supervisors and Manager/Supervisors -		Operators
	Animal Husbandry Workers	11-9071.00	Gaming Managers
43-1011.02	First-Line Supervisors, Administrative Support	39-1011.00	Gaming Supervisors
43-1011.01	First-Line Supervisors, Customer Service	37-1011.02	Janitorial Supervisors
35-1012.00	First-Line Supervisors/Managers of Food	11-9081.00	Lodging Managers
	Preparation and Serving Workers	41-3031.02	Sales Agents, Financial Services
53-1021.00	First-Line Supervisors/Managers of Helpers,	41-4011.06	Sales Representatives, Instruments
	Laborers, and Material Movers, Hand	41-4011.05	Sales Representatives, Medical
41-1012.00	First-Line Supervisors/Managers of Non-Retail Sales Workers	13-1022.00	Wholesale and Retail Buyers, Except Farm Product
39-1021.00	First-Line Supervisors/Managers of Personal Service Workers		



<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

## ENTERPRISING — INDEPENDENCE (continued)

### JOB ZONE 4 — ENTERPRISING — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-3011.00	Administrative Services Managers	11-3051.00	Industrial Production Managers
11-9011.02	Agricultural Crop Farm Managers	37-1012.01	Lawn Service Managers
13-2021.02	Appraisers, Real Estate	11-9111.00	Medical and Health Services Managers
35-1011.00	Chefs and Head Cooks	13-1121.00	Meeting and Convention Planners
11-9021.00	Construction Managers	11-9011.01	Nursery and Greenhouse Managers
47-1011.01	First-Line Supervisors and Manager/Supervisors-	11-9141.00	Property, Real Estate, and Community Association
	Construction Trades Workers		Managers
49-1011.00	First-Line Supervisors/Managers of Mechanics,	13-1021.00	Purchasing Agents and Buyers, Farm Products
	Installers, and Repairers	41-3031.01	Sales Agents, Securities and Commodities
11-9011.03	Fish Hatchery Managers	11-2022.00	Sales Managers
11-9051.00	Food Service Managers	53-5021.01	Ship and Boat Captains
11-9061.00	Funeral Directors	11-3071.02	Storage and Distribution Managers
11-1011.01	Government Service Executives	11-3071.01	Transportation Managers
17-2112.00	Industrial Engineers		, .
	<u> </u>		•

### JOB ZONE 5 — ENTERPRISING — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
23-1021.00	Administrative Law Judges, Adjudicators, and	19-3032.00	Industrial-Organizational Psychologists***
	Hearing Officers	23-1023.00	· Judges, Magistrate Judges, and Magistrates
23-1022.00	Arbitrators, Mediators, and Conciliators	11-9121.00	Natural Sciences Managers***
27-2022.00	Coaches and Scouts	29-9011.00	Occupational Health and Safety Specialists***
11-3021.00	Computer and Information Systems Managers	53-5021.03	Pilots, Ship***
11-9041.00	Engineering Managers	11-1011.02	Private Sector Executives
33-1021.02	Forest Fire Fighting and Prevention Supervisors***	27-2012.03	Program Directors



\*\* Occupation included based on its highest interest area and third highest work value.

<sup>304</sup> 

<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

### **ENTERPRISING** — RECOGNITION

### **JOB ZONE 1 — ENTERPRISING — RECOGNITION**

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 2 — ENTERPRISING — RECOGNITION

O\*NET-SOC#

O\*NET-SOC Title

41-9022.00

Real Estate Sales Agents\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### IOB ZONE 3 — ENTERPRISING — RECOGNITION

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O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
27-2021.00	Athletes and Sports Competitors**	41-1012.00	First-Line Supervisors/Managers of Non-Retail Sales
45-1011.01	First-Line Supervisors and Manager/Supervisors -		Workers*
	Agricultural Crop Workers**	51-1011.00	First-Line Supervisors/Managers of Production and
45-1011.02	First-Line Supervisors and Manager/Supervisors -		Operating Workers**
	Animal Husbandry Workers**	41-1011.00	First-Line Supervisors/Managers of Retail Sales
47-1011.02	First-Line Supervisors and Manager/Supervisors-		Workers*
	Extractive Workers**	53-1031.00	First-Line Supervisors/Managers of Transportation
43-1011.02	First-Line Supervisors, Administrative Support**		and Material-Moving Machine and Vehicle
43-1011.01	First-Line Supervisors, Customer Service**	•	Operators**
53-1021.00	First-Line Supervisors/Managers of Helpers,	27-2023.00	Umpires, Referees, and Other Sports Officials**
	Laborers, and Material Movers, Hand*		

### **JOB ZONE 4 — ENTERPRISING — RECOGNITION**

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-3011.00	Administrative Services Managers*	33-1012.00	First-Line Supervisors/Managers of Police and
13-2061.00	Financial Examiners*		Detectives**
11-3031.02	Financial Managers, Branch or Department*	17-2112.00	Industrial Engineers**
47-1011.01	First-Line Supervisors and Manager/Supervisors-	41-3031.01	Sales Agents, Securities and Commodities**
	Construction Trades Workers*	11-2022.00	Sales Managers*
49-1011.00	First-Line Supervisors/Managers of Mechanics,	53-5021.01	Ship and Boat Captains**
	Installers, and Repairers*		

### **JOB ZONE 5 — ENTERPRISING — RECOGNITION**

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	0
27-2022.00	Coaches and Scouts**	11-3031.01	Tr
11-9033.00	Education Administrators, Postsecondary*		
27-2012.03	Program Directors**		

O\*NET-SOC Title

Treasurers, Controllers, and Chief Financial

Officers\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work-Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

## ENTERPRISING — RELATIONSHIPS

### JOB ZONE 1 — ENTERPRISING — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-6011.00	Baggage Porters and Bellhops	39-5092.00	Manicurists and Pedicurists
35-3011.00	Bartenders	53-6021.00	Parking Lot Attendants***
35-2015.00	Cooks, Short Order***	53-6031.00	Service Station Attendants***
41-2021.00	Counter and Rental Clerks***	53-3041.00	Taxi Drivers and Chauffeurs***
41-9011.00	Demonstrators and Product Promoters	39-6021.00	Tour Guides and Escorts***
35-9011.00	Dining Room and Cafeteria Attendants and	39-6032.00	Transportation Attendants, Except Flight
	Bartender Helpers***		Attendants and Baggage Porters
39-4021.00	Funeral Attendants***	35-3031.00	Waiters and Waitresses***
39-3093.00	Locker Room, Coatroom, and Dressing Room		
	Attendants***		

### JOB ZONE 2 — ENTERPRISING — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title	
39-6031.00	Flight Attendants	41-3041.00	Travel Agents	
43-4081.00	Hotel, Motel, and Resort Desk Clerks***	39-6022.00	Travel Guides	
43-3071.00	Tellers***			

### JOB ZONE 3 — ENTERPRISING — RELATIONSHIPS

O*NET-SOC# 51-3021.00 35-2014.00 13-1071.01	O*NET-SOC Title Butchers and Meat Cutters*** Cooks, Restaurant*** Employment Interviewers, Private or Public	<i>O*NET-SOC#</i> 39-5012.00 35-9031.00	O*NET-SOC Title Hairdressers, Hairstylists, and Cosmetologists Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
13-107 1.01	Employment Service***	13-2052.00	Personal Financial Advisors***

#### JOB ZONE 4 — ENTERPRISING — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title
37-1011.01	Housekeeping Supervisors
29-2081.00	Opticians, Dispensing*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### JOB ZONE 5 — ENTERPRISING — RELATIONSHIPS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

## ENTERPRISING — SUPPORT

### JOB ZONE 1 — ENTERPRISING — SUPPORT

O*NET-SOC# 33-3011.00	O*NET-SOC Title Bailiffs***	<i>O*NET-SOC#</i> 43-4071.00	O*NET-SOC Title File Clerks***
41-2011.00	Cashiers***	43-3061.00	Procurement Clerks***
43-4041.01	Credit Authorizers***	43-4171.00	Receptionists and Information Clerks***
43-4041.02	Credit Checkers***	33-9032.00	Security Guards***
53-3031.00	Driver/Sales Workers		

### JOB ZONE 2 — ENTERPRISING — SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-4051.01	Adjustment Clerks***	43-4141.00	New Accounts Clerks***
43-3011.00	Bill and Account Collectors***	43-4151.00	Order Clerks***
43-4021.00	Correspondence Clerks***	43-5081.04	Order Fillers, Wholesale and Retail Sales***
43-4051.02	Customer Service Representatives, Utilities***	41-2022.00	Parts Salespersons
39-3012.00	Gaming and Sports Book Writers and Runners	43-3051.00	Payroll and Timekeeping Clerks***
39-3011.00	Gaming Dealers	43-5061.00	Production, Planning, and Expediting Clerks***
43-4081.00	Hotel, Motel, and Resort Desk Clerks***	43-4181.02	Reservation and Transportation Ticket Agents***
43-4161.00	Human Resources Assistants, Except Payroll and	41-2031.00	Retail Salespersons
	Timekeeping***	43-6014.00	Secretaries, Except Legal, Medical, and
43-9041.01	Insurance Claims Clerks***	•	Executive***
43-9041.02	Insurance Policy Processing Clerks***	43-3021.01	Statement Clerks***
43-4031.03	License Clerks***	13-2082.00	Tax Preparers***
43-4131.00	Loan Interviewers and Clerks***	23-2093.01	Title Searchers***
43-4031.02	Municipal Clerks***		

### JOB ZONE 3 — ENTERPRISING — SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-4031.01	Court Clerks***	53-5021.02	Mates- Ship, Boat, and Barge***
13-1041.04	Government Property Inspectors and Investigators	43-6013.00	Medical Secretaries***
33-3021.05	Immigration and Customs Inspectors***	13-1071.02	Personnel Recruiters
43-6012.00	Legal Secretaries***	49-9096.00	Riggers***
13-1041.02	Licensing Examiners and Inspectors***	23-2093.02	Title Examiners and Abstractors***





## ENTERPRISING — SUPPORT (continued)

### JOB ZONE 4 - ENTERPRISING - SUPPORT

O*NET-SOC# 13-1031.01	O*NET-SOC Title Claims Examiners, Property and Casualty	<i>O*NET-SOC#</i> 13-2053.00	O*NET-SOC Title Insurance Underwriters***
	Insurance***	13-2071.00	Loan Counselors
13-2041.00	Credit Analysts***	13-2072.00	Loan Officers
13-1041.03	Equal Opportunity Representatives and Officers***	53-6051.02	Public Transportation Inspectors
43-6011.00	Executive Secretaries and Administrative	53-4031.00	Railroad Conductors and Yardmasters***
	Assistants***	13-2081.00	Tax Examiners, Collectors, and Revenue Agents***

### JOB ZONE 5 — ENTERPRISING — SUPPORT

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>308</sup> 

<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

#### **ENTERPRISING**

### ENTERPRISING — WORKING CONDITIONS

### JOB ZONE 1 — ENTERPRISING — WORKING CONDITIONS

O\*NET-SOC# 41-9091.00

O\*NET-SOC Title

Door-To-Door Sales Workers, News and Street

O\*NET-SOC#

O\*NET-SOC Title

Vendors, and Related Workers

41-9041.00 **Telemarketers** 

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 2 — ENTERPRISING — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

O\*NET-SOC#

O\*NET-SOC Title

43-3021.02

Billing, Cost, and Rate Clerks\*\*\*

43-4011.00

Brokerage Clerks\*\*\*

43-3031.00

Bookkeeping, Accounting, and Auditing Clerks\*\*\*

41-4011.03

Sales Representatives, Electrical/Electronic\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### 108 ZONE 3 — ENTERPRISING — WORKING CONDITIONS

O\*NET-SOC#

O\*NET-SOC Title

43-6012.00

Legal Secretaries\*\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

#### 108 ZONE 4 — ENTERPRISING — WORKING CONDITIONS

O*NET-SOC# O*NET-SOC Title O*NET-SOC Title	
13-2011.01 Accountants*** 13-2061.00 Financial Examiners	
13-2021.01 Assessors*** 23-2092.00 Law Clerks	
13-2011.02 Auditors*** 23-2011.00 Paralegals and Legal Assistants	
13-2031.00 Budget Analysts*** 11-9131.00 Postmasters and Mail Superintendents	
13-1051.00 Cost Estimators*** 11-3061.00 Purchasing Managers	

#### 10B ZONE 5 — ENTERPRISING — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title
23-1021.00	Administrative Law

w Judges, Adjudicators, and

O\*NET-SOC# 11-1011.02

O\*NET-SOC Title

Hearing Officers\*

Private Sector Executives\*\*

23-1022.00

Arbitrators, Mediators, and Conciliators\*

11-3031.01

Treasurers, Controllers, and Chief Financial

Officers\*

23-1023.00 Judges, Magistrate Judges, and Magistrates\*\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

## CONVENTIONAL

## CONVENTIONAL - ACHIEVEMENT

### JOB ZONE 1 — CONVENTIONAL — ACHIEVEMENT

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 2 — CONVENTIONAL — ACKIEVEMENT

O*NET-SOC# 49-3023.02 47-2031.03	O*NET-SOC Title Automotive Specialty Technicians*** Carpenter Assemblers and Repairers***	O*NET-SOC# 33-2022.00 47-2044.00	O*NET-SOC Title Forest Fire Inspectors and Prevention Specialists*** Tile and Marble Setters***
51-6092.00	Fabric and Apparel Patternmakers***	51-2093.00	Timing Device Assemblers, Adjusters, and
33-2021.01	Fire Inspectors	•	Calibrators***

### JOB ZONE 3 — CONVENTIONAL — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-3011.03	Aircraft Body and Bonded Structure Repairers***	39-1021.00	First-Line Supervisors/Managers of Personal Service
49-3021.00	Automotive Body and Related Repairers***		Workers***
49-3023.01	Automotive Master Mechanics***	17-3026.00	Industrial Engineering Technicians***
49-3031.00	Bus and Truck Mechanics and Diesel Engine	17-3031.02	Mapping Technicians
	Specialists***	49-3053.00	Outdoor Power Equipment and Other Small
17-3011.02	Civil Drafters***		Engine Mechanics***
13-1072.00	Compensation, Benefits, and Job Analysis	27-4013.00	Radio Operators***
	Specialists***	49-3043.00	Rail Car Repairers***
17-3012.01	Electronic Drafters***	47-2031.02	Rough Carpenters***
13-1041.01	Environmental Compliance Inspectors***	51-9071.02	Silversmiths***



\*\* Occupation included based on its highest interest area and third highest work value.

\*\*\* Occupation included based on its second highest interest area and highest work value.

<sup>310</sup> 

<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

## CONVENTIONAL — ACKIEVEMENT (continued)

### JOB ZONE 4 — CONVENTIONAL — ACHIEVEMENT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
53-2021.00	Air Traffic Controllers	11-2021.00	Marketing Managers***
47-2031.05	Boat Builders and Shipwrights***	17-3013.00	Mechanical Drafters***
17-1021.00	Cartographers and Photogrammetrists	51-4061.00	Model Makers, Metal and Plastic***
15-1041.00	Computer Support Specialists***	51-7031.00	Model Makers, Wood***
17-3012.02	Electrical Drafters	29-2081.00	Opticians, Dispensing***
11-3031.02	Financial Managers, Branch or Department***	51-7032.00	Patternmakers, Wood***
19-4092.00	Forensic Science Technicians***	29-1051.00	Pharmacists***
51-9195.04	Glass Blowers, Molders, Benders, and Finishers***	13-1023.00	Purchasing Agents, Except Wholesale, Retail, and
11-1011.01	Government Service Executives***		Farm Products***
· 13-1111.00	Management Analysts***	15-2041.00	Statisticians***

### JOB ZONE 5 — CONVENTIONAL — ACHIEVEMENT

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>311</sup> 

## CONVENTIONAL — INDEPENDENCE

### JOB ZONE 1 — CONVENTIONAL — INDEPENDENCE

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 2 — CONVENTIONAL — INDEPENDENCE

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 3 — CONVENTIONAL — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
15-1051.00	Computer Systems Analysts***	41-1011.00	First-Line Supervisors/Managers of Retail Sales
47-4011.00	Construction and Building Inspectors		Workers***
43-1011.02	First-Line Supervisors, Administrative Support***	11-9071.00	Gaming Managers***
53-1021.00	First-Line Supervisors/Managers of Helpers,	39-1011.00	Gaming Supervisors***
	Laborers, and Material Movers, Hand***	11-9081.00	Lodging Managers***
41-1012.00	First-Line Supervisors/Managers of Non-Retail Sales	51-5022.07	Platemakers***
,	Workers***	41-3031.02	Sales Agents, Financial Services***
39-1021.00	First-Line Supervisors/Managers of Personal Service	51-9071.02	Silversmiths***
	Workers***	13-1022.00	Wholesale and Retail Buyers, Except Farm
		•	Products***

### JOB ZONE 4 — CONVENTIONAL — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-3011.00	Administrative Services Managers***	11-9141.00	Property, Real Estate, and Community Association
13-2021.02	Appraisers, Real Estate***		Managers***
13-1041.06	Coroners***	13-1021.00	Purchasing Agents and Buyers, Farm Products***
15-1061.00	Database Administrators***	41-3031.01	Sales Agents, Securities and Commodities***
11-9051.00	Food Service Managers***	11-2022.00	Sales Managers***
11-1011.01	Government Service Executives***	11-3071.02	Storage and Distribution Managers***
11-3051.00	Industrial Production Managers***	51-5022.06	Strippers***
13-1121.00	Meeting and Convention Planners***	11-3071.01	Transportation Managers***
15-2031.00	Operations Research Analysts***		· -

### JOB ZONE 5 — CONVENTIONAL — INDEPENDENCE

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
11-3021.00	Computer and Information Systems Managers***	11-1011.02	Private Sector Executives***
13-2051.00	Financial Analysts***		

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

### CONVENTIONAL — RECOGNITION

### 108 ZONE 1 — CONVENTIONAL — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### Job Zone 2 — Conventional — Recognition

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 3 — CONVENTIONAL — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 4 — CONVENTIONAL — RECOGNITION

O\*NET-SOC# O\*NET-SOC Title 53-2021.00 Air Traffic Controllers\*\*

(To find more occupations, look at the Interest and Work Value Master Lists.)

#### JOB ZONE 5 — CONVENTIONAL — RECOGNITION

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



## CONVENTIONAL — RELATIONSHIPS

### JOB ZONE 1 — CONVENTIONAL — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
39-3091.00	Amusement and Recreation Attendants***	49-9098.00	Helpers—Installation, Maintenance, and Repair
41-2021.00	Counter and Rental Clerks		Workers***
43-5021.00	Couriers and Messengers***	47-3014.00	Helpers—Painters, Paperhangers, Plasterers, and
35-9021.00	Dishwashers***		Stucco Masons***
35-2021.00	Food Preparation Workers***	37-2012.00	Maids and Housekeeping Cleaners***
47-3011.00	Helpers—Brickmasons, Blockmasons,	43-9061.00	Office Clerks, General
	Stonemasons, and Tile and Marble Setters***	51-6011.01	Spotters, Dry Cleaning***
47-3012.00	Helpers—Carpenters***	39-3031.00	Ushers, Lobby Attendants, and Ticket Takers***

### JOB ZONE 2 — CONVENTIONAL — RELATIONSHIPS

O*NET-SOC# 49-3091.00 35-2011.00 35-2012.00 47-3015.00	O*NET-SOC Title Bicycle Repairers*** Cooks, Fast Food*** Cooks, Institution and Cafeteria*** Helpers—Pipelayers, Plumbers, Pipefitters, and Steamfitters***	O*NET-SOC# 29-2052.00 51-6021.01 21-1093.00 43-3071.00 43-4181.01	O*NET-SOC Title Pharmacy Technicians Pressers, Delicate Fabrics*** Social and Human Service Assistants*** Tellers Travel Clerks
43-4081.00 25-4031.00	Hotel, Motel, and Resort Desk Clerks Library Technicians	43-4061.02	Welfare Eligibility Workers and Interviewers***

### IOB ZONE 3 — CONVENTIONAL — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
29-2021.00	Dental Hygienists***	39-9041.00	Residential Advisors***
31-9092.00	Medical Assistants***	25-9041.00	Teacher Assistants***
29-2071.00	Medical Records and Health Information		
	Technicians		

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

### JOB ZONE 4 — CONVENTIONAL — RELATIONSHIPS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title	
27-4011.00	Audio and Video Equipment Technicians	25-4021.00	Librarians***	•
25-9011.00	Audio-Visual Collections Specialists	47-2161.00	Plasterers and Stucco Masons***	
39-4011.00	Embalmers***	29-2034.02	Radiologic Technicians***	
37-1011.01	Housekeeping Supervisors***	••	J	

#### JOB ZONE 5 — CONVENTIONAL — RELATIONSHIPS

(No occupations for this combination in this job zone. To find occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

## CONVENTIONAL — SUPPORT

### JOB ZONE 1 — CONVENTIONAL — SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3021.03	Billing, Posting, and Calculating Machine Operators	43-5081.02	Marking Clerks
41-2011.00	Cashiers	43-5041.00	Meter Readers, Utilities
43-2021.02	Central Office Operators	43-9061.00	Office Clerks, General
43-4041.01	Credit Authorizers	33-3041.00	Parking Enforcement Workers
43-4041.02	Credit Checkers	43-5052.00	Postal Service Mail Carriers
43-2021.01	Directory Assistance Operators	43-3061.00	Procurement Clerks
43-9071.01	Duplicating Machine Operators	43-4171.00	Receptionists and Information Clerks
43-4071.00	File Clerks	43-5071.00	Shipping, Receiving, and Traffic Clerks
43-4111.00	Interviewers, Except Eligibility and Loan	43-2011.00	Switchboard Operators, Including Answering
43-4121.00	Library Assistants, Clerical		Service
43-9051.02	Mail Clerks, Except Mail Machine Operators and Postal Service	43-5111.00	Weighers, Measyrers, Checkers, and Samplers, Recordkeeping

### JOB ZONE 2 — CONVENTIONAL — SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-4051.01	Adjustment Clerks	43-4141.00	New Accounts Clerks
43-3011.00	Bill and Account Collectors	43-4151.00	Order Clerks
43-5011.00	Cargo and Freight Agents	43-5081.04	Order Fillers, Wholesale and Retail Sales
43-4061.01	Claims Takers, Unemployment Benefits	43-3051.00	Payroll and Timekeeping Clerks
43-4021.00	Correspondence Clerks	43-5051.00	Postal Service Clerks
43-4051.02	Customer Service Representatives, Utilities	43-5061.00	Production, Planning, and Expediting Clerks
43-9021.00	Data Entry Keyers	43-9081.00	Proofreaders and Copy Markers
43-5032.00	Dispatchers, Except Police, Fire, and Ambulance	43-4181.02	Reservation and Transportation Ticket Agents
53-6051.06	Freight Inspectors	43-6014.00	Secretaries, Except Legal, Medical, and Executive
43-4081.00	Hotel, Motel, and Resort Desk Clerks	43-3021.01	Statement Clerks
43-4161.00	Human Resources Assistants, Except Payroll and	43-5081.03	Stock Clerks- Stockroom, Warehouse, or Storage
	Timekeeping		Yard
43-9041.01	Insurance Claims Clerks	13-2082.00	Tax Preparers
43-9041.02	Insurance Policy Processing Clerks	23-2093.01	Title Searchers
43-4031.03	License Clerks	43-4181.01	Travel Clerks `
43-4131.00	Loan Interviewers and Clerks	43-9022.00	Word Processors and Typists
´43-4031.02	Municipal Clerks		- 4

### JOB ZONE 3 — CONVENTIONAL — SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
49-2011.01	Automatic Teller Machine Servicers***	51-4193.01	Electrolytic Plating and Coating Machine Setters
51-4072.05	Casting Machine Set-Up Operators***		and Set-Up Operators, Metal and Plastic***
19-4061.01	City Planning Aides	49-2096.00	Electronic Equipment Installers and Repairers,
51-4081.01	Combination Machine Tool Setters and Set-Up		Motor Vehicles***
	Operators, Metal and Plastic***	51-5023.07	Embossing Machine Set-Up Operators***
49-2022.03	Communication Equipment Mechanics, Installers,	51-2031.00	Engine and Other Machine Assemblers***
	and Repairers***	51-8092.02	Gas Distribution Plant Operators***
43-9011.00	Computer Operators	` 51-8093.03	Gaugers***
43-4031.01	Court Clerks	19-4041.01	Geological Data Technicians***
51-2022.00	Electrical and Electronic Equipment Assemblers***	13-1041.04	Government Property Inspectors and
51-9061.04	Electrical and Electronic Inspectors and Testers***		Investigators***
49-2093.00	Electrical and Electronics Installers and Repairers,	51-4033.01	Grinding, Honing, Lapping, and Deburring
	Transportation Equipment***	•	Machine Set-Up Operators***
		_	No. of the control of



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

## CONVENTIONAL — SUPPORT (continued)

### JOB ZONE 3 — CONVENTIONAL — SUPPORT (CONTINUED)

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Titie
51-4191.01	Heating Equipment Setters and Set-Up Operators,	51-9061.03	Precision Devices Inspectors and Testers***
	Metal and Plastic***	51-9195.01	Precision Mold and Pattern Casters, except
33-3021.05	Immigration and Customs Inspectors	,	Nonferrous Metals***
51-4034.00	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic***	21-1092.00	Probation Officers and Correctional Treatment Specialists***
51-4192.00	Lay-Out Workers, Metal and Plastic***	47-2171.00	Reinforcing Iron and Rebar Workers***
43-6012.00	Legal Secretaries	47-5012.00	Rotary Drill Operators, Oil and Gas***
51-5023.03	Letterpress Setters and Set-Up Operators***	51-5023.06	Screen Printing Machine Setters and Set-Up
13-1041.02	Licensing Examiners and Inspectors		Operators***
53-4012.00	Locomotive Firers***	51-8021.02	Stationary Engineers***
49-9042.00	Maintenance and Repair Workers, General***	51-6062.00	Textile Cutting Machine Setters, Operators, and
51-9061.01	Materials Inspectors***		Tenders***
43-6013.00	Medical Secretaries	51-6063.00	Textile Knitting and Weaving Machine Setters,
51-4035.00	Milling and Planing Machine Setters, Operators,		Operators, and Tenders***
	and Tenders, Metal and Plastic***	51-6064.00	Textile Winding, Twisting, and Drawing Out
51-4193.03	Nonelectrolytic Plating and Coating Machine		Machine Setters, Operators, and Tenders***
	Setters and Set-Up Operators, Metal and	23-2093.02	Title Examiners and Abstractors
	Plastic***	51-4194.00	Tool Grinders, Filers, and Sharpeners***
49-2011.03	Office Machine and Cash Register Servicers***	49-9012.02	Valve and Regulator Repairers***
51-8093.01	Petroleum Pump System Operators***	51-4122.01	Welding Machine Setters and Set-Up Operators***
33-3021.02	Police Identification and Records Officers		

### **JOB ZONE 4 — CONVENTIONAL — SUPPORT**

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
17-3023.02	Calibration and Instrumentation Technicians***	51-9083.02	Optical Instrument Assemblers***
13-1031.01	Claims Examiners, Property and Casualty	51-4062.00	Patternmakers, Metal and Plastic***
	Insurance	51-8012.00	Power Distributors and Dispatchers***
13-2041.00	Credit Analysts .	51-8013.01	Power Generating Plant Operators, Except
49-9051.00	Electrical Power-Line Installers and Repairers***		Auxiliary Equipment Operators***
51-5023.08	Engraver Set-Up Operators***	51-9195.02	Precision Pattern and Die Casters, Nonferrous
43-6011.00	Executive Secretaries and Administrative Assistants		Metals***
51-2041.02	Fitters, Structural Metal- Precision***	13-1041.05	Pressure Vessel Inspectors***
53-7071.02	Gas Compressor Operators***	53-6051.02	Public Transportation Inspectors***
51-5022.01	Hand Compositors and Typesetters***	49-9021.02	Refrigeration Mechanics***
13-1032.00	Insurance Appraisers, Auto Damage	49-9097.00	Signal and Track Switch Repairers***
13-2053.00	Insurance Underwriters	49-2022.05	Station Installers and Repairers, Telephone***
53-4011.00	Locomotive Engineers***	17-3031.01	Surveying Technicians***
51-9061.02	Mechanical Inspectors***	13-2081.00	Tax Examiners, Collectors, and Revenue Agents
51-2041.01	Metal Fabricators, Structural Metal Products***	51-4111.00	Tool and Die Makers***
51-8011.00	Nuclear Power Reactor Operators***	53-7073.00	Wellhead Pumpers***

### JOB ZONE 5 — CONVENTIONAL — SUPPORT

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-5022.10	Electrotypers and Stereotypers***	51-5022.11	Plate Finishers***
53-6051.03	Marine Cargo Inspectors		
51-5023.02	Offset Lithographic Press Setters and Set-Up		
	Operators***	•	

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)

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<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.

## CONVENTIONAL — WORKING CONDITIONS

### JOB ZONE 1 — CONVENTIONAL — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3021.03	Billing, Posting, and Calculating Machine	43-5052.00	Postal Service Mail Carriers*
	Operators*	43-3061.00	Procurement Clerks*
43-4041.01	Credit Authorizers*	43-2011.00	Switchboard Operators, Including Answering
43-4041.02	Credit Checkers*		Service*
43-9051.02	Mail Clerks, Except Mail Machine Operators and		*
	Postal Service*		

### JOB ZONE 2 — CONVENTIONAL — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
43-3021.02	Billing, Cost, and Rate Clerks	43-3051.00	Payroll and Timekeeping Clerks*
43-3031.00	Bookkeeping, Accounting, and Auditing Clerks	29-2052.00	Pharmacy Technicians*
43-4011.00	Brokerage Clerks	43-9081.00	Proofreaders and Copy Markers*
43-4161.00	Human Resources Assistants, Except Payroll and	43-6014.00	Secretaries, Except Legal, Medical, and Executive*
	Timekeeping*	43-9111.00	Statistical Assistants
43-4031.02	Municipal Clerks*	23-2093.01	Title Searchers*
	'		

### JOB ZONE 3 — CONVENTIONAL — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title
51-9071.04	Bench Workers, Jewelry***	51-4012.00	Numerical Tool and Process Control
49-2092.02	Electric Motor and Switch Assemblers and		Programmers***
	Repairers***	51-9131.02	Photographic Reproduction Technicians***
49-2097.00	Electronic Home Entertainment Equipment	51-9083.01	Precision Lens Grinders and Polishers***
	Installers and Repairers***	49-2021.00	Radio Mechanics***
43-6012.00	Legal Secretaries	51-6052.01	Shop and Alteration Tailors***
49-9094.00	Locksmiths and Safe Repairers***	49-9064.00	Watch Repairers***
29-2071.00	Medical Records and Health Information		
	Technicians		,s

### JOB ZONE 4 — CONVENTIONAL — WORKING CONDITIONS

O*NET-SOC#	O*NET-SOC Title	O*NET-SOC#	O*NET-SOC Title	
13-2011.01	Accountants	49-9021.01	Heating and Air Conditioning Mechanics***	• • •
13-2021.01	Assessors	23-2092.00	Law Clerks***	
13-2011.02	Auditors	23-2011.00	Paralegals and Legal Assistants***	
13-2031.00	Budget Analysts	51-5022.02	Paste-Up Workers***	
13-1051.00	Cost Estimators	. 11-9131.00	Postmasters and Mail Superintendents***	
49-2011.02	Data Processing Equipment Repairers***	11-3061.00	Purchasing Managers***	
51-5022.09	Electronic Masking System Operators***	51-5022.05	Scanner Operators***	
13-2061.00	Financial Examiners***	•		

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\* Occupation included based on its highest interest area and second highest work value.

\*\* Occupation included based on its highest interest area and third highest work value.

\*\*\* Occupation included based on its second highest interest area and highest work value.

## CONVENTIONAL — WORKING CONDITIONS (continued)

### JOB ZONE 5 — CONVENTIONAL — WORKING CONDITIONS

O\*NET-SOC# O\*NET-SOC Title

15-2011.00

51-5022.08

Actuaries

Dot Etchers\*\*\*

O\*NET-SOC# 51-5021.00 O\*NET-SOC Title
Job Printers\*\*\*

53-6051.03

Marine Cargo Inspectors\*

(To find more occupations, look at other job zones in this combination or refer to the Interest and Work Value Master Lists.)



<sup>\*</sup> Occupation included based on its highest interest area and second highest work value.

<sup>\*\*</sup> Occupation included based on its highest interest area and third highest work value.

<sup>\*\*\*</sup> Occupation included based on its second highest interest area and highest work value.



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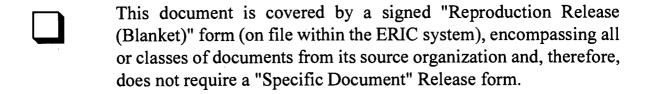
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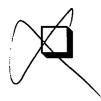
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